



BESPOKE

SOLUTIONS FOR MANAGING TALENT

- Over **500 ORGANISATIONS** to date
- **CUSTOMISED SOLUTIONS** for real and relevant change
- **DELIVERS REAL VALUE** to clients



- Virtual Teams
- Goal Alignment
- Relationship Building



- Competency Building
- Coaching & Mentoring
- Profiling Tools



- Change Management
- Culture Embedment
- Vision Development





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DJUNGLE

Engagement

"the extent to which a person chooses to apply their focus, energy and attention toward any effort"





DRIVING ENGAGEMENT VIRTUALLY

Employees are engaged if they are:

PRODUCTIVE

Delivers results

- ☐ Are clear of their deliverables.
- ☐ Are meaningfully occupied at work
- Are able to deliver and complete tasks according to timelines

PARTICIPATIVE

Accessible, present and involved

- ☐ Can be easily reached within reasonable timelines
- Is actively communicating and responding
- Supports and advocates for company initiatives

POSITIVE

Personal well being and commitment to current organisation direction

- Proactively prepares for the future
- ☐ Is enthusiastic about their role and company direction
- Reaches out to seek / offer help and support when required



COMMON SCENARIOS

| "I am listening" | "I am committed" |
|--|---|
| □ Quiet□ Follows up□ Paying□ Seekattentionclarification | □ Receptive□ Asks insightful□ Shares questionsinput□ Value-adds |
| | |
| "I don't want to be here" | "I am having fun" |
| "I don't want to be here" Unresponsive Defensive | "I am having fun" Participative Responsive |



DJP'S MATRIX OF ENGAGEMENT

Engagement can be engineered by flicking on a set of specific "switches"

INTERNAL SWITCHES

Process that stimulates the heart and mind

Zen Garden

"I am listening"

Detention

"I don't want to be here"

Mountain Top

"I am committed"

Theme Park

"I am having fun!"

EXTERNAL SWITCHES

Process that attracts attention and focus



#1 Environment

Eliminate unnecessary distraction

- Prepare your audience for the platform
- ☐ Manage audience's setting



#2 Energise

Up your energy by 50%

- ☐ When in doubt, go **LOUD**
- ☐ Video feed matters



#3 Engineering Opportunity

Let people contribute

☐ Use tools

(Polls, "Kahoot!", "mentimeter",

"buzzin.live")

Create shifts in inertia



DJP'S MATRIX OF ENGAGEMENT

Engagement can be engineered by flicking on a set of specific "switches"

INTERNAL SWITCHES

Re-connec

∞

Relevance

Reflect,

Process that stimulates the heart and mind

Zen Garden

"I am listening"

Detention

"I don't want to be here"

Environment, Energise & Engineering Opportunity

Mountain Top

"I am very interested"

Theme Park

"I am having fun!"

EXTERNAL SWITCHES

Process that attracts attention and focus

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