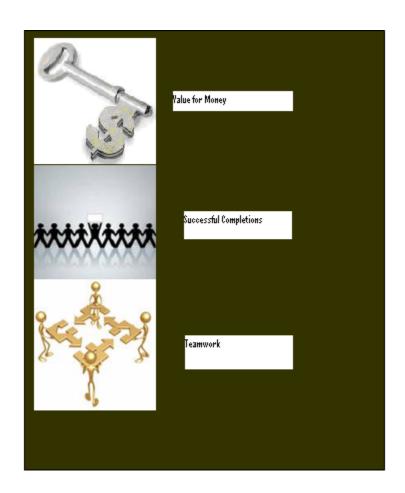


# **ADI SOLUTIONS**

# & LECO

# **PEOPLESOFT**

# **EQUATE TO SUCCESS**



#### WHAT DO WE DO IN PEOPLESOFT?

We believe in teamwork and our team is a pool of knowledge and resources across the entire spectrum of Peoplesoft. Be it HR or Financials, Technical or Functional, a Infrastructure specialist or a Security Specialist, we have the know how and experience to perform quality work within budget without compromising on deadlines. We always have happy clients.

## Our Experiences

- 1. Production Support work including Enhancements and Customizations
- 2. Implementation and Upgrade
- 3. Applying Tax Updates and Bundles

#### TYPES OF PEOPLESOFT WORK

- 1. Onsite Consulting Work
- 2. Onsite/ Offsite model of Specific Projects
- 3. Offsite Support work
- 4. Offshore services

#### WHO DO WE WORK WITH?

#### 1. Direct Clients

We work with a number of multinational and Large Fortune 500 companies in providing our Peoplesoft services to. Following is a list of companies and the type of Peoplesoft work we have done for them.

	Client	Type of Work
1.	Suburban Propane, NJ	Onsite Production support and Project specific consulting work (Functional and Technical)
2.	Cravath, Swaine and Moore	Onsite/Offsite Production support (Functional and Technical) and Application of Tax Updates and bundles.
3.	Novartis Pharmaceuticals	Onsite and Offsite Upgrade work and Production Support (Technical and Functional)
4.	Novartis Consumers	Onsite and Offsite Production support and Upgrade (Technical and Functional)
5.	Sandoz Pharmaceuticals	Offsite Production Support
6.	American Standard Inc.	Onsite Upgrade and Production Support.
7.	NBA (National Basketball Assoc)	Onsite Production Support.

#### 2. Alliance Partners

We believe in forming strategic alliances with business partners to achieve a winwin result for all. We work with two types of partners.

**A.** One type of partner is one where even though we maintain a direct relationship with our clients, these partners handle the Legal and HR related activities involving the relationship.

Our clients in this are

- 1. *Roche Pharmaceuticals*: Our consultants have provided onsite technical and functional support for them since 2004 in HR, Payroll and Ben Admin.
- 2. *Novartis AG, Basel*: We have been providing technical support for their custom CEG Peoplesoft system since 2003. This has been continuous support for their upgrade and production performed offsite.
- 3. *KPMG*: Our team performed their upgrade from 7.5 to 8.8. Our consultants have also performed various HR and Ben Admin related work for them since 2003.
- **B.** Our other set of partners includes companies who we partner with to provide their clients consulting work to complete their projects. These work are strictly onsite and we represent our partners at their client site. Some of the clients and alliance partners we have worked with are
  - 1. Cypress Semiconductors / Numbers Only: Successfully completed a two-step upgrade from Peoplesoft 7.0 to 8.9. This was done from installation to User Training by ADI SOLUTIONS Inc. purely offsite from our NJ office.

Other clients that we have performed consulting work are outlined in the following table.

Honeywell Inc.	Maersk
Verizon Wireless	UPS
NY City	
IADB	
PDI Inc	

#### **SUCCESS STORIES:**

Outlined are a few of our success stories in each aspect of work related to Peoplesoft. These are just a sample of all our work done in each aspect.

#### 1. Peoplesoft Upgrade:

- a. One of our greatest success stories is the two-step upgrade done for Cypress Semiconductors from Peoplesoft HRMS 7.0 to 8.9. This was done entirely by ADI SOLUTIONS offsite. All steps of the upgrade including installation, Fit Gap, Upgrade, Retrofitting, Security setup, Documentation and User training was done by us. We also implemented a custom SQR to replace the highly expensive Payroll interface module (COBOL Licensing issue).
- b. Other noteworthy upgrades done by ADI team are upgrade from Peoplesoft 7.5 to 8.8 at KPMG and at Novartis AG. KPMG Upgrade was purely technical and was done onsite. Novartis AG upgrade was completed offsite.

## 2. Production Support:

- Implementation of BenAdmin and Open Enrollment was done entirely onsite for American Standard, Roche Pharma, Maersk and Suburban Propane by ADI Team.
- b. Customization and Enhancements to Peoplesoft system because of

acquisitions and mergers were done for Novartis Consumers, Novartis Pharmaceuticals and Honeywell (previously Allied Signal).

## 3. Maintenance Packs, Bundles and Tax Updates

a. All 2007 Tax updates were applied at Cravath, Swaine and Moore by ADI team.

#### **CONTACT INFORMATION**

If you need to contact any of the clients of ours to get more information regarding our work, please coordinate with any of the following. These are also our contacts regarding any other inquiry too.

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