### Discrete Response Model Lecture 1

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Introduction to Categorical Data, and the Bernoulli and Binomial Probability Models

#### What Is a Categorical (Qualitative) Variable?

- What is a categorical (qualitative) variable?
  - Patient survival: yes or no
  - Customer retention: churn or not
  - Produce color choice: blue, green, yellow, ...
  - Self-reported health condition rating: 1,2,3,4,5
  - Customer satisfaction: Satisfied, Neutral, Unsatisfied
  - Highest attained education level: HS, BS, MS, PhD (ordinal properties)
  - Annual income: <15,000, 15,000-<25,000, 25,000-<40,000, ≥40,000 (ordinal properties)
- The first three examples do not have a natural ordering, and the last four examples have a natural ordering. We call them ordinal variables.
- We will focus on binary response in Lecture 1 and 2.

## Binary Response Variable Observed From a Homogeneous Population

Goal: Estimate the overall probability of observing one of two possible outcomes for this random variable.

- This is often equated with the "probability of success" for an individual item in the population.
- Equivalently, this is the overall prevalence of successes in the population because each item has the same probability of success.

#### Bernoulli and Binomial Probability Distributions

• Suppose Y = 1 is a success where the probability of a success is  $P(Y = 1) = \pi$ , Y = 0 is a failure.

• Goal: Estimate π.

Bernoulli probability mass function:

$$P(Y = y) = \pi^{y} (1 - \pi)^{1-y} \text{ for } y = 0 \text{ or } 1$$

$$Notice that P(Y = 1) = \pi \text{ and } P(Y = 0) = 1 - \pi$$

Often, you observe multiple success/failure observations. Let  $Y_1$ , ...,  $Y_n$  denote random variables for these observations. If the random variables are independent and have the same probability of success  $\pi$ , then we can use a binomial PMF for  $W = \sum_{i=1}^{n} Y_i$ .

#### Binomial Probability Distributions

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P(W = w) = \frac{n!}{w!(n-w)!} \pi^w (1-\pi)^{n-w}
for w = 0, 1, ..., n
Notes:
\frac{n!}{w!(n-w)!} = \binom{n}{w} = n \text{ choose } w
• W is a random variable denoting the number of "successes" out of n trials
• W has a fixed number of possibilities - 0, 1, ..., n
• n is a fixed constant
• \pi is a parameter denoting the probability of a "success" with values between 0 and 1.
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### Required Conditions When Applying Binomial Probability Model

- 1. There are n identical trials.
- 2. Each trial has two possible outcomes, typically referred to as a success or failure.
- 3. The trials are independent of each other.
- 4. The probability of success, denoted by  $\pi$ , remains constant for each trial. The probability of a failure is 1- $\pi$ .
- 5. The random variable, W, represents the number of successes.

We will use two running (toy) examples to illustrate the concepts and techniques in this lecture.

As a reminder, please read the required reading before attending the live sessions.

### An Example: Field Goal Kicking

Suppose a field goal kicker attempts five field goals during a game and each field goal has the same probability of being successful (the kick is made). Also, assume each field goal is attempted under similar conditions; i.e., distance, weather, surface,....

- 1. n identical trials: n = 5 field goals attempted under identical conditions.
- 2. Two possible outcomes of a trial: Each field goal can be made (success) or missed (failure).
- 3. The trials are independent of each other: The result of one field goal does not affect the result of another field goal.

### An Example: Field Goal Kicking (cont.)

- 4. The probability of success, denoted by  $\pi$ , remains constant for each trial. The probability of a failure is 1- $\pi$ : Suppose the probability a field goal is good is 0.6; i.e., P(success) =  $\pi$  = 0.6.
- 5. The random variable, W, represents the number of successes. Let W = number of field goals that are good. Thus, W can be 0, 1, 2, 3, 4, or 5. Because these five items are satisfied, the binomial probability mass function can be used, and W is called a binomial random variable.

### Mean and Variance of Binomial Probability Distributions

$$E(W) = n\pi$$

$$Var(W) = n\pi(1-\pi)$$

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