



Jacob Woodworth

IT Consultant and Developer

My Contact

✉ Jwoodworth515@gmail.com

☎ +1 (314) 743-9782

📍 St. Louis, MO USA

🌐 www.jacobwoodworth.com

Professional Skills

- Web Development
- Executive IT Consultation
- Lead Generation and Analysis
- Project and Team Optimization
- Agnostically Adept
- Communication
- Critical Thinking
- Conflict Resolution
- Emotional Intelligence
- Open to Criticism

Education Background

Centriq Training

Full Stack Web Development Program

Front End: HTML5, CSS3, JS

Middle Tier: .Net, C#, ReactJS

Back End: SQL, ASP.Net, JS

Completed in 2021

Ranken Technical College

Bachelor of Architecture

Software: AutoCad, Revit, SketchUp, 3DS Max
Design, Chief Architect

Undergrad in 2004

Lewis and Clark Technical School

Certificate in Mechanical Drafting and Design

Completed in 2002

Current Projects

- Full Stack Advanced React, Redux, and GraphQL
- 2D and 3D Floorplan historic home extension
- Spanish as a 2nd Language via Duolingo
- Flavor of the Month via MasterClass
- Full-Time Fatherhood

About Me

Innovative and deadline-driven IT Consultant and Full Stack Web Developer with years of experience in the creative and professional world. Eager to apply experience and emerging development skills in design, development, and implementation of web design solutions and enhancements. Special interest in CCaaS and Lead Generation Technology promoting growth and innovation.

Professional Experience

Waterfield Technologies | Implementation Consultant 2021 – Present

Key responsibilities:

- Assumed primary ownership of customer relationships in the Twilio Flex with Xcelerate practice, producing 15+ and counting successful projects and solid partnerships.
- Maintained the translation of client needs into developmental tasks to produce Business and Functional Requirement Documents.
- Role blended and held multiple titles concurrently such as IC, BA, PC, PM, CSM, QA, Support, Developer, and Pre-Sales Consultant.
- Drove 100% of projects to completion and production ready state.
- Capitalized on company RTO to obtain certifications in Twilio, Five9, Avaya, Office365, React.js, and sharpened management skills.

Lightfire Partners LLC | Director of Operations 2012 – 2019

Key responsibilities:

- Developed company structure including 100% of customer service facing business.
- managed daily operation company-wide including 50+ employees in both remote and multiple location capacities.
- Managed a monthly budget of 50K-100K of data acquisition from clients and vendors monthly.
- Recruited, trained, and coached 100% of staff on an ongoing basis.
- Created and implemented a company standard to ensure quality and compliance.
- Forecasted company P&L's working closely with owners and senior level management annually.

Defiance Pointe LLC | Performing Artist and Manager 2006 – 2012

- Creation, composition, and performance of arranged music.
- Development of tour logistics, transportation, press kits, social media, and marketing.
- Budgeted 100% of financials for company and 12 employees.
- Recorded and released (4) albums while maintaining independent label interests.
- Accomplished something that only fortunate few can say. "I chased my dreams"