



FILTERS

region All
market All
customer All

P & L

By Financial Year(USD)

Note:21vs20 is not part of pivot table

Financial Years						
Customer	2019	2020	2021	21 vs 20		
N & S						
Net Sales	30.0M	51.4M	94.7M	<div></div>		84.4%
COGS	17.8M	32.5M	59.9M	<div></div>		84.7%
Gross Marg	12.2M	18.9M	34.8M	<div></div>		83.8%
GM %	40.7%	36.8%	36.7%			-0.3%
P & A						
Net Sales	40.1M	105.2M	338.4M	<div></div>	221.5%	
COGS	23.3M	65.9M	215.2M	<div></div>	226.7%	
Gross Marg	16.8M	39.4M	123.2M	<div></div>	212.8%	
GM %	41.9%	37.4%	36.4%			-2.7%
PC						
Net Sales	17.4M	40.1M	165.8M	<div></div>	313.7%	
COGS	10.2M	25.1M	105.6M	<div></div>	321.4%	
Gross Marg	7.2M	15.0M	60.2M	<div></div>	300.9%	
GM %	41.5%	37.4%	36.3%			-3.1%
Total Net Sale	87.5M	196.7M	598.9M	<div></div>	204.5%	
Total COGS	51.2M	123.4M	380.7M	<div></div>	208.6%	
Total Gross M	36.2M	73.3M	218.2M	<div></div>	197.6%	
Total GM %	41.4%	37.3%	36.4%			-2.3%

