# **Multi-Agent Al**

# [Group Coursework 1]

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# 1. INTRODUCTION

Here we introduce the problem, and present the setting. Real-time bidding (RTB) offers advertisers a way to adaptively bid for ads on a per-impression basis, in real time. It uses data from the user's context (cookies, meta-data like the browser used, the website visited, etc..) to formulate a bid price for a certain slot.

If the auction is won, the bidder's ad is then displayed in the slot. Afterwards, the user might or might not click on the displayed ad.

RTB differs from Sponsored Search Auctions, wherein an auction mechanism tries to match advertisers that bid on certain search keywords, not on specific impressions.

Bidders have a certain budget to allocate to a certain number of bids, and (in our specific setting) want to maximise the total number of clicks they get from all the ads they display.

For a specific slot, the bidder is usually interested in some specific KPI (key performance indicator) that they use to formulate their bid (in our case, we're interested in the predicted click-through-rate of a specific slot, or pCTR).

Then, a bidder has the following dimensions to consider for its bidding campaign:

- How to predict the KPI (here, pCTR), the choice of a predictive model, its accuracy, etc..
- How the bid is formulated wrt a given pCTR.

The bidder wants to optimise the number of clicks it gets by choosing a good KPI predicting model and a good bidding function (in our specific setting). In addition to this, one other constraint there is is that the whole pipeline of KPI prediction + bid function has to be calculated with minimal latency (bids often have to be submitted within a short timeframe, like 100ms) [8, 2].

# 2. APPROACH AND RESULTS

# 2.1 Problem 1: Data Exploration and Literature Review

#### 2.1.1 Literature Review

The performance of a CTR prediction model has a direct impact on the final number of clicks generated by a campaign, which is why a lot of work has been made on how to predict the CTR of a given slot.

Regularised Logistic Regression model have been commonly used for the task of predicting CTR [1], but are lacking in that they require some feature engineering work and are not as accurate as newer Deep Learning based methods. [3]

As a consequence, more Deep Learning based methods have been proposed recently, where the input features are fed into neural networks which learn the implicit nonlinear relations between the different features, and consequently report enhanced accuracies. [4, 5, 7]

Once the pipeline has a model to predict the CTR, there exist different approaches to calculating a bid wrt this pCTR. DISCUSS THE MODELS LIKE these models Y1, Y2, are simple, but their perfomrance compared to other more sophisticated functions is lacking. this model X is simple, and at first view seems to be truthful: ETC, which should maximize the payoff. BUT (WHY LINEAR ISNT ACTUALLY THAT COOL)

There eixst other approaches to this problem of finding an optimal bidding strategy; some appraoches use non-linear functions. WHY IT S COOL.

#### 2.1.2 Data Exploration

look at the paper he advised get something working with the stats he did at least a couple of them with some commentary

## 2.2 Problem 2: Basic Bidding Strategy

In this section, we analyse two basic bidding strategies, which are Constant Bidding Strategy and Random Bidding Strategy, and evaluate their performance based on the number of clicks within a limited budget of 6,250 CNY fen. Evaluation function: For the single-agent basic bidding strategies, the main metric to rank the strategies are based on the clicks from winning impressions.

#### 2.2.1 Constant Bidding Strategy

In order to find an optimal constant value, we loop the constant bid prices from 0 to 300, which are the minimum bid price and maximum bid price, to find out the bid price with the highest clicks from winning impressions. Specifically, for each constant price, we retrieve the columns of 'payprice' and 'click' for all the bids in the training set. Then we compare our constant bid price with the 'payprice' for each bid and add up the click into our total clicks if our constant bid price is great than or equal to the 'payprice' while the total spend is calculated at the mean time. Afterwards we remove the clicks from bottom to top where the total spend has been over our limited budget.

Analysis: Figure 1 shows that how the number of clicks changes based on the increment of the constant bidding price. The clicks increase dramatically when the constant

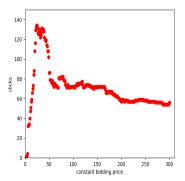


Figure 1: Validation set - bid price and clicks

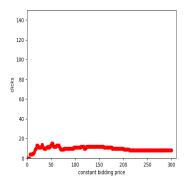


Figure 2: Validation set - bid price and clicks

bidding price increases from 1 to 24 and the climax of clicks is 134 when the constant bidding price is 24. Then the clicks drop sharply when the bidding price increases from 25 to 69. Afterwards, the clicks decrease smoothly.

In order to evaluate our result on validation set, initially we need to normalize the budget based on the Equation 1.

$$bidPrice_{validation} = \frac{sizeOfValidation}{sizeOfTrain}*bidPrice_{train} \ (1)$$

Figure 2 shows the changes of number of clicks depending on bid price in the validation set with a normalized budget. We could see the clicks are relatively high when the bid price is between 18 to 68. Moreover, the highest clicks are 15 while the clicks are 12 when bid price is 24. Therefore, bid price 24 is a relatively satisfactory price in the validation set.

#### 2.2.2 Random Bidding Strategy

In order to find the optimal bidding range for random bidding, we step through a range of lower bound and a range of upper bound to find out the bid price with the highest clicks from winning impressions. Similarly, we use the same method as the one in Constant Bidding Strategy to calculate the clicks.

Analysis: The highest clicks are 132 generated from range (30, 40) and the second highest clicks are 131 generated by range (0, 50) in the training set. By normalizing the budget in the validation set based on equation 1, we find the highest clicks are

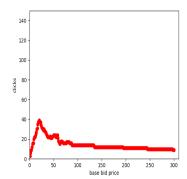


Figure 3: Validation set - base price and clicks

**Table 1: Behavior Comparison** 

	Constant Bidding	Random Bidding	Linear Bidding
price	24	range(0, 50)	20(base)
clicks	12	15	39

15 generated from the range (0, 50). Therefore, the findings in training set successfully match validation set.

#### 2.2.3 Competition among homogeneous random bidding agents

# 2.3 Problem 3: Linear Bidding Strategy

In order to apply CTR estimation to for a linear bidding strategy, we initially retrieve the these features as independent variables X: day, hour, region, ad exchange, slot width, slot height, advertiser, slot visibility, slot format, OS, browser, and slot price from the data set. Specifically, we categorize the slot price to five categories based on the price values, and we extract the OS and browser from the column useragent. And the rest features could be simply fetched from the data. The click from the data is our predictor Y. Afterwards, we import the Logistic Regression model from sklearn and train the model with the independent variables and predictor from the training set. Then we use the trained model to predict the click of test data and validation data separately. The pCTR of the validation data could be calculated with the equation 2.

$$pCTR = \frac{numOfClicks}{numOfWinningImpressions} \tag{2}$$

The bid price for each bid is calculated as equation 3. As shown in Figure 3, the total clicks increase sharply when base bid increases from 1 to 20 and drop smoothly after then. The value clicks is maximized as 39 when the base bid is 20.

$$bidPrice = \frac{baseBidPrice * pCTR}{avgCTR}$$
 (3)

Comparison:

Obviously, the behavior of the linear bidding strategy is much better than random bidding and constant bidding strategies. The optimal value of clicks in linear bidding is 39 while the ones of constant bidding and random bidding are merely 12 and 15 separately.

# 2.4 Problem 4: Non-Linear Bidding Strategy

We calculate the non-linear bidding price based on ORTB (equation 4), and we step through some combination of c and lamda to find the optimal pair generating the optimal bid prices. We find the value of clicks is 39 when c equals to 39 and lamda equals to 1.31072e-05. Therefore, our non-linear bidding strategy just generates the same result as linear bidding strategy.

$$bidPrice = \sqrt{\frac{c}{\lambda} * pCTR + c^2} - c \tag{4}$$

# 2.5 Problem 5: Multiagent Bidding Strategy

## 3. CONCLUSIONS

This paragraph will end the body of this sample document. Remember that you might still have Acknowledgments or Appendices; brief samples of these follow.

## 4. REFERENCES

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