

## **ENTR 4005: Entrepreneurial Experience**

### **3 Credit Hours**

*Prerequisite: ENTR 4002*

This course uses an action learning approach to create, deliver, and reflect on an meaningful experience in entrepreneurship. Students have the option of working on solving a problem for a small business, making substantive progress on a personal venture idea, or enacting change within an existing organization. Students will be required to create the terms of the engagement, set deliverables, participate in the experience, and reflect on the process and results.

## **ENTR 4122: Venture Analysis**

### **3 Credit Hours**

*Prerequisite: MGT 3100 or ENTR 3001*

A course that applies the concepts of small business management, entrepreneurship and creativity to the analysis of complex business problems faced by new ventures and existing small businesses. Case studies will be used to develop students' ability to identify and solve problems. Work will continue on personal startup projects and business plans.

## **ENTR 4125: International Entrepreneurship**

### **3 Credit Hours**

*Prerequisite: (MGT 3100 or MGT 3600 or ENTR 3001) and [Admission to the Coles College Undergraduate Professional Program or (60 credit hours with a minimum GPA of 2.0 and student in a Coles College Partner Program that includes this course.)]*

An examination of the role of the entrepreneur in creating new international business ventures. This course provides students with both a theoretical and practical understanding of new venture creation in the international marketplace, including extensions of domestic enterprises and new enterprises.

## **ENTR 4400: Directed Study**

### **1-3 Credit Hours**

*Prerequisite: 60 credit hours with a minimum GPA of 3.0, (Admission to the Coles College Undergraduate Professional Program or student in a Coles College Partner Program that includes this course), and approval of instructor and Department Chair prior to registration.*

Special topics of an advanced nature not in the regular course offerings.