

## CURRICULUM VITAE

### PERSONAL INFORMATION

Kristina S. Weißmüller

\*12.12.1987 in Nürnberg, Germany

Universität Bern

KPM Center for Public Management

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Google Scholar: <https://scholar.google.de/citations?user=APdmf2UAAAAJ>

### MAJOR RESEARCH & TEACHING INTERESTS

- Public sector corruption & motivation
- Public-private partnerships, trust, and cross-sectoral negotiation
- Strategic management, leadership, and choice under risk and complexity
- Law and economics of policy, higher education, and consumption
- Behavioral public administration; experimental and psycho-physiological research methods

### EDUCATION

- (*ongoing*): **Habilitation – Venia Docendi in Business Administration** (*proposal accepted*), University of Bern, Faculty of Business, Economics and Social Sciences, Switzerland; research project: “*Public Sector Corruption: Exploring the Micro-foundations of Bribery and Pro-social Rule-Breaking*”, 1<sup>st</sup> advisor: Prof. Dr. Adrian Ritz, 2<sup>nd</sup> advisor: tba, 3<sup>rd</sup> advisor: tba, *ongoing*.
- **Dr. rer. pol.** (PhD; magna cum laude; date of defense: 30<sup>th</sup> Jan. 2020), University of Hamburg, Faculty of Business, Economics and Social Sciences, Germany; dissertation project: “*Risk in Public Private Partnerships: Behavioral experiments on Risk Preference, Risk Perception, and Risk Participation*”, 1<sup>st</sup> advisor: Prof. Dr. Rick Vogel, 2<sup>nd</sup> advisor: Prof. Dr. Andreas Lange, 2020
- **M.A. Higher Education** (*with distinction / excellent*), University of Hamburg, Faculty of Education, Germany, 2019
- **M.Sc. Business Administration**, University of Hamburg, Faculty of Business, Economics and Social Sciences, Germany, & 浙江大学 Zhejiang University, Hangzhou, PR China, 2014
- **B.Sc. Industrial Engineering & Management**, University of Applied Sciences Wedel, Germany, & Edinburgh Napier University, Edinburgh, Scotland (Great Britain), 2011
- **Abitur** (*general qualification for university entrance; A-levels with distinction*), Christoph-Jacob-Treu Gymnasium, Lauf a. d. Pegnitz, Germany, & Lymm High School, Warrington, Great Britain, 2007

### ACADEMIC APPOINTMENTS

- **University of Bern, KPM Center for Public Management, Switzerland**
  - Postdoc Researcher / Habilitandin (Chair of Public Management, Prof. Dr. Adrian Ritz) & Executive Lecturer, 2020–2022
  - Research Assistant (Chair of Public Management, Prof. Dr. Adrian Ritz) & Executive Lecturer, 2019–2020
- **Helmut Schmidt University, Faculty of Economics and Social Sciences, Germany**
  - Research Assistant (Chair of Corporate Governance & Corporate Theories, Prof. Dr. Markus Göbel), 2018–2019
  - Research Assistant (Chair of Marketing, Prof. Dr. Claudia Fantapié Altobelli) 2018–2019
- **University of Antwerp, Faculty of Applied Economics, Belgium**
  - Visiting Researcher (Department of Management), 2017 & 2018
- **University of Hamburg, Faculty of Business, Economics and Social Sciences, Germany**
  - External Lecturer (Department of Socioeconomics) 2018–2020
  - Research Assistant (Chair of Public Management, Prof. Dr. Rick Vogel), 2015–2018
  - Student Assistant (Institute of Law & Economics, Prof. Dr. Michael Adams), 2014–2015
  - Student Assistant (Chair of Marketing & Innovation), 2012–2013

### INSTITUTIONAL RESPONSIBILITIES

- University of Bern, KPM Center for Public Management: Mid-level faculty representative (deputy) in the *Institute Committee* of the Center for Public Management, 2019
- University of Hamburg, Faculty of Business, Economics and Social Sciences: Mid-level faculty representative in the *Selection Committee for Professorships* at the Department of Socioeconomics, 2017–2018

- University of Hamburg, Faculty of Business, Economics and Social Sciences: Mid-level faculty representative in the *Faculty Committee* of the Department of Socioeconomics, 2017–2018
- University of Hamburg, Faculty of Business, Economics and Social Sciences: Mid-level faculty representative in the *Committee for Teaching and Studies* at the Department of Socioeconomics, 2017–2018
- University of Hamburg, Faculty of Education: Board member of governing committee on admission and examinations, *M.A. Higher Education*, 2016–2018

## RESEARCH PROJECTS

- **Public Sector Corruption (CorPuS)** – A multi-country experimental study ([www.corpus-project.org](http://www.corpus-project.org)). *Principal researchers:* Kristina S. Weißmüller, Lode De Waele & Arjen van Witteloostuijn. *Other collaborators:* Catherine Althaus, Robert K. Christensen, Ting Gong, Dennis Hilgers, Fabian Homberg, Mei-Jun Hung, Sangmook Kim, Kristoffer Kolltveit, Ming-Feng Kuo, Jenny Lewis, Liang Ma, Fabio Monteduro, Janine O’Flynn, Guillem Ripoll Pascual, Adrian Ritz, Lisa Schmidhuber, Dong Chul Shim, Tsai-tsu Su, Jeannette Taylor, Wenyan Tu, Richard Walker, Litianqing Yang. Jan. 2018 – Jan. 2022
- **Public Service Motivation in University Students** – A multi-wave study on the role of PSM as a success factor in higher education. *Principal researchers:* Kristina S. Weißmüller & Claudia Fantapié Altobelli. *Other collaborators:* Nadja Breckau, Poorya Khazaeinejad, Nicole Lewin, Carmen Otto. Jul. 2018 – Jan. 2021
- **Risk in Public Private Partnerships** – Behavioral experiments on Risk Preference, Risk Perception, and Risk Participation. *Principal researchers:* Kristina S. Weißmüller & Rick Vogel. *Other collaborator:* Robin Bouwman. May 2015 – Dec. 2018

## SUPERVISION OF JUNIOR RESEARCHERS AT GRADUATE AND POSTGRADUATE LEVEL

### Dissertation Committees:

N/A

### Master Theses (\* co-supervision):

- Büttner, Sabrina (University of Hamburg, Germany): Organisationale Identifikation von befristeten Beschäftigten des öffentlichen Sektors: Eine qualitative Analyse am Beispiel des Bundesamtes für Migration und Flüchtlinge, 2018 \*
- Dokter, Steven (University of Hamburg, Germany): Gamification als Instrument zur Mitarbeitermotivation – Eine empirische Untersuchung mittels Experteninterviews, 2016 \*
- Grasberger, Benedikt (Helmut-Schmidt-University, Hamburg, Germany): Strategieimplementierung in multinationalen Unternehmen – eine systematische Analyse des aktuellen Diskurses, 2018 \*
- Haß-Heinrich, Laura (Helmut-Schmidt-University, Hamburg, Germany): Die Bedeutung der Führungsnachfolge in Familienunternehmen zur langfristigen Bestandssicherung, 2018 \*
- Matić, Matea (University of Bern, Switzerland): Bürokratie und Pro-social Rule Breaking, 2020 \*
- Maasland, Christian (University of Hamburg, Germany): The interaction of algorithm aversion and blame avoidance. A framing experiment on the use of micro-level HR decision support systems, 2018 \*
- Rieger, Vanessa (Helmut-Schmidt-University, Hamburg, Germany): Corruption – A Systematic Review examining individual micro-foundations of corrupt behavior, 2019 \*
- Tüffers, Kevin (Helmut-Schmidt-University, Hamburg, Germany): Öffentlich-Private Partnerschaften – Theoretische Grundlagen und Systematic Review, 2019 \*

### Bachelor Theses (\* co-supervision):

- Driemel, Maximilian (Helmut-Schmidt-University, Hamburg, Germany): Public-Private Partnerships – Eine kritische Analyse aktueller Problemfelder, 2019 \*
- Enders, Sam (Helmut-Schmidt-University, Hamburg, Germany): Motivation führender Mitarbeiter im öffentlichen Dienst – Eine quantitative Analyse intrinsischer, extrinsischer und wohlfahrtsorientierter Faktoren, 2018 \*
- Hillemacher (Helmut-Schmidt-University, Hamburg, Germany): Öffentlich-Private Partnerschaften in Deutschland – Eine wohlfahrtsökonomische Analyse, 2019 \*
- Lietz, Barbara Kristina (University of Hamburg, Germany): Entscheidungsfaktor öffentliche Trägerschaft? Eine quantitative Studie zur Wirkung des Anti-Public-Sector-Bias am Beispiel hamburgischer Kindertagesstätten, 2017 \*
- Matscheroth, Laura (University of Hamburg, Germany): Die Wirkung von Servicequalität auf Einstellungen gegenüber dem öffentlichen Sektor – Eine empirische Analyse, 2017 \*
- Nenner, Isabelle (University of Hamburg, Germany): Trägere und ineffizient? Eine literaturbasierte Analyse zur Erklärung negativer Einstellungen gegenüber Mitarbeitern im öffentlichen Dienst, 2017 \*
- Pütz, Fabian (Helmut-Schmidt-University, Hamburg, Germany): Privatisierung öffentlicher Aufgaben – Ein internationaler Vergleich administrativer Systeme, 2019 \*
- Spielvogel, Lars Thomas (Helmut-Schmidt-University, Hamburg, Germany): Privatisierung im staatlichen Infrastrukturbereich – eine kritische Analyse der Umwandlung von öffentlichem Vermögen, 2019 \*
- Spille, Daniel (Helmut-Schmidt-University, Hamburg, Germany): Korruption und korruptes Verhalten – Eine systematische Diskursanalyse, 2019 \*
- Westerich, Sophie (University of Hamburg, Germany): The dark side of PPPs – Eine kritische Analyse von Projekt-PPPs im Kontext deutscher Regulierung, 2017 \*

## TEACHING ACTIVITIES

### Further Education:

- ‘Methods & Rhetoric: Applied research methods’, *Executive Master of Public Administration (MPA)*, full lecture teaching (autumn 2019 & 2020), University of Bern, KPM Center for Public Management, Bern, Switzerland

### Master-level Education:

- 'Behavioral and experimental public management research', *M.A. Public Management and Policy*, seminar teaching (autumn 2020), Universities of Bern, Lausanne, and Lugano, Switzerland
- 'Comparative public administration and public policy in Europe and beyond', *M.A. Public Management and Policy*, seminar co-teaching (spring 2020; class size: 15 students), Universities of Bern, Lausanne, and Lugano, Switzerland
- 'Research colloquium', *M.A. Public Management and Policy*, workshop co-teaching (autumn 2019), University of Bern, Switzerland.
- 'Empirical research project in administrative science', *M.A. Public Management and Policy*, seminar co-teaching (spring & autumn 2019 – 2020; class size: 30 students), Universities of Bern, Lausanne, and Lugano, Switzerland
- 'Leadership & Motivation in the public sector', *M.A. Public Management and Policy*, seminar co-teaching (autumn 2019), Universities of Bern, Lausanne, and Lugano, Switzerland
- 'Advanced seminar in international management: Corporate governance from a behavioral perspective', *M.Sc. Business Administration*, full seminar teaching (summer 2018; class size: 30 students), Helmut-Schmidt-University, Faculty of Economics and Social Sciences, Hamburg, Germany
- 'Philosophy of science and methods of empirical social research', *M.Sc. Business Administration*, lecture co-teaching (spring 2018; class size: 120 students), Helmut-Schmidt-University, Faculty of Economics and Social Sciences, Hamburg, Germany
- 'Current topics in public management research: Behavioral Public Administration', *M.Sc. Interdisciplinary Public and Nonprofit Studies*, full seminar teaching (fall 2018 & spring 2020; class size: 30 students), University of Hamburg, Faculty of Business, Economics and Social Sciences, Hamburg, Germany
- 'Interdisciplinary master course', *M.Sc. Interdisciplinary Public and Nonprofit Studies*, co-teaching lecture and tutorial (fall 2016; class size: 50 students), University of Hamburg, Faculty of Business, Economics and Social Sciences, Hamburg, Germany

#### **Bachelor-level Education:**

- 'Planning, decision, control: Normative choice theory', *B.Sc. Business Administration*, lecture co-teaching (fall 2018; class size: 240 students), Helmut-Schmidt-University, Faculty of Economics and Social Sciences, Hamburg, Germany
- 'Behavioral public administration: Psychology in public management research', *B.A. Socioeconomics*, full seminar teaching (fall 2017; class size: 25 students), University of Hamburg, Faculty of Business, Economics and Social Sciences, Hamburg, Germany.
- 'Public and nonprofit management', *B.A. Socioeconomics*, lecture and tutorial co-teaching (spring 2015 and 2016, fall 2015 and 2017; class size: 380 students), University of Hamburg, Faculty of Business, Economics and Social Sciences, Hamburg, Germany

#### **MEMBERSHIPS IN PANELS, BOARDS, ETC., AND INDIVIDUAL SCIENTIFIC REVIEWING ACTIVITIES**

- IPSA (officer of Research Committee 29 'Political Psychology'; 2017-2019)
- IRSPM (co-chair of Panel 2 'Behavioral and Experimental Public Administration'; 2019)
- IRSPM (co-chair of Panel 3 'Behavioral and Experimental Public Administration'; 2020)
- Ad-hoc reviewer for the Public and Non-profit Division of the Annual Meeting of the Academy of Management (AOM)
- Ad-hoc reviewer for the Public and Non-Profit Management SIG of the European Academy of Management (EURAM)
- Ad-hoc reviewer for International Research Society for Public Management (IRSPM)
- Ad-hoc reviewer for *Journal of Behavioral Public Administration* (JBPA)
- Ad-hoc reviewer for *Journal of Public Administration Research and Theory* (JPART)
- Ad-hoc reviewer for *Public Administration* (PA)
- Ad-hoc reviewer for *Public Administration Review* (PAR)

#### **ACTIVE MEMBERSHIPS IN SCIENTIFIC SOCIETIES & FELLOWSHIPS IN RENOWNED ACADEMIES**

- Academy of Management (AoM)
- European Consortium for Political Research (ECPR)
- European Group for Public Administration (EGPA)
- European Academy of Management (EURAM)
- International Political Science Association (IPSA)
- International Research Society for Public Management (IRSPM)
- Public Management Research Association (PMRA)

#### **ORGANIZATION OF CONFERENCES, WORKSHOPS, & PANELS**

- IRSPM 2020: Co-chair of Panel 3 'Behavioral and experimental public administration' (co-chairing with Prof. Dr. Oliver James, Prof. Dr. Stephan Grimmelikhuijsen, & Prof. Dr. Sebastian Jilke)
- IRSPM 2019: Co-chair of Panel 2 'Behavioral and experimental public administration' (co-chairing with Prof. Dr. Sharon Gilad & Prof. Dr. Gregg G. Van Ryzin)
- EURAM 2019: Co-chair of Topic 4: 'Behavioral Public Administration & Accounting' in SIG 11: Public and Non-Profit Management (co-chairing with Dr. Tobias Polzer)

#### **PRIZES, AWARDS, & FELLOWSHIPS (COMPETITIVE)**

- Mentee of the WiSo Mentoring Program, University of Bern, Faculty of Business, Economics & Social Science, 2019–2020
- Swiss Academy of Humanities and Social Sciences (SAGW), travel grant for conference attendance, SFr. 1'000 (€17), 2019
- Travel grants for conference and summer school attendance, University of Bern, in total SFr. 4'563 (€196); Feb. 2019 – Jan. 2020
- Research grants, University of Bern, in total SFr. 15'322 (€14,365), Feb. 2019 – Mar. 2020
- Research grants, Helmut-Schmidt-Universität, Hamburg, in total €71,500, 2018

- Research grants, University of Hamburg, Graduate School of the Faculty of Business, Economics and Social Sciences, in total **€9,590**, 2016–2018
- Best Paper Award, *EURAM 2018 SIG Public and Non-Profit Management*, 2018
- Travel grants for conference attendance and research abroad, University of Hamburg, Graduate School of the Faculty of Business, Economics and Social Sciences, in total **€19,047**, 2015–2018
- Best Poster Award of the *Summer Interactive Symposium – Research 2.0*, Concordia University, Montreal, 2015
- Graduate merit scholarship, Confucius Institute (孔子学院), CN¥85,000 (**€10,500**), 2013–2014
- Excellency scholarship, Studienstiftung des deutschen Volkes, **€24,375**, 2007–2009
- ProSieben Science Research Award, 1<sup>st</sup> Prize Junior Solo National, **€15,000**; 2005

## PERSONAL SKILLS & COMPETENCES

### Programming:

- Statistics: MLwiN3, SmartPLS, SPSS, STATA, R,
- Experimental: HTML, Limesurvey, Markdown, Millisecond, Qualtrics, Unipark, zTree
- Office: LaTeX, Microsoft Office (Excel, Powerpoint, Word), InDesign
- Visual & Audio: Audacity, Gimp, Inkscape

### Languages:

- German (native speaker)
- English (C2)
- Chinese (普通话, HSK4)
- Latin (B2)
- Spanish (A2)
- French (A1)

### Further Education & Training

- 'Multilevel models: Practical applications', *23<sup>rd</sup> Summer School in Social Science Methods*, Università della Svizzera Italiana, Lugano, Switzerland, 26.-30.08.2019
- 'Where the Citizen Meets the State: An Administrative Burden Perspective', *PhD seminar with Prof. Dr. Don Moynihan, Georgetown University, KPM Center for Public Management, University of Bern, Switzerland*, 02.-03.05.2019
- 'Field Experiments in Economics', *PhD workshop with Prof. Dr. Michael Price, University of Alabama*, Graduate School of the Faculty of Business, Economics and Social Sciences, University of Hamburg, Germany, 07.-08.02.2018
- 'Rationale Entscheidungen unter Unsicherheit', *Scientific Symposium, Akademie der Wissenschaften in Hamburg*, Germany, 27.-28.11.2017
- 'Inzentivierung, Motivation und Entscheidungsfindung', *Sergeja Slapničar, PhD, Graduate School lecture class & workshop, University of Hamburg*, Germany, 2016-2017
- 'International Research Workshop on PSM, Risk & Corruption' Graduate School workshop for doctoral students at the *Faculty of Applied Economics, Department of Management, University of Antwerp, Belgium*, and the *School of Economics and Management, Department of Public Governance, Tilburg University, The Netherlands*, 23.-29.10.2017
- 'Combining Rigor and Relevance in Necessary Condition Analysis (NCA)', *Prof. Dr. Jan Dul, Erasmus University Rotterdam*, Graduate School lecture for doctoral students at the Helmut-Schmidt-Universität, Hamburg, Germany, 20.10.2016
- 'Moderation in der Hochschullehre' *Dr. Angela Sommer, Hamburger Zentrum für Universitäres Lehren und Lernen (HUL)*, University of Hamburg, Germany, 25.05., & 20.-21.07.2016
- 'Case Study Methods' *Sebastian Dellepiane, GIGA Doctoral Programme, Leibniz-Institut für Globale und Regionale Studien*, Hamburg, Germany, 02.-03.05.2016
- '(Beratungs-)Gespräche erfolgreich führen' *Dr. Angela Sommer, Hamburger Zentrum für Universitäres Lehren und Lernen (HUL)*, University of Hamburg, Germany, 18.-20.05.2016
- 'Introduction to Meta-Analysis', *Prof. Dr. Martin Eisend, Europa-Universität Viadrina, Frankfurt (Oder)*, Graduate School lecture for doctoral students at the Helmut-Schmidt-Universität, Hamburg, Germany, 19.-20.11.2015
- 'Comprehensive PLS Seminar', *Prof. Dr. Jörg Henseler and Prof. Dr. Christian M. Ringle, PLS School, Hamburg*, Germany, 06.-09.11.2015
- 'Introduction to Meta-Synthesis', *Prof. Dr. Christina Hoon, Gottfried-Wilhelm-Leibniz Universität Hannover*, Graduate School lecture for doctoral students at the Helmut-Schmidt-Universität, Hamburg, Germany, 07.09.2015
- 'Data Analysis with R', *9<sup>th</sup> International Research Workshop, Akademie Sankelmark, Germany*, and University of Southern Denmark – Campus Sønderborg, Denmark, 27.09.-02.10.2015
- 'Structural Equation Modelling (SEM) with R', *9<sup>th</sup> International Research Workshop, Akademie Sankelmark, Germany*, and University of Southern Denmark – Campus Sønderborg, Denmark, 27.09.-02.10.2015
- 'Introduction to Network Analysis', *9<sup>th</sup> International Research Workshop, Akademie Sankelmark, Germany*, and University of Southern Denmark – Campus Sønderborg, Denmark, 27.09.-02.10.2015
- 'zTree – A Crash Course', *Dr. Sven Fischer, Max Planck Institute of Economics*, Graduate School of the Faculty of Business, Economics and Social Sciences, University of Hamburg, Germany, 24.-26.03.2015
- 'Discrete Choice Experiments', *Graduate School lecture class & workshop, University of Hamburg*, Germany, 2012-2013.

## RESEARCH OUTPUT

### PEER-REVIEWED PUBLICATIONS IN INTERNATIONAL SCIENTIFIC JOURNALS

- Fiedler, I., Kairouz, S., Costes, J.-M. & **Weißmüller, K.** (2019). 'Gambling Spending and Its Concentration on Problem Gamblers.' *Journal of Business Research* 98 (5): 82-91 (3-yr IF: 4.476; VHB-Jourqual 3: B) [doi.org/10.1016/j.jbusres.2019.01.040](https://doi.org/10.1016/j.jbusres.2019.01.040).
- De Waele, L. & **Weißmüller, K.** (2019) 'Over de bureaucratische paradox en de effecten van Public Service Motivation op corruptie.' *Vlaams Tijdschrift voor Overheidsmanagement (Flemish Journal of Public Management)* 24 (2): 43-56 (3-yr IF: N/A; VHB-Jourqual 3: N/A) [http://vtom.be/table\\_of\\_content.aspx?sy=2019&pn=2](http://vtom.be/table_of_content.aspx?sy=2019&pn=2).

### PEER-REVIEWED BOOKS & MONOGRAPHS

- Weißmüller, K.** (2019) 'New Public Management in Higher Education – Exploring the origins of the paradigm shift in senior executives' austerity strategies across 18 European countries.' *Master's thesis in Higher Education (M.A., with distinction) at the Hamburg Center for University Teaching and Learning (HUL), University of Hamburg*, 1<sup>st</sup> advisor: Prof. Dr. K. Mayerberger, 2<sup>nd</sup> advisor: Prof. Dr. C. Bohndick. <https://doi.org/10.25592/uhfmdm.119>.
- Weißmüller, K.** (2019). 'Risk In Public Private Partnerships: Behavioral Experiments on Risk Preference, Risk Perception, and Risk Participation.' *Doctoral thesis at the Faculty of Business, Economics, and Social Sciences, University of Hamburg*, 1<sup>st</sup> advisor: Prof Dr. Rick Vogel, 2<sup>nd</sup> advisor: Prof. Dr. Andreas Lange.

### PEER-REVIEWED CONFERENCE PAPERS

- Weißmüller, K.**, van Witteloostuijn, A., De Waele, L. & Ritz, A. (2020) 'CORRUPTION IN PUBLIC, PRIVATE, AND HYBRID ORGANIZATIONS - Behavioral Evidence on the Context Dependency of Tolerating Bribery from a 10-country Experimental Study.' *Accepted for presentation at the 23<sup>rd</sup> International Research Society on Public Management (IRSPM) Conference, P3 Behavioral and Experimental Public Management, 22.04.-24.04.2020, Tampere, Finland*.
- Ritz, A., Steijn, A. J. (Bram), **Weißmüller, K.**, & Kerstin Alfes (2020). 'Critical life events as antecedents of public employees' engagement and burnout.' *Accepted for presentation at the 23<sup>rd</sup> International Research Society on Public Management (IRSPM) Conference, P42 SIG Public Service Motivation, 22.04.-24.04.2020, Tampere, Finland*.
- Ritz, A., **Weißmüller, K.**, De Waele, L. & van Witteloostuijn, A. (2019). 'PSM and Deviant Behavior: Findings from a Comparative Multi-lab Research Project.' *Plenary Keynote 'Elevating Public Service Motivation' Conference at Brigham Young University, 25.-28.09.2019, Aspen Grove, Sundance, UT, USA*.
- Ritz, A., Steijn, A. J. (Bram), **Weißmüller, K.**, & Kerstin Alfes (2019). 'Critical life events as antecedents of public employees' engagement and burnout.' *European Group for Public Administration (EGPA) Annual Conference, PSG III, 11.09.-13.09.2019, Belfast, Northern Ireland, GB*.
- Weißmüller, K.** & Ritz, A. (2019). 'New Public Management in Higher Education – Exploring the role of neo-classical vs. Public value-oriented paradigms of leadership with senior executives across 18 European countries.' *European Group for Public Administration (EGPA) Annual Conference, PSG XX, 11.09.-13.09.2019, Belfast, Northern Ireland, GB*.
- Weißmüller, K.**, Bouwman, R., & Vogel, R. (2019). 'Strategic Negotiation Behavior in Public-Private Partnerships.' *VHB Pfingsttagung, WK ÖBWL, 13.-14.06.2019, Rostock, Germany*.
- De Waele, L., **Weißmüller, K.**, van Witteloostuijn, A., Cannaerts, N., Coreynen, W., Philipsen, J., & Vanderstraeten, J. (2019). 'Connecting Bribery, Public Service Motivation, and Social Value Orientation. A multi-site experimental study in Belgium, Germany and the Netherlands.' *23<sup>rd</sup> International Research Society on Public Management (IRSPM) Conference 2019, 16.-18.04.2019, Wellington, New Zealand*.
- Weißmüller, K.**, Bouwman, R., & Vogel, R. (2018). 'Risk sharing in Public-Private Partnerships. An Experimental Study on Negotiation Behavior and the Publicness Bias.' *European Group for Public Administration (EGPA) Annual Conference, PSG XXII, 05.09.-07.09.2018, Lausanne, Switzerland*.
- Weißmüller, K.**, De Waele, L., & van Witteloostuijn, A. (2018). 'The Paradox of Public Bureaucracies: Discriminatory bureaucrats in non-discriminatory bureaucracies.' *ECPR General Conference 2018, Section S73: The Politics of Bureaucracy, 22.08.-25.08.2018, Hamburg, Germany*.
- De Waele, L., **Weißmüller, K.**, & van Witteloostuijn, A. (2018). 'The Paradox of Public Bureaucracies: Discriminatory bureaucrats in non-discriminatory bureaucracies.' *78<sup>th</sup> Annual Meeting of the Academy of Management (AoM), 10.08.-14.08.2018, Chicago, Illinois, USA*.
- De Waele, L., **Weißmüller, K.**, & van Witteloostuijn, A. (2018). 'The Paradox of Public Bureaucracies: Discriminatory bureaucrats in non-discriminatory bureaucracies.' *Best Paper Award SIG PNP, EURAM Conference 2018, Public and Non-Profit Management, 20.06.-23.06.2018, Reykjavik, Iceland*.
- Weißmüller, K.** (2018). 'Unconscious Biases in PPP Performance Evaluation. A framing experiment on the adverse effects of affect misattribution.' *Public Management Research Conference (PMRC) 2018, 31.05.-02.06.2018, Singapore, Singapore*.
- Weißmüller, K.** & Vogel, R. (2018). 'The Impact of Trust in Strategic Partners on PPP survival: An experimental study.' *22<sup>nd</sup> International Research Society on Public Management (IRSPM) Conference 2018, 11.-13.04.2018, Edinburgh, Scotland, GB*.
- Weißmüller, K.** (2017). 'Measuring Unconscious Negativity Toward the Public Sector: Introducing the Affective Misattribution Procedure (AMP) to Public Administration Research.' *2017 Netherlands Institute of Governance (NIG) Annual Work Conference - Panel 1 "Behavioral Public Administration", 08.-09.11.2017, Maastricht, The Netherlands*.
- Weißmüller, K.** & Vogel, R. (2017). 'A Self-fulfilling Prophecy? Public sector framing effects on negotiation efficiency.' *European Group for Public Administration (EGPA) Annual Conference, 30.08.-01.09.2017, Milano, Italy*.
- Weißmüller, K.** (2017). 'Risk sharing in non-cooperative games: An experimental study on the dynamic ecologies of risk preferences in PPPs.' *21<sup>st</sup> International Research Society on Public Management (IRSPM) Conference 2017, 19.-21.04.2017, Budapest, Hungary*.

- Weißmüller, K.** (2016). 'The Asymmetric Nature of the Anti-Public Sector Bias: Evidence from a Framing Experiment.' *2016 Netherlands Institute of Governance (NIG) Annual Work Conference, Panel 9: Behavioral Public Administration*, 24.-25.11.2016, Antwerp, Belgium.
- Weißmüller, K.** (2016). 'Time perceptions and cross-sectoral team efficiency: Experimental evidence on sector-specific delay discounting behavior.' *2016 IAS-ASIA Joint Congress*, 20.-23.09.2016, Chengdu, PR China.
- Weißmüller, K.** (2016). 'Delay and probability discounting in pathological gamblers with and without a history of mental disorder.' *Deutscher Suchtkongress 2016*, 05.-07.09.2016, Berlin, Germany.
- Weißmüller, K.** (2016). 'Experimental evidence on asymmetries in delay discounting between public and private sector employees.' *European Group for Public Administration (EGPA) Annual Conference*, Nominee for Best Paper Award of the Behavioral Public Administration Study Group, 24.-26.08.2016, Utrecht, Netherlands.
- Weißmüller, K.** (2016). 'The Grass is Greener on the Other Side: Experimental Evidence on the Asymmetric Nature of the Anti-Public Sector Bias and the Heuristic Formation of Public Opinion.' *IPSA 24<sup>th</sup> World Congress of Political Sciences*, 23.-28.07.2016, Poznan, Poland.
- Weißmüller, K.** (2016). 'Asymmetries in risk preferences and risk behavior between public and private sector employees: Experimental evidence on sector-specific probability discounting.' *20<sup>th</sup> International Research Society on Public Management (IRSPM) Conference 2016*, 13.-15.04.2016, Hong Kong, PR China.

#### CONTRIBUTIONS TO BOOKS

- Weißmüller, K.** (forthcoming). 'Krisenmodus! Motivation und Identifikation bei befristet Beschäftigten?'. In Adrian Ritz, Rudolf Blankart, Claus Jacobs, Andreas Lienhard, Doina Radulescu, & Fritz Sager (Eds.), *Fälle zu Public Management und Verwaltungswissenschaft*, XX-XX, Wiesbaden: Springer-Gabler.
- Weißmüller, K.** (forthcoming). 'Netzwerke und Kooperationen im öffentlichen Sektor'. In Adrian Ritz, Rudolf Blankart, Claus Jacobs, Andreas Lienhard, Doina Radulescu, & Fritz Sager (Eds.), *Fälle zu Public Management und Verwaltungswissenschaft*, XX-XX, Wiesbaden: Springer-Gabler.

#### PATENTS AND LICENSES

N/A

#### ORAL CONTRIBUTIONS TO INTERNATIONAL CONFERENCES

- Weißmüller, K.**, van Witteloostuijn, A., De Waele, L. & Ritz, A. (2020) 'CORRUPTION IN PUBLIC, PRIVATE, AND HYBRID ORGANIZATIONS – Behavioral Evidence on the Context Dependency of Tolerating Bribery from a 10-country Experimental Study.' *23<sup>rd</sup> International Research Society on Public Management (IRSPM) Conference, P3 Behavioral and Experimental Public Management*, 22.04.-24.04.2020, Tampere, Finland.
- Ritz, A., Steijn, A. J. (Bram), **Weißmüller, K.**, & Kerstin Alfes (2020). 'Critical life events as antecedents of public employees' engagement and burnout.' *23<sup>rd</sup> International Research Society on Public Management (IRSPM) Conference, P42 SIG Public Service Motivation*, 22.04.-24.04.2020, Tampere, Finland.
- Ritz, A., **Weißmüller, K.**, De Waele, L. & van Witteloostuijn, A. (2019). 'PSM and Deviant Behavior: Findings from a Comparative Multi-lab Research Project.' *Plenary Keynote 'Elevating Public Service Motivation' Conference at Brigham Young University*, 25.-28.09.2019, Aspen Grove, Sundance, UT, USA.
- Ritz, A., Steijn, A. J. (Bram), **Weißmüller, K.**, & Kerstin Alfes (2019). 'Critical life events as antecedents of public employees' engagement and burnout.' *European Group for Public Administration (EGPA) Annual Conference, PSG III*, 11.09.-13.09.2019, Belfast, Northern Ireland, GB.
- Weißmüller, K.** & Ritz, A. (2019). 'New Public Management in Higher Education – Exploring the role of neo-classical vs. Public value-oriented paradigms of leadership with senior executives across 18 European countries.' *European Group for Public Administration (EGPA) Annual Conference, PSG XX*, 11.09.-13.09.2019, Belfast, Northern Ireland, GB.
- Weißmüller, K.**, Bouwman, R., & Vogel, R. (2019). 'Strategic Negotiation Behavior in Public-Private Partnerships.' *VHB Pfingsttagung, WK ÖBWL*, 13.-14.06.2019, Rostock, Germany.
- De Waele, L., **Weißmüller, K.**, van Witteloostuijn, A., Cannaerts, N., Coreynen, W., Philipsen, J., & Vanderstraeten, J. (2019). 'Connecting Bribery, Public Service Motivation, and Social Value Orientation. A multi-site experimental study in Belgium, Germany and the Netherlands.' *23<sup>rd</sup> International Research Society on Public Management (IRSPM) Conference 2019*, 16.-18.04.2019, Wellington, New Zealand.
- Weißmüller, K.**, Bouwman, R., & Vogel, R. (2018). 'Risk sharing in Public-Private Partnerships. An Experimental Study on Negotiation Behavior and the Publicness Bias.' *European Group for Public Administration (EGPA) Annual Conference, PSG XXII*, 05.09.-07.09.2018, Lausanne, Switzerland.
- Weißmüller, K.**, De Waele, L., & van Witteloostuijn, A. (2018). 'The Paradox of Public Bureaucracies: Discriminatory bureaucrats in non-discriminatory bureaucracies.' *ECPR General Conference 2018, Section S73: The Politics of Bureaucracy*, 22.08.-25.08.2018, Hamburg, Germany.
- De Waele, L., **Weißmüller, K.**, & van Witteloostuijn, A. (2018). 'The Paradox of Public Bureaucracies: Discriminatory bureaucrats in non-discriminatory bureaucracies.' *78<sup>th</sup> Annual Meeting of the Academy of Management (AoM)*, 10.08.-14.08.2018, Chicago, Illinois, USA.
- De Waele, L., **Weißmüller, K.**, & van Witteloostuijn, A. (2018). 'The Paradox of Public Bureaucracies: Discriminatory bureaucrats in non-discriminatory bureaucracies.' Best Paper Award SIG PNP, *EURAM Conference 2018, Public and Non-Profit Management*, 20.06.-23.06.2018, Reykjavik, Iceland.
- Weißmüller, K.** (2018). 'Unconscious Biases in PPP Performance Evaluation. A framing experiment on the adverse effects of affect misattribution.' *Public Management Research Conference (PMRC) 2018*, 31.05.-02.06.2018, Singapore, Singapore.



- Weißmüller, K.** & Vogel, R. (2018). 'The Impact of Trust in Strategic Partners on PPP survival: An experimental study.' *22<sup>nd</sup> International Research Society on Public Management (IRSPM) Conference 2018, 11.-13.04.2018, Edinburgh, Scotland, GB.*
- Weißmüller, K.** (2017). 'Measuring Unconscious Negativity Toward the Public Sector: Introducing the Affective Misattribution Procedure (AMP) to Public Administration Research.' *2017 Netherlands Institute of Governance (NIG) Annual Work Conference - Panel 1 "Behavioral Public Administration", 08.-09.11.2017, Maastricht, The Netherlands.*
- Weißmüller, K.** & Vogel, R. (2017). 'A Self-fulfilling Prophecy? Public sector framing effects on negotiation efficiency.' *European Group for Public Administration (EGPA) Annual Conference, 30.08.-01.09.2017, Milano, Italy.*
- Weißmüller, K.** (2017). 'Risk sharing in non-cooperative games: An experimental study on the dynamic ecologies of risk preferences in PPPs.' *21<sup>st</sup> International Research Society on Public Management (IRSPM) Conference 2017, 19.-21.04.2017, Budapest, Hungary.*
- Weißmüller, K.** (2016). 'The Asymmetric Nature of the Anti-Public Sector Bias: Evidence from a Framing Experiment.' *2016 Netherlands Institute of Governance (NIG) Annual Work Conference - Panel 9 "Behavioral Public Administration", 24.-25.11.2016, Antwerp, Belgium.*
- Weißmüller, K.** (2016). 'Risk in Public Private Partnerships (PPPs): Behavioral experiments on Risk Preference, Risk Perception, and Risk Participation.' *Academy Colloquium "Behavioral Public Administration" at the Dutch Royal Academy of Arts and Sciences (KNAW), 03.-5.11.2016, Amsterdam, The Netherlands.*
- Weißmüller, K.** (2016). 'Time perceptions and cross-sectoral team efficiency: Experimental evidence on sector-specific delay discounting behavior.' *2016 IAS-ASIA Joint Congress, 20.-23.09.2016, Chengdu, PR China.*
- Weißmüller, K.** (2016). 'Delay and probability discounting in pathological gamblers with and without a history of mental disorder.' *Deutscher Suchtkongress 2016, 05.-07.09.2016, Berlin, Germany.*
- Weißmüller, K.** (2016). 'Experimental evidence on asymmetries in delay discounting between public and private sector employees.' *European Group for Public Administration (EGPA) Annual Conference, nominee for best paper award, 24.-26.08.2016, Utrecht, Netherlands.*
- Weißmüller, K.** (2016). 'The Grass is Greener on the Other Side: Experimental Evidence on the Asymmetric Nature of the Anti-Public Sector Bias and the Heuristic Formation of Public Opinion.' *IPSA 24<sup>th</sup> World Congress of Political Sciences, 23.-28.07.2016, Poznan, Poland.*
- Weißmüller, K.** (2016). 'Asymmetries in risk preferences and risk behavior between public and private sector employees: Experimental evidence on sector-specific probability discounting.' *20<sup>th</sup> International Research Society on Public Management (IRSPM) Conference 2016, 13.-15.04.2016, Hong Kong, PR China.*
- Weißmüller, K.** (2015). 'A Neuro-economic Perspective on Social Gaming and Social Gambling', Best Poster Award, *Summer Interactive Symposium – Research 2.0, Research Chair on Gambling, Concordia University, 08.-11.06.2015, Montréal (Quebec), Canada.*

#### OUTREACH ACTIVITIES

- Reviewer & Selection Committee member for *Jugend forscht*, Regionalwettbewerb Mittelfranken, Germany, 2015
- Reviewer & Selection Committee member for *Schüler experimentieren*, Regionalwettbewerb Mittelfranken, Germany, 2015

#### GENERAL CONTRIBUTIONS TO SCIENCE

N/A

#### OTHER ARTEFACTS WITH DOCUMENTED USE

N/A

#### SUBMITTED BUT NOT YET ACCEPTED/PUBLISHED PUBLICATIONS

- Seidemann, I. & **Weißmüller, K.** (2020). 'Causes and Consequences of Workforce Homogeneity in the Public Sector - A Systematic Review and Call for Research.' *Perspectives on Public Management and Governance (under review; 3-yr IF: N/A; VHB-Jourqual 3: N/A).*
- Weißmüller, K.**, De Waele, L., & van Witteloostuijn, A. (2018). 'Public Service Motivation and Prosocial Rule-Breaking – An international vignettes study in Germany, Belgium, and the Netherlands.' *Review of Public Personnel Administration (revise & resubmit; 3-yr IF: 3.327; VHB-Jourqual 3: N/A).*
- Weißmüller, K.**, & De Waele, L. 'Would you bribe your lecturer? A quasi-experimental Study on Burnout and Bribery in Higher Education.' *Research in Higher Education (under review after major revision; 3-yr IF: 2.207; VHB-Jourqual 3: N/A).*
- Weißmüller, K.** & Vogel, R. (2018) 'Trust in PPPs – A behavioral framing experiment on the effect of 'publicness' on strategic behavior in PPPs.' *Journal of Public Administration Research and Theory (revise & resubmit; 3-yr IF: 4.409; VHB-Jourqual 3: A).*
- Weißmüller, K.** (2017) 'Effective leadership in higher education – ten years later: a contemporary literature review.' *Journal of Further and Higher Education (revise & resubmit; 3-yr IF: 0.882; VHB-Jourqual 3: N/A).*
- Weißmüller, K.** (2017). 'Return of the Behavioral Paradigm? A Systematic Review of Nudging in Higher Education.' *Higher Education Quarterly (under review; 3-yr IF: 1.435; VHB-Jourqual 3: N/A).*
- Weißmüller, K.** (2017). 'Publicness and Micro-Level Risk Behaviour – Experimental evidence on a stereotypical discounting behaviour.' *Public Administration Review (under review; 3-yr IF: 3.473; VHB-Jourqual 3: B).*

#### UNPUBLISHED WORK

- De Waele, L., **Weißmüller, K.**, van Witteloostuijn, A., & *et al.* 'Regimes of Rule Breaking – A 15-country experimental study on the effect of politico-administrative traditions on deviant behavior.' *Working paper prepared for Public Administration Review* (3-yr IF: 5.357; VHB-Jourqual 3: B).
- Weißmüller, K.**, van Witteloostuijn, A., De Waele, L. & *et al.* 'Corruption in Public, Private, and Hybrid Organizations – Behavioral Evidence on the Context Dependency of Tolerating Bribery from a 10-country Experimental Study.' *Working paper prepared for Journal of Management* (3-yr IF: 12.182; VHB-Jourqual 3: A).
- Weißmüller, K.**, Bouwman, R., & Vogel, R. 'Negotiation in Public-Private Partnerships – A laboratory experiment on context, domain, and PSM.' *Working paper prepared for Public Administration Review* (3-yr IF: 5.357; VHB-Jourqual 3: B).
- Weißmüller, K.** & Ritz, A. 'Value Conflicts and Paradigm Shifts – Exploring the effect of NPM-related reforms in higher education from leaders' perspective.' *Working paper prepared for Review of Public Personnel Administration* (3-yr IF: 3.327; VHB-Jourqual 3: N/A).
- Ritz, A., Steijn, A. J. (Bram), **Weißmüller, K.**, & Kerstin Alfes. 'Critical life events as antecedents of public employees' engagement and burnout.' *Working paper prepared for Review of Public Personnel Administration* (3-yr IF: 3.327; VHB-Jourqual 3: N/A).
- Maasland, C. & **Weißmüller, K.**, 'Blame the Machine! A Framing Experiment on Algorithm Aversion and Blame Avoidance.' *Working paper prepared for Organizational Behavior and Human Decision Processes* (3-yr IF: 3.098; VHB-Jourqual 3: A).
- De Waele, L., **Weißmüller, K.**, & van Witteloostuijn, A. 'Bribery Tolerance: The Role of implicit and explicit social motivations. A multi-site experimental study in Belgium, Germany, and the Netherlands.' *Working paper prepared for Journal of Business Ethics* (3-yr IF: 4.764; VHB-Jourqual 3: B).
- Weißmüller, K.**, Hensel, D., & Hattke, J. 'Unconscious Bias in PPP performance evaluation. A framing experiment on the adverse effects of affect misattribution.' *Working paper prepared for Public Administration Review* (3-yr IF: 3.473; VHB-Jourqual 3: B).