

## Rules and Decision Engines

The past, the present and the future

Edson Tirelli

Engineering Manager & Sr Principal Software Engineer Red Hat Decision Manager Team

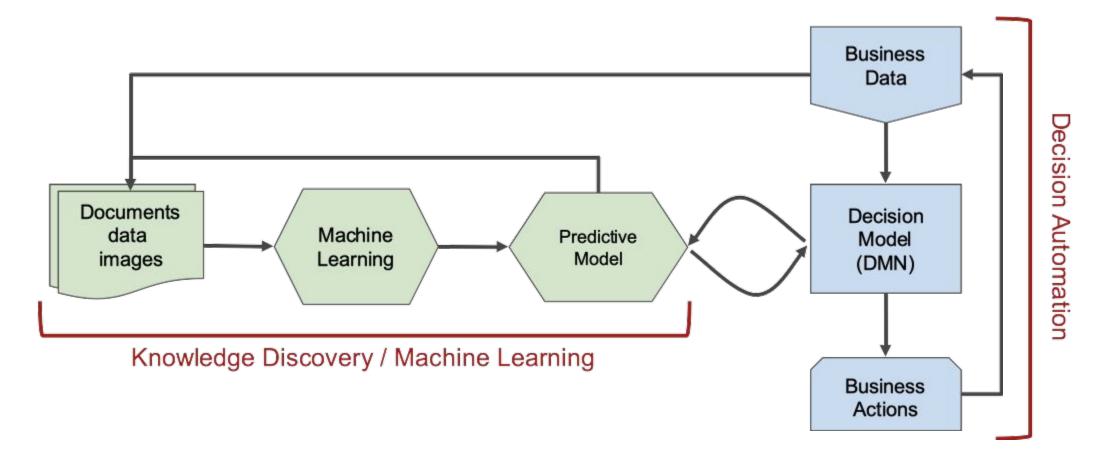


#### Use cases

- ☐ Efficient Customer Service Management best next action for representatives
- Predictive Customer Retention
- ☐ Upsell appropriate new products
- ☐ Fraud detection
- Customer loyalty scoring
- Optimized workforce management
- Personalized experience
- ┛ ...

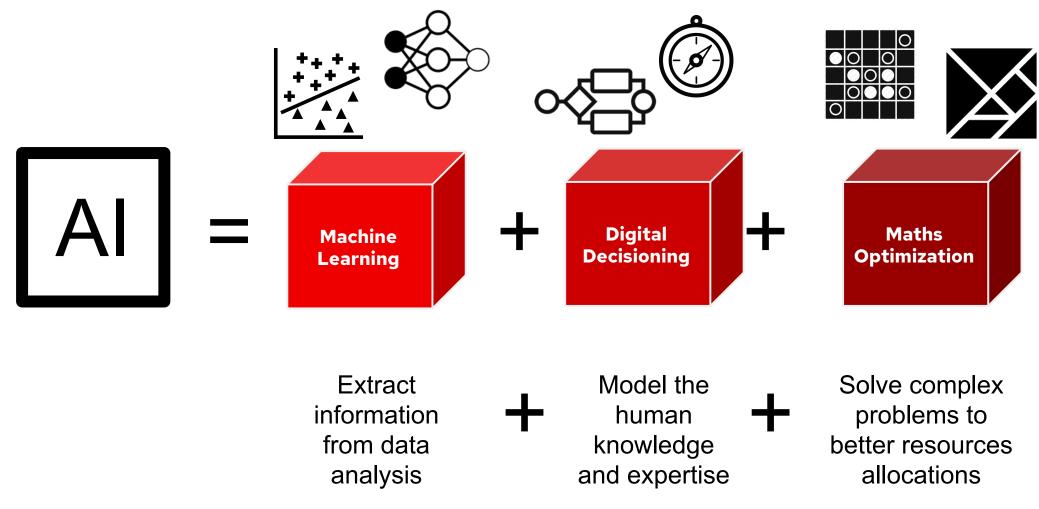


#### **Predictive Decision Automation - Overview**





#### Pragmatic Approach to Predictive Decision Automation





#### Connecting Business Automation and Machine Learning

**Business Automation** 

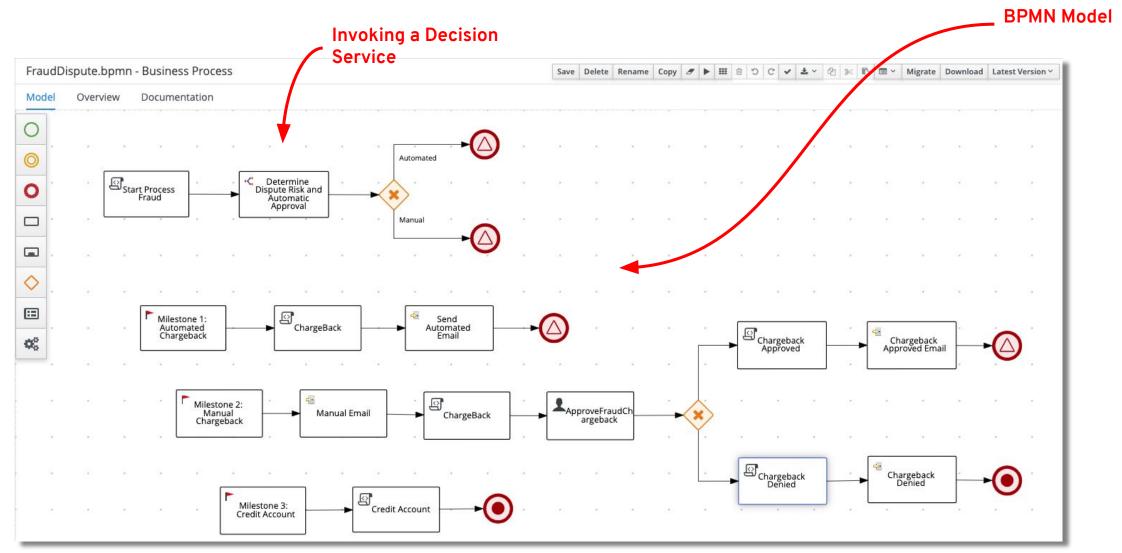
CMMN (2014) BPMN2 DMN (2015) PMML (1999)

Machine Learning

- CMMN: Case Management Model and Notation
- BPMN: Business Process Model and Notation
- DMN: Decision Model and Notation
- **PMML**: Predictive Model Markup Language

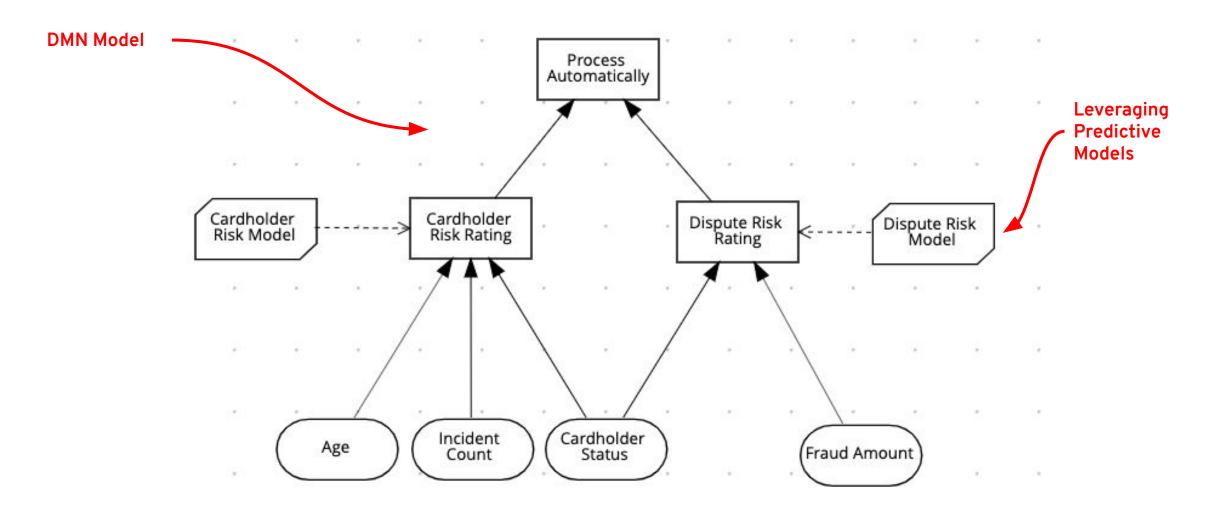


### A case to manage disputes





## A Decision Service to automate low risk disputes





## **Decision Logic modeled as Decision Tables**

Cardholder Risk Rating (Decision Table)

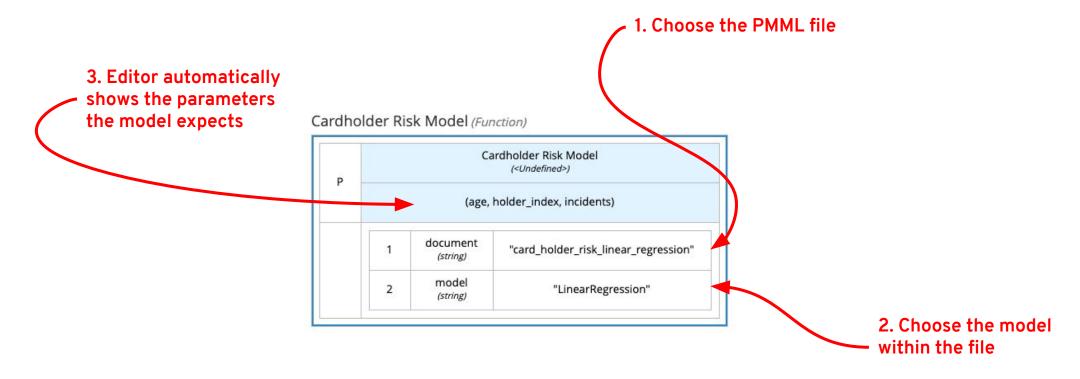
C+	Incident Count (number)	Cardholder Status (string)	Age (number)	Cardholder Risk Rating (number)
1	> 3	"PLATINUM"	-	1
2	> 2	"GOLD"	_	1
3	> 2	"SILVER"	_	2
4	> 2	"STANDARD"	_	3
5	-	"SILVER"	< 25	1
6	-	"STANDARD"	< 25	2
7	-	"STANDARD"	>= 25	1
8	-	-	_	0

Dispute Ris	k Rating (Decisio	n Table)
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U	Cardholder Status (string)	Fraud Amount (number)	Dispute Risk Rating (number)	Description
1	"STANDARD"	< 25	1	7
2	"SILVER"	< 50	1	
3	"GOLD" < 75 1		į č	
4	"PLATINUM"	< 100	1	
5	"STANDARD"	[25150)	3	
6	"SILVER"	[50150)	2	
7	"GOLD"	[75150) 2		7
8	"PLATINUM"	[100150)	100150) 2	
9	"STANDARD"	[150200)	4	<u> </u>
10	"SILVER"	[150200)	3	
11	"GOLD"	[150200] 2		<u> </u>
12	-	>= 200	5	



#### **Using Predictive Models in DMN**



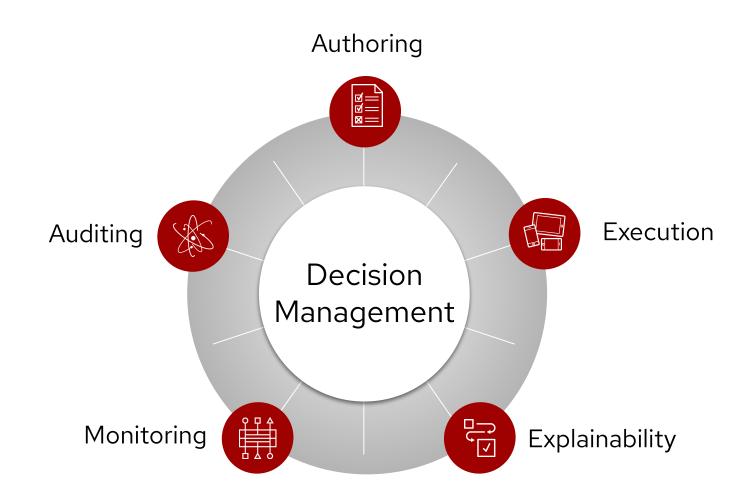






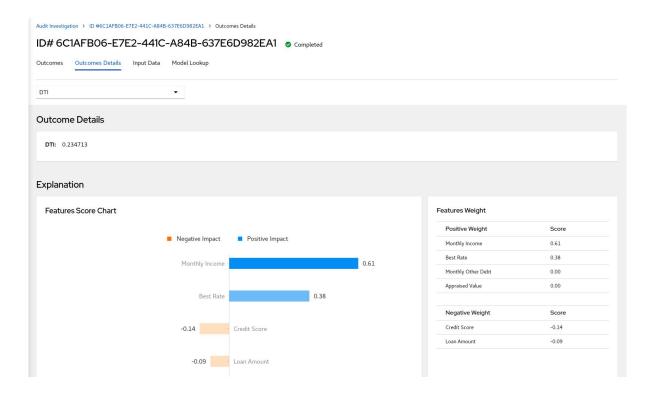


#### Valued added features on Decision Management





## XAI: eXplanable AI



- Explainability is presented for each of the decisions
- Being able to say why a decision was made helps with the accountability of the system



# Thank you

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