Proposal For A Software Of A Tea Manufacturing Company

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Prepared by

Konnetix Technologies Pvt Ltd

Prepared for:

Mr. Rohit Vishwakarma
M/S- Red Plum Pvt. Ltd.

Thank you for your interest in partnering with Konnectix Technologies Pvt. Ltd. for building the software for your tea manufacturing company. Our skilled software design and development team is completely dedicated to provide you credible services so that your business can achieve a strong web presence through a success full establishment of the internet authority of the brand. The service of Konnectix Technologies Pvt. Ltd. will thoroughly help you in improving your brands so that you can fulfill your business goal by reaching out to niche audience.

We at Konnectix Technologies Pvt. Ltd. think for giving successful software design and development services, its very much essential to identify the perception and notions of the customer. Our innovative services will help your business and brand to occupy a distinct place in the heart of your customers while making it memorable and exciting. Our in depth research before crafting any plan for your project will help you to define your business's present and future.

Konnectix Technologies Pvt. Ltd.'s service will hold the essence of your business's persona will give new life to your brand by analysing and researching consumer insight so that your business can get elevated. We look in to the complete execution of the brand image by expanding our creative wings that allow us to take across the culture so that we can entails all external representations of the environment the brand lives in.

Our mission to stand out doesn't stop with our internal goals. After all, our client's satisfaction is what keeps our doors open, and helping you stand out is the best way to make sure you're completely satisfied. We're committed to helping your brand stand out in a crowded market, against a sea of hungry competitors.

I've included a lot of detail in this proposal, because I want to make it abundantly clear that Konnectix Technologies Pvt. Ltd. is the best Web design and Digital Marketing company in business today. You'll find details regarding the functionality of your future website, our web design process, testimonials from past Konnectix Technologies Pvt. Ltd. clients, and detailed project pricing.

To make things simple for you, this proposal doubles as an executable contract. We've included all necessary terms of agreement at the end, and your electronic signature turns it into a binding project, allowing us to move forward with your web design project immediately.

Project Overview :

Our client wants to build the software for his business(Tea Manufacturing Company) from our company Konnectix Technologies Pvt. Ltd. So that they can have a best process solution for their business and get a prominent and credible result online for accelerating their audience engagement. Our credible software design and development services will help client to have an opportunity to grab more eyeballs to gain more popularity. Konnectix Technologies Pvt. Ltd.'s profound software design and development service will help the client to build a robust process so that client's brand value can get enhanced.
So, therefore Client has approached Konnectix Technologies Pvt. Ltd. to build the complete software.

Business Need :
Specifically, the service to fulfill the following business needs:

- A way for increasing the quality of work
- Upgrade the system of the work
- Position itself as a thought leader in this particular and Industry Provide credibility to the potential customer and business.

Scope Of the Project :

1. **Admin Panel Vendor Creation (With all Details) :**
   Vendor name, vendor code, vendor address, payment terms, lead time, category of supply, KYC details, SKU mapping etc.

2. **GRN Process and Inventory Section :**
   PO selection, Vendor name, rate, payment terms, qty, GSt% cross-checking and then Input in the system after validating all financial parameters. Then quality Confirmation by QC according to stock should move in the inventory (such as Quality check / passed/rejected can be added).

3. **Stock Transfer process :**
   - Sku code selection accordingly invoicing for given customers as well stock adjustment rights to the concerned person.
   - After invoicing/internal stock transfer inventory must be updated.

4. **Stock Approve Section :**
   It's a management call.

5. **Stock Management :**
   Stock management with taking physical count after regular intervals as well cross-checks while getting it out against invoicing. The system must have the option to keep/select a certain buffer level and highlight it whenever it reaches below that level. There should be a Max level maintained which helps to keep receipt checked.

6. **Packaging :**
   Depending on the variants, we can keep our packaging inventory.

7. **SQU Creation :**
    SKU creation after adding basic details like SKU code SKU description, Hsn code, tax%, rate, min level, max level, buffer level etc.

8. **Calculation Of Production :**
    Depending on the production capacity

9. **Report :**
    Stock statement, PO Vs Grn Report, pending PO Report, ageing Report, sales Report, Vendor & customer accounting Report. SKU wise purchase & sales data.

Project(Timeline & Pricing)

Timeline :
*   12 Working Days

Technology To be Used :
*   CI/PHP

The following table details our projected payment terms for your software project .

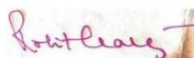| Service	Amount
Software Design & Development	40,000

The above mentioned amount is excluding domain and hosting
The table below details the payment terms for software design & development associated with this project.

Name	Payment Procedure	Amount
Upfront	40 %	16,000
After completion of the design and development of the software	60%	24,000
Total		**40,000**

Therefore, this is a initial proposal from our side . And we are looking forward to discuss further.

Thank you

Rohit Chakraborty
CFO of Konnectix Technologies Pvt Ltd

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Red Plum Pvt. Ltd.
Rohit Vishwakarma
Authorized Signatory