

# Mike Nelson Work Experience

## **GENERAL MANAGER & SWEEPER TECHNICIAN – PRO SWEEP PLUS**

**11/19-6/20**

Managed commercial property providing best in customer satisfaction. Managed crew of 20. Administered contracts and schedules for 30-50 properties (season-dependent). Maintained high-level up-to-date records. Conflict resolution. Proactive and responsive communication.

## **PROJECT MANAGER & ESTIMATOR – MONTANA HELICAL PIERS**

**10/18-5/19**

Initiated, designed and managed commercial and residential projects. Acquired new clients and vendors for increased business and profit margins. Developed QA procedures and sales in new profits/markets.

## **PROJECT ENGINEER & ESTIMATOR – DONALD B MURPHY CONTRACTORS**

**2013-2018**

Developed and delivered over \$59 million in estimates resulting in over \$10 million in awarded contracts in public and private markets. On-site engineer for over \$35 million in contracts for high profile owners including United States Strategic Command, Amazon, and Intel.

## **PROJECT MANAGER & ESTIMATOR - PACIFIC FOUNDATION**

**5/12-11/12**

Performed takeoffs, estimates, and proposals. Reviewed contracts, wrote submittals, wrote and/or organized RFIs and PDSs. Coordinated deliveries, materials, and subcontractors. Found new leads resulting in new clients and winning bids.

## **PROJECT ENGINEER & ESTIMATOR - TBH & ASSOCIATES**

**2010-2011**

Initiated projects; tracked budget and progress; coordinated deliveries, escorts, and subcontractors.  
Served as on-site safety representative and night foreman at Intel Ronler Acres.