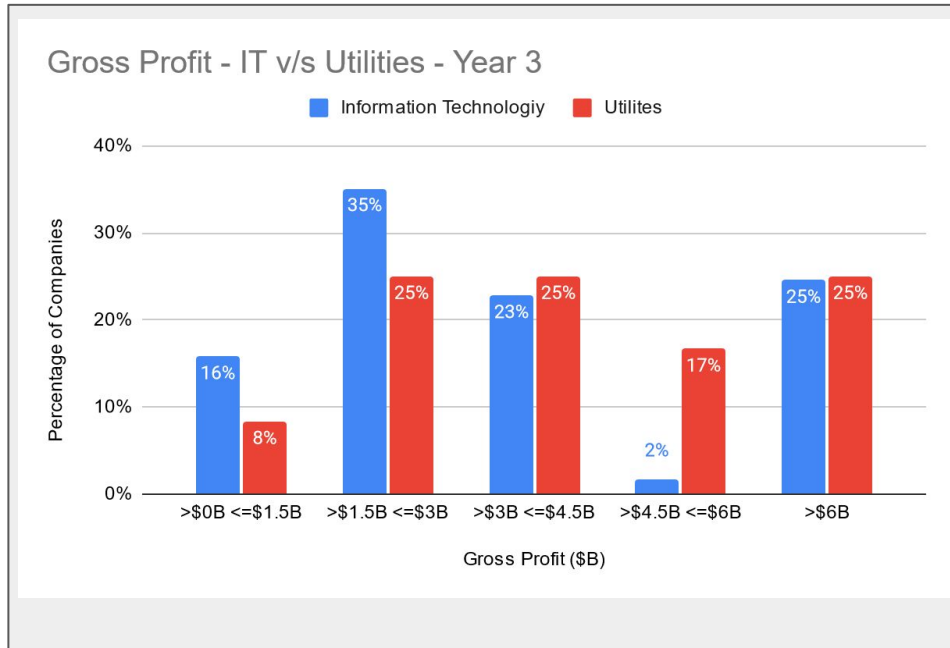


## In Year 3, is the Gross Profit of the Utilities Sector comparable to that of the Information Technology sector?



The average Gross Profit for IT in Year 3 is \$8.2Bn whereas that for Utilities is \$4.5Bn. However, the median Gross Profit for IT is \$2.9Bn whereas that for Utilities is \$4Bn. This indicates that there maybe outliers in IT which are pulling its average Gross Profit higher.

Indeed when we look at the bar chart, we see that 51% of all IT companies have Gross Profit less than \$3Bn, whereas 67% of Utilities companies have Gross Profit above \$3Bn. The 2 IT cos with the highest Gross Profit - AAPL (\$94Bn) and MSFT (\$61Bn) have Gross Profit over \$14Bn higher than the third IBM (\$46Bn).

Unlike IT, the distribution of Gross Profit for Utilities is much more closely clustered as can be seen by its Standard Deviation. The standard deviation of Utilities being \$2.6Bn whereas that for IT being \$16Bn. This is also confirmed by the range of Gross Profit for the two sectors - \$93B for IT and \$8.6B for Utilities. Overall we can say that the average IT company has a lower Gross Profit compared to the average Utilities company based on their medians. However, the IT industry has some outliers which have Gross Profit higher than the highest Utilities companies.