

# MADISON MAYERS

SANFRANSISCO, CA[555]432-1000 MADISON-REXAMPLE@EXAMPLE.COM

## PROFESSIONAL

**SUMMARY** Focused Sales Consultant well-known for providing exciting product demonstrations and convincing leads to purchase. Detailed and quick-paced and a true team player. Pursuing a new sales-driven role where hard work and dedication will be highly valued

## SKILLS

### Sales and marketing

- Product and service knowledge
- Demonstrations
- Payment processing

### Customer service

- sales reporting
- Trusted key holder
- Strategic sales knowledge

## WORK HISTORY

### JANUARY 2018-CURRENT

Sales Consultant | Verizon wireless | San Fransisco, CA

- Processed credit and debit card payments to complete the purchasing experience.
- Identified prospects' needs and developed appropriate responses along with information on products and services that would be suitable.
- Provide pricing information to customers regarding specific products.

### AUGUST 2016-FEBRUARY 2018

Sales Representative | Nike Inc | San Fransisco, CA

- Identified prospects ' needs and developed Appropriatw responses along with information on fitting products and services.

- Responded to customer concerns with friendly and knowledgeable service.
- Increased profits through effective sales training and troubleshooting profit loss areas.

## **EDUCATION**

2017

Associate of Arts: Business Management

San Francisco City College, San Francisco, CA