# **Business Understanding**

An Airbnb is a community based platform for listing and renting local homes that connects hosts and travellers by facilitating the process of renting without owning rooms. It cultivates a sharing-economy since it allows property owners to rent out private flats. This research aims to better understand what factors are considered when an individual chooses to book an Airbnb and what features contribute most to their experience. Established in 2008, Airbnb has experienced growth in the number of rental listings available and it continues to disrupt the hospitality industry with its service offerings. It has helped guests and hosts to travel in a more unique and personalized way. The company went from a single air mattress for rent to global cooperation valued at more than 30 billion dollars all thanks to its energetic founder- Brian Chesky. Sentiment analysis is extremely important because it helps businesses quickly understand the overall opinions of their customers. By automatically sorting the sentiment behind reviews, businesses can effectively gauge brand reputation, understand customers and make faster and more accurate decisions. Reviews are extremely important on Airbnb as customers are generally wary of airbnbs with bad reviews, while good reviews will increase the number of bookings you get as a host. This study will build from the data to identify a set of broad themes that characterize the attributes that influence Airbnb users' experience in Seattle.

#### **Problem Statement**

When choosing an Airbnb, apart from the obvious requirements like price and location, customers tend to spend time reading through guest reviews to understand more about the host and the experience they can expect while staying there. The only problem is that this manual effort can be very time consuming. The main goal of this project is to come up with a way guests can get a concise understanding of prior guests experience without having to read through pages of reviews. Customers are not only interested in knowing whether most reviews were positive they are also interested in knowing what most guests have said about their experience. With this problem framed, the study aims to approach the problem by relevant keyword extraction using TF-IDF (Term Frequency — Inverse Document Frequency) and Text summarizations.

### **Specific Objectives**

- To identify accommodation attributes Airbnb guests use to rate their experience
- To extract sentiments from unstructured customer review texts.
- To build a word cloud with key word attributes customers use in their reviews.

#### **Business Success Criteria**

Perform sentiment analysis on reviews of comments left by customers and predicting the given scores based on the reviews displayed in the dataset. Produce snapshots (word cloud) of feedback for airbnbs to allow travellers to compare different options at a glance and make the best choice in no time. Recommend solutions that can benefit hotel owners,

online travel agencies, booking sites and travel review platforms seeking ways to put their customers in more relaxed mood.

```
import pandas as pd
import numpy as np
from sklearn.feature extraction.text import CountVectorizer
import matplotlib.pyplot as plt
import seaborn as sns
import re
import string
# Import all my NLTK libraries for stuff
from nltk.tokenize import word tokenize
from nltk.stem import WordNetLemmatizer
import nltk
nltk.download(['punkt', 'wordnet', 'stopwords'])
from nltk.tokenize import word tokenize, sent tokenize
from sklearn.pipeline import Pipeline
from sklearn.feature extraction.text import CountVectorizer,
TfidfTransformer
from sklearn.ensemble import RandomForestRegressor,
RandomForestClassifier
from sklearn.naive bayes import GaussianNB
from sklearn.metrics import
mean squared error, accuracy score, plot confusion matrix,
classification report
from sklearn.model selection import train test split
from sklearn.model selection import GridSearchCV
import warnings
warnings.filterwarnings('ignore')
from nltk.corpus import stopwords
from nltk.probability import FreqDist
from wordcloud import WordCloud
from wordcloud import STOPWORDS
import tensorflow as tf
from tensorflow.keras.optimizers import SGD,Adam
from tensorflow.keras.constraints import MaxNorm
from tensorflow.keras.models import Sequential
from tensorflow.keras.layers import LSTM, Dense, Dropout,
SpatialDropout1D,Flatten
from tensorflow.keras.layers import Embedding
from keras.callbacks import ModelCheckpoint
from keras import regularizers
from tensorflow.keras.preprocessing.sequence import pad sequences
from tensorflow.keras.preprocessing.text import Tokenizer
from nltk.sentiment.vader import SentimentIntensityAnalyzer
from sklearn.feature extraction.text import TfidfVectorizer
[nltk data] Downloading package punkt to /Users/admin/nltk_data...
[nltk data]
              Package punkt is already up-to-date!
[nltk data] Downloading package wordnet to /Users/admin/nltk data...
```

```
Package wordnet is already up-to-date!
[nltk data]
[nltk data] Downloading package stopwords to /Users/admin/nltk data...
[nltk data]
             Package stopwords is already up-to-date!
pd.set option('display.max colwidth', None)
def Uniq Value(data,col):
    return len(data[col].unique())
def missing values(data):
    miss vals = data.isnull().sum().sort values(ascending=False)
    #percentages
    percentages = (((data.isnull().sum()) /
len(data)).sort values(ascending=False))*100
    #create dataframe of missing values
    missing df = pd.DataFrame({"Total missing values": miss vals,
'Percentage(%)':percentages})
    #if percentage == 0 implies no missing values
    missing df.drop(missing df[missing df['Percentage(%)']==0].index,
inplace = True)
    return missing df
def clean text round1(text):
    '''Make text lowercase, remove text in square brackets, remove
punctuation and remove words containing numbers.'''
    text = text.lower()
    text = re.sub('\[.*?\]', '', text)
    text = re.sub('[%s]' % re.escape(string.punctuation), '', text)
    text = re.sub('\w^*\d\w^*', '', text)
    return text
round1 = lambda x: clean text round1(x)
# Apply a second round of cleaning
def clean text round2(text):
    '''Get rid of some additional punctuation and non-sensical text
that was missed the first time around.'''
    text = re.sub('['\"...]', '', text)
text = re.sub('[\r\n]', '', text)
    return text
round2 = lambda x: clean text round2(x)
```

```
def tokenize(text):
    Input: Text String (str)
    Process:
    1. Tokenize text into tokens
    2. Remove stop words
    3. Lemmatize
    Output: List of text tokens for string
    tokens = word tokenize(text)
    stop words = set(stopwords.words('english'))
    lemmatizer = WordNetLemmatizer()
    tokens = [w for w in tokens if not w in stop words]
    tokens = [lemmatizer.lemmatize(w.lower().strip()) for w in tokens]
    return tokens
Data Understanding
```

The Data below was collected from Kaggle.com... it contains 3 csv files namely, calender.csvlisting.csvreviews.csv.

```
# Loading the dataset
df reviews = pd.read csv("Data/reviews.csv")
df cal = pd.read csv("Data/calendar.csv")
listing = pd.read csv("Data/listings.csv")
# checking out the data types of the columns
df reviews.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 84849 entries, 0 to 84848
Data columns (total 6 columns):
#
    Column
                   Non-Null Count
                                   Dtype
- - -
                   -----
     -----
    listing id
 0
                   84849 non-null int64
 1
                   84849 non-null int64
    id
 2
    date
                   84849 non-null object
 3
    reviewer id 84849 non-null int64
 4
    reviewer name 84849 non-null object
 5
                   84831 non-null
    comments
                                   object
dtypes: int64(3), object(3)
memory usage: 3.9+ MB
# investigating the review dataset's first 5 rows
df reviews.head()
```

	listing_id	id	date	reviewer_id	reviewer_name	\
0	$7202\overline{0}16$	38917982	2015-07-19	28943674	Bianca	
1	7202016	39087409	2015-07-20	32440555	Frank	
2	7202016	39820030	2015-07-26	37722850	Ian	
3	7202016	40813543	2015-08-02	33671805	George	
4	7202016	41986501	2015-08-10	34959538	Mina	

#### comments

0

Cute and cozy place. Perfect location to everything!

1 Kelly has a great room in a very central location. \r\nBeautiful building, architecture and a style that we really like. \r\nWe felt guite at home here and wish we had spent more time.\r\nWent for a walk and found Seattle Center with a major food festival in progress. What a treat.\r\nVisited the Space Needle and the Chihuly Glass exhibit. Then Pikes Place Market. WOW. Thanks for a great stay.

Very spacious apartment, and in a great neighborhood. This is the kind of apartment I wish I had!\r\n\r\nDidn't really get to meet Kelly until I was on my out, but she was always readily available by phone. \r\n\r\nI believe the only "issue" (if you want to call it that) was finding a place to park, but I sincerely doubt its easy to park anywhere in a residential area after 5 pm on a Friday

Close to Seattle Center and all it has to offer - ballet, theater, museum, Space Needle, restaurants of all ilk just blocks away, and the Metropolitan (probably the coolest grocer you'll ever find). Easy to find and Kelly was warm, welcoming, and really interesting to talk to.

Kelly was a great host and very accommodating in a great neighborhood. She has some great coffee and while I wasn't around much during my stay the time I spent interacting with her was very pleasant. \r\n\r\nThe apartment is in a great location and very close to the Seattle Center. The neighborhood itself has a lot of good food as well!

```
Investigating the shapes
# investigating the shape of the dataset
df_reviews.shape
(84849, 6)
df_cal.shape
(1393570, 4)
listing.shape
(3818, 92)
```

```
Missing Data
# checking for missing values
missing values(df reviews)
          Total missing values Percentage(%)
                                      0.021214
comments
                             18
Duplicated Data
# Checking for duplicated data
df reviews.duplicated().value counts()
False
         84849
dtype: int64
listing.duplicated().value counts()
False
         3818
dtype: int64
```

### **Summary of Data Understanding**

The favorite Data are reviews and calender.

reviews.csv the most promising column here is the comments part... such a rich treasure trove of vital data.

calender.csv this data set is also promising as it has a column ,price, which can be used as the target variable.

Now to **merge** the two datasets, calender and reviews using the listing id as the primary Key. in order to have the Price column found in listing as the Target Variable.

# **Data Preparation**

```
Dropping un-neccesarry columns
df_reviews.drop(columns=["id", "reviewer_id", "reviewer_name",
"date"], inplace=True)
df reviews.shape
(84849, 2)
# Merge the reviews and prices
reviews prices = df reviews.copy()
reviews_prices.head()
   listing id \
0
      7202016
1
      7202016
2
      7202016
3
      7202016
      7202016
```

```
comments
Cute and cozy place. Perfect location to everything!
  Kelly has a great room in a very central location. \r\nBeautiful
building , architecture and a style that we really like. \r\nWe felt
guite at home here and wish we had spent more time.\r\nWent for a walk
and found Seattle Center with a major food festival in progress. What
a treat.\r\nVisited the Space Needle and the Chihuly Glass exhibit.
Then Pikes Place Market. WOW. Thanks for a great stay.
       Very spacious apartment, and in a great neighborhood.
the kind of apartment I wish I had!\r\n\r\nDidn't really get to meet
Kelly until I was on my out, but she was always readily available by
phone. \r\n\r\nI believe the only "issue" (if you want to call it
that) was finding a place to park, but I sincerely doubt its easy to
park anywhere in a residential area after 5 pm on a Friday
Close to Seattle Center and all it has to offer - ballet, theater,
museum, Space Needle, restaurants of all ilk just blocks away, and the
Metropolitan (probably the coolest grocer you'll ever find). Easy to
find and Kelly was warm, welcoming, and really interesting to talk to.
was a great host and very accommodating in a great neighborhood. She
has some great coffee and while I wasn't around much during my stay
the time I spent interacting with her was very pleasant. \r\n\r\nThe
apartment is in a great location and very close to the Seattle Center.
The neighborhood itself has a lot of good food as well!
reviews prices.shape
(84849, 2)
missing values(reviews prices)
          Total missing values Percentage(%)
                            18
                                     0.021214
comments
# Dropping the missing values...
reviews prices.dropna(axis=0, how='any',inplace=True)
reviews prices.head()
reviews prices.shape
(84831, 2)
# Get the count of reviews grouped by listing id!
reviews prices["count"] = reviews prices.groupby('listing id',)
['listing id'].transform("count")
# Checking if price is a string or a numerical data type
reviews prices.info()
```

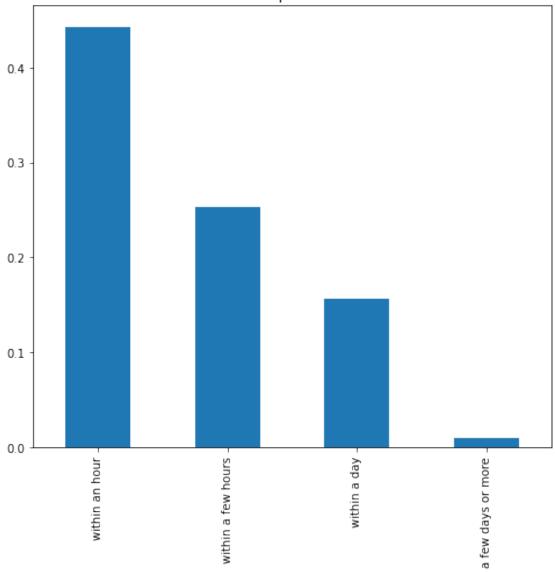
```
<class 'pandas.core.frame.DataFrame'>
Int64Index: 84831 entries, 0 to 84848
Data columns (total 3 columns):
#
    Column
               Non-Null Count Dtype
- - -
               -----
    listing_id 84831 non-null int64
 0
    comments 84831 non-null object
1
              84831 non-null int64
2
    count
dtypes: int64(2), object(1)
memory usage: 2.6+ MB
```

Price is an object data type instead of an integer type conversion is required.

# **Exploratory Data Analysis**

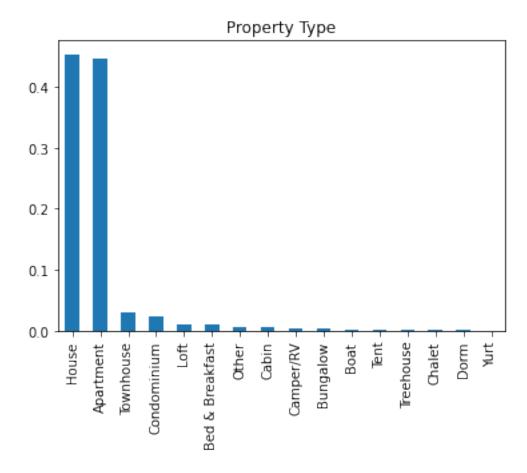
```
# Explore Categorical Feature - host_response_time
fig,ax = plt.subplots(figsize = (8,7))
host_response_vals = listing['host_response_time'].value_counts()
(host_response_vals/listing.shape[0]).plot(kind="bar");
plt.title("Host Response Times");
```

# Host Response Times



A good percentage of hosts respond to enquireis and complaints within an hour.

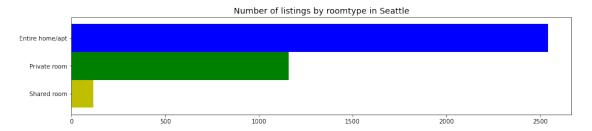
```
# Explore Categorical Feature - property_type
prop_vals = listing['property_type'].value_counts()
(prop_vals/listing.shape[0]).plot(kind="bar");
plt.title("Property Type");
```



Most people prefer Airbnb that mainly comprise of houses followed by apartments.

#### #Histogram

```
freq = listing['room_type'].value_counts().sort_values(ascending=True)
freq.plot.barh(figsize =(15,3), width=1, color=['y','g','b','r'])
plt.title("Number of listings by roomtype in Seattle", fontsize=14)
plt.show();
```



It is evident that people are concerned with their privacy since they prefer having an entire home as an Airbnb compared to a shared or private room.

```
# clean version of the calender csv file is loaded again
df cal = pd.read csv("Data/calendar.csv")
```

clearly people prefer an entire home to a hotel room as an airbnb

```
# Plot the average price by month

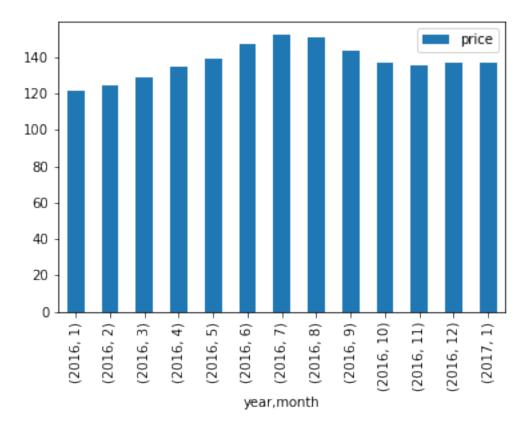
df_cal['year'] = pd.DatetimeIndex(df_cal['date']).year

df_cal['month'] = pd.DatetimeIndex(df_cal['date']).month

# In order to average price, we will be converting it to float and removing the $ sign

df_cal['price'] = df_cal['price'].replace('[\$,]', '', regex=True).astype(float)

df_cal.groupby(['year','month'])[['price']].mean().plot(kind="bar");
```



Based on the above chart, it shows that June through August are the peak months, with July being the highest. A quick Google search confirms my assumption that these months have the best weather in Seattle with summer in full swing and low chances of rain.

# **Data Preprocessing**

```
sia = SentimentIntensityAnalyzer()
reviews_prices['neg'] = reviews_prices['comments'].apply(lambda
x:sia.polarity_scores(x)['neg'])
reviews_prices['neu'] = reviews_prices['comments'].apply(lambda x:
sia.polarity_scores(x)['neu'])
reviews_prices['pos'] = reviews_prices['comments'].apply(lambda
x:sia.polarity_scores(x)['pos'])
```

```
reviews prices['compound'] = reviews prices['comments'].apply(lambda
x:sia.polarity scores(x)['compound'])
reviews prices.head()
   listing id \
0
      7202016
1
      7202016
2
      7202016
3
      7202016
4
      7202016
comments \
Cute and cozy place. Perfect location to everything!
1 Kelly has a great room in a very central location. \r\nBeautiful
building , architecture and a style that we really like. \r\nWe felt
guite at home here and wish we had spent more time.\r\nWent for a walk
and found Seattle Center with a major food festival in progress. What
a treat.\r\nVisited the Space Needle and the Chihuly Glass exhibit.
Then Pikes Place Market. WOW. Thanks for a great stay.
       Very spacious apartment, and in a great neighborhood. This is
the kind of apartment I wish I had!\r\n\r\nDidn't really get to meet
Kelly until I was on my out, but she was always readily available by
phone. \r\n\r\nI believe the only "issue" (if you want to call it that) was finding a place to park, but I sincerely doubt its easy to
park anywhere in a residential area after 5 pm on a Friday
Close to Seattle Center and all it has to offer - ballet, theater,
museum, Space Needle, restaurants of all ilk just blocks away, and the
Metropolitan (probably the coolest grocer you'll ever find). Easy to
find and Kelly was warm, welcoming, and really interesting to talk to.
4
                                                                  Kelly
was a great host and very accommodating in a great neighborhood. She
has some great coffee and while I wasn't around much during my stay
the time I spent interacting with her was very pleasant. \r\n\r\nThe
apartment is in a great location and very close to the Seattle Center.
The neighborhood itself has a lot of good food as well!
                                compound
   count
            neg
                    neu
                           pos
0
      16 0.000
                 0.462
                         0.538
                                  0.7901
```

a sample of the most negative comment based on the sentimentintensity analyzer()

0.9872

0.8718

0.8313

0.9783

0.391

0.185

0.200

0.345

16 0.000 0.609

0.772

0.765

0.655

16 0.043

16 0.035

16 0.000

1

2

3

```
reviews prices['comp score'] = reviews prices['compound'].apply(lambda
c: 'pos' if c >=0 else 'neg')
reviews prices.head(2)
   listing id \
0
      7202016
      7202016
1
comments \
Cute and cozy place. Perfect location to everything!
1 Kelly has a great room in a very central location. \r\nBeautiful
building , architecture and a style that we really like. \r\nWe felt
guite at home here and wish we had spent more time.\r\nWent for a walk
and found Seattle Center with a major food festival in progress. What
a treat.\r\nVisited the Space Needle and the Chihuly Glass exhibit.
Then Pikes Place Market. WOW. Thanks for a great stay.
                             compound comp score
   count
        nea
                 neu
                        pos
0
      16 0.0 0.462
                      0.538
                               0.7901
                                             pos
1
      16 0.0 0.609 0.391
                               0.9872
                                             pos
review later = reviews prices[['listing id', 'comments',
'comp score']]
reviews prices['comp score'] =
reviews prices['comp score'].map({'pos':1, 'neg':0})
reviews prices =
reviews prices.drop(columns=['count', 'neg', 'neu', 'pos', 'compound'])
reviews prices.head(3)
   listing id \
0
      7202016
1
      7202016
2
      7202016
comments \
Cute and cozy place. Perfect location to everything!
1 Kelly has a great room in a very central location. \r\nBeautiful
building , architecture and a style that we really like. \r\nWe felt
guite at home here and wish we had spent more time.\r\nWent for a walk
and found Seattle Center with a major food festival in progress. What
a treat.\r\nVisited the Space Needle and the Chihuly Glass exhibit.
Then Pikes Place Market. WOW. Thanks for a great stay.
       Very spacious apartment, and in a great neighborhood.
the kind of apartment I wish I had!\r\n\r\nDidn't really get to meet
Kelly until I was on my out, but she was always readily available by
```

phone.  $\r \n \$  believe the only "issue" (if you want to call it that) was finding a place to park, but I sincerely doubt its easy to park anywhere in a residential area after 5 pm on a Friday

```
comp_score
0 1
1 1
2 1
```

# **Data Cleaning**

```
#Top 10 common words in the comments with CountVectorizer()
texts= reviews prices.comments.tolist()
vec = CountVectorizer().fit(texts)
bag of words = vec.transform(texts)
sum words = bag of words.sum(axis=0)
words freq = [(word, sum words[0, idx]) for word, idx in
vec.vocabulary .items()]
cvec df = pd.DataFrame.from records(words freg, columns= ['words',
'counts']).sort values(by="counts", ascending=False)
cvec df.head(10)
   words counts
    and 289516
1
    the 286230
47
6
     to 175381
70
    was 163778
12
     in 100343
20
     we 97600
63
     is
          89164
65
     of
          73384
13 very 72242
34
          68101
   for
```

from the above top ten it is clear that they are all stop words so that should be taken care of next.

```
# raw corpus
data_clean = pd.DataFrame(reviews_prices.comments.apply(round1))
data_clean

comments
0
cute and cozy place perfect location to everything
1
kelly has a great room in a very central location \r\nbeautiful
building architecture and a style that we really like \r\nwe felt
guite at home here and wish we had spent more time\r\nwent for a walk
```

and found seattle center with a major food festival in progress what a treat\r\nvisited the space needle and the chihuly glass exhibit then pikes place market wow thanks for a great stay

very spacious apartment and in a great neighborhood this is the kind of apartment i wish i had\r\n\r\ndidnt really get to meet kelly until i was on my out but she was always readily available by phone \r\n\r\ni believe the only issue if you want to call it that was finding a place to park but i sincerely doubt its easy to park anywhere in a residential area after pm on a friday

close to seattle center and all it has to offer ballet theater museum space needle restaurants of all ilk just blocks away and the metropolitan probably the coolest grocer youll ever find easy to find and kelly was warm welcoming and really interesting to talk to

kelly was a great host and very accommodating in a great neighborhood she has some great coffee and while i wasnt around much during my stay the time i spent interacting with her was very pleasant \r\n\r\nthe apartment is in a great location and very close to the seattle center the neighborhood itself has a lot of good food as well

. . .

84844 the description and pictures of the apartment were exactly what we received moreover the place was very nice and we really enjoyed our stay the location was perfect for being near to the conference center in addition we stayed during a weird stretch of weather sometimes hot sometimes cold and they were very accommodating by providing both extra heating and cooling units checkin was smooth and thorough we appreciated receiving sets of keys since we had adults staying in the same place also we forgot to return one of the parking fobs when we checked out and they let us return it late without an issue all together a very enjoyable experience and we would stay here again 84845

we had an excellent stay it was clean and comfortable and very convenient to the convention center and downtown the beds were comfy the apartment was quiet i would stay there again any time 84846

gran ubicación cerca de todo lo atractivo del centro de seattle el departamento está súper equipado para que tengas todo lo necesario doug fue muy amable y servicial disfrutamos mucho la estancia 84847

very good apartement clean and well sized situated next to the convension center take the back entrance and you will be there in no time in walking distance to most everything downtown and close to good places like the six arms just up the street on the negative side can two of the rooms be some what noisy due laundry in the building 84848

breanne was a great host check in was easy she let me in right on schedule and her place was very comfortable and clean just as

described she even left out some postcards and toiletrieswhich were very much appreciated i loved that there was a trader joes across the street i would definitely stay here again cheers

```
[84831 rows x 1 columns]
data_clean = pd.DataFrame(data_clean.comments.apply(round2))
data_clean
```

#### comments

0

cute and cozy place perfect location to everything

kelly has a great room in a very central location beautiful building architecture and a style that we really like we felt guite at home here and wish we had spent more timewent for a walk and found seattle center with a major food festival in progress what a treatvisited the space needle and the chihuly glass exhibit then pikes place market wow thanks for a great stay

2

very spacious apartment and in a great neighborhood this is the kind of apartment i wish i haddidnt really get to meet kelly until i was on my out but she was always readily available by phone i believe the only issue if you want to call it that was finding a place to park but i sincerely doubt its easy to park anywhere in a residential area after pm on a friday

3

close to seattle center and all it has to offer ballet theater museum space needle restaurants of all ilk just blocks away and the metropolitan probably the coolest grocer youll ever find easy to find and kelly was warm welcoming and really interesting to talk to

kelly was a great host and very accommodating in a great neighborhood she has some great coffee and while i wasnt around much during my stay the time i spent interacting with her was very pleasant the apartment is in a great location and very close to the seattle center the neighborhood itself has a lot of good food as well

• • •

. . .

84844 the description and pictures of the apartment were exactly what we received moreover the place was very nice and we really enjoyed our stay the location was perfect for being near to the conference center in addition we stayed during a weird stretch of weather sometimes hot sometimes cold and they were very accommodating by providing both extra heating and cooling units checkin was smooth and thorough we appreciated receiving sets of keys since we had adults staying in the same place also we forgot to return one of the parking fobs when we checked out and they let us return it late without an issue all together a very enjoyable experience and we would stay here again

```
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```

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breanne was a great host check in was easy she let me in right on schedule and her place was very comfortable and clean just as described she even left out some postcards and toiletrieswhich were very much appreciated i loved that there was a trader joes across the street i would definitely stay here again cheers

# **Word Cloud and TopGrams**

To assess the preferred words guests used to describe their experience, I also pulled out top unigram, top bigrams and top trigrams, as well as created 2 wordclouds for the positive and negative comments.

Step 1: Count the frequency of top 1 word, 2-word phrases, 3-word phrases

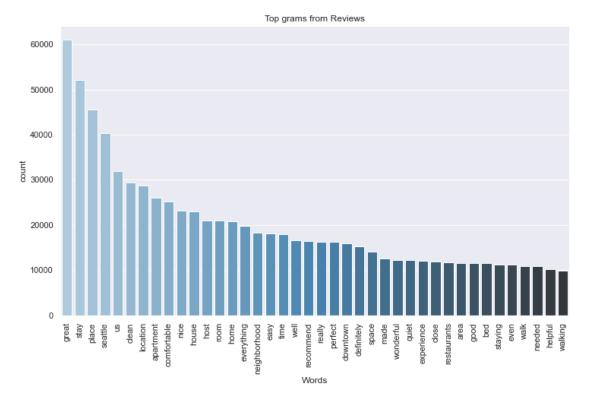
```
texts using WordCloud package
doc = list(reviews prices['comments'])
tfidf vectorizer=TfidfVectorizer(use idf=True, max features =
5000, stop words= STOPWORDS)
# Step 1: count the frequency by grams
def get top n gram(corpus,gram, n):
    """Return n word for unigram, bigram, trigram, etc. from corpus
    Args:
        corpus (str): text to obtain the grams from
        gram (int): number of word in the phrase to extract. For
example, 1: unigram, 2:bigram, 3:trigram
        n (int): number of phrases to be extracted from text. For
example, 30 top unigrams, 20 top bigrams, etc.
    Returns:
        dataframe: a dataframe of top n words and their count in the
text
        0.00
    vec = CountVectorizer(ngram range=(gram, gram),stop words =
STOPWORDS,)
    bag of words = vec.fit transform(doc)
    sum words = bag of words.sum(axis=0)
    words freq = [(word, sum words[0, idx]) for word, idx in
vec.vocabulary .items()]
    words freq =sorted(words freq, key = lambda \times x \times [1], reverse=True)
    return words freq[:n]
uni grams = pd.DataFrame(get top n gram(data clean['comments'],1,40),
columns=['Words','count'])
bi grams = pd.DataFrame(get top n gram(data clean['comments'],2,30),
columns=['Words','count'])
tri grams = pd.DataFrame(get top n gram(data clean['comments'],3,15),
columns=['Words','count'])
# Step 3: Visualize top grams
def plot_gram(data):
    """Visualize the top grams dataframe with seaborn barplot
    Args:
        data: dataframe of top words and their count returned from
get_top_n_gram function
    Returns:
```

Step 2: Visualize the top n-grams with seaborn package and popular words in comment

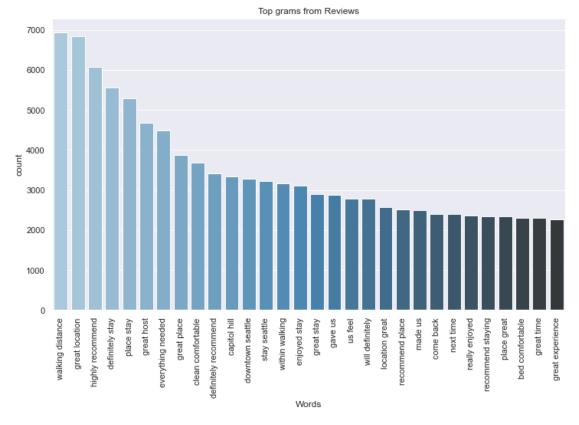
```
barplot: barplot of top words and their count
```

```
data.sort values(by=['count'], ascending = False)
   sns.set(rc={'figure.figsize':(12,7)})
   ax = sns.barplot(x='Words', y='count', data = data, palette =
'Blues d');
   ax.set_xticklabels(labels = data['Words'], rotation=90);
   ax.set_title('Top grams from Reviews');
```

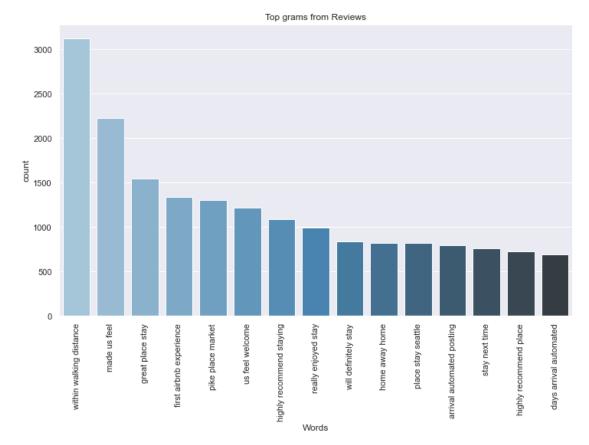
# plot\_gram(uni\_grams)



plot\_gram(bi\_grams)



plot\_gram(tri\_grams)



```
data_clean['tokenized'] = data_clean.apply(lambda row:
nltk.word_tokenize(row['comments']), axis=1)

words = []
for message in data_clean['tokenized']:
    words.extend([word for word in message if word not in STOPWORDS])
plt.figure(figsize=(20,12))
wordcloud = WordCloud(width = 3000, height = 1500).generate("
".join(words))
plt.imshow(wordcloud, interpolation='bilinear')
plt.axis("off")
plt.show()
```

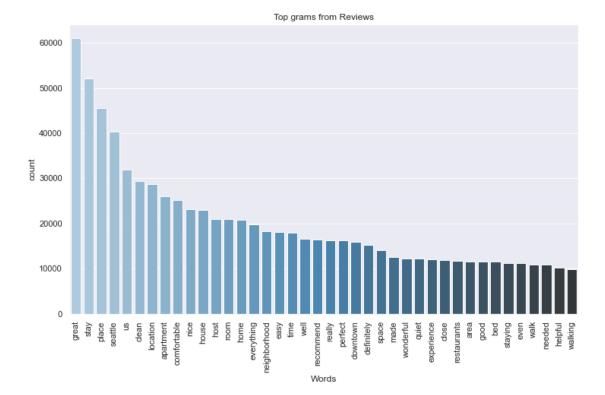


```
sentiment_label = review_later['comp_score'].factorize()
sentiment_label

(array([0, 0, 0, ..., 0, 0]), Index(['pos', 'neg'],
dtype='object'))
```

Below we attempt to isolate all the negative review and repeat the above steps to try and find if there are any negative actions that host could learn to avoid.

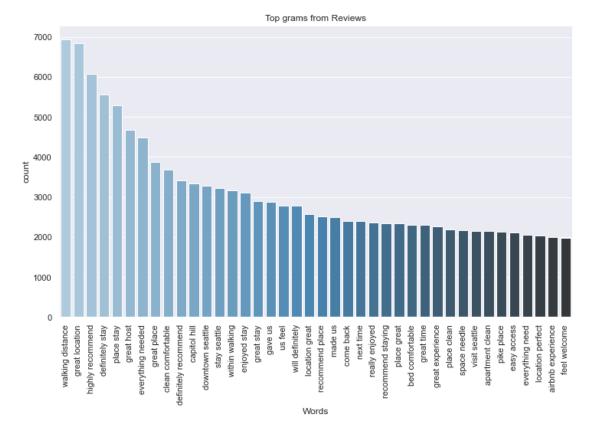
```
# can we look for the common words in negative.
neg_reviews = reviews_prices.loc[reviews_prices['comp_score'] == 0]
unigram_neg =
pd.DataFrame(get_top_n_gram(neg_reviews['comments'],1,40),
columns=['Words','count'])
plot gram(unigram neg)
```



from the unigram above above it seems there is no apparent difference.

let us try it on bigrams next

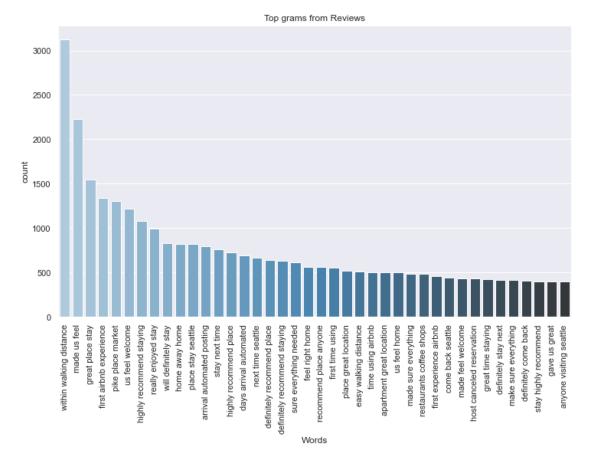
```
bigram_neg =
pd.DataFrame(get_top_n_gram(neg_reviews['comments'],2,40),
columns=['Words','count'])
plot_gram(bigram_neg)
```



Just us above no observable diffefrence s observed.

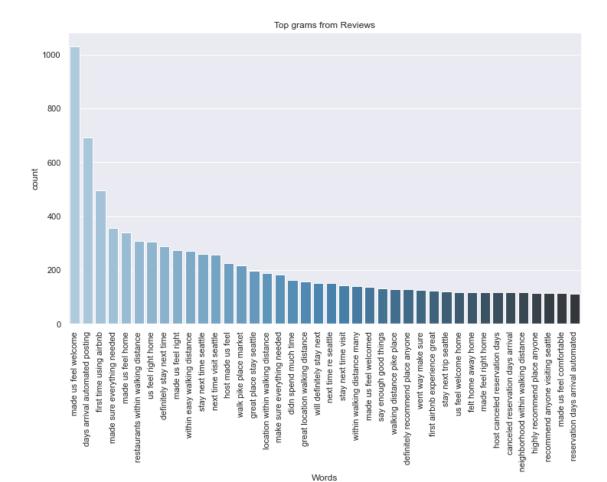
# Onto trigrams

```
trigram_neg =
pd.DataFrame(get_top_n_gram(neg_reviews['comments'],3,40),
columns=['Words','count'])
plot_gram(trigram_neg)
```



from here ,in the trigram, we notice the first negative combined words meetings, host canceled resevartion.

```
quadgram_neg =
pd.DataFrame(get_top_n_gram(neg_reviews['comments'],4,40),
columns=['Words','count'])
plot gram(quadgram neg)
```



Lets try a Quadgram as a Hail Mary. We got two common combinations, canceled reservation days arrival and hast canceled reservation days

#### **Modelling**

```
review = review_later['comments'].values
tokenizer = Tokenizer(num_words=5000)
tokenizer.fit_on_texts(review)
vocab_size = len(tokenizer.word_index) + 1

max_words=5000
max_len = 200
encoded_docs = tokenizer.texts_to_sequences(review)
padded_sequence = pad_sequences(encoded_docs, maxlen=200)
sentiment_label = review_later['comp_score'].factorize()
sentiment_label
(array([0, 0, 0, ..., 0, 0, 0]), Index(['pos', 'neg'],
dtype='object'))
```

#### **Build the classifier**

For sentiment analysis project, we use LSTM layers in the machine learning model. The architecture of our model consists of an embedding layer, an LSTM layer, and a Dense layer at the end. To avoid overfitting, we introduced the Dropout mechanism in-between the LSTM layers.

LSTM stands for Long Short Term Memory Networks. It is a variant of Recurrent Neural Networks. Recurrent Neural Networks are usually used with sequential data such as text and audio. Usually, while computing an embedding matrix, the meaning of every word and its calculations (which are called hidden states) are stored. If the reference of a word, let's say a word is used after 100 words in a text, then all these calculations RNNs cannot store in its memory. That's why RNNs are not capable of learning these long-term dependencies.

Train the sentiment analysis model for 5 epochs on the whole dataset with a batch size of 32 and a validation split of 20%.

### **Base Model**

# **Adam Optimizer**

```
from numpy.random import seed
seed(1)
tf.random.set seed(42)
embedding vector length = 20
model = Sequential()
model.add(Embedding(vocab size, embedding vector length,
input length=200))
model.add(Flatten())
model.add(Dense(1, activation='sigmoid'))
model.compile(loss='binary crossentropy',optimizer='adam',
metrics=['accuracy'])
print(model.summary())
```

Layer (type)	Output Shape	Param #
embedding (Embedding)	(None, 200, 20)	878720
flatten (Flatten)	(None, 4000)	Θ
dense (Dense)	(None, 1)	4001

Total params: 882,721

Model: "sequential"

Trainable params: 882,721 Non-trainable params: 0

None

```
history =
model.fit(padded sequence, sentiment label[0], validation split=0.35,
epochs=10, batch size=1000)
Epoch 1/10
accuracy: 0.9825 - val loss: 0.0562 - val accuracy: 0.9898
Epoch 2/10
accuracy: 0.9903 - val loss: 0.0508 - val accuracy: 0.9898
accuracy: 0.9905 - val loss: 0.0459 - val accuracy: 0.9901
Epoch 4/10
56/56 [============= ] - 1s 15ms/step - loss: 0.0391 -
accuracy: 0.9910 - val loss: 0.0413 - val accuracy: 0.9909
Epoch 5/10
accuracy: 0.9917 - val loss: 0.0377 - val accuracy: 0.9910
Epoch 6/10
accuracy: 0.9920 - val loss: 0.0348 - val accuracy: 0.9910
Epoch 7/10
accuracy: 0.9926 - val loss: 0.0325 - val accuracy: 0.9914
Epoch 8/10
56/56 [============= ] - 1s 23ms/step - loss: 0.0227 -
accuracy: 0.9932 - val loss: 0.0307 - val accuracy: 0.9915
Epoch 9/10
56/56 [============ ] - 1s 22ms/step - loss: 0.0198 -
accuracy: 0.9939 - val_loss: 0.0297 - val_accuracy: 0.9916
Epoch 10/10
56/56 [============= ] - 1s 23ms/step - loss: 0.0173 -
accuracy: 0.9944 - val loss: 0.0287 - val accuracy: 0.9918
embedding vector length =20
model1 = Sequential()
model1.add(Embedding(vocab size, embedding vector length,
input length=200))
model1.add(Flatten())
model1.add(Dense(10, activation='relu'))
model1.add(Dense(1, activation='sigmoid'))
model1.compile(loss='binary crossentropy',optimizer='adam',
metrics=['accuracy'])
print(model1.summary())
Model: "sequential 1"
Layer (type) Output Shape Param #
______
embedding_1 (Embedding) (None, 200, 20)
                                       878720
```

```
flatten 1 (Flatten)
                  (None, 4000)
dense 1 (Dense)
                  (None, 10)
                                  40010
dense 2 (Dense)
                  (None, 1)
                                  11
______
Total params: 918,741
Trainable params: 918,741
Non-trainable params: 0
None
history =
model1.fit(padded sequence, sentiment label[0], validation split=0.4,
epochs=10, batch size=1000)
Epoch 1/10
accuracy: 0.9790 - val loss: 0.0603 - val accuracy: 0.9894
Epoch 2/10
51/51 [============= ] - 1s 28ms/step - loss: 0.0490 -
accuracy: 0.9906 - val loss: 0.0502 - val accuracy: 0.9894
Epoch 3/10
accuracy: 0.9908 - val loss: 0.0443 - val accuracy: 0.9901
Epoch 4/10
accuracy: 0.9919 - val loss: 0.0393 - val accuracy: 0.9906
Epoch 5/10
accuracy: 0.9925 - val loss: 0.0344 - val accuracy: 0.9911
Epoch 6/10
accuracy: 0.9935 - val loss: 0.0309 - val accuracy: 0.9913
Epoch 7/10
accuracy: 0.9947 - val loss: 0.0299 - val accuracy: 0.9914
Epoch 8/10
accuracy: 0.9960 - val loss: 0.0295 - val accuracy: 0.9912
Epoch 9/10
accuracy: 0.9971 - val loss: 0.0294 - val accuracy: 0.9914
Epoch 10/10
accuracy: 0.9982 - val loss: 0.0307 - val accuracy: 0.9913
embedding vector length =20
model2 = Sequential()
model2.add(Embedding(vocab size, embedding vector length,
```

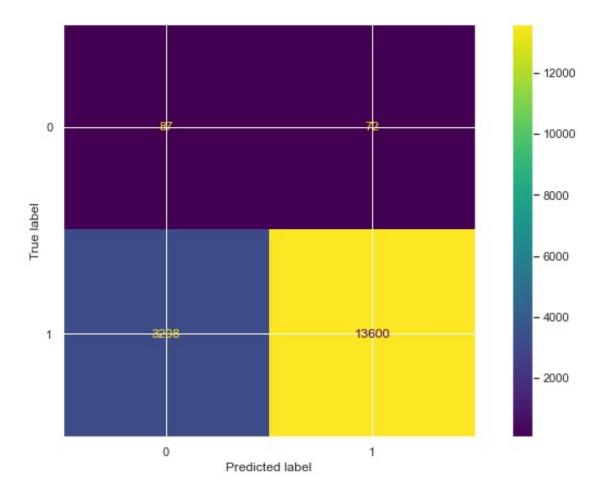
```
input length=200))
model2.add(Flatten())
model2.add(Dense(30, activation='relu'))
model2.add(Dropout(0.2))
model2.add(Dense(12, activation='relu'))
model2.add(Dropout(0.3))
model2.add(Dense(1, activation='sigmoid'))
model2.compile(loss='binary crossentropy',optimizer='adam',
metrics=['accuracy'])
print(model2.summary())
Model: "sequential 2"
Layer (type)
                            Output Shape
                                                      Param #
embedding 2 (Embedding)
                            (None, 200, 20)
                                                     878720
flatten 2 (Flatten)
                            (None, 4000)
dense 3 (Dense)
                            (None, 30)
                                                      120030
dropout (Dropout)
                            (None, 30)
dense 4 (Dense)
                            (None, 12)
                                                     372
dropout 1 (Dropout)
                            (None, 12)
                                                     0
dense 5 (Dense)
                            (None, 1)
                                                      13
Total params: 999,135
Trainable params: 999,135
Non-trainable params: 0
None
history =
model2.fit(padded sequence, sentiment label[0], validation split=0.2,
epochs=5, batch size=1000)
Epoch 1/5
68/68 [============== ] - 2s 33ms/step - loss: 0.1773 -
accuracy: 0.9622 - val loss: 0.0592 - val accuracy: 0.9902
Epoch 2/5
68/68 [============= ] - 2s 33ms/step - loss: 0.0675 -
accuracy: 0.9895 - val loss: 0.0453 - val accuracy: 0.9903
Epoch 3/5
68/68 [============= ] - 3s 39ms/step - loss: 0.0454 -
accuracy: 0.9903 - val loss: 0.0355 - val accuracy: 0.9907
Epoch 4/5
68/68 [============= ] - 2s 30ms/step - loss: 0.0305 -
accuracy: 0.9920 - val loss: 0.0323 - val accuracy: 0.9911
```

```
Epoch 5/5
68/68 [============= ] - 2s 30ms/step - loss: 0.0225 -
accuracy: 0.9936 - val loss: 0.0318 - val accuracy: 0.9913
embedding vector length =20
model3 = \overline{Sequential}()
model3.add(Embedding(vocab size, embedding_vector_length,
input length=200))
model3.add(Dropout(0.2))
model3.add(Dense(1, activation='sigmoid'))
model3.compile(loss='binary crossentropy',optimizer='adam',
metrics=['accuracy'])
print(model3.summary())
Model: "sequential 3"
Layer (type)
                    Output Shape
                                       Param #
                 embedding 3 (Embedding)
                     (None, 200, 20)
                                       878720
dropout 2 (Dropout)
                     (None, 200, 20)
                                       0
dense 6 (Dense)
                     (None, 200, 1)
Total params: 878,741
Trainable params: 878,741
Non-trainable params: 0
None
history =
model3.fit(padded sequence, sentiment label[0], validation split=0.4,
epochs=12, batch size=1000)
Epoch 1/12
accuracy: 0.9266 - val loss: 0.5543 - val accuracy: 0.9894
Epoch 2/12
accuracy: 0.9907 - val loss: 0.3969 - val accuracy: 0.9896
Epoch 3/12
accuracy: 0.9907 - val loss: 0.2581 - val accuracy: 0.9896
Epoch 4/12
accuracy: 0.9908 - val loss: 0.1683 - val accuracy: 0.9896
Epoch 5/12
accuracy: 0.9908 - val loss: 0.1189 - val accuracy: 0.9897
Epoch 6/12
```

```
accuracy: 0.9908 - val loss: 0.0926 - val accuracy: 0.9897
Epoch 7/12
accuracy: 0.9908 - val loss: 0.0781 - val accuracy: 0.9897
Epoch 8/12
accuracy: 0.9908 - val loss: 0.0698 - val accuracy: 0.9896
Epoch 9/12
accuracy: 0.9908 - val loss: 0.0649 - val accuracy: 0.9896
Epoch 10/12
accuracy: 0.9908 - val loss: 0.0620 - val accuracy: 0.9896
Epoch 11/12
accuracy: 0.9908 - val loss: 0.0601 - val accuracy: 0.9896
Epoch 12/12
accuracy: 0.9908 - val loss: 0.0589 - val accuracy: 0.9896
embedding vector length =20
model4 = Sequential()
model4.add(Embedding(vocab_size, embedding_vector_length,
input length=200))
model4.add(Dropout(0.2))
model4.add(Dense(1, activation='sigmoid'))
model4.compile(loss='hinge',optimizer='adam', metrics=['accuracy'])
print(model4.summary())
Model: "sequential 4"
                   Output Shape
Layer (type)
                                    Param #
______
embedding 4 (Embedding)
                   (None, 200, 20)
                                    878720
dropout 3 (Dropout)
                   (None, 200, 20)
                   (None, 200, 1)
dense 7 (Dense)
_____
Total params: 878,741
Trainable params: 878,741
Non-trainable params: 0
None
history =
model4.fit(padded sequence, sentiment label[0], validation split=0.4,
epochs=12, batch size=1000)
Epoch 1/12
```

```
accuracy: 0.8940 - val loss: 1.4142 - val accuracy: 0.9895
Epoch 2/12
accuracy: 0.9907 - val_loss: 1.3041 - val accuracy: 0.9896
Epoch 3/12
accuracy: 0.9907 - val loss: 1.1893 - val accuracy: 0.9896
Epoch 4/12
accuracy: 0.9908 - val loss: 1.1094 - val accuracy: 0.9897
Epoch 5/12
accuracy: 0.9908 - val loss: 1.0655 - val accuracy: 0.9897
Epoch 6/12
accuracy: 0.9908 - val loss: 1.0422 - val accuracy: 0.9897
Epoch 7/12
accuracy: 0.9908 - val loss: 1.0290 - val accuracy: 0.9897
Epoch 8/12
accuracy: 0.9908 - val loss: 1.0210 - val accuracy: 0.9897
Epoch 9/12
accuracy: 0.9908 - val loss: 1.0159 - val accuracy: 0.9897
Epoch 10/12
accuracy: 0.9908 - val loss: 1.0124 - val accuracy: 0.9897
Epoch 11/12
accuracy: 0.9908 - val loss: 1.0100 - val accuracy: 0.9897
Epoch 12/12
accuracy: 0.9908 - val loss: 1.0082 - val accuracy: 0.9897
Naive Baves
doc = list(reviews prices['comments'])
tfidf vectorizer=TfidfVectorizer(use idf=True, max features = 5000)
tfidf vectorizer vectors=tfidf vectorizer.fit transform(doc)
Params tune = \{ \text{'var smoothing':} [9e-5,7e-5,5e-5,9e-4] \}
doc = list(reviews prices['comments'])
tfidf vectorizer=TfidfVectorizer(use idf=True, max features =
5000, stop_words= STOPWORDS)
tfidf vectorizer vectors=tfidf vectorizer.fit transform(doc)
X = tfidf vectorizer vectors.toarray()
```

```
y = reviews prices['comp score']
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size =
0.2)
qnb = GaussianNB()
grid = GridSearchCV(gnb,param grid=Params tune,cv = 4,
scoring='accuracy')
model grid = grid.fit(X train, y_train)
print(model grid.best params )
print(model grid.best score )
{'var smoothing': 0.0009}
0.8298803489331604
gnb = GaussianNB(var smoothing = 9e-04)
gnb.fit(X train, y train)
y pred train = gnb.predict(X train)
y pred test = gnb.predict(X test)
print("Training Accuracy score:
"+str(round(accuracy score(y train,gnb.predict(X train)),4)))
print("Testing Accuracy score:
"+str(round(accuracy_score(y_test,gnb.predict(X_test)),4)))
print(classification report(y test, gnb.predict(X test)))
plot confusion matrix(gnb,X test,y test);
Training Accuracy score: 0.8107
Testing Accuracy score: 0.8067
                           recall f1-score
              precision
                                               support
           0
                   0.03
                             0.55
                                        0.05
                                                   159
           1
                   0.99
                             0.81
                                        0.89
                                                 16808
                                        0.81
                                                 16967
    accuracy
                   0.51
                                        0.47
   macro avq
                             0.68
                                                 16967
weighted avg
                   0.99
                             0.81
                                       0.88
                                                 16967
```



#### **XGBoost**

```
from xgboost import XGBClassifier
# Code here to inspect the values of y_train and y_test
y_train.value_counts().sort_index()
0
       684
1
     67180
Name: comp_score, dtype: int64
The data is okay no need to encode it.
# Grid search parameters for hyper tuning
param_grid = {
    'learning_rate':[0.2],
    'colsample_bytree':[0.5],
    'colsample_bylevel':[0.5],
    'colsample_bynode':[0.5],
    'gamma':[0.8],
    'max_depth':[6]
}
# Instantiate XGBClassifier
clf = XGBClassifier()
```

```
grid clf = GridSearchCV(estimator= clf,param grid=
param_grid,scoring='accuracy',cv= 3,n_jobs=1)
grid clf.fit(X_train, y_train)
best parameters = grid clf.best params
print('Grid Search found the following optimal parameters: ')
for param name in sorted(best parameters.keys()):
    print('%s: %r' % (param name, best parameters[param name]))
training preds = grid clf.predict(X train)
test preds = grid clf.predict(X test)
training accuracy = accuracy score(y true=
y train,y pred=training preds)
test accuracy = accuracy score(y true = y test,y pred= test preds)
print('')
print('Training Accuracy: {:.4}%'.format(training accuracy * 100))
print('Validation Accuracy: {:.4}%'.format(test accuracy * 100))
Grid Search found the following optimal parameters:
colsample bylevel: 0.5
colsample bynode: 0.5
colsample bytree: 0.5
gamma: 0.8
learning rate: 0.2
max depth: 6
Training Accuracy: 99.48%
Validation Accuracy: 99.2%
results = pd.DataFrame({'Machine Model':
['TensorFlow Hinge', 'TensorFlow binary crossentropy', 'NaiveBayes', 'XGB
oost'],
             'Training Accuracy %':[99.08,99.08,81.07,99.48],
             'Testing Accuracy %':[98.97,98.96,80.67,99.2]})
results
                    Machine Model Training Accuracy % Testing
Accuracy %
                                                 99.08
                 TensorFlow Hinge
98.97
1 TensorFlow binary crossentropy
                                                 99.08
98.96
2
                       NaiveBayes
                                                 81.07
80.67
                          XGBoost
                                                 99.48
3
99.20
```

We have successfully developed python sentiment analysis model. In this machine learning project, we built a binary text classifier that classifies the sentiment of the tweets into positive and negative. We obtained 99% accuracy on validation.

#### **FINDINGS**

Most customers from Seattle have a great experience during the stay as most reviews/frequent words were positive.

The results of our study show that reviews are influenced by:

location

neighbourhood

host responsiveness to enquiries

host friendliness

distance of the property from areas such as restaurants

check in process (automation and process length)

cleanliness

comfort

provision of 'everything needed'

public transportation

A good percentage of hosts respond to enquiries and complaints within an hour.

#### **CONCLUSIONS**

Beyond price, there are many other factors people consider when booking accommodations. For instance, location and amenities are other practical considerations that attract customers to an Airbnb. Most importantly, online reviews that have consistently grown in importance over the years also determine the rate at which an Airbnb gets booked. The occupancy rate in Seattle tends to be higher during summer where super hosts tend to rank higher compared to regular hosts. To utilize the information gathered from reviews, an appropriate method was selected to analyze the words used within the reviews to parse any data useful for better understanding user behavior, as well as, past and future experiences. Additionally, natural language processing techniques were applied to interpret user review comments associated with the listings. This method of analysis highlighted the text of considerable importance as well as attributed a measure of sentiment which is a dynamic element that provided meaning to the text in addition to significance. The significant elements identified in our model provided justification in selection of which listing characteristics to highlight in our new campaign efforts to increase the reach of Airbnb promotions and capture a wider audience.

### **Recommendations**

Guests value the location and accessibily of their Airbnb listings. Hosts can therefore in their listings show case there unique accessibility to amenities such restaurants, towns, public transportation from their properties to capitalise on the airbnb users need for convinience.

Host friendliness was a reccurent theme in the reviews. One of the best ways for hosts to boost their reviews is by delighting guests with a few extra amenities and being kind.

Since the phrase 'Everything needed' was repeatedly used in customer reviews, Hosts should regularly update their amenities in order to ensure guests have all if not most of what they need for their stay to ensure their comfort.

Hosts should ensure cleaniness of the property especially during check in. This can be achieved by having the property cleaned after every checkout or immediately before any guests checks in and also ensure the house is structurally sound with no visible signs of wear and tear.

It would also go along way to introduce a 1 to 5 rating system to help facilitate the machine learning process in a supervised way in order to avoid the pitfalls of semi-supervised work and also to provide a way for the machine to distinguish the extreme negatives.

To ensure that non-english reviews are also translated before sentiment analysis.