

Data Mining

CS57300
Purdue University

March 20, 2018

A/B Testing

- Select 50% users to see headline A
 - Unlimited Clean Energy: Cold Fusion has Arrived
- Select 50% users to see headline B
 - Wedding War
- Do people click more on headline A or B?



A/B Testing on Websites

- Can you guess which page has a higher conversion rate (buying customers) and whether the difference is significant?



Doctor FootCare™ Shopping Cart

Home | Products | Learn More | Tips | Testimonials | FAQ | About Us | Contact Us | 1-866-211-9733

Shop With Confidence

- ✓ Satisfaction Guaranteed
- ✓ 30-day, hassle-free Returns
- ✓ 100% Safe, Secured shopping
- ✓ We assure your Privacy

100% Secured Checkout

Continue Shopping > Proceed To Checkout

Item Name	Item Number	Quantity	Remove	Unit Price	Subtotal
Trial Kit	FFCS	1		\$0.00	\$0.00

Update

Total: \$0.00

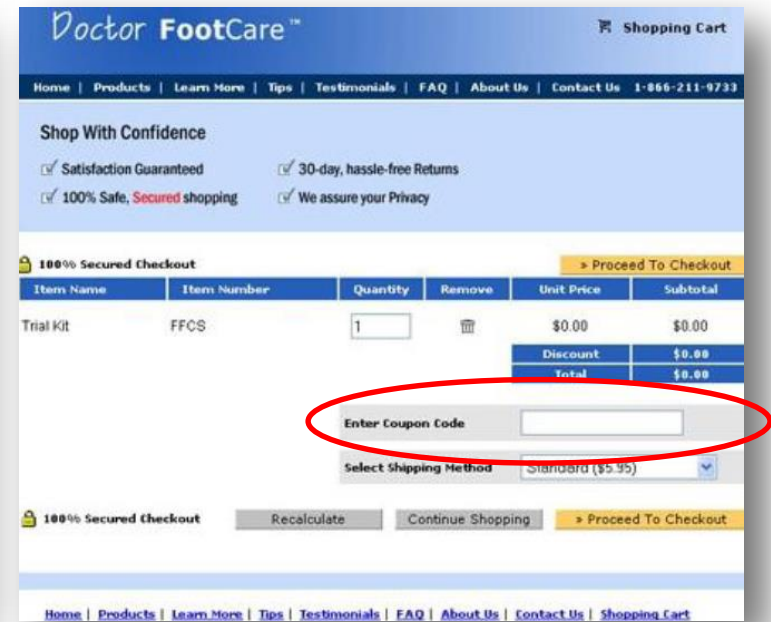
Select Shipping Method: Standard (\$5.95)

100% Secured Checkout

Continue Shopping > Proceed To Checkout

Home | Products | Learn More | Tips | Testimonials | FAQ | About Us | Contact Us | Shopping Cart

A



Doctor FootCare™ Shopping Cart

Home | Products | Learn More | Tips | Testimonials | FAQ | About Us | Contact Us | 1-866-211-9733

Shop With Confidence

- ✓ Satisfaction Guaranteed
- ✓ 30-day, hassle-free Returns
- ✓ 100% Safe, Secured shopping
- ✓ We assure your Privacy

100% Secured Checkout

Continue Shopping > Proceed To Checkout

Item Name	Item Number	Quantity	Remove	Unit Price	Subtotal
Trial Kit	FFCS	1		\$0.00	\$0.00

Discount: \$0.00

Total: \$0.00

Enter Coupon Code

Select Shipping Method: Standard (\$5.95)

100% Secured Checkout

Recalculate Continue Shopping > Proceed To Checkout

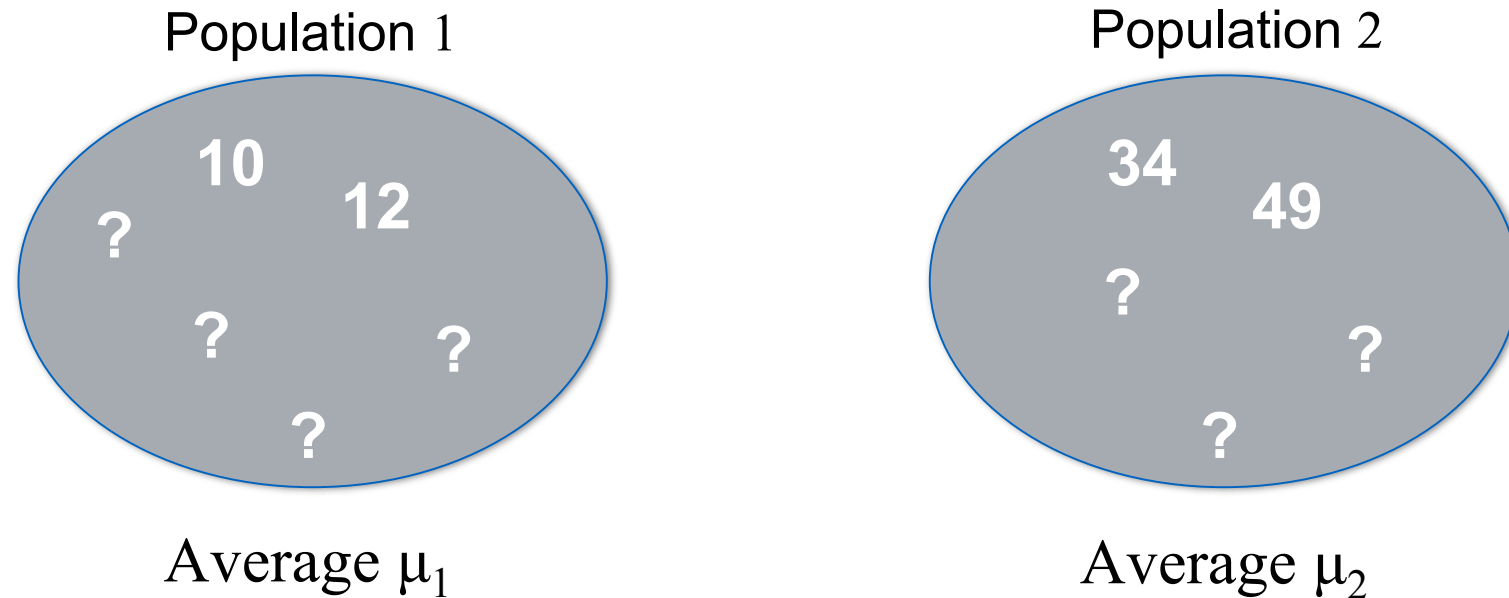
Home | Products | Learn More | Tips | Testimonials | FAQ | About Us | Contact Us | Shopping Cart

B

Kumar et al. 2009

- When “upgraded” from the A to B the site lost 90% of their revenue
- Why? *“There maybe discount coupons out there that I do not have. The price may be too high. I should try to find these coupons.”* [Kumar et al. 2009]

Testing Hypotheses over Two Populations



Are the averages different?
Which one has the largest average?

The two-sample t-test

Is difference in averages between two groups more than we would expect based on chance alone?

PS: Same as alien identification problem: we don't know how to model "average is different"

t-Test (Independent Samples)

The goal is to evaluate if the average difference between two populations is zero

vectors $\begin{cases} \mathbf{X}^{(1)} = \text{random variable of population 1 values} \\ \mathbf{X}^{(2)} = \text{random variable of population 2 values} \end{cases}$

Two hypotheses:

$$H_0: \mu_1 - \mu_2 = 0$$

population 1 average

$$H_1: \mu_1 - \mu_2 \neq 0$$

In the t-test we make the following assumptions

- The averages $\bar{\mathbf{X}}^{(1)}$ and $\bar{\mathbf{X}}^{(2)}$ follow a normal distribution (we will see why)
- Observations are independent

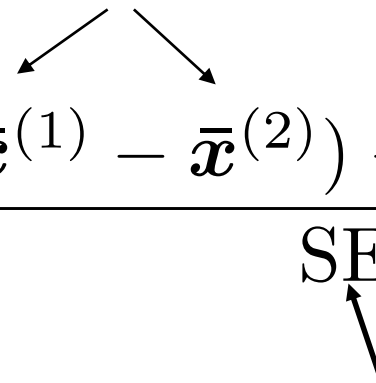
t-Test Calculation

General t formula

$$t = \frac{\text{sample statistic} - \text{hypothesized population difference}}{\text{estimated standard error}}$$

Independent samples t

Empirical averages

$$t = \frac{(\bar{x}^{(1)} - \bar{x}^{(2)}) - (\mu_1 - \mu_2)}{\text{SE}}$$


Empirical standard deviation (formula later)

t-Statistics p-value

$$H_0: \mu_1 - \mu_2 = 0$$

$$H_1: \mu_1 - \mu_2 \neq 0$$

- What is the p-value?

Random variables

$\bar{x}^{(i)}$ = empirical average of population i

$$P[\bar{X}^{(1,n_1)} - \bar{X}^{(2,n_2)} > \bar{x}^{(1,n_1)} - \bar{x}^{(2)} | H_0] = p$$

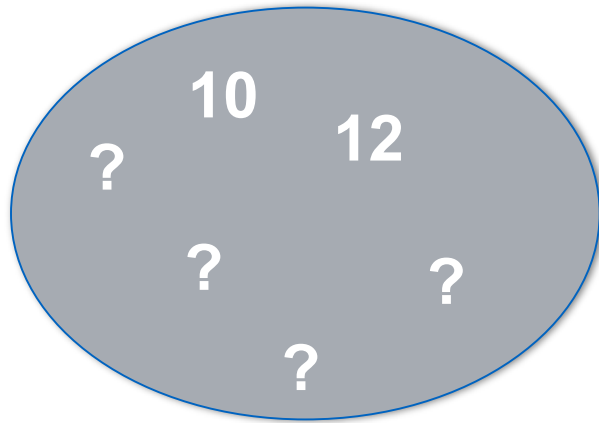
- Can we test H_1 ?

~~$$P[\bar{X}^{(1,n_1)} - \bar{X}^{(2,n_2)} > \bar{x}^{(1,n_1)} - \bar{x}^{(2)} | H_1] = 1 - p?$$~~

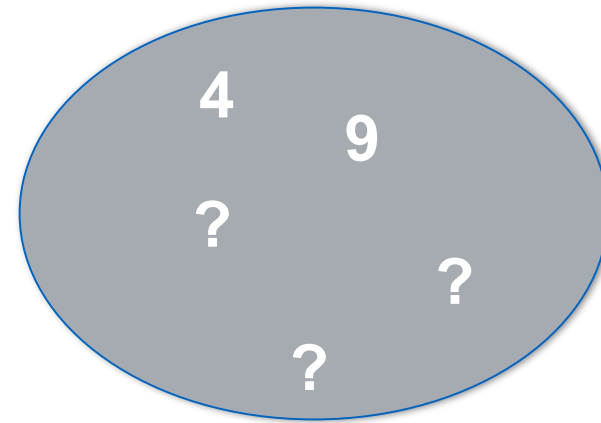
- Can we ever directly accept hypothesis H_1 ?

- No, we can't test H_1 , we can only reject H_0 in favor of H_1

Two Sample Tests (Fisher)



Average μ_1



Average μ_2

Null hypothesis H_0	Alternative hypothesis H_1	No. Tails
$\mu_1 - \mu_2 = d$	$\mu_1 - \mu_2 \neq d$	2
$\mu_1 - \mu_2 = d$	$\mu_1 - \mu_2 < d$	1
$\mu_1 - \mu_2 = d$	$\mu_1 - \mu_2 > d$	1

Less Obvious Applications

- E.g. software updates
 - Perform incremental A/B testing before rolling ANY big system change on a website that should have no effect on users (even if users don't directly see the change)
 - What is the hypothesis we want to test?
 - H_0 = no difference in [engagement, purchases, delay, transaction time,...]
- How?
 - Start with 0.1% of visitors (machines) and grow until 50% of visitors (machines)
 - If at any time H_0 is rejected, stop the roll out
 - Must account for testing multiple hypotheses (next class) (more precisely, this is **sequential analysis**)

Types of Hypothesis Tests

- Fisher's test
 - Test can **only reject** H_0 (we **never** accept a hypothesis)
 - H_0 is likely wrong in real-life, so rejection depends on the amount of data
 - More data, more likely we will reject H_0
- Neyman-Pearson's test
 - Compare H_0 to alternative H_1
 - E.g.: $H_0: \mu = \mu_0$ and $H_1: \mu = \mu_1$
 - $P[\text{Data} \mid H_0] / P[\text{Data} \mid H_1]$
- Bayesian test
 - Compute probability $P[H_0 \mid \text{Data}]$ and compare against $P[H_1 \mid \text{Data}]$
 - More precisely, test $P[H_0 \mid \text{Data}] / P[H_1 \mid \text{Data}]$
 - >1 implies H_0 is more likely
 - <1 implies H_1 is more likely
 - Neyman-Pearson's test = Bayes factor when H_0 and H_1 have same priors

Back to Fisher's test (no priors)

How to Compute Two-sample t-test (1)

- 1) Compute the pooled empirical standard error

$$SE = \sqrt{\frac{s_1^2}{n_1} + \frac{s_2^2}{n_2}}$$

where,

Sample variance of $\mathbf{x}^{(i)}$

$$s_i^2 = \frac{1}{n_i} \sum_{k=1}^{n_i} (x_k^{(i)} - \bar{x}^{(i)})^2$$

and

Number of observations in $\mathbf{x}^{(i)}$

$$\bar{x}_i = \frac{1}{n_i} \sum_{m=1}^{n_i} x_m^{(i)}$$

(assumes both populations have equal variance)

How to Compute Two-sample t-test (2)

- 2) Compute the degrees of freedom

$$DF = \left\lfloor \frac{(\sigma_1^2/n_1 + \sigma_2^2/n_2)^2}{(\sigma_1^2/n_1)^2/(n_1 - 1) + (\sigma_2^2/n_2)^2/(n_2 - 1)} \right\rfloor$$

- 3) Compute test statistic (t-score, also known as Welch's t)

$$t_d = \frac{(\bar{x}_1 - \bar{x}_2) - d}{SE}$$

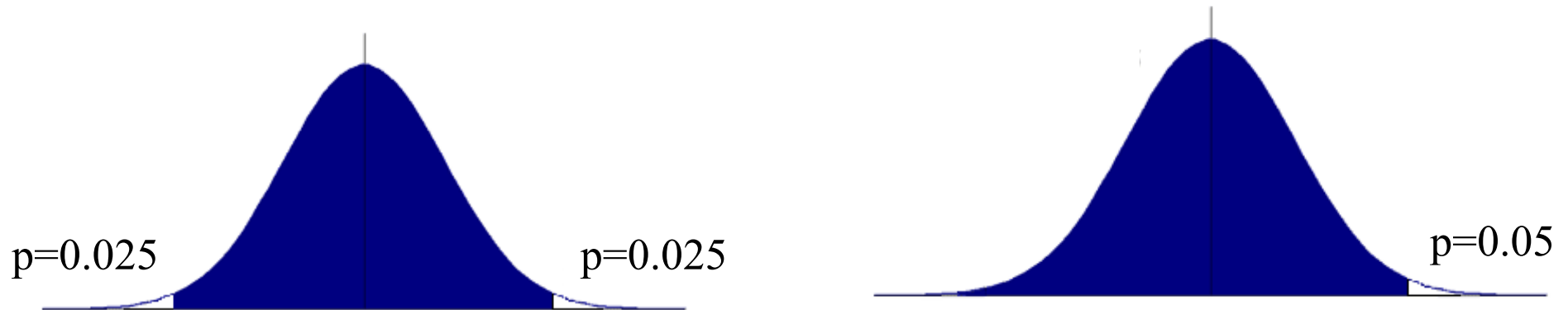
where d is the Null hypothesis difference.

- 4) Compute p-value (depends on H_1)

- $p = P[T_{DF} < -|t_d|] + P[T_{DF} > |t_d|]$ (Two-Tailed Test $H_1: \mu_1 - \mu_2 \neq d$)
- $p = P[T_{DF} > t_d]$ (One-Tailed Test for $H_1: \mu_1 - \mu_2 > d$)
- Important: H_0 is always $\mu_1 - \mu_2 = d$ even when $H_1: \mu_1 - \mu_2 > d$!!
Testing $H_0: \mu_1 - \mu_2 \leq d$ is harder and “has same power” as $H_0: \mu_1 - \mu_2 = d$

Rejecting H_0 in favor of H_1

- Back to step 4 of slide 16:



4) Compute p-value (depends on H_1)

$$p = P[T_{DF} < -|t_d|] + P[T_{DF} > |t_d|] \quad (\text{Two-Tailed Test } H_1: \mu_1 - \mu_2 \neq d)$$

$$p = P[T_{DF} > t_d] \quad (\text{One-Tailed Test for } H_1: \mu_1 - \mu_2 > d)$$

Reject H_0 with 95% confidence if $p < 0.05$

Some assumptions about X_1 and X_2

- $\mathbf{X}^{(1)} = [\mathbf{X}_1^{(1)}, \mathbf{X}_2^{(1)}, \dots, \mathbf{X}_{n_1}^{(1)}]$
- $\mathbf{X}^{(2)} = [\mathbf{X}_1^{(2)}, \mathbf{X}_2^{(2)}, \dots, \mathbf{X}_{n_2}^{(2)}]$
- Observations of X_1 and X_2 are independent and identically distributed (i.i.d.)
- Central Limit Theorem (Classical CLT)
 - If: $E[X_k^{(i)}] = \mu_i$ and $\text{Var}[X_k^{(i)}] = \sigma_i^2 < \infty$

$$\sqrt{n_i} \left(\left(\frac{1}{n_i} \sum_{k=1}^n x_k^{(i)} \right) - \mu_i \right) \xrightarrow{d} N(0, \sigma_i^2) \quad (\text{here } \infty \text{ is with respect to } n_i)$$

- ▶ More generally, the real CLT is about stable distributions

Central Limit Theorem

- **CLT**: If we have enough independent observations with small variance we can approximate the distribution of their average with a normal distribution

But we don't know the variance of $X^{(1)}$ or $X^{(2)}$

- $N(0, \sigma_i^2)$ approximation not too useful if we don't know σ_i^2
- We can estimate σ_i^2 with n_i observations of $N(0, \sigma_i^2)$
- But we cannot just plug-in estimate $\hat{\sigma}_i^2$ on the normal
 - It has some variability if $n_i < \infty$
 - $\hat{\sigma}_i^2$ is Chi-Squared distributed
 - The t-distribution is a convolution of the standard normal with a Chi-Square distribution to compute

$$t = \frac{\mu_i}{\sqrt{\hat{\sigma}_i^2 / \text{DF}}}$$

For small samples we can use the Binomial distribution

- If results are 0 or 1 (buy, not buy) we can use Bernoulli random variables rather than the Normal approximation

What about
false positives and
false negatives
of a test?

Hypothesis Test Possible Outcomes

Errors:

$P[\neg H_0 | H_0]$ - Reject H_0 given H_0 is true

$P[H_0 | \neg H_0]$ - Accept H_0 given H_0 is false

In medicine our “goal” is to reject H_0
(drug, food has no effect / not sick), thus a “positive” result rejects H_0

$P[H_0 H_0]$	Type I error (false positive) $P[\neg H_0 H_0]$
Type II error (false negative) $P[H_0 \neg H_0]$	$P[\neg H_0 \neg H_0]$

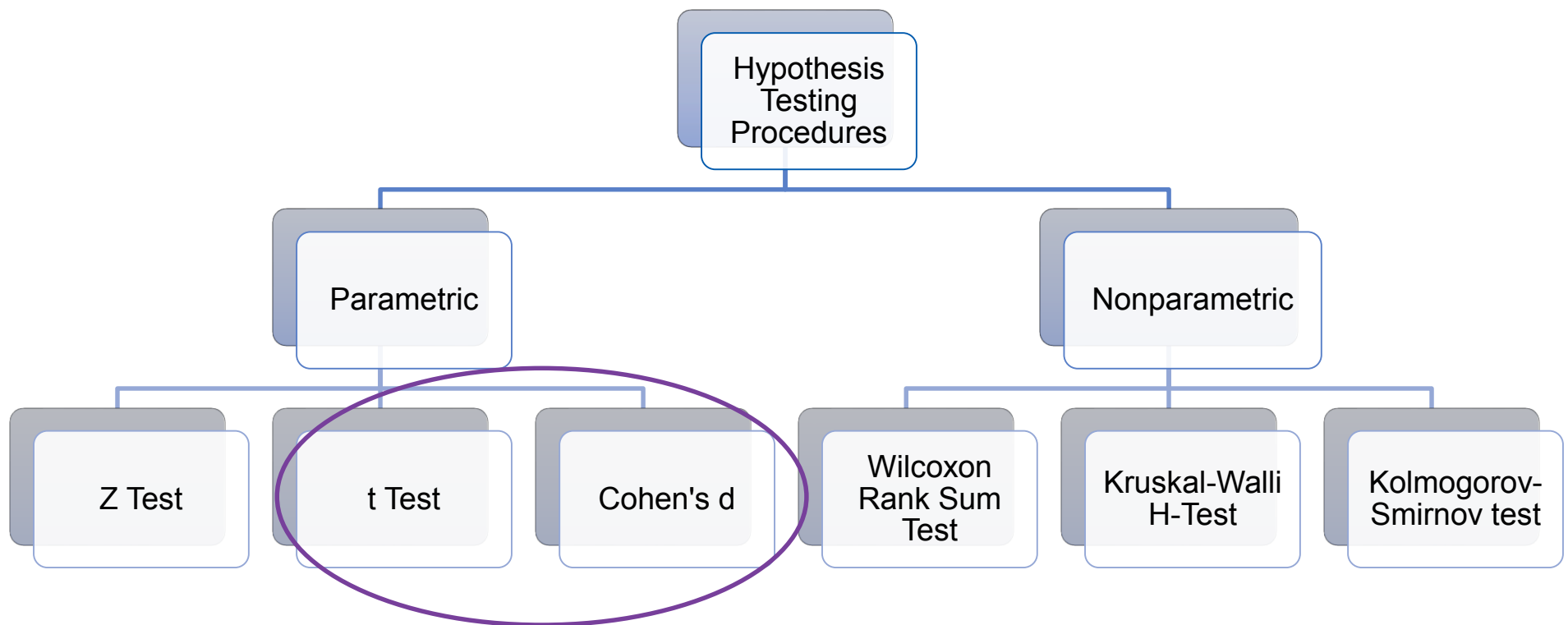
Statistical Power

$$\text{power} = P[\neg H_0 | \neg H_0]$$

- Statistical power is probability of rejecting H_0 when H_0 is indeed false
- Statistical Power \Rightarrow Number of Observations Needed
- Standard value is 0.80 but can go up to 0.95
- E.g.: H_0 is $\mu_1 - \mu_2 = 0$, where μ_i = true average of population i
 - Define $n = n_1 = n_2$ such that statistical power is 0.8 under assumption $|\mu_1 - \mu_2| = \Delta$:
 - $P[\text{Test Rejects} | |\mu_1 - \mu_2| = \Delta] = 0.8$
where $\text{Test Rejects} = \mathbf{1}\{P[x^{(1)}, x^{(2)} | \mu_1 - \mu_2 = 0] < 0.05\}$
which gives

$$n = \frac{16\sigma^2}{\Delta^2}$$

More Broadly: Hypothesis Testing Procedures



Parametric Test Procedures

- Tests Population Parameters (e.g. Mean)
- Distribution Assumptions (e.g. Normal distribution)
- Examples: Z Test, t-Test, χ^2 Test, F test

Effect Size

Testing Effect Sizes


t-Test tests only if the difference is zero or not?

General t formula

$$t = \frac{\text{sample statistic} - \text{hypothesized population difference}}{\text{estimated standard error}}$$

Independent samples t

Empirical averages


$$t = \frac{(\bar{x}^{(1)} - \bar{x}^{(2)}) - (\mu_1 - \mu_2)}{\text{SE}}$$

Estimated standard deviation

Effect Size: Good practice

Cohen's d often used to complement t-test when reporting effect sizes

$$d = \frac{\bar{x}^{(1)} - \bar{x}^{(2)}}{S}$$

where S is the pooled variance

$$S = \sqrt{\frac{(n_1 - 1)s_1^2 + (n_2 - 1)s_2^2}{n_1 + n_2 - 2}}$$

Important Warning

American Statistical Association Statement On Statistical Significance And p-values

1. p-values can indicate how incompatible the data are with a specified statistical model.
2. p-values do not measure the probability that the studied hypothesis is true, or the probability that the data were produced by random chance alone.
3. Scientific conclusions and business or policy decisions should not be based only on whether a p-value passes a specific threshold.
4. Proper inference requires full reporting and transparency.
5. A p-value, or statistical significance, does not measure the size of an effect or the importance of a result.
6. By itself, a p-value does not provide a good measure of evidence regarding a model or hypothesis.

Bayesian Approach

Bayesian Approach

- Probability of hypothesis given data

$$P[H_0|x^{(1)}, x^{(2)}]$$

- The **Bayes factor**

$$K = \frac{P[x^{(1)}, x^{(2)}|H_0]}{P[x^{(1)}, x^{(2)}|H_1]}$$

- Reject H_0 if $K \frac{P[H_0]}{P[H_1]}$ is less than some value

Bayesian Hypothesis Tests Need Assumptions

- Have Aliens visited Earth and government keeping secret?

- 21% of U.S. voters say a UFO crashed in Roswell, NM in 1947 and the US government covers it up
- Priors:
 - H_0 : At least 21% of U.S. voters are irrational, will believe in alien story without evidence
 - $P[H_0] = 10^{10}/(10^{10}+1)$ [Ribeiro's prior]
 - $P[H_0] \sim \text{Beta}(10^{10}, 1)$ [Prior can also be a random variable, better models uncertainty]
 - H_1 : Aliens can travel faster than the speed of light and, despite that, can't drive and are easily captured by humans.
 - Because either H_0 or H_1 must be true: $P[H_1]=1 - P[H_0]$



- What is the data?
- Data:
 - 15% of U.S. voters say the government or the media adds mind-controlling technology to TV broadcast signals (a.k.a., the Tinfoil Hat crowd)
 - 20% of U.S. voters believe there is a link between childhood vaccines and autism, despite scientific evidence there is no such link
 - 15% of U.S. voters think the medical industry and the pharmaceutical industry “create” new diseases to make money (Ebola, Zika,...)
 - 14% of U.S. voters say the CIA was instrumental in creating the crack cocaine epidemic
- Bayesian Disadvantage : Often hard to define $P[\text{Data} | H_1]$
- Bayesian Advantage: Prior helps encode your uncertainty and beliefs about the world

Nonparametric Test Procedures

- Not Related to Population Parameters
Example: Probability Distributions, Independence
- Data Values not Directly Used
Uses Ordering of Data

Examples:

Wilcoxon Rank Sum Test , Komogorov-Smirnov Test

Example of Nonparametric Test

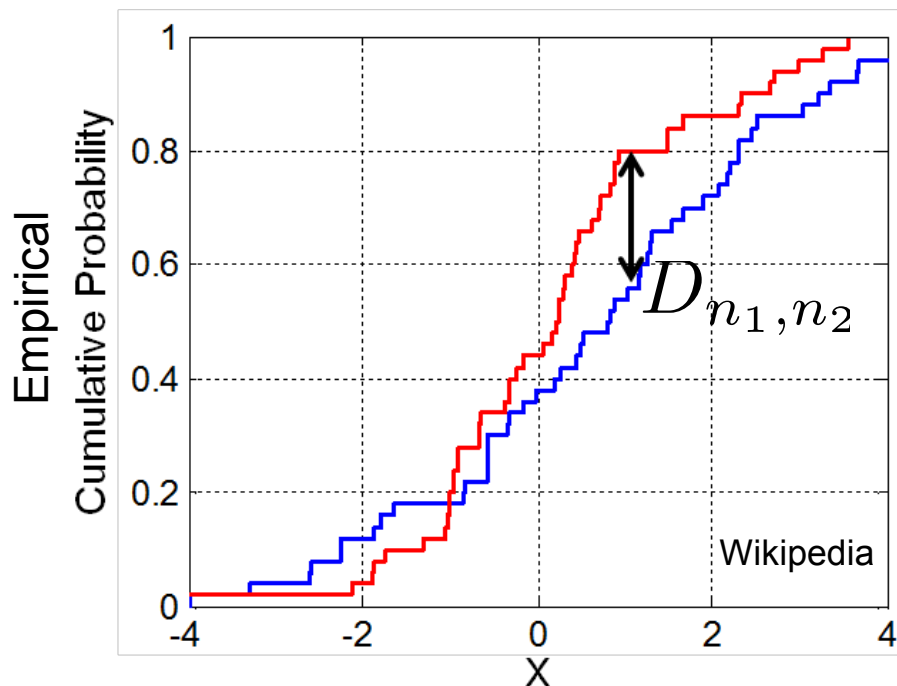
Nonparametric Testing of Distributions

- Two-sample Kolmogorov-Smirnov Test
 - Do $X^{(0)}$ and $X^{(1)}$ come from same underlying distribution?
 - Hypothesis (same distribution) rejected at level p if

Sample size correction

$$D_{n_1, n_2} > c(p) \sqrt{\frac{n_1 + n_2}{n_1 n_2}}$$

Confidence interval factor



The K-S test is less sensitive when the differences between curves is greatest at the beginning or the end of the distributions. Good reading: M. Tytgert, Statistical tests for whether a given set of independent, identically distributed draws comes from a specified probability density. PNAS 2010

Are Two User Features Independent?

Chi-Squared Test

- Twitter users can have gender and number of tweets.
- We want to determine whether gender is related to number of tweets.
- Use chi-square test for independence

When to use Chi-Squared test

- When to use chi-square test for independence:
 - Uniform sampling design
 - Categorical features
 - Population is significantly larger than sample
- State the hypotheses:
 - H_0 ?
 - H_1 ?

Example Chi-Squared Test

```
men = c(300, 100, 40)
```

```
women = c(350, 200, 90)
```

```
data = as.data.frame(rbind(men, women))
```

```
names(data) = c('low', 'med', 'large')
```

```
data
```

```
chisq.test(data)
```

Reject H_0 ($p < 0.05$) means ...

Deciding Headlines

Revisiting *The New York Times* Dilemma

- Select 50% users to see headline A
 - Titanic Sinks
- Select 50% users to see headline B
 - Ship Sinks Killing Thousands
- Assign half the readers to headline A and half to headline B?
 - Yes?
 - No?
 - Which test to use?

What happens A is MUCH better than B?

