

## **Profile**

Highly dedicated professional with hands-on experience building applications while ensuring optimal client satisfaction. Skilled at working alongside others. Demonstrated ability to lead initiation, planning, design, execution, monitoring, and closure of complex projects within budget and on time. Proven success diagnosing and resolving software related issues in a timely manner. Able to quickly learn current frameworks and apply new skills, languages, techniques, and technologies.

## **Employment History**

Senior Account Executive, WB Mason Company, Rochester, NY

JUNE 2012 - SEPTEMBER 2020

Create and implement sales strategy for major regional clients. Maintain key accounts by onboarding customers to Masonville application. Develop strategic, best business solutions to expand vertical markets via customer exposure to categories.

- Identified need for skills improvement and conducted training sessions for new associates and peers that improved overall work efficiency
- Ilncreased revenue and met business needs by consulting customers
- Accomplishments: Account Executive of the Year Western NY Region (2014)

## Education

Bachelor of the Arts, Stonehill College, Easton, MA

AUGUST 2008 - MAY 2012

Certificate (Software Engineering), Flatiron School, Remote

APRIL 2019 - SEPTEMBER 2020

Certificate (Software Engineering Immersive), General Assembly, Remote

SEPTEMBER 2020 - DECEMBER 2020

# **Key Projects**

#### **Building Futures Blog**

2020 - 2021

A blogging app for nonprofit supporters to get up to date info on latest projects and updates from directors through blog posts

#### **Gitwrap**

2020 - 2021

App for users to obtain gift ideas built within five days using Scrum Agile method

#### **Book Browser**

2020 - 2021

A search app showing the current New York Times best seller lists (fiction and nonfiction). Use the search bar to find a specific book (utilizing the Google Books API)

#### **Details**

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## Links

**Linkedin** 

Github

**Porfolio** 

#### **Skills**

Adaptability

Time Management

**Customer Service** 

Interpersonal Communication

**Building Relationships** 

Leadership

Zoom

Slack

JavaScript

React

HTML & CSS

Python