

# Anthony DiMassa

---

8681 AC Skinner Parkway Apt. 1032, Jacksonville, FL 32256 | (908) 334-6241 | adimassa7@gmail.com

## Professional Experience

---

### One Call Care Management (OCCM)

**2016- Present**

Senior Search Specialist - Specialty Contracting

Jacksonville, FL

- Promoted to senior position, trained new associates on the job functions within the out of network search team.
- Entrusted to lead the roll out of a brand new non-contracted inpatient facilities team.
- Successfully negotiated rates with non-contracted facilities providing cost savings that vary depending on acuity level.

*Out of Network Search Specialist*

2015-2016

- Cultivate relationships with frequently used non-contracted agencies, recommending them to our contracting team to help develop OCCM contracted network.
- Negotiate single contracts with Home health agencies, increasing out of network profit margins by 10% in the first year.

*Staffing Coordinator*

2013-2014

- Set strategic direction to arrange and coordinate real -time home health care referrals for injured workers within 24 hours of hospital discharge monthly.
- Acknowledged by management to process specific dedicated insurance accounts for 2 different insurance teams ESIS and Care IQ.

### Jacksonville Jaguars

**2010- Present**

*Fan Services Supervisor*

Jacksonville, FL

- Built and maintain strong relationships with season ticket holders to be awarded the “TOUCHDOWN PIN” 5 times
  - Season ticket holders award this when they observe an act of service that they feel goes above and beyond the expected 7 points of touchdown service
- Manage a team of individuals, creating synergy to enhance the client experience
- Consistently rated Top 3 Fan Services in fan satisfaction in the NFL for the past 4 years
- Promoted from Fan Services Representative to Fan Service Supervisor in 2016

### Jacksonville University

**2013**

*Athletic Department Sales & Marketing Promotions Intern*

Jacksonville, FL

- Organized Women’s Lacrosse Tournament manual and event logistics to include directory, roles, and community relations
- Connected with local restaurants through cold calling and inside sales to promote national televised athletic events
- Built relationships with local establishments through door to door sales to assist in acquiring new sponsors for JU
- Setup and execution of on court/ field promotions for 7 different sports during spring athletic season

## Professional Project Experience

---

### One Call Care Management

*Dec. 2016 – March 2017*

*AP Integration Project*

Jacksonville FL.

- Handpicked by director to assist with the accounts payable dept.
- Entrusted to manage contracted account worth over \$500,000
- Assisted with integration of new AP process to help expedite payment of all Home Health Providers.
- Trained temps on new AP processes and databases including Oracle and Sharepoint.
- Oracle proficient.

## Education

---

**Flagler College, St. Augustine, FL**

**April 2013**

- Bachelor of Arts in Sport Management
- Minor in Advertising