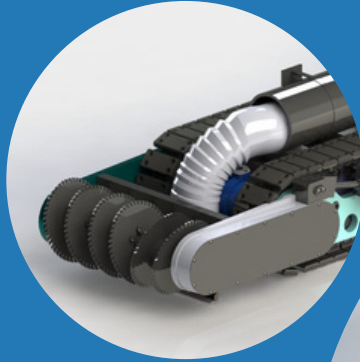
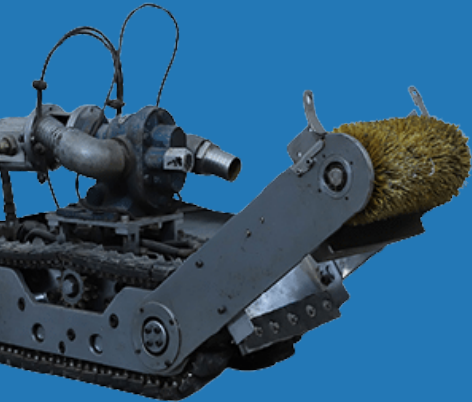


JANYUTECH

PROGRESS REPORT 2021



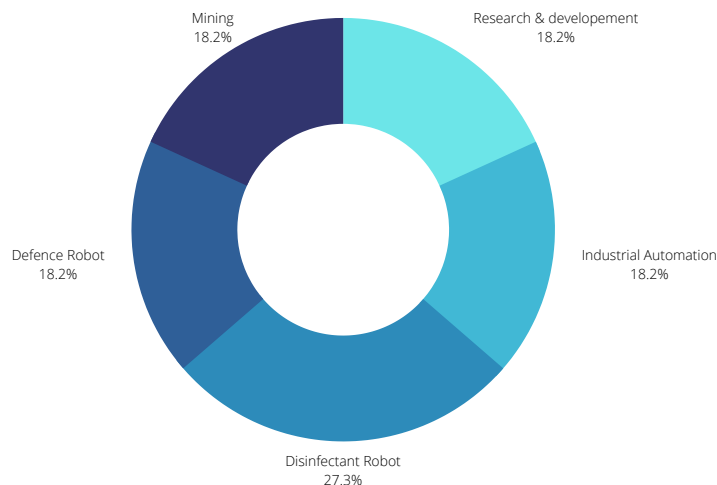
JANYU TECH

Updates on Business

SALES

FY 2020 - 21

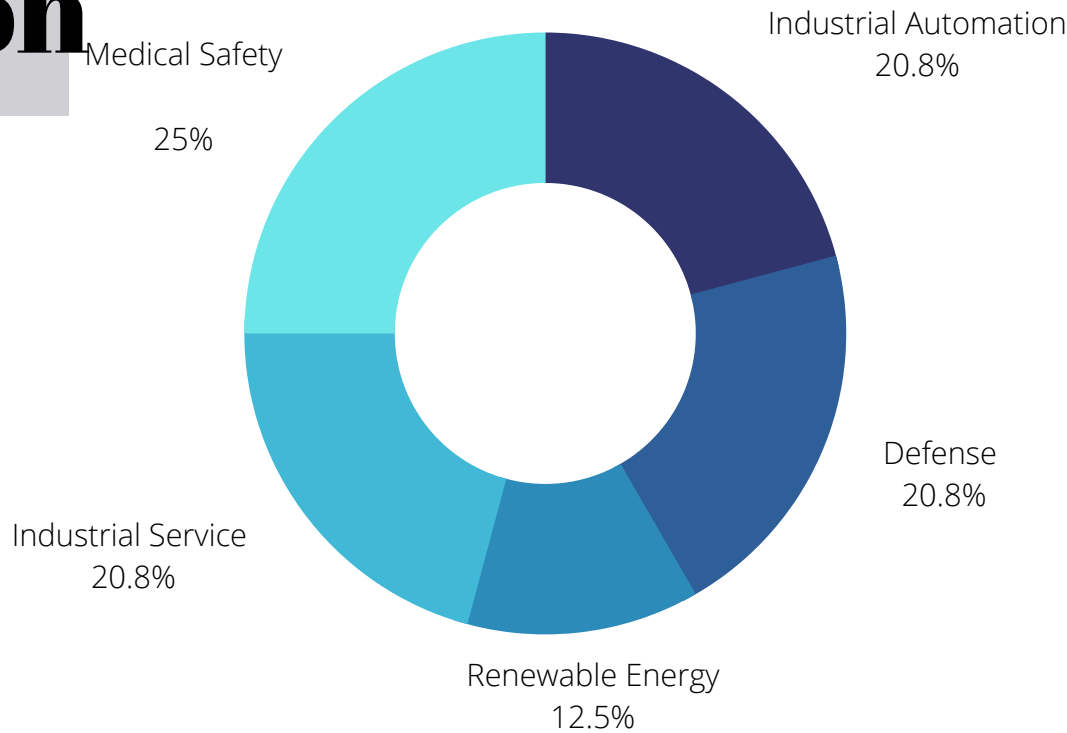
For the fiscal year 2020-21, Janyutech has generated a turnover of 4.51 crore, representing a 65 percent YoY increase and a compounded growth rate of 99 percent over the previous three years. Despite COVID's lockout for a large portion of this fiscal year, this is the case.



Highlights of last year's turnover include:

- Owens Corning India Pvt Ltd awarded and executed a 2.40 crore deal, Janyu's first order in the Factory Automation industry. After integrating the operations of Automation & Control Technology Pte, a Singapore-based automation company that had completed more than 100 projects internationally, this was made possible.
- Winning and implementing a new solar panel cleaning robotic arm for Azure Power (the first of its type in India).

Updates on Business



FY 2021-22

Janyutech has continued the good strides this year.

Due to the COVID 2nd wave significantly disrupting operations in Q1 and having a far-reaching impact, this hasn't fully shown in sales. Orders started flowing again in Q2 (₹2.45 crore) and Q3 (₹1.43 crore). As on date, our outstanding order position stands at a healthy level of ₹9.49 crore.

Key orders won during this period include the following:

- From Aditya Birla Renewables and TATA Power Renewable Energy Ltd for Solar panel cleaning Robotic arm
- From Ultratech for Special Purpose automation equipment
- From Hindalco for a Special Purpose automation equipment

Key products & Clients.

Product : Robotic Arm (Palletization)

Segment : Factory Automation



Client Profile

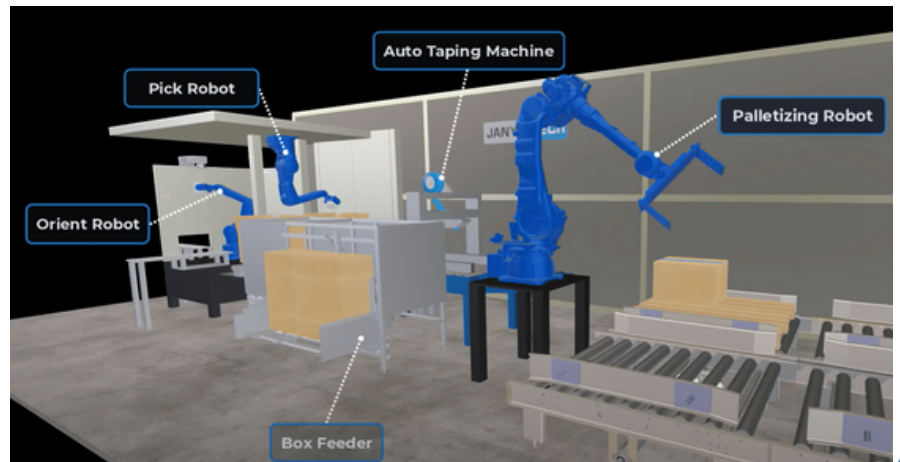
Owens Corning has been a Fortune 500 company for more than 63 consecutive years .

AA Rated, subsidiary of Owens Corning Inc, USA, with US \$ 7.2 billion revenue.

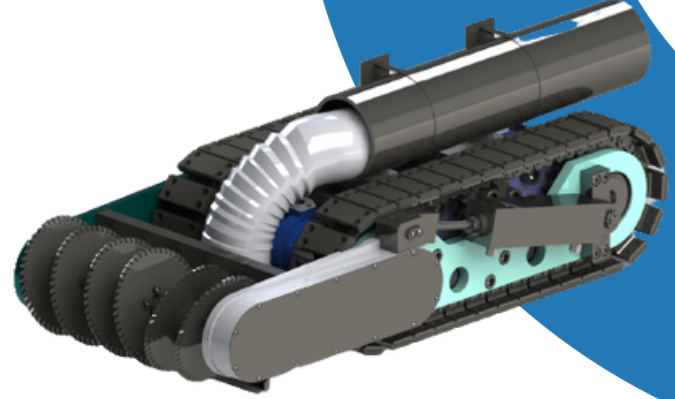
It is one the world's largest manufactures of fiberglass composites with more than 19,000 employs in more than 37 countries

Client : Owens Corning

Segment : Factory Automation



Key products & Clients.



Product : Sludge cleaning Robot

Segment : Large Chemical / Petroleum tank cleaning Robotic equipment / Service contract



Client : Aarti Industries

Aarti Industries Limited (AIL) is a leading Indian manufacturer of speciality chemicals and pharmaceuticals with a global footprint. Turnover of around ₹5,000 cr.



Client : IOCL

Indian Oil Chemical Limited is an Indian Government Corporation, under the ownership Ministry of Petroleum and Natural Gas. It is one of leading Indian oil producer.



Client : CAIRN Energy

CAIRN Energy is a British oil and gas exploration and development company and is listed on the London Stock Exchange..

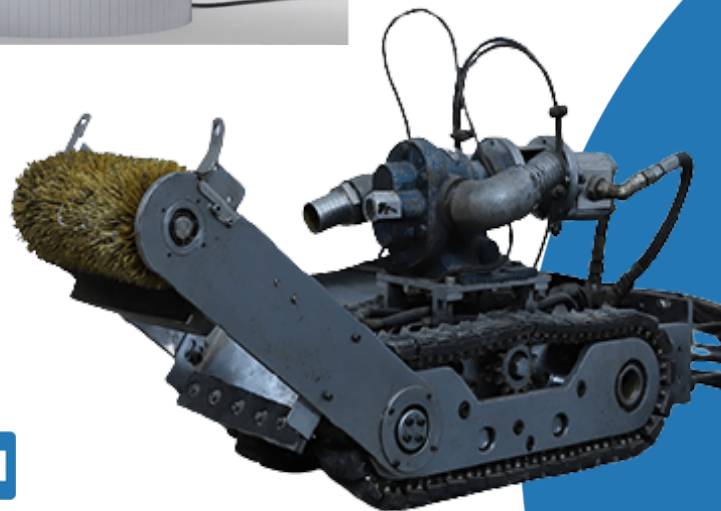


Client : Hindalco Industries

Hindalco Industries founded in 1958, is an Aditya Birla Group business that manufactures aluminium and copper in India. .



JANYU TECH



Key products & Clients.

Product : UVC Disinfectant Robot

Client Profile



Air India SATS is Joint venture between Air India(AI) and Singapore airport terminal services(SATS).

Subsidiaries of Air India provide ground support services for Aircraft.

[Link : Disinfection Service](#)

Client : Air India SATS



Key products & Clients.

Product : Solar panel Cleaning Robot



Client : Azure Power

Azure Power is a leading renewable power producer in India with a proven track record and a portfolio of ~7GWs* of high quality solar power assets.



ADITYA BIRLA GROUP

Client : ABG Renewable

Aditya Birla Renewables Solar Limited is an unlisted public company. It's authorized share capital is INR 28.00 cr and the total paid-up capital is INR 26.65 cr.



TATA POWER

Client : TATA Power

Tata Power Company Limited is an Indian electric utility company based in Mumbai, Maharashtra, India and is part of the Tata Group.



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Key products & Clients.

Segment : Special Purpose Automation

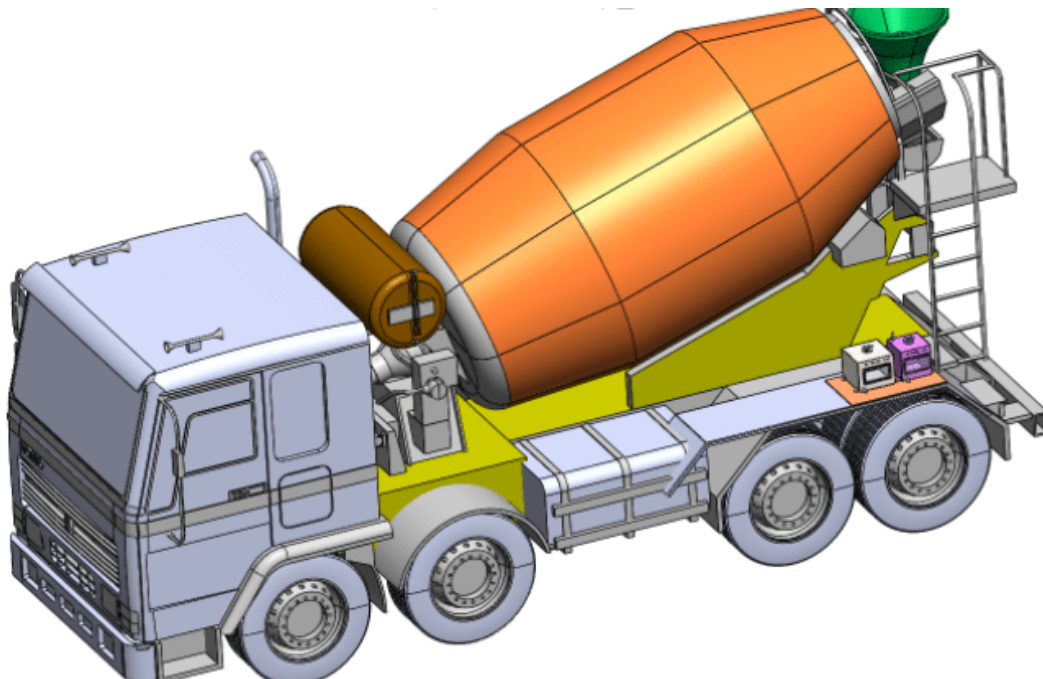


Client : Ultratech & Hindalco

Segment : Special Purpose Automation

Client Profile

Hindalco & Ultratech, leading companies of Aditya Birla Group.

The logo for Ultratech Cement. It features the text "UltraTech" in a bold, italicized black font, with "CEMENT" in a smaller, bold, black font below it. The logo is set against a yellow circular background.

JANYU TECH

PARTNERS

Special Purpose
machines for
different / diverse
automation
applications.



Exclusive
procurement tie-up
for UV lamps for the
UV disinfection
robot.



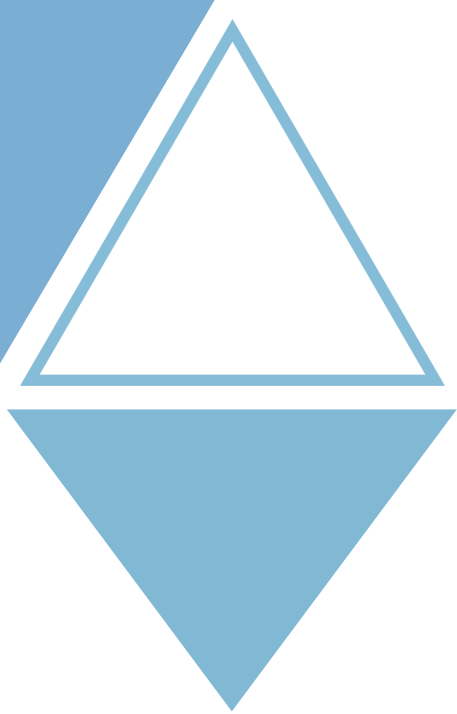
ADITYA BIRLA GROUP

Defense robots,
primarily unmanned
ground vehicles of
different sizes &
applications.

JANYU TECH



JANYU TECH



JANYU TECHNOLOGIES PVT LTD

NO 17, BUILDING NO 6, RAJPRABHA LANDMARK
INDUSTRIAL ESTATE, VASAI EAST, MAHARASHTRA,
INDIA-401208

9004276454 / 7770012260

sales@janyutech.com