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JOIN SCREENSHOT

1. INNER JOIN

```
postgres=# \c my_database
You are now connected to database "my_database" as user "postgres".
my_database=# -- Retrieve sales transactions with matching customers and products(INNER JOIN)
my_database=# SELECT
my_database-#     s.sale_id,
my_database-#     c.full_name,
my_database-#     p.product_name,
my_database-#     s.quantity,
my_database-#     s.sale_date
my_database-# FROM sales s
my_database-# INNER JOIN customers c
my_database-#     ON s.customer_id = c.customer_id
my_database-# INNER JOIN products p
my_database-#     ON s.product_id = p.product_id;
    sale_id |   full_name   | product_name | quantity | sale_date
-----+-----+-----+-----+-----+
  1001 | Alice Muriza | Milk          |      5 | 2025-07-05
  1002 | Brian Mutabazi | Bread         |      3 | 2026-02-07
  1003 | Alice Muriza | Rice          |      2 | 2025-02-02
  1004 | Benitha Isaro | Milk          |      4 | 2025-02-15
  1005 | Brian Mutabazi | Soap          |      6 | 2026-05-01
(5 rows)

my_database=#
```

Interpretation:

This query returns only sales records that have valid customer and product information. It helps the business analyze confirmed transactions and ensures data accuracy for revenue reporting.

2. LEFT JOIN

```

my_database=# -- Retrieve all customers including those with no sales( LEFT JOIN)
my_database=# SELECT
my_database-#     c.customer_id,
my_database-#     c.full_name,
my_database-#     s.sale_id
my_database-# FROM customers c
my_database-# LEFT JOIN sales s
my_database-#     ON c.customer_id = s.customer_id
my_database-# WHERE s.sale_id IS NULL;
customer_id | full_name | sale_id
-----+-----+-----+
        4 | Kevine Kagame |
(1 row)

```

Interpretation:

This query identifies customers who are registered but have never made a purchase. The business can target these customers with promotions or engagement campaigns to increase sales.

3. RIGHT JOIN

```

my_database=# -- Retrieve all products including those without sales(RIGHT JOIN)
my_database=# SELECT
my_database-#     p.product_id,
my_database-#     p.product_name,
my_database-#     s.sale_id
my_database-# FROM sales s
my_database-# RIGHT JOIN products p
my_database-#     ON s.product_id = p.product_id
my_database-# WHERE s.sale_id IS NULL;
product_id | product_name | sale_id
-----+-----+-----+
(0 rows)

```

Interpretation:

This query highlights products that have never been sold. Management can decide whether to discontinue these products or introduce promotions to improve their performance.

4. FULL OUTER JOIN

```

my_database=# -- Retrieve customers and products including unmatched records( FULL OUTER JOIN)
my_database=# SELECT
my_database-#     c.customer_id,
my_database-#     c.full_name,
my_database-#     p.product_id,
my_database-#     p.product_name
my_database-# FROM customers c
my_database-# FULL OUTER JOIN products p
my_database-#     ON c.customer_id = p.product_id;
customer_id | full_name    | product_id | product_name
-----+-----+-----+-----+
1  | Alice Muriza   |
2  | Brian Mutabazi |
3  | Benitha Isaro  |
4  | Kevine Kagame   |
                   | 101 | Milk
                   | 104 | Soap
                   | 102 | Bread
                   | 103 | Rice
(8 rows)

```

Interpretation:

This query includes all customers and all products, even when no direct relationship exists. It helps identify gaps in sales coverage and ensures a complete overview of both entities.

5. SELF JOIN

```

my_database=# -- Compare customers who are in the same region(SELF JOIN)
my_database=# SELECT
my_database-#     c1.full_name AS customer_1,
my_database-#     c2.full_name AS customer_2,
my_database-#     c1.region
my_database-# FROM customers c1
my_database-# INNER JOIN customers c2
my_database-#     ON c1.region = c2.region
my_database-#     AND c1.customer_id <> c2.customer_id;
customer_1 | customer_2 | region
-----+-----+-----+
Alice Muriza | Benitha Isaro | East
Benitha Isaro | Alice Muriza | East
(2 rows)

```

Interpretation:

This query compares customers within the same region, allowing the business to analyze regional customer concentration. It supports region-based marketing and customer behavior analysis.

WINDOW FUNCTION SCREENSHOT

1. Ranking Functions

```
my_database=# -- Rank products by total revenue within each region(RANKING FUNCTION)
my_database=# SELECT
my_database-#     c.region,
my_database-#     p.product_name,
my_database-#     SUM(s.quantity * p.unit_price) AS total_revenue,
my_database-#     RANK() OVER (
my_database-#         PARTITION BY c.region
my_database-#         ORDER BY SUM(s.quantity * p.unit_price) DESC
my_database-#     ) AS product_rank
my_database-# FROM sales s
my_database-# JOIN customers c ON s.customer_id = c.customer_id
my_database-# JOIN products p ON s.product_id = p.product_id
my_database-# GROUP BY c.region, p.product_name;
region | product_name | total_revenue | product_rank
-----+-----+-----+
East   | Milk       |    13.50 |      1
East   | Rice        |     4.00 |      2
West   | Soap        |     4.80 |      1
West   | Bread        |     3.60 |      2
(4 rows)
```

Interpretation:

This query ranks products based on revenue generated in each region. It enables management to identify the best-performing products and prioritize stocking and promotions accordingly.

2. Aggregate Window Functions (Running Totals)

```

my_database=# -- Running monthly sales total( Aggregate Window Functions)
my_database=# SELECT
my_database-#     DATE_TRUNC('month', sale_date) AS month,
my_database-#     SUM(quantity * unit_price) AS monthly_sales,
my_database-#     SUM(SUM(quantity * unit_price)) OVER (
my_database(#             ORDER BY DATE_TRUNC('month', sale_date)
my_database(#             ROWS BETWEEN UNBOUNDED PRECEDING AND CURRENT ROW
my_database(#         ) AS running_total
my_database-# FROM sales s
my_database-# JOIN products p ON s.product_id = p.product_id
my_database-# GROUP BY DATE_TRUNC('month', sale_date)
my_database-# ORDER BY month;
              month          | monthly_sales | running_total
-----+-----+-----+
2025-02-01 00:00:00-08 |      10.00 |      10.00
2025-07-01 00:00:00-07 |      7.50 |      17.50
2026-02-01 00:00:00-08 |      3.60 |      21.10
2026-05-01 00:00:00-07 |      4.80 |      25.90
(4 rows)

```

Interpretation:

This query shows how total sales accumulate over time. It helps the business monitor growth trends and evaluate long-term performance.

3. Navigation Functions (LAG / LEAD)

```

my_database=# -- Month-to-month sales comparison using LAG( Navigation Functions)
my_database=# WITH monthly_sales AS (
my_database(#     SELECT
my_database-#         DATE_TRUNC('month', sale_date) AS month,
my_database-#         SUM(quantity * unit_price) AS total_sales
my_database(#     FROM sales s
my_database(#     JOIN products p ON s.product_id = p.product_id
my_database(#     GROUP BY DATE_TRUNC('month', sale_date)
my_database(# )
my_database-#     SELECT
my_database-#         month,
my_database-#         total_sales,
my_database-#         LAG(total_sales) OVER (ORDER BY month) AS previous_month_sales,
my_database-#         total_sales - LAG(total_sales) OVER (ORDER BY month) AS growth_amount
my_database-#     FROM monthly_sales
my_database-#     ORDER BY month;
              month          | total_sales | previous_month_sales | growth_amount
-----+-----+-----+-----+
2025-02-01 00:00:00-08 |      10.00 |                  |
2025-07-01 00:00:00-07 |      7.50 |      10.00 |      -2.50
2026-02-01 00:00:00-08 |      3.60 |      7.50 |      -3.90
2026-05-01 00:00:00-07 |      4.80 |      3.60 |      1.20
(4 rows)

```

Interpretation:

This query measures sales change between consecutive months. It helps management quickly detect growth or decline and respond with pricing or marketing adjustments.

4. Distribution Functions (NTILE, CUME_DIST)

```
my_database=# -- Segment customers into quartiles based on total spending(DESTRIBUTION FUNCTION)
my_database=# SELECT
my_database-#     c.customer_id,
my_database-#     c.full_name,
my_database-#     SUM(s.quantity * p.unit_price) AS total_spent,
my_database-#     NTILE(4) OVER (
my_database(#         ORDER BY SUM(s.quantity * p.unit_price) DESC
my_database(#     ) AS spending_quartile,
my_database-#     CUME_DIST() OVER (
my_database(#         ORDER BY SUM(s.quantity * p.unit_price) DESC
my_database(#     ) AS cumulative_distribution
my_database-# FROM sales s
my_database-# JOIN customers c ON s.customer_id = c.customer_id
my_database-# JOIN products p ON s.product_id = p.product_id
my_database-# GROUP BY c.customer_id, c.full_name;
customer_id | full_name    | total_spent | spending_quartile | cumulative_distribution
-----+-----+-----+-----+
 1 | Alice Muriza | 11.50 | 1 | 0.3333333333333333
 2 | Brian Mutabazi | 8.40 | 2 | 0.6666666666666666
 3 | Benitha Isaro | 6.00 | 3 | 1
(3 rows)
```

Interpretation:

This query divides customers into four spending groups and shows their cumulative distribution. It supports targeted marketing strategies by identifying high-value and low-value customer segments.