AtliQ Hardwares

FILTERS

region	All
market	All
division	All
customer	All
FY	2019

P&L
By Fiscal Months
All values in USD   Note: Don not modify thi

Quarters

	Q1			Q2		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb
Net Sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M
GM %	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%

region	All
market	All
division	All
customer	All
FY	2020

P&L
By Fiscal Months
All values in USD
Note: 21 vs 20 is the not part of the Pivot Table

Quarters

	Q1			Q2		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb
Net Sales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M
GM %	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%

region	All
market	All
division	All
customer	All
FY	2021

P&L
By Fiscal Months
All values in USD
Note: 21 vs 20 is the not part of the Pivot Table

Quarters

	Q1			Q2		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb
Net Sales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M
Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M
GM %	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%

AtliQ Hardwares

Net Sales Comparison

21 vs 20	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%
20 vs 19	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%

AtliQ Hardwares

is table

	Q3			Q4			Grand Total
Mar		Apr	May	Jun	Jul	Aug	
6.4M		6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
3.8M		3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
2.7M		2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
41.5%		41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

	Q3			Q4			Grand Total
Mar		Apr	May	Jun	Jul	Aug	
2.1M		7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
1.3M		4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
0.8M		2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
36.7%		37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

	Q3			Q4			Grand Total
Mar		Apr	May	Jun	Jul	Aug	
44.0M		43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
28.0M		27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
16.0M		15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
36.4%		36.3%	36.6%	36.4%	36.4%	36.3%	36.4%

AtliQ Hardwares

1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.8%