

EDUCATIONAL QUALIFICATIONS			
Degree	Institute/University/Board	% / CGPA	Year
MBA-Marketing	T. A. Pai management institute, Manipal	Pursuing	2025-2027
BSc. Agriculture	Gd Goenka university, Gurugram	79	2018-2022
HSC	Narayana Jr college, Vijayawada	90	2017-2018
SSC	Ap model school, Karempudi	87	2015-2016
PROFESSIONAL EXPERIENCE			
Operations Executive		Reliance Retail, Hyderabad	July 2022 – Oct 2023
F & V Ops MILKBASKET July 2022 – Oct 2023	<ul style="list-style-type: none">Managed the end-to-end inward processing, quality inspection, and timely handling of products, minimizing wastage, to ensure delivery of high-standard products.Managed manpower across multiple shifts, implementing best practices in quality control, packing procedures. Improvement in packing efficiency from the avg of 500units/packer to avg of 700 units/packer and strictly implemented FIFO.Spearheaded Cross-Functional Collaboration with Sales and Supply Chain managers to streamline operations using SAP, ensuring optimal product availability. Conducted regular inventory audits drove cost-to-serve efficiency by achieving a 66% reduction in shrinkage (0.3% to 0.1% of weekly purchases) through rigorous inventory audits.Maximized customer satisfaction and minimized sales lost by reducing the refund percentage by 60% (2.55% to 1%) through analyzing feedback and timely escalations.Controlled operational costs by aligning business processes with SOPs, monitoring key performance indicators and guiding the team on cost-efficient utilization of consumables, packaging material, resources leading to improved cost-to-serve ratios.		
Manager Ops		Eruvaka Naturals	April 2022-June 2022
Hub Operations April 2022-June 2022	<ul style="list-style-type: none">Managed Purchase Orders (POs), inbound logistics, and quality assurance for F&V, ensuring on-time procurement and smooth supply chain operations.Executed Sales Delivery plans by optimizing manpower and scheduling for last-mile delivery, ensuring accurate, fresh, and on-time product delivery to end consumers.Gained hands-on exposure to retail and e-commerce supply chain processes, including inventory management, order fulfillment, and customer delivery systems.Collaborated with Agri-entrepreneurs and local suppliers, supporting operational scaling, supply chain integration, and strengthening retail strategy development.I acquired foundational knowledge in marketing, merchandising, and product development, including consumer demand analysis and product positioning.		
PROJECTS UNDERTAKEN			
Eruvaka Naturals Nov 2021-Jan 2022	<ul style="list-style-type: none">Completed a project internship on “Operation, Quality, and Product Development” as part of the B.Sc. (Hons.) Agriculture curriculum, gaining practical exposure to supply chain operations, quality assurance, and product innovation.Acquiring experience in product development and process efficiency, developing sustainable packaging solutions to enhance shelf life and improve consumer appeal.		
Rural Agricultural Work Experience Program KVK, Tirupati July 2021 – Sep 2021	<ul style="list-style-type: none">Spearheaded and delegated tasks to team members for 3 months, coordinating awareness and outreach programs in a new village environment.Engaged with 30+ local farmers to understand challenges, conducted field and method demonstrations to share modern agricultural practices.Managed buyer interactions and identifying issues and escalating to KVK.		

TRAINING & CERTIFICATIONS	
Fundamentals of Digital Marketing By Google Oct 2025	<ul style="list-style-type: none"> Completed the Fundamentals of Digital Marketing course to develop proficiency in SEO, web analytics, with a focus on leveraging digital channels for business growth. Demonstrated proficiency in Google Ads and digital marketing to enhance reach. I gained knowledge of consumer behavior, online branding, and marketing strategies.
Certified by Google Foundations of Project Management July 2025	<ul style="list-style-type: none"> Developed knowledge of project management skills by gaining insights into planning, execution, monitoring, and stakeholder management practices. I studied the complete project management life cycle and analyzed different project management methodologies to evaluate their suitability in varied business contexts. Explored organizational structures and their impact on project management, how communication flows and team dynamics influence delivery outcomes.
Kennesaw State University Six Sigma and the Organization (Advanced) July 2023	<ul style="list-style-type: none"> Gained in-depth understanding of Six Sigma principles, methodologies and tools, with emphasis on quality enhancement, process efficiency, and cost reduction. Learned the roles and responsibilities within Six Sigma teams, including stakeholder engagement, root cause analysis to achieve measurable improvements. Explored the integration of Six Sigma with Lean practices and other continuous improvement methodologies, with focus on waste reduction, process optimization, and data-driven decision-making to enhance overall business performance.
POSITIONS OF RESPONSIBILITY	
TAPMI's Operations Forum	<ul style="list-style-type: none"> Spearheaded planning & execution of 5 major events & 2 industry collaborations, boosting peer engagement & corporate partnerships significantly.
EXTRA-CURRICULAR ACTIVITIES	
Inter College	<ul style="list-style-type: none"> Speech Contest Winner: Achieved 1st place among 15 participants in a Inter college competitive speech contest on the theme "Integrated Approach in Science & Technology for a Sustainable Future", demonstrating strong communication with the ability to convey complex ideas on sustainability and innovation. University Kabaddi Player: Selected as a core member in the debut Kabaddi team at GD Goenka University and represented the Seniors' team in inter-university games. Also managed the juniors team building the team, leadership and enhancing competitive spirit in a high-performance sports environment.
Volunteering	<p>Executive - Agroverse Club: Successfully organized the School of Agriculture Incubation Club, demonstrating strong skills in strategic planning, event execution, stakeholder coordination, and team leadership to promote innovation and entrepreneurial initiatives.</p>