

region, mark...AllcustomerAllsegment, ca...All

2018

2019

2020

2021

2022Est

Q1

Q2

Q3

Q4

YTD

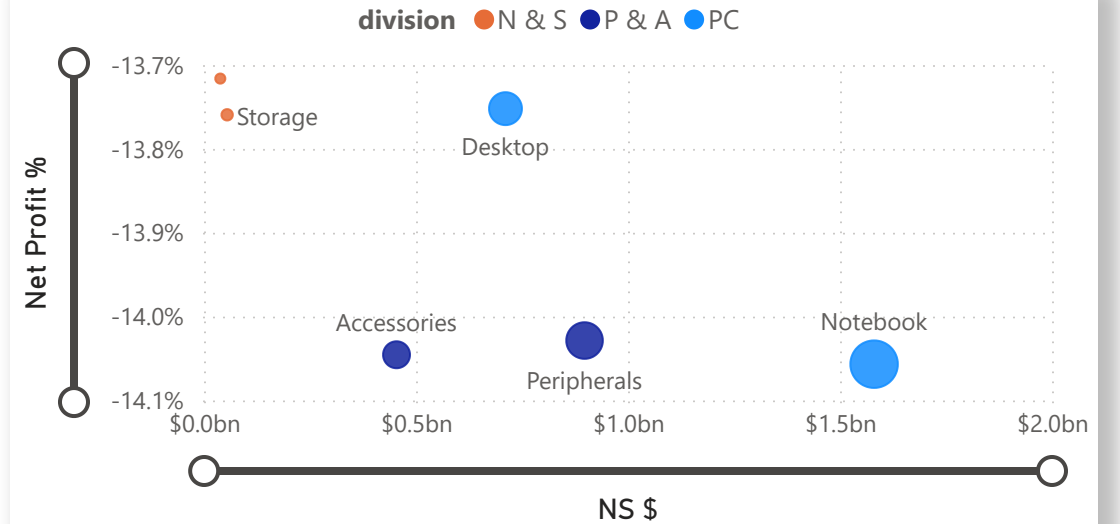
YTG

Product Performance

segment	NS \$	GM \$	GM %	Net Profit \$	Net Profit %
<div></div> Accessories	\$454.10M	\$172.61M	38.0%	(\$63.78M)	-14.0%
<div></div> Desktop	\$711.08M	\$272.39M	38.3%	(\$97.79M)	-13.8%
<div></div> Networking	\$38.43M	\$14.78M	38.5%	(\$5.27M)	-13.7%
<div></div> Notebook	\$1,580.43M	\$600.96M	38.0%	(\$222.16M)	-14.1%
<div></div> Peripherals	\$897.54M	\$341.22M	38.0%	(\$125.91M)	-14.0%
<div></div> Storage	\$54.59M	\$20.93M	38.3%	(\$7.51M)	-13.8%

Show GM %

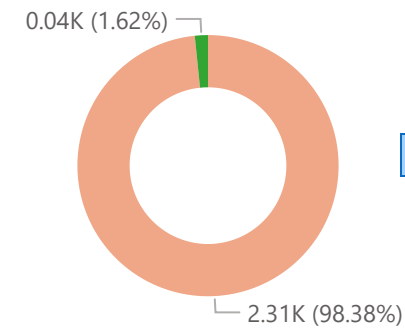
Performance Matrix



Region/Market/Customer Performance

region	NS \$	GM \$	GM %	Net Profit \$	Net Profit %
<div></div> APAC	\$1,923.77M	\$690.21M	35.9%	(\$281.16M)	-14.6%
<div></div> EU	\$775.48M	\$267.80M	34.5%	(\$95.52M)	-12.3%
<div></div> LATAM	\$14.82M	\$5.19M	35.0%	(\$0.44M)	-2.9%
<div></div> NA	\$1,022.09M	\$459.68M	45.0%	(\$145.31M)	-14.2%

Unit Economics

Descri... ● Total COGS ● Gross Margin %● Increase ● Decrease