

	*12.12.1987 in Nürnberg, Germany	
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RESEARCH INTERESTS	· Public-private partnerships, public sector trust, motivation and corruption. · Strategic management, leadership, and choice under risk and complexity. · Law and economics of policy, higher education, and consumption. · Behavioral public administration; experimental and psycho-physiological research methods.	
ACADEMIC APPOINTMENTS	<b>University of Bern, KPM Center for Public Management, Switzerland</b> · Postdoctoral Research Associate Feb. 2019 – Jan. 2022  <b>Helmut Schmidt University, Faculty of Economics and Social Sciences, Germany</b> · Research Associate (Chair of Corporate Governance & Corporate Theories) May 2018 – Jan. 2019 · Research Associate (Chair of Marketing) July 2018 – Jan. 2019  <b>University of Hamburg, Faculty of Business, Economics and Social Sciences, Germany</b> · External Lecturer (Department of Socioeconomics) Oct. 2018 – Mar. 2019 · Research Associate (Chair of Public Management) May 2015 – Apr. 2018 · Student Assistant (Institute of Law & Economics) July 2014 – Feb. 2015 · Student Assistant (Chair of Marketing & Innovation) Oct. 2012 – Mar. 2013  <b>University of Antwerp, Faculty of Applied Economics, Belgium</b> · Visiting Researcher (Department of Management) Oct. 2017 & Jan. 2018	
EDUCATION	<b>University of Hamburg, Faculty of Business, Economics and Social Sciences, Germany</b> · Dr. rer. pol. ( <i>pending</i> ) May 2015 – Jan. 2019 Dissertation project: “ <i>Risk in Public Private Partnerships (PPPs): Behavioral experiments on Risk Preference, Risk Perception, and Risk Participation</i> ” · M.Sc. Business Administration Mar. 2011 – Sept. 2014  <b>University of Hamburg, Faculty of Education, Germany</b> · M.A. Higher Education ( <i>with distinction</i> ) Oct. 2016 – Jan. 2019  <b>浙江大学 Zhejiang University, Hangzhou, PR China</b> · Visiting master student: Chinese Studies and International Business Aug. 2013 – Feb. 2014  <b>Edinburgh Napier University, Edinburgh, GB</b> · Visiting bachelor student Sept. 2009 – Mar. 2010  <b>University of Applied Sciences, Wedel, Germany</b> · B.Sc. Industrial Engineering & Management Oct. 2007 – Mar. 2011  <b>Christoph-Jacob-Treu Gymnasium, Lauf a. d. Pegnitz, Germany</b> · Abitur ( <i>general qualification for university entrance; A-levels</i> ) Oct. 1998 – Jul. 2007	
PROGRAMMING	· Statistics: STATA, SPSS, R · Experimental: Limesurvey, Millisecond, Qualtrics, Unipark, z-Tree · Office: LaTeX, Microsoft Office (Excel, Powerpoint, Word), InDesign · Other: Audacity, Gimp, Inkscape.	
LANGUAGES	German (native speaker), English (C2), Chinese (普通话, HSK4), Latin (B2), Spanish (A2), French (A1).	

RESEARCH PROJECTS	3. <b>PUBLIC SECTOR CORRUPTION (CORPUS)</b> Jan. 2018 – Jan. 2022 <b>A multi-country experimental study</b> · <i>Principal researcher &amp; project manager together with:</i> Lode De Waele & Arjen van Witteloostuijn. · <i>Other Collaborators:</i> Catherine Althaus, Robert K. Christensen, Ting Gong, Dennis Hilgers, Fabian Homberg, Mei-Jun Hung, Sangmook Kim, Kristoffer Kolltveit, Ming-Feng Kuo, Jenny Lewis, Liang Ma, Fabio Monteduro, Janine O'Flynn, Guillem Ripoll Pascual, Adrian Ritz, Lisa Schmidhuber, Dong Chul Shim, Tsai-tsu Su, Jeannette Taylor, Wenyan Tu, Richard Walker, Litanqing Yang.
	2. <b>PUBLIC SERVICE MOTIVATION IN UNIVERSITY STUDENTS</b> Jul. 2018 – Jan. 2021 <b>A multi-wave study on the role of PSM as a success factor in higher education</b> · <i>Principal researcher &amp; project manager together with:</i> Claudia Fantapié Altobelli · <i>Other Collaborators:</i> Nadja Breckau, Poorya Khazaeinejad, Nicole Lewin, Carmen Otto
	1. <b>RISK IN PUBLIC PRIVATE PARTNERSHIPS</b> May 2015 – Dec. 2018 <b>Behavioral experiments on Risk Preference, Risk Perception, and Risk Participation</b> · <i>Principal researcher.</i> · <i>Collaborators:</i> Rick Vogel & Robin Bouwman.
SCIENTIFIC ARTICLES	16. Fiedler, I., Kairouz, S., Costes, J.-M. & <b>Weißmüller, K.</b> (2019). 'Gambling Spending and Its Concentration on Problem Gamblers.' <i>Journal of Business Research</i> 98 (5): 82-91 (3-yr IF: 4.476) <a href="https://doi.org/10.1016/j.jbusres.2019.01.040">doi.org/10.1016/j.jbusres.2019.01.040</a> .
	15. De Waele, L. & <b>Weißmüller, K.</b> (forthcoming) 'Over de bureaucratische paradox en de effecten van Public Service Motivation op corruptie.' <i>Vlaams Tijdschrift voor Overheidsmanagement (Flemish Journal of Public Management)</i> .
	14. <b>Weißmüller, K.</b> (2017). 'PUBLICNESS AND MICRO-LEVEL RISK BEHAVIOUR – Experimental evidence on a stereotypical discounting behaviour.' <i>Public Management Review</i> (under review, 3-yr IF: 3.394).
	13. <b>Weißmüller, K.</b> (2017). 'Return of the Behavioral Paradigm? The Discourse on Nudging in Higher Education Research.' <i>Higher Education Research &amp; Development</i> (revise & resubmit; 3-yr IF: 1.619).
	12. <b>Weißmüller, K.</b> (2017) 'Effective leadership in higher education – ten years later: a contemporary literature review.' <i>Journal of Further and Higher Education</i> (revise & resubmit, 3-yr IF: 0.882).
	11. <b>Weißmüller, K.</b> , De Waele, L., & van Witteloostuijn, A. (2018). 'PUBLIC SERVICE MOTIVATION AND PRO-SOCIAL RULE-BREAKING – An international vignettes study in Germany, Belgium, and the Netherlands.' <i>Public Administration</i> (under review, 3-yr IF: 3.035).
	10. <b>Weißmüller, K.</b> & Vogel, R. (2018) 'TRUST IN PPPs – A behavioral framing experiment on the effect of 'publicness' on strategic behavior in PPPs.' <i>Journal of Public Administration Research and Theory</i> (revise & resubmit, 3-yr IF: 4.409).
	9. <b>Weißmüller, K.</b> , & De Waele, L. 'Would you bribe your lecturer? An international replication study on burnout and corruption in higher education.' <i>Research in Higher Education</i> (under review, 3-yr IF: 2.207).
	8. <b>Weißmüller, K.</b> & Ritz, A. (2018) 'New Public Management in Higher Education – Exploring the origins of the paradigm shift in senior executives' austerity strategies across 18 European countries.' <i>Working paper prepared for Leadership Quarterly</i> (3-yr IF: 4.812).
WORK IN PROGRESS	7. Van de Walle, S. & <b>Weißmüller, K.</b> (2018) 'Motivating civil servants – intrinsic or extrinsic mechanisms?' <i>Working paper prepared for Public Administration</i> (under review, 3-yr IF: 2.959).
	6. Maasland, C. & <b>Weißmüller, K.</b> , 'Blaming the Machine? A Framing Experiment on Algorithm Aversion and Blame Avoidance.' <i>Working paper prepared for Organizational Behavior and Human Decision Processes</i> (3-yr IF: 3.098).

5. De Waele, L., **Weißmüller, K.**, van Witteloostuijn, A., Cannaerts, N., Coreynen, W., Philipsen, J., & Vanderstraeten, J. 'Connecting Bribery, Public Service Motivation, and Social Value Orientation. A multi-site experimental study in Belgium, Germany and the Netherlands.' *Working paper prepared for Journal of Business Ethics* (3-yr IF: 3.191).
  4. **Weißmüller, K.**, Bouwman, R., & Vogel, R. 'Risk sharing in Public-Private Partnerships. An Experimental Study on Negotiation Behavior and the Publicness Bias.' *Working paper for Public Administration Review* (3-yr IF: 3.473).
  3. **Weißmüller, K.**, Hensel, D., & Hattke, J. 'Unconscious Bias in PPP performance evaluation. A framing experiment on the adverse effects of affect misattribution.' *Working paper prepared for Public Administration Review* (3-yr IF: 3.473).
  2. **Weißmüller, K.** 'Activation of Negativity toward the Public Sector: The Role of Prior Work Experience.' *Working paper prepared for International Journal of Public Sector Management* (3-yr IF: 0.889).
  1. **Weißmüller, K.**, Fiedler, I., Rumpf, H.-J., Bischof, A., John, U., & Meyer, C. 'Delay and Probability Discounting in Pathological Gamblers with and without a History of Mental Disorder.' *Working paper prepared for Psychopharmacology (Berl.)* (3-yr IF: 3.454).
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- CONFERENCE  
PRESENTATIONS &  
PAPERS

20. Ritz, A., **Weißmüller, K.**, De Waele, L. & van Witteloostuijn, A. (2019). 'PSM and Deviant Behavior: Findings from a Comparative Multi-lab Research Project.' *Plenary Keynote (accepted for presentation) 'Elevating Public Service Motivation' Conference at Brigham Young University, 25.-28.09.2019, Aspen Grove, Sundance, UT, USA.*
  19. **Weißmüller, K.**, Bouwman, R., & Vogel, R. (2019). 'Strategic Negotiation behavior in Public-Private Partnerships.' *VHB Pfingsttagung, WK ÖBWL, 13.-14.06.2019, Rostock, Germany.*
  18. De Waele, L., **Weißmüller, K.**, van Witteloostuijn, A., Cannaerts, N., Coreynen, W., Philipsen, J., & Vanderstraeten, J. (2019). 'Connecting Bribery, Public Service Motivation, and Social Value Orientation. A multi-site experimental study in Belgium, Germany and the Netherlands.' *(accepted for presentation) 23<sup>rd</sup> International Research Society on Public Management (IRSPM) Conference 2019, 16.-18.04.2019, Wellington, New Zealand.*
  17. **Weißmüller, K.**, Bouwman, R., & Vogel, R. (2018). 'Risk sharing in Public-Private Partnerships. An Experimental Study on Negotiation Behavior and the Publicness Bias.' *European Group for Public Administration (EGPA) Annual Conference, PSG XXII, 05.09.-07.09.2018, Lausanne, Switzerland.*
  16. **Weißmüller, K.**, De Waele, L., van Witteloostuijn, A. (2018). 'The Paradox of Public Bureaucracies: Discriminatory bureaucrats in non-discriminatory bureaucracies.' *ECPR General Conference 2018, Section S73: The Politics of Bureaucracy, 22.08.-25.08.2018, Hamburg, Germany.*
  15. De Waele, L., **Weißmüller, K.**, & van Witteloostuijn, A. (2018). 'The Paradox of Public Bureaucracies: Discriminatory bureaucrats in non-discriminatory bureaucracies.' *78<sup>th</sup> Annual Meeting of the Academy of Management (AoM), 10.08.-14.08.2018, Chicago, Illinois, USA.*
  14. De Waele, L., **Weißmüller, K.**, van Witteloostuijn, A. (2018). 'The Paradox of Public Bureaucracies: Discriminatory bureaucrats in non-discriminatory bureaucracies.' *Best Paper Award SIG PNP, EURAM Conference 2018, Public and Non-Profit Management, 20.06.-23.06.2018, Reykjavik, Iceland.*
  13. **Weißmüller, K.** (2018). 'Unconscious Biases in PPP Performance Evaluation. A framing experiment on the adverse effects of affect misattribution.' *Public Management Research Conference (PMRC) 2018, 31.05.-02.06.2018, Singapore, Singapore.*
  12. **Weißmüller, K.** & Vogel, R. (2018). 'The Impact of Trust in Strategic Partners on PPP survival: An experimental study.' *22<sup>nd</sup> International Research Society on Public Management (IRSPM) Conference 2018, 11.-13.04.2018, Edinburgh, Great Britain.*
  11. **Weißmüller, K.** (2017). 'Measuring Unconscious Negativity Toward the Public Sector: Introducing the Affective Misattribution Procedure (AMP) to Public Administration Research.' *2017 Netherlands Institute of Governance (NIG) Annual Work Conference - Panel 1 "Behavioral Public Administration", 08.-09.11.2017, Maastricht, The Netherlands.*

10. **Weißmüller, K.** & Vogel, R. (2017). 'A Self-fulfilling Prophecy? Public sector framing effects on negotiation efficiency.' *European Group for Public Administration (EGPA) Annual Conference*, 30.08.-01.09.2017, Milano, Italy.
9. **Weißmüller, K.** (2017). 'Risk sharing in non-cooperative games: An experimental study on the dynamic ecologies of risk preferences in PPPs.' *21<sup>st</sup> International Research Society on Public Management (IRSPM) Conference 2017*, 19.-21.04.2017, Budapest, Hungary.
8. **Weißmüller, K.** (2016). 'The Asymmetric Nature of the Anti-Public Sector Bias: Evidence from a Framing Experiment.' *2016 Netherlands Institute of Governance (NIG) Annual Work Conference - Panel 9 "Behavioral Public Administration"*, 24.-25.11.2016, Antwerp, Belgium.
7. **Weißmüller, K.** (2016). 'Risk in Public Private Partnerships (PPPs): Behavioral experiments on Risk Preference, Risk Perception, and Risk Participation.' *Academy Colloquium "Behavioral Public Administration" at the Dutch Royal Academy of Arts and Sciences (KNAW)*, 03.-5.11.2016, Amsterdam, The Netherlands.
6. **Weißmüller, K.** (2016). 'Time perceptions and cross-sectoral team efficiency: Experimental evidence on sector-specific delay discounting behavior.' *2016 IIAS-IASIA Joint Congress*, 20.-23.09.2016, Chengdu, PR China.
5. **Weißmüller, K.** (2016). 'Delay and probability discounting in pathological gamblers with and without a history of mental disorder.' *Deutscher Suchtkongress 2016*, 05.-07.09.2016, Berlin, Germany.
4. **Weißmüller, K.** (2016). 'Experimental evidence on asymmetries in delay discounting between public and private sector employees.' *European Group for Public Administration (EGPA) Annual Conference, nominee for best paper award*, 24.-26.08.2016, Utrecht, Netherlands.
3. **Weißmüller, K.** (2016). 'The Grass is Greener on the Other Side: Experimental Evidence on the Asymmetric Nature of the Anti-Public Sector Bias and the Heuristic Formation of Public Opinion.' *IPSA 24<sup>th</sup> World Congress of Political Sciences*, 23.-28.07.2016, Poznan, Poland.
2. **Weißmüller, K.** (2016). 'Asymmetries in risk preferences and risk behavior between public and private sector employees: Experimental evidence on sector-specific probability discounting.' *20<sup>th</sup> International Research Society on Public Management (IRSPM) Conference 2016*, 13.-15.04.2016, Hong Kong, PR China.
1. **Weißmüller, K.** (2015): 'A Neuro-economic Perspective on Social Gaming and Social Gambling', Best Poster Award, *Summer Interactive Symposium – Research 2.0*, 08.-11.06.2015 *Research Chair on Gambling, Concordia University, Montréal (Quebec), Canada.*

AWARDS	· EURAM 2018 SIG Public and Non-Profit Management Best Paper Award	June 2018
	· Summer Interactive Symposium – Research 2.0 Best Poster Award	June 2015
RESEARCH AND TRAVEL GRANTS	· Research grants, Helmut-Schmidt-Universität, Hamburg, in total <b>€11,500</b>	Feb. 2019 – Jan. 2021
	· Research grants, Graduate School of the Faculty of Business, Economics and Social Sciences, University of Hamburg, in total <b>€9,590</b>	Nov. 2016 – Apr. 2018
	· Travel grants for conference attendance and research abroad, WiSo Graduate School, University of Hamburg, in total <b>€19,047</b>	May 2015 – Sept. 2018
	· Graduate scholarship, Confucius Institute (孔子学院), CN¥85,000 ( <b>€10,500</b> )	Sept. 2013 – Mar. 2014
	· Excellency scholarship, Studienstiftung des deutschen Volkes, <b>€24,375</b>	Dec. 2007 – Dec. 2009
SERVICES AND ADMINISTRATION	· Ad-hoc reviewer for: <i>Journal of Behavioral Public Administration (JBPA)</i> , <i>Journal of Public Administration Research and Theory (JPART)</i> , <i>Public Administration (PA)</i> , and <i>Public Administration Review (PAR)</i> .	
	· Professional Memberships: AoM, ECPR, EGPA, EURAM (co-chair of T11 'Behavioral Public Administration & Public Sector Accounting' in SIG11 'Public and Non-Profit Management'), IASIA/IIAS, IPSA (officer of RC 29 'Political Psychology'), IRSPM (co-chair of P2 'Behavioral and experimental public administration'), PMRA.	

- University of Hamburg, Faculty of Education: Board member of governing committee on admission and examinations, *M.A. Higher Education*. Oct. 2016 – Oct. 2018
- University of Hamburg, Faculty of Business, Economics and Social Sciences: Mid-level faculty representative in the *Faculty Committee* of the Department of Socioeconomics. Jun. 2017 – Apr. 2018
- University of Hamburg, Faculty of Business, Economics and Social Sciences: Mid-level faculty representative in the *Committee for Teaching and Studies* at the Department of Socioeconomics. Jun. 2017 – Apr. 2018
- University of Hamburg, Faculty of Business, Economics and Social Sciences: Mid-level faculty representative in the *Selection Committee for Professorships* at the Department of Socioeconomics. Oct. 2017 – Mar. 2018

ACADEMIC  
TEACHING

**Universität Bern, KPM Center for Public Management, Bern, Switzerland:**

· **M.A.-level course:**

- ‘Empirical research project in administrative science’, *M.A. Public Management and Policy*, seminar co-teaching (spring 2019; class size: 30 students).

**Helmut-Schmidt-University, Faculty of Economics and Social Sciences, Hamburg, Germany:**

· **M.Sc.-level courses:**

- ‘Advanced seminar in international management: Corporate governance from a behavioral perspective’, *M.Sc. Business Administration*, full seminar teaching (summer 2018; class size: 30 students).
- ‘Philosophy of science and methods of empirical social research’, *M.Sc. Business Administration*, lecture co-teaching (spring 2018; class size: 120 students).

· **B.A.-level course:**

- ‘Planning, decision, control: Normative decision theory’, *B.Sc. Business Administration*, lecture co-teaching (fall 2018; class size: 240 students).

**Universität Hamburg, Faculty of Business, Economics and Social Sciences, Hamburg, Germany:**

· **M.Sc.-level course:**

- ‘Current topics in public management research: Behavioral Public Administration’, *M.Sc. Interdisciplinary Public and Nonprofit Studies*, full seminar teaching (fall 2018; class size: 15 students).
- ‘Interdisciplinary master course’, *M.Sc. Interdisciplinary Public and Nonprofit Studies*, co-teaching lecture and tutorial (fall 2016; class size: 50 students).

· **B.A.-level courses:**

- ‘Behavioral public administration: Psychology in public management research’, *B.A. Socioeconomics*, full seminar teaching (fall 2017; class size: 25 students).
- ‘Public and nonprofit management’, *B.A. Socioeconomics*, lecture and tutorial co-teaching (spring 2015 and 2016, fall 2015 and 2017; class size: 380 students).

ACADEMIC  
SUPERVISION

- Currently co-supervising: .1 *M.A.*-thesis (1 student).
- Co-supervised 6 *M.A.*-theses (6 students) & 11 *B.A.*-theses (10 students).