

KRISHNA MAURYA

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LinkedIn - [krishna-maurya](#) | Github - [krishna-pytho](#) | Portfolio ([My Portfolio](#))

SUMMARY

Sale Representative:-

Sales professional with strong expertise in driving revenue and building client relationships. Adept at team collaboration, adapting to changing needs, and leveraging skills in negotiation, communication, and strategic planning. Known for reliability, fostering productive team environment, and consistently meeting targets.

Sale Executive:-

Results-driven sales professional prepared to bring extensive expertise in business development and client management to your team. Adept at implementing sales strategies that drive market expansion and revenue growth. Known for fostering team collaboration and adapting to dynamic market conditions, leveraging negotiation and customer relationship skills.

WORK EXPERIENCE

LOREAL INDIA PVT. LTD.

Designation (Sales Representative (PSR))

January 2024 – Currently Working

- **Company Overview:-** Swastik Agencies.
- Executed order collection from over 50 retail stores weekly, ensuring accuracy and timely delivery, leading to a **15% Increase in overall sales volume**.
- Built strong relationship with store managers, facilitating better collaboration and **higher repeat orders**.
- Monitored products displays and inventory at retail locations, **ensuring optimal visibility and availability**.
- Researched sales opportunities and possible leads to exceed **sales goals and increase profits**.

AVENUE ECOMMERCE PVT. LTD.

Designation (Sale Executive (SE))

January 2021 – January 2024

- **Company Overview:-** Dmart Ready.
- Managed billing processes efficiently, handling an average of 100 transactions per day, which contributed to faster checkout experiences and high **customer satisfaction**.
- Conducted accurate stock entries for over **500 unique product SKUs**, maintaining an error-free inventory system.
- Delivered exceptional customer service by addressing and **resolving over 50 customer inquiries and complaints weekly, increasing customer retention by 20%**.

SKILLS

- Billing software
- Customer service
- Communication
- Basic computer operation
- Stock management

PROJECTS

Portfolio Website HTML,CSS,JAVASCRIPT	LINK(My Portfoilo)
<ul style="list-style-type: none">• Description: A personal portfolio showcasing various projects and skills in full stack development. It includes detailed case studies, technologies used, and links to live projects and code repositories.• Technologies Used: HTML, CSS, JavaScript.• Role: Sole Developer, responsible for the design, development, and deployment of the portfolio site.	

COURSE

Masters in Full Stack Development IT Vedant Education Pvt. Ltd. Coursework: Full stack developer,python	July 2024 - Present
CCC (Course on Computer Concept) Smart Byte Education Pvt.Ltd. Coursework: MS Word,MS Execl,Paint,Tally ERP9	January 2019 - June 2019

EDUCATION

HSC (12th) University of Mumbai	52% 2021
SSC (10th) Maharashtra State Board	48 % 2018

CERTIFICATIONS

CCC (Course on Computer Concept) In NIELIT From 2019
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AWARD & ACHIEVEMENT

<ul style="list-style-type: none">• Best Employee of the Month: Awarded 3 times at DMART READY for outstanding performance and dedication.• Sales Incentives: Earned 6 monthly performance incentives at Swastik Agencies by consistently achieving sales targets.
