*12.12.1987 in Nürnberg, Germany

CONTACT Universität Bern

KPM Center for Public Management

Schanzeneckstrasse 1, CH-3012 Bern, Switzerland

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RESEARCH INTERESTS $\cdot \ Public-private \ partnerships, \ public \ sector \ trust, \ motivation \ and \ corruption.$

· Strategic management, leadership, and choice under risk and complexity.
· Law and economics of policy, higher education, and consumption.

· Behavioral public administration; experimental and psycho-physiological research methods.

ACADEMIC APPOINTMENTS

University of Bern, KPM Center for Public Management, Switzerland

· Postdoctoral Research Associate Feb. 2019 – Jan. 2022

Helmut Schmidt University, Faculty of Economics and Social Sciences, Germany

Research Associate (Chair of Corporate Governance & Corporate Theories)
 Research Associate (Chair of Marketing)
 May 2018 – Jan. 2019
 July 2018 – Jan. 2019

University of Hamburg, Faculty of Business, Economics and Social Sciences, Germany

t. 2018 – Mar. 2019
y 2015 – Apr. 2018
ly 2014 – Feb. 2015
t. 2012 – Mar. 2013
l

University of Antwerp, Faculty of Applied Economics, Belgium

· Visiting Researcher (Department of Management) Oct. 2017 & Jan. 2018

EDUCATION

University of Hamburg, Faculty of Business, Economics and Social Sciences, Germany

· Dr. rer. pol. (pending) May 2015 – Jan. 2019
Dissertation project: "Risk in Public Private Partnerships (PPPs): Behavioral
experiments on Risk Preference, Risk Perception, and Risk Participation"

· M.Sc. Business Administration Mar. 2011 – Sept. 2014

University of Hamburg, Faculty of Education, Germany

· M.A. Higher Education (with distinction) Oct. 2016 – Jan. 2019

浙江大学 Zhejiang University, Hangzhou, PR China

· Visiting master student: Chinese Studies and International Business Aug. 2013 – Feb. 2014

Edinburgh Napier University, Edinburgh, GB

· Visiting bachelor student Sept. 2009 – Mar. 2010

University of Applied Sciences, Wedel, Germany

· B.Sc. Industrial Engineering & Management Oct. 2007 – Mar. 2011

Christoph-Jacob-Treu Gymnasium, Lauf a. d. Pegnitz, Germany

· Abitur (general qualification for university entrance; A-levels) Oct. 1998 – Jul. 2007

PROGRAMMING

- · Statistics: STATA, SPSS, R
- $\cdot \ Experimental: Lime survey, Millise cond, Qualtrics, Unipark, z\text{-}Tree$
- · Office: LaTeX, Microsoft Office (Excel, Powerpoint, Word), InDesign
- · Other: Audacity, Gimp, Inkscape.

LANGUAGES

German (native speaker), English (C2), Chinese (普通话, HSK4), Latin (B2), Spanish (A2), French (A1).

RESEARCH **PROJECTS**

3. Public Sector Corruption (CorPuS)

Ian 2018 - Ian 2022

A multi-country experimental study

- · Principal researcher & project manager together with: Lode De Waele & Arjen van Witteloostuijn.
- · Other Collaborators: Catherine Althaus, Robert K. Christensen, Ting Gong, Dennis Hilgers, Fabian Homberg, Mei-Jun Hung, Sangmook Kim, Kristoffer Kolltveit, Ming-Feng Kuo, Jenny Lewis, Liang Ma, Fabio Monteduro, Janine O'Flynn, Guillem Ripoll Pascual, Adrian Ritz, Lisa Schmidthuber, Dong Chul Shim, Tsai-tsu Su, Jeannette Taylor, Wenyan Tu, Richard Walker, Litianqing Yang.

2. Public Service Motivation in University Students

Jul. 2018 - Jan. 2021

A multi-wave study on the role of PSM as a success factor in higher education

- · Principal researcher & project manager together with: Claudia Fantapié Altobelli
- · Other Collaborators: Nadja Breckau, Poorya Khazaeinejad, Nicole Lewin, Carmen Otto

1. RISK IN PUBLIC PRIVATE PARTNERSHIPS

May 2015 - Dec. 2018

Behavioral experiments on Risk Preference, Risk Perception, and Risk Participation

- · Principal researcher.
- · Collaborators: Rick Vogel & Robin Bouwman.

ARTICLES

- SCIENTIFIC 16. Fiedler, I., Kairouz, S., Costes, J.-M. & Weißmüller, K. (2019). 'Gambling Spending and Its Concentration on Problem Gamblers.' Journal of Business Research 98 (5): 82-91 (3-yr IF: 4.476) <u>doi.org/10.1016/j.jbusres.2019.01.040</u>
 - 15. De Waele, L. & Weißmüller, K. (2019) 'Over de bureaucratische paradox en de effecten van Public Service Motivation op corruptie.' Vlaams Tijdschrift voor Overheidsmanagement (Flemish Journal of Public Management) 24 (2): 43-56 http://vtom.be/table_of_content.aspx?sy=2019&pn=2.
 - 14. Weißmüller, K. (2017). 'PUBLICNESS AND MICRO-LEVEL RISK BEAVIOUR Experimental evidence on a stereotypical discounting behaviour.' Public Management Review (under review, 3-yr IF: 3.394).
 - 13. Weißmüller, K. (2017). 'Return of the Behavioral Paradigm? The Discourse on Nudging in Higher Education Research.' Higher Education Research & Development (revise & resubmit; 3-yr IF: 1.619).
 - 12. Weißmüller, K. (2017) 'Effective leadership in higher education ten years later: a contemporary literature review.' Journal of Further and Higher Education (revise & resubmit, 3-yr IF: 0.882).
 - 11. Weißmüller, K., De Waele, L., & van Witteloostuijn, A. (2018). 'PUBLIC SERVICE MOTIVATION AND PRO-SOCIAL RULE-BREAKING - An international vignettes study in Germany, Belgium, and the Netherlands.' Public Administration (under review, 3-yr IF: 3.035).
 - 10. Weißmüller, K. & Vogel, R. (2018) 'TRUST IN PPPs A behavioral framing experiment on the effect of 'publicness' on strategic behavior in PPPs.' Journal of Public Administration Research and Theory (revise & resubmit, 3-yr IF: 4.409).
 - 9. Weißmüller, K., & De Waele, L. 'Would you bribe your lecturer? An international replication study on burnout and corruption in higher education.' Research in Higher Education (under review, 3-yr IF: 2.207).

WORK IN PROGRESS

- 8. Weißmüller, K. & Ritz, A. (2018) 'New Public Management in Higher Education Exploring the origins of the paradigm shift in senior executives' austerity strategies across 18 European countries.' Working paper prepared for Leadership Quarterly (3-yr IF: 4.812).
- 7. Van de Walle, S. & Weißmüller, K. (2018) 'Motivating civil servants intrinsic or extrinsic mechanisms?' Working paper prepared for Public Administration (under review, 3-yr IF: 2.959).
- 6. Maasland, C. & Weißmüller, K., 'Blaming the Machine? A Framing Experiment on Algorithm Aversion and Blame Avoidance.' Working paper prepared for Organizational Behavior and Human Decision Processes (3-yr IF: 3.098).

- 5. De Waele, L., Weißmüller, K., van Witteloostuijn, A., Cannaerts, N., Coreynen, W., Philipsen, J., & Vanderstraeten, J. 'Connecting Bribery, Public Service Motivation, and Social Value Orientation. A multi-site experimental study in Belgium, Germany and the Netherlands.' Working paper prepared for Journal of Business Ethics (3-yr IF: 3.191).
- 4. Weißmüller, K., Bouwman, R., & Vogel, R. 'Risk sharing in Public-Private Partnerships. An Experimental Study on Negotiation Behavior and the Publicness Bias.' Working paper for Public Administration Review (3-yr IF: 3.473).
- 3. Weißmüller, K., Hensel, D., & Hattke, J. 'Unconscious Bias in PPP performance evaluation. A framing experiment on the adverse effects of affect misattribution.' Working paper prepared for Public Administration Review (3-yr IF: 3.473).
- 2. Weißmüller, K. 'Activation of Negativity toward the Public Sector: The Role of Prior Work Experience.' Working paper prepared for International Journal of Public Sector Management (3-yr IF:0.889).
- 1. Weißmüller, K., Fiedler, I., Rumpf, H.-J., Bischof, A., John, U., & Meyer, C. 'Delay and Probability Discounting in Pathological Gamblers with and without a History of Mental Disorder.' Working paper prepared for Psychopharmacology (Berl.) (3-yr IF: 3.454).

PRESENTATIONS & **PAPERS**

- CONFERENCE 20. Ritz, A., Weißmüller, K., De Waele, L. & van Witteloostuijn, A. (2019). 'PSM and Deviant Behavior: Findings from a Comparative Multi-lab Research Project.' Plenary Keynote (accepted for presentation) 'Elevating Public Service Motivation' Conference at Brigham Young University, 25.-28.09.2019, Aspen Grove, Sundance, UT, USA.
 - 19. Weißmüller, K., Bouwman, R., & Vogel, R. (2019). 'Strategic Negotiation behavior in Public-Private Partnerships.' VHB Pfingsttagung, WK ÖBWL, 13.-14.06.2019, Rostock, Germany.
 - 18. De Waele, L., Weißmüller, K., van Witteloostuijn, A., Cannaerts, N., Coreynen, W., Philipsen, J., & Vanderstraeten, J. (2019). 'Connecting Bribery, Public Service Motivation, and Social Value Orientation. A multi-site experimental study in Belgium, Germany and the Netherlands.' (accepted for presentation) 23rd International Research Society on Public Management (IRSPM) Conference 2019, 16.-18.04.2019, Wellington, New Zealand.
 - 17. Weißmüller, K., Bouwman, R., & Vogel, R. (2018). 'Risk sharing in Public-Private Partnerships. An Experimental Study on Negotiation Behavior and the Publicness Bias.' European Group for Public Administration (EGPA) Annual Conference, PSG XXII, 05.09.-07.09.2018, Lausanne, Switzerland.
 - 16. Weißmüller, K., De Waele, L., van Witteloostuijn, A. (2018). 'The Paradox of Public Bureaucracies: Discriminatory bureaucrats in non-discriminatory bureaucracies.' ECPR General Conference 2018, Section S73: The Politics of Bureaucracy, 22.08.-25.08.2018, Hamburg, Germany.
 - 15. De Waele, L., Weißmüller, K., & van Witteloostuijn, A. (2018). 'The Paradox of Public Bureaucracies: Discriminatory bureaucrats in non-discriminatory bureaucracies.' 78th Annual Meeting of the Academy of Management (AoM), 10.08.-14.08.2018, Chicago, Illinois, USA.
 - 14. De Waele, L., Weißmüller, K., van Witteloostuijn, A. (2018). 'The Paradox of Public Bureaucracies: Discriminatory bureaucrats in non-discriminatory bureaucracies.' Best Paper Award SIG PNP, EURAM Conference 2018, Public and Non-Profit Management, 20.06.-23.06.2018, Reykjavik, Iceland.
 - 13. Weißmüller, K. (2018). 'Unconscious Biases in PPP Performance Evaluation. A framing experiment on the adverse effects of affect misattribution.' Public Management Research Conference (PMRC) 2018, 31.05.-02.06.2018, Singapore, Singapore.
 - 12. Weißmüller, K. & Vogel, R. (2018). 'The Impact of Trust in Strategic Partners on PPP survival: An experimental study.' 22nd International Research Society on Public Management (IRSPM) Conference 2018, 11.-13.04.2018, Edinburgh, Great Britain.
 - 11. Weißmüller, K. (2017). 'Measuring Unconscious Negativity Toward the Public Sector: Introducing the Affective Misattribution Procedure (AMP) to Public Administration Research.' 2017 Netherlands Institute of Governance (NIG) Annual Work Conference - Panel 1 "Behavioral Public Administration", 08.-09.11.2017, Maastricht, The Netherlands.

- Weißmüller, K. & Vogel, R. (2017). 'A Self-fulfilling Prophecy? Public sector framing effects on negotiation efficiency.' European Group for Public Administration (EGPA) Annual Conference, 30.08.-01.09.2017, Milano, Italy.
- Weißmüller, K. (2017). 'Risk sharing in non-cooperative games: An experimental study on the dynamic ecologies of risk preferences in PPPs.' 21st International Research Society on Public Management (IRSPM) Conference 2017, 19.-21.04.2017, Budapest, Hungary.
- 8. **Weißmüller, K.** (2016). 'The Asymmetric Nature of the Anti-Public Sector Bias: Evidence from a Framing Experiment.' 2016 Netherlands Institute of Governance (NIG) Annual Work Conference Panel 9 "Behavioral Public Administration", 24.-25.11.2016, Antwerp, Belgium.
- Weißmüller, K. (2016). 'Risk in Public Private Partnerships (PPPs): Behavioral experiments on Risk Preference, Risk Perception, and Risk Participation.' Academy Colloquium "Behavioral Public Administration" at the Dutch Royal Academy of Arts and Sciences (KNAW), 03.-5.11.2016, Amsterdam, The Netherlands.
- Weißmüller, K. (2016). 'Time perceptions and cross-sectoral team efficiency: Experimental evidence on sector-specific delay discounting behavior.' 2016 IIAS-IASIA Joint Congress, 20.-23.09.2016, Chengdu, PR China.
- 5. **Weißmüller, K.** (2016). 'Delay and probability discounting in pathological gamblers with and without a history of mental disorder.' *Deutscher Suchtkongress* 2016, 05.-07.09.2016, *Berlin, Germany*.
- Weißmüller, K. (2016). 'Experimental evidence on asymmetries in delay discounting between public and private sector employees.' European Group for Public Administration (EGPA) Annual Conference, nominee for best paper award, 24.-26.08.2016, Utrecht, Netherlands.
- Weißmüller, K. (2016). 'The Grass is Greener on the Other Side: Experimental Evidence on the Asymmetric Nature of the Anti-Public Sector Bias and the Heuristic Formation of Public Opinion.' IPSA 24th World Congress of Political Sciences, 23.-28.07.2016, Poznan, Poland.
- Weißmüller, K. (2016). 'Asymmetries in risk preferences and risk behavior between public and private sector employees: Experimental evidence on sector-specific probability discounting.' 20th International Research Society on Public Management (IRSPM) Conference 2016, 13.-15.04.2016, Hong Kong, PR China.
- Weißmüller, K. (2015): 'A Neuro-economic Perspective on Social Gaming and Social Gambling', Best Poster Award, Summer Interactive Symposium – Research 2.0, 08.-11.06.2015 Research Chair on Gambling, Concordia University, Montréal (Quebec), Canada.

AWARDS · EURAM 2018 SIG Public and Non-Profit Management Best Paper Award June 2018 · Summer Interactive Symposium – Research 2.0 Best Poster Award June 2015

RESEARCH AND TRAVEL GRANTS

Research grants, Helmut-Schmidt-Universität, Hamburg, in total €71.500
Research grants, Graduate School of the Faculty of Business, Economics and Social Sciences, University of Hamburg, in total €9,590
Travel grants for conference attendance and research abroad, WiSo Graduate School, University of Hamburg, in total €19,047
Graduate scholarship, Confucius Institute (孔子学院), CN¥85,000 (€10,500)
Excellency scholarship, Studienstiftung des deutschen Volkes, €24,375

Feb. 2019 – Jan. 2021
Nov. 2016 – Apr. 2018
May 2015 – Sept. 2018
Sept. 2013 – Mar. 2014
Dec. 2007 – Dec. 2009

SERVICES AND ADMINISTRATION

- · Ad-hoc reviewer for: Journal of Behavioral Public Administration (JBPA), Journal of Public Administration Research and Theory (JPART), Public Administration (PA), and Public Administration Review (PAR).
- Professional Memberships: AoM, ECPR, EGPA, EURAM (co-chair of T11
 'Behavioral Public Administration & Public Sector Accounting' in SIG11
 'Public and Non-Profit Management'), IASIA/IIAS, IPSA (officer of RC 29
 'Political Psychology'), IRSPM (co-chair of P2 'Behavioral and experimental public administration'), PMRA.

· University of Hamburg, Faculty of Education: Board member of governing committee on admission and examinations, <i>M.A. Higher Education</i> .	Oct. 2016 – Oct. 2018
· University of Hamburg, Faculty of Business, Economics and Social Sciences: Mid-level faculty representative in the <i>Faculty Committee</i> of the Department of Socioeconomics.	Jun. 2017 – Apr. 2018
 University of Hamburg, Faculty of Business, Economics and Social Sciences: Mid-level faculty representative in the Committee for Teaching and Studies at the Department of Socioeconomics. 	Jun. 2017 – Apr. 2018
· University of Hamburg, Faculty of Business, Economics and Social Sciences: Mid-level faculty representative in the <i>Selection Committee for Professorships</i> at the Department of Socioeconomics.	Oct. 2017 – Mar. 2018

ACADEMIC TEACHING

Universität Bern, KPM Center for Public Management, Bern, Switzerland:

· M.A.-level course:

· 'Empirical research project in administrative science', M.A. Public Management and Policy, seminar co-teaching (spring 2019; class size: 30 students).

Helmut-Schmidt-University, Faculty of Economics and Social Sciences, Hamburg, Germany:

· M.Sc.-level courses:

- · 'Advanced seminar in international management: Corporate governance from a behavioral perspective', *M.Sc. Business Administration*, full seminar teaching (summer 2018; class size: 30 students).
- · 'Philosophy of science and methods of empirical social research', *M.Sc. Business Administration*, lecture co-teaching (spring 2018; class size: 120 students).

· B.A.-level course:

· 'Planning, decision, control: Normative decision theory', *B.Sc. Business Administration*, lecture coteaching (fall 2018; class size: 240 students).

Universität Hamburg, Faculty of Business, Economics and Social Sciences, Hamburg, Germany:

· M.Sc.-level course:

- · 'Current topics in public management research: Behavioral Public Administration', *M.Sc. Interdisci- plinary Public and Nonprofit Studies*, full seminar teaching (fall 2018; class size: 15 students).
- · 'Interdisciplinary master course', *M.Sc. Interdisciplinary Public and Nonprofit Studies*, co-teaching lecture and tutorial (fall 2016; class size: 50 students).

· B.A.-level courses:

- · 'Behavioral public administration: Psychology in public management research', B.A. Socioeconomics, full seminar teaching (fall 2017; class size: 25 students).
- · 'Public and nonprofit management', *B.A. Socioeconomics*, lecture and tutorial co-teaching (spring 2015 and 2016, fall 2015 and 2017; class size: 380 students).

ACADEMIC

- · Currently co-supervising: .1 *M.A.*-thesis (1 student).
- SUPERVISION
- · Co-supervised 6 M.A.-theses (6 students) & 11 B.A.-theses (10 students).