

# 1. Business Case – Faster Month-End Close & Working Capital Control

**Based on:** Finance & Accounting Sample Pack (GL, AP, AR, Budget, Expenses)

## Business case

The finance team wants to speed up month-end closing and get clear visibility of cash, but all key data (GL, payables, receivables, budgets, expenses) lives in separate Excel files.

## Pain / problems

- Month-end close is **slow and manual** – pulling data from different sheets, VLOOKUPS, copy-paste.
- No single view of **who owes us (AR)** and **who we owe (AP)** with due dates.
- Budget vs actual is only checked **after month-end**, making it hard to react quickly.
- CFO spends time **chasing numbers**, not analysing performance.

## Solution with Fabric + Power BI

- Use Fabric to bring **GL, AP, AR, Budget, Expense Claims** into **one finance model**.
- Automate data refresh so numbers update without manual Excel work.
- Build Power BI dashboards for:
  - **CFO overview** – Revenue, Gross Margin, Net Profit.
  - **Working capital** – AR ageing, AP ageing, net position.
  - **Budget vs Actual vs Forecast** by department.
  - **Expense insights** – where operational spending is happening.

## Outcomes

- **Faster month-end close** with less manual effort.
- **Stronger cash and working capital control** – clear view of inflows and outflows.
- **Better FP&A decisions** – real-time comparison of plan vs actual performance.

## 2. Business Case – Group Financial Statements Across Countries

**Based on:** General Ledger Financial Pack (Kaggle – GL, Chart of Accounts, Calendar, Territory, Cash Flow, Equity)

### Business case

A group CFO oversees several countries/entities and needs a **single, consistent view** of financial performance across the group.

### Pain / problems

- GL data from different countries is **fragmented** and hard to compare.
- Consolidated **P&L, Balance Sheet, and Cash Flow** require heavy Excel consolidation.
- It's difficult to see **which territories drive profit or risk** at a glance.
- Board and regulatory reporting is **time-consuming and error-prone**.

### Solution with Fabric + Power BI

- Use Fabric to host a **central financial model** based on:
  - GL transactions, Chart of Accounts, Calendar, Territory mapping, Cash Flow and Equity structures.
- Build Power BI reports that:
  - Show **group P&L and Balance Sheet** by year, quarter, and month.
  - Provide **Cash Flow view** (operating, investing, financing).
  - Track **equity movements** over time.
  - Let the CFO compare **countries/regions** and drill down to account level.

### Outcomes

- **Single source of truth** for group financials.
- **Board-ready views** of P&L, BS, Cash Flow and Equity in one place.
- Faster, more reliable **multi-entity reporting** and a strong base for future scenario and stress testing.