

mojaloop

# Fraud Risk Management

PI 10 Playback  
23 July 2020

mojaloop

# Mojaloop Fraud Risk Management

## PI 8

### COMPLETE

The Bill & Melinda Gates Foundation partnered with Deloitte to design a fraud risk management framework to work alongside Mojaloop to manage fraud and financial crime risks in a hyper-connected digital financial ecosystem

- Typology register and threat assessment using DREAD and STRIDE
- Data dictionary
- Business Requirements Document
- Illustrative KRI dashboard
- Proof of Concept

## PI 9

### COMPLETE

Fraud Risk was selected for further work “To review and classify the typologies to determine which of those strategically fit with Mojaloop’s vision and how to get started building it”

- The development of a strategic assessment framework
- The detailed classification of the risk typologies already identified
- A detailed cross-reference between the risk typologies and the data dictionary already developed

## PI 10

### COMPLETE

At the end of PI9, we identified six potential focus areas for PI10, but ultimately settled on the following two objectives:

- Mojaloop Hub Operator and Digital Financial Service Provider FRM capability assessment
- FRM vendor shortlist and features comparison

# Contents

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Fraud Risk Management capability assessment

Fraud Risk Management vendor analysis

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# Deliverable 1

## FRM capability assessment

### ▼ Refinement of the APRICOT model

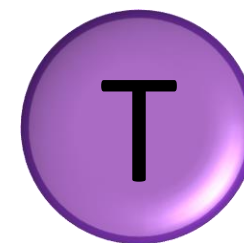
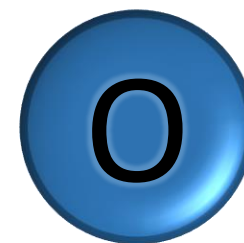
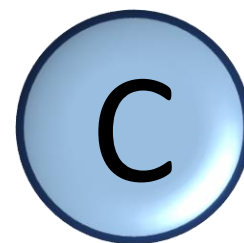
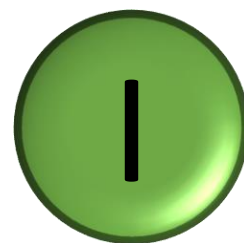
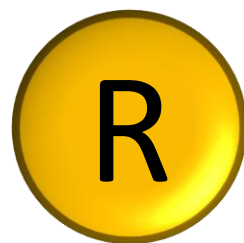
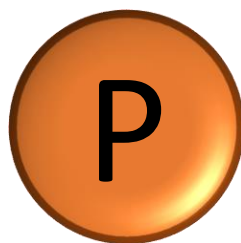
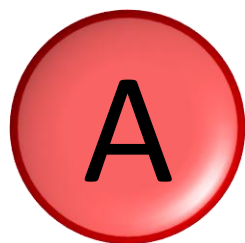
Development of a fraud risk management questionnaire

Mapping of the questionnaire responses to the APRICOT model

Next steps and recommendations

# Flashback to the original APRICOT model

## DIMENSIONS



Approach

Product /  
Service

Regulatory  
Impact

Involved  
Parties

Channel

Organisational  
Scope

Transactions

## ATTRIBUTES

Key Component

Products

Thresholds

Individual users

Interaction with client

Internal / external

Type/s

Behavioural

Services

Regulatory arbitrage

Institution users

Channels

DFSP / Loop

Characteristic/s

Suspect Transaction/s

Agents

Participant/s

Suspect Participants/s

FSPs

Transactional

Operators



# Refine the APRICOT model (I)

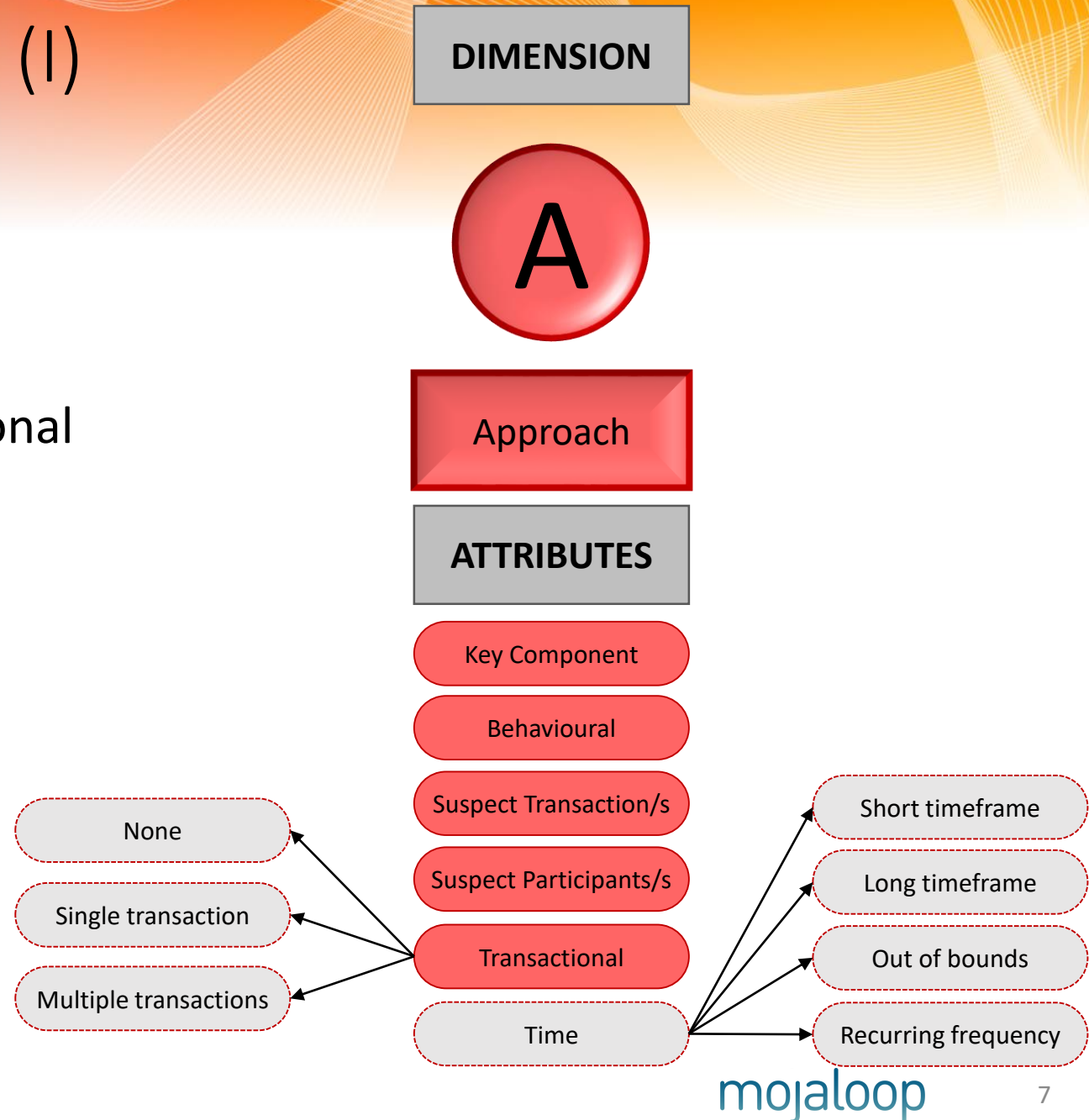
## Enhancement of current model

- Improved discrimination between typologies
- Improved classification in preparation for rules development in support of detection
- General changes
  - Remove “not applicable” values from all attributes
  - Remove “no” values from all attributes
  - Replace “any” or other aggregated values with explicit lists of values

# Refine the APRICOT model (I)

## Enhancement of current model

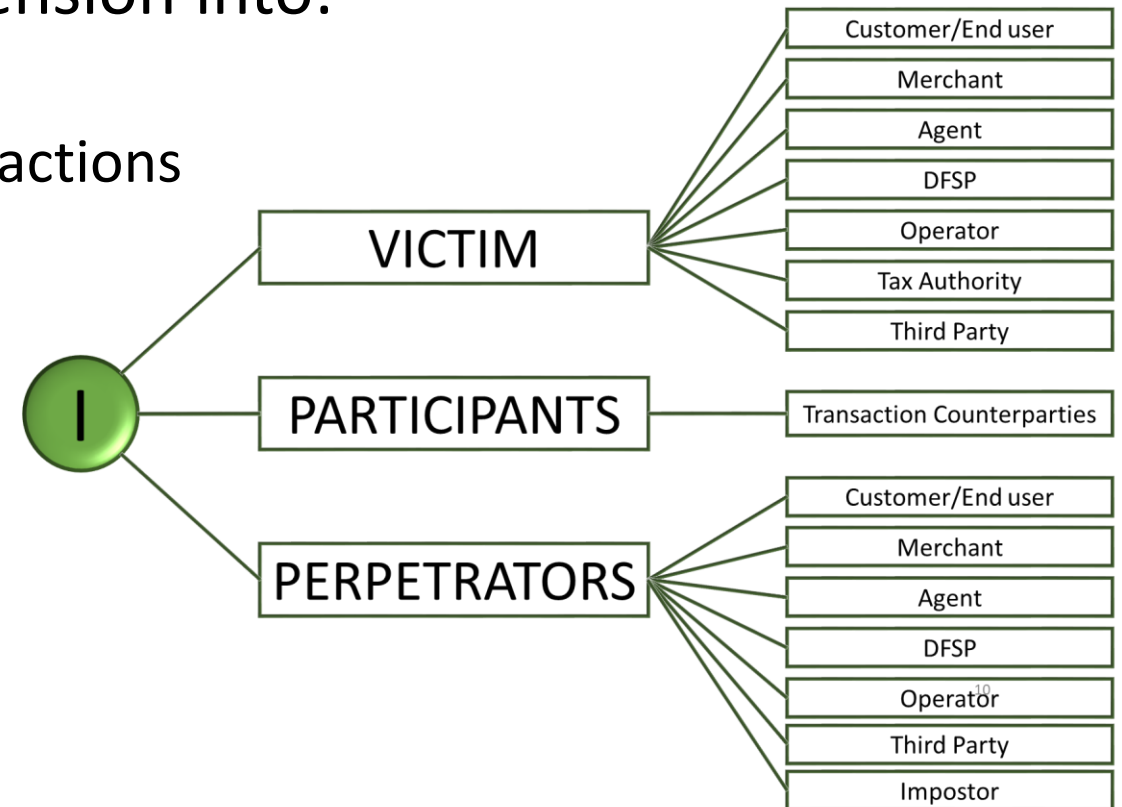
- Changes in APPROACH
  - Add a cardinality to the Transactional attribute
  - Add a “Time” attribute



# Refine the APRICOT model (II)

## Enhancement of current model

- Remodel the IMPACTED PARTIES dimension into:
  - Victims/target of a typology
  - Participants/Counterparties to the transactions through which the typology is executed (association only)
  - Perpetrators of the typology





# Refine the APRICOT model (III)

## Enhancement of current model

- Included Country Risk information to better identify regulatory arbitrage
  - KnowYourCountry.com models country risk transparently across 8 dimensions
  - Trade/transactions from a low-risk country to a high-risk country triggers all typologies that rely on regulatory arbitrage

	Indicator / Sub Indicator	Weighting
1	Money laundering/terrorist financing risks	56
	1.1. FATF Uncooperative / AML Deficient	25
	1.2. FATF Compliance with 40+9 Rec	10
	1.3. US State ML Assessment	15
	1.5. US Secretary of State terrorism	6
2	International sanctions	15
3	Corruption risks	10
4	World Governance Indicators	3
5	Narcotics Major List	3
6	Human Trafficking	3
7.	EU Tax Blacklist	5
8	Offshore Finance Centre	5

# Refine the APRICOT model (IV)

## Enhancement of current model

- Tweak the definition of the ORGANISATIONAL SCOPE dimension
  - Range of the typology across the transaction value chain
  - Visibility of the typology to participants in the transaction value chain



# Refine the APRICOT model (V)

## Enhancement of current model

- Add a “High risk participants” attribute

Adverse media

Agents

Ancestry websites

Charities

Company registries

Employment websites

Gambling website

Labour agencies

Low-regulatory jurisdictions

Microfinance service providers

Non-Government Organisations (NGOs)

Non-Profit Organisations (NPOs)

Politically Exposed Persons (PEPs)

Prominent Influential Persons (PIPs)

Prominent Public Officials (PPOs)

Recruiters

Risk model-calculated result

Subscription service providers

Tax haven

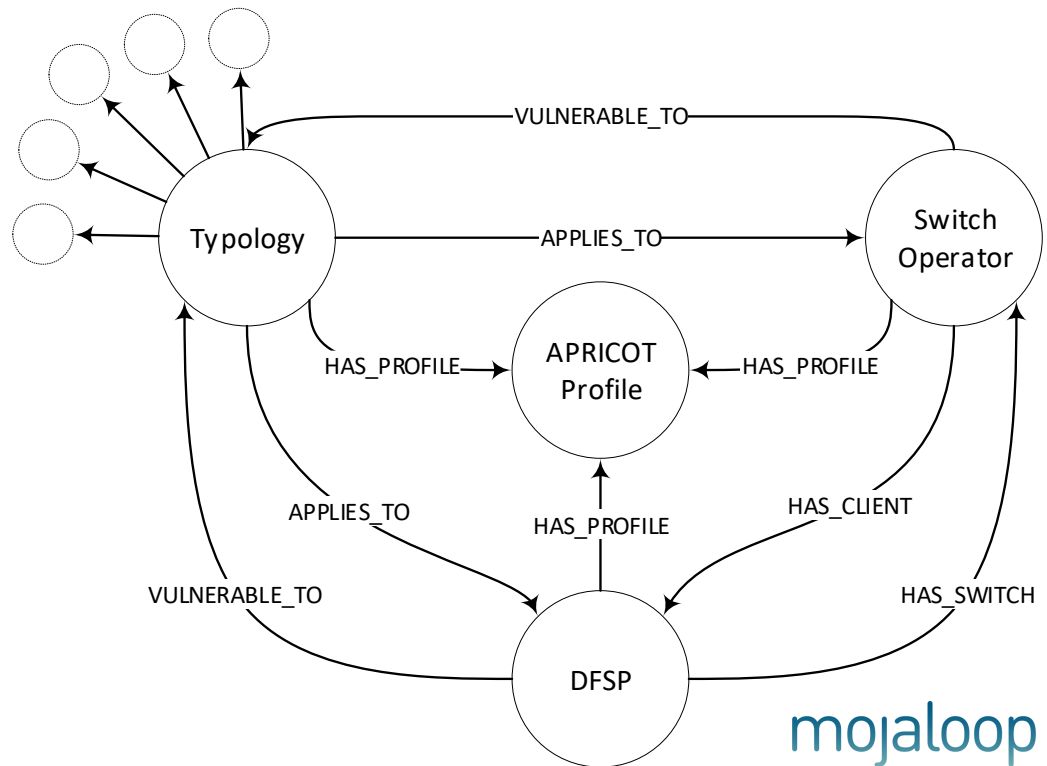
# The APRICOT graph

## WHY A GRAPH?

- Easily answers the questions:
  - How many typologies that rely on x also rely on y and how many of those rely on z?
  - What is the DNA/fingerprint of a typology?
  - What is the degree of overlap between various typologies, and/or institutions

- Extensibility

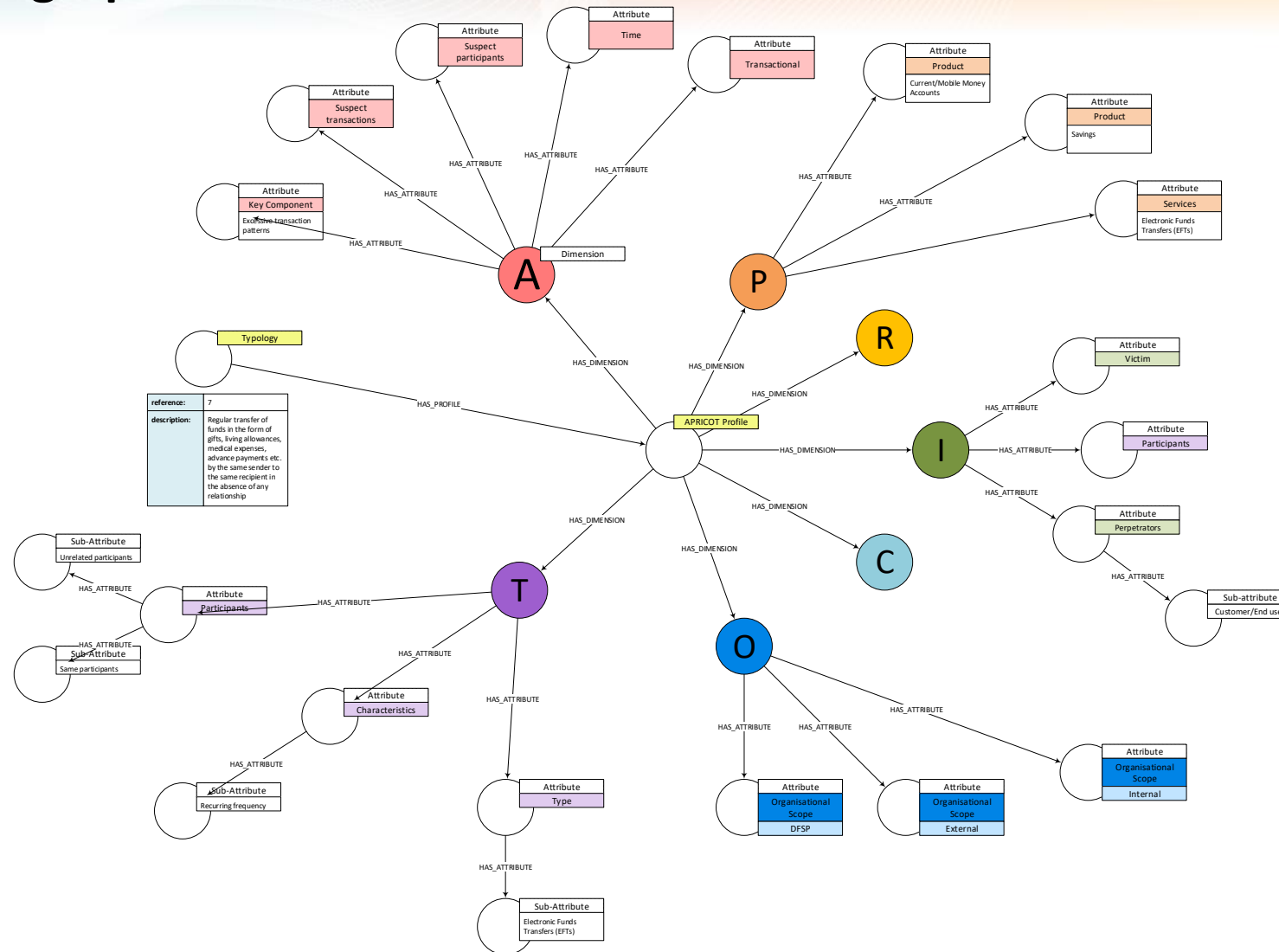
- Adding new classification attributes is trivial





# The APRICOT graph

## Typology Fingerprints



# Deliverable 1

## FRM capability assessment

Refinement of the APRICOT model

▼ **Development of a fraud risk management questionnaire**

Mapping of the questionnaire responses to the APRICOT model

Next steps and recommendations

# The Fraud Risk Management Questionnaire

## Why do you need a questionnaire?

- A standardised and repeatable approach to evaluating fraud vulnerabilities
- Evaluate the risks facing a prospective Mojaloop Hub Operator
- Evaluate the risks facing the DFSPs within a Mojaloop eco-system
- Fraud Risk Management is more than just transaction monitoring

# The Fraud Risk Management Questionnaire

## **Where does the questionnaire fit into a process?**

- Procurement and/or development of an FRM solution
- Self-evaluation of risk by a Mojaloop hub operator
- Evaluation of DFSPs by a Mojaloop hub operator
- Identify vulnerabilities to motivate and implement specific risk controls



# The Fraud Risk Management Questionnaire

- Data availability
  - Specific typologies rely on certain data – if the data is not available, the typology cannot be detected effectively
  - Catalogue information for both private individuals, as well as legal entities
  - Include data for individuals acting in their own capacity, as well as individuals acting on behalf of a legal entity
  - Catalogue customer “account” information, including process-related information
  - Incoming and outgoing transactional data: payer, transaction, payee

# The Fraud Risk Management Questionnaire

## Operational concerns

- Products and services



Some typologies are highly specialised and specific, and relate only to a single type of product. For example commodities, securities and trade financing products account for 19 typologies.

- Scope:
  - DFSPs

Product	Description
Bank drafts	A cheque drawn by a financial institution on its own funds.
Cashier's Cheques	A cashier's cheque is a cheque issued by a financial institution to a third party on behalf of a customer.
Cheques	An order to a financial institution to pay a stated sum from the drawer's account, written on a specially printed form.
Brokerage accounts	Also "securities account". A brokerage account is an arrangement where an investor deposits money with a licensed brokerage firm, who places trades on behalf of the customer.
Credit cards	A small plastic card issued by a bank, building society, etc., allowing the holder to purchase goods or services on credit.
Credit guarantees	Also "bank guarantee". A credit guarantee assures a third party

# The Fraud Risk Management Questionnaire

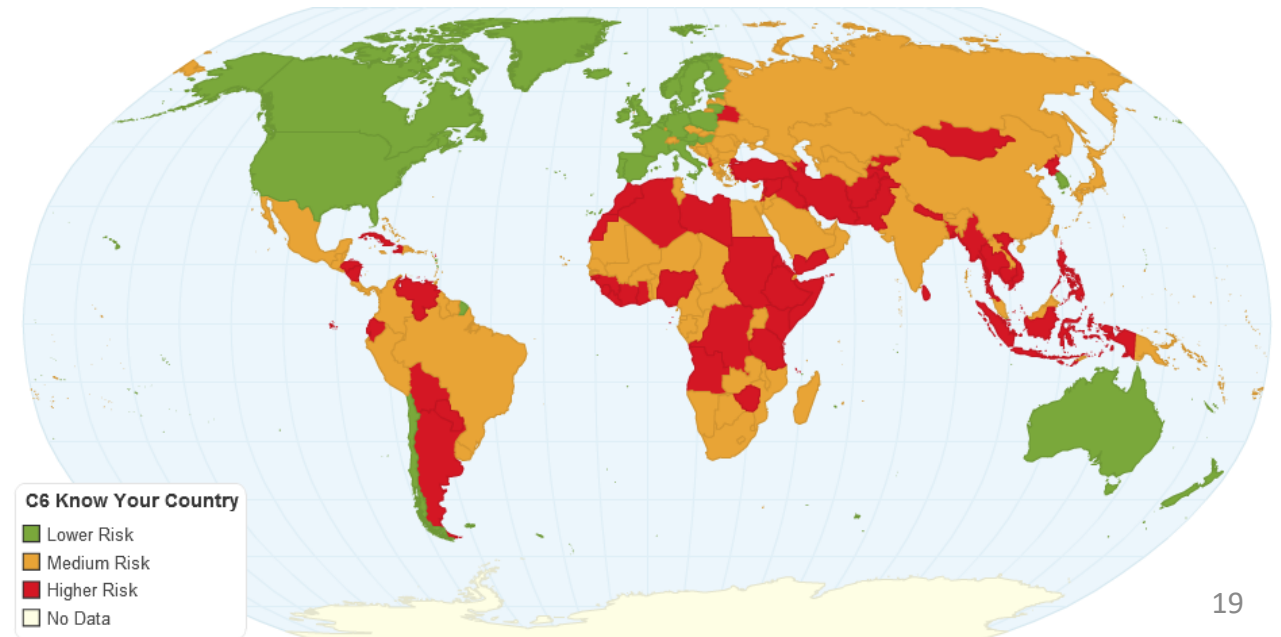
## Operational concerns

- Regional presence and cross-border transaction flows
  - For the determination of vulnerabilities to regulatory arbitrage



Transaction flows from a low risk region into a high risk region creates vulnerabilities to 10 specific typologies

- Scope:
  - End users/customers
  - Agents
  - DFSPs
  - Mojaloop Hub Operators





# The Fraud Risk Management Questionnaire

## Operational concerns

- Use of agents and agent commissions



Agent networks, particularly where agents are incentivised through commission schemes, create vulnerabilities to 16 specific typologies

- Scope:
  - DFSPs

Agent processes	Capability	Commission
Sign up new customers	<input checked="" type="radio"/>	<input checked="" type="radio"/>
Update customer information	<input type="radio"/>	<input type="radio"/>
Open new accounts	<input checked="" type="radio"/>	<input checked="" type="radio"/>
Update account information	<input type="radio"/>	<input type="radio"/>
Close existing accounts	<input type="radio"/>	<input type="radio"/>
Accept cash deposits into customer accounts (cash in) in return for electronic value (balance)	<input checked="" type="radio"/>	<input checked="" type="radio"/>
Disburse cash from customer accounts (cash out) against electronic value (balance)	<input checked="" type="radio"/>	<input checked="" type="radio"/>
Facilitate electronic funds transfers on behalf of customers	<input checked="" type="radio"/>	<input type="radio"/>
Perform payments on behalf of customers	<input type="radio"/>	<input type="radio"/>
Loans (cash or electronic value)	<input type="radio"/>	<input type="radio"/>



# The Fraud Risk Management Questionnaire

## Operational concerns

- Types of end-users/customers



Specific types of customers carry unique fraud risks and the presence of these customers in an eco-system require the implementation of specific rules and transaction monitoring strategies to detect fraud

- Scope:

- DFSPs

### Types of Customers

Business/Corporate customers

Informal collectives, such as clubs and associations

Importers/Exporters

Insurers

Investment Brokerages

Micro-lenders

Non-government/non-profit organisations or charities

Non-resident foreign nationals

Non-resident legal entities

Other financial institutions

Public services/government organisations

Private individuals

Professional services (Lawyers, accountants, doctors)

Remittance service providers

Retailers and Merchants (physical and online)

# Deliverable 1

## FRM capability assessment

Refinement of the APRICOT model

Development of a fraud risk management questionnaire

Mapping of the questionnaire responses to the APRICOT model

▼ Next steps and recommendations

# Next Steps and Recommendations

## **Fraud Risk Management capability assessment**

- Automation of the interpretation of the questionnaire results
- Testing and calibration of the model against real-world results
- Identify the risks and the controls for a precise Fraud Risk Management response

# Deliverable 2

## FRM vendor assessment

### ▼ FRM solution selection criteria

Development of a Request for Information Template

Prospective FRM solutions

Next steps and recommendations



# FRM solution selection criteria

- Presence
  - World Bank Group's Universal Financial Access by 2020 Focus Countries
  - Local branches, partnerships or staff vs remote service and deployment



# FRM solution selection criteria

- Requirements
  - Data pipeline creation and management
    - RESTful APIs
    - Data streaming capabilities
    - Performance metrics for volumes (TPS) and turnaround time (ms)
  - Rules engine
    - Standard rules library
    - Extensible and configurable
    - Fraud focused, but AML capable
    - Focused on transaction monitoring
  - Case Management
    - Roles-based
    - Configurable workflows
    - Distributed browser-based multi-tenanted access

# Deliverable 2

## FRM vendor assessment

FRM solution selection criteria

### ▼ Development of a Request for Information Template

Prospective FRM solutions

Next steps and recommendations



# Development of an RFI template

Ref	Requirement	Full	Partial	WIP	Planned	None
6.1.1	The ability to accept a high volume of transactions (3000 transactions per second or greater) in real-time from another system in a continuous, streaming fashion					
6.1.2	The ability to conclude the evaluation of a transaction in under 400 milliseconds					
6.1.3	The ability to accept transactions simultaneously and in real-time from multiple source systems					
6.1.4	The ability to accept transactions through RESTful API					
6.1.5	The ability to restrict access to the management and configuration of the data interface to authorised users only					
6.1.6	The ability to monitor the performance of the transaction interface in real-time through an administrative dashboard					



# Deliverable 2

## FRM vendor assessment

FRM solution selection criteria

Development of a Request for Information Template

▼ Prospective FRM solutions

































Next steps and recommendations

# Prospective FRM solutions



# Prospective FRM solutions

## Fraud Risk Management solution comparison

FRM Solution	Presence	Data pipeline	Rules Engine	Case Management
CaseWare Alessa				
ComplyAdvantage				
Feedzai				
ACI Proactive Risk Manager				
EastNets PaymentGuard				
3i Infotech AMLOCK				
SAS Fraud Management				
Brighterion AI				

# Prospective FRM solutions

## Contact Matrix

FRM Solution	Contact	Web address	Contact email address
CaseWare Alessa	Joel Freckleton	<a href="http://www.caseware.com/alessa/">www.caseware.com/alessa/</a>	<a href="mailto:joel.freckleton@caseware.com">joel.freckleton@caseware.com</a>
ComplyAdvantage	Emir Osmanovic	<a href="http://complyadvantage.com/">complyadvantage.com/</a>	<a href="mailto:emir.osmanovic@complyadvantage.com">emir.osmanovic@complyadvantage.com</a>
Feedzai	Michael Sedcole	<a href="http://feedzai.com/">feedzai.com/</a>	<a href="mailto:michael.sedcole@feedzai.com">michael.sedcole@feedzai.com</a>
ACI Proactive Risk Manager	Dan van der Westhuizen	<a href="http://www.aciworldwide.com/products/proactive-risk-manager">www.aciworldwide.com/products/proactive-risk-manager</a>	<a href="mailto:dan.vanderwesthuizen@aciworldwide.com">dan.vanderwesthuizen@aciworldwide.com</a>
EastNets PaymentGuard	Ala'a Suleiman	<a href="http://www.eastnets.com/solutions/risk-aml-compliance/fraud-detection-prevention/en.safewatch-payment-guard">www.eastnets.com/solutions/risk-aml-compliance/fraud-detection-prevention/en.safewatch-payment-guard</a>	<a href="mailto:ASuleiman@eastnets.com">ASuleiman@eastnets.com</a>
3i Infotech AMLOCK	Arvind Viswanathan	<a href="http://www.3i-infotech.com/kastle-secure-banking/anti-money-laundering/">www.3i-infotech.com/kastle-secure-banking/anti-money-laundering/</a>	<a href="mailto:ARVIND.V@3i-infotech.com">ARVIND.V@3i-infotech.com</a>
SAS Fraud Management	Mark Timms	<a href="http://www.sas.com/en_za/software/fraud-management.html">www.sas.com/en_za/software/fraud-management.html</a>	<a href="mailto:Mark.Timms@sas.com">Mark.Timms@sas.com</a>
Brighterion AI	Vikas Dahiya	<a href="http://brighterion.com/">brighterion.com/</a>	<a href="mailto:Vikas.Dahiya@mastercard.com">Vikas.Dahiya@mastercard.com</a>



# Product evaluation observations

- Case Management isn't a great product differentiator
- Focus on Fraud vs Money-Laundering
- DFSPs vs Hub Operators
  - Broad, comprehensive solutions
  - Possibly over-kill for an operator
- Entity resolution may be a challenge

# Deliverable 2

## FRM vendor assessment

FRM solution selection criteria

Development of a Request for Information Template

Prospective FRM solutions

▼ Next steps and recommendations

# Mojaloop Fraud Risk Management

PI 8

PI 9

PI 10



# Next Steps and Recommendations

## Determine a Mojaloop FRM Strategy

### BUILD

- Appoint a product owner
- Unpack the FRM BRS
- Complete solution architecture
- Plan/scope the development
- Recruit/appoint a developer
- Secure funding
- Develop and deploy



### BUY

- Customise the RFI template
- Determine the scope of the solution
  - Fraud vs AML/CFT
  - Eco-system vs Hub
- Vendor engagement, review, selection
- RFP
- Implementation