



Respected Apoorv Gautam,

Heartfelt greetings from team Kshitij!!

Kshitij is the annual Techno management symposium of IIT Kharagpur. It began its journey in the year 2004 and has since then grown exponentially in terms of popularity and participation such that it has now become Asia's largest techno-management symposium. After the grand success of the 18th Edition of Kshitij (online), it is now looking forward to its more elegant 19th edition (online).

With an expanding legacy, this year too we are organizing a Technology Summit for Kshitij 2022. The summit will be conducted for three consecutive days from 21st January to 23rd January in multiple sessions, with different panelists in each session. The topics in each session of the summit will be such as the Internet of Things, Machine Learning, Artificial Intelligence, Entrepreneurship, Product Management, Investment, Marketing, Finance, and Digital Currency in the interest of youth.

The second session will be on 22nd January on Entrepreneurship, Product Management, Investment, and Marketing.

- The session is going to be conducted live in Virtual(online) mode.
- The session will be for one hour between 6:30 pm to 8:30 pm time slot.
- The format of the event is a panel discussion.
- The details regarding fellow panelists will be shared in some days.
- The link to the session and demo questions will be shared some days before the session itself.
- The audience will be the student fraternity across India.

I, on behalf of the entire Kshitij organization, humbly request you to sign this Memorandum of Understanding as confirmation of your presence.

It is great pleasure and honour to have you on board to share your experience, your knowledge, and most importantly to inspire the youth to think beyond the horizon for we believe that you are one of the leaders of today world, and it is very true:

"The leader is the one who knows the way, goes the way, and shows the way."

- John C. Maxwell

(Signature)

Rishitha Marlapati, Core Organizing Team Member, Kshitij-2022,

Indian Institute of Technology, Kharagpur.

(Signature)

Apoorv Gautam, Chief Operating Officer and Head of investments, Guild Capital.