

## Gajanan C Kulkarni

### Entrepreneur, Engineer, Action Coach



Detail – oriented with an eye for the big picture, offering 7 years of executive level work. Eager to serve as Action Coach for XYZ Company, expanding the company's reach through make difference strategies, strong relationships & integrity.



gajananck@gmail.com



91-0-8605008590



Pune -041, MH –India

#### KEY WORDS

- 16 + years of experience in the Electronics Manufacturing and Service industry.
- Hands-on experience in handling Automotive , Medical , Consumer and Industrial Electronic business divisions
- **Area of Expertise** : Cultural transformation , Reorganisation , Team Building & Training, P&L Accountability, Business Development, Total Productive Maintenance , Quality Management Systems.
- Strategic Sourcing & Supplier Development programs
- Lean Six Sigma Green Belt ,Award winning TPM Performance
- Implementation expert : ISO9001 , ISO14001 , IATF 16949 , ISO13485
- **SME** : Electronic Sector Skill Council Of India ( EMS Division ) , NSDS , SIA Director body
- Worked with worlds most renowned companies like Jabil, Solectron, Kenersys , Flex etc
- **Education** : Electronic Engineer ( Dip , BTech ) , Business Management Professional
- Certified psychology counsellor & Certified doctor of Naturopathy

#### PROFESSIONAL EXPERIENCE

##### Associate Vice President @ CEM Electromech Private Limited

01/2020 – Present. The key goal is to transforming company's corporate culture in to one that values continual learning and growth. Leading Mission 100 Crore

- 3 months after being named Associate Vice president in FY2020, Company's revenue was 23 Crore. In March 2022, 24 months after the revenue was **45 Crore**.
- Stewarded company's jump in to Energy and Medical sector resulted **30 %** increase in revenue
- **3.5%** improvement in bottom line through Raw Material Cost reduction and productivity improvement programs, inventory control and reorganization.
- Successful implementation of Integrated Management system , IATF 16949 & ISO13485 QMS standards
- **20%** productivity improvement through TPM Efforts
- Maintained **85%** customer satisfaction rating over a 24-month period in spite facing Covid situation.
- Developed cultural transformation programs ,raised employee satisfaction **by 20%**
- Raw Material Cost reduction – **1.5% of BoM Value** , added 13 new alt.suppliers
- Development of marketing contents and delivered faster business leads
- Created training manuals, training contents, HR Policies, Motivational programs and employee / stakeholder centred events. **Received overwhelming feedbacks from customers, Company directors and employees.**

##### General Manager @ inYantra Technologies Private Limited

09/2015 – 09/2019. The key goal was to implement best practices, Quality Management System and lead business plan. Cultural transformation & team building was the key task.

- Lead Operations management of **100 Crore Revenue**
- Implementation of **IATF 16949 system**
- Drafted and implemented 8 new HR policies & increased employee satisfaction level
- Successfully managed the administration & Reporting of **Quality , Production , Stores , Planning , HR Function**

##### Junior and Middle Management profile @ Jabil, Solectron & Kenersys

10/2006 – 08/2015. Role – Process Quality, Supplier Quality & development, corporate quality, Industrial Engineering, Training, People Management, Lean / Kaizen coordinator

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**[gajanan@zillionlink.com](mailto:gajanan@zillionlink.com)**