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Saudi Arabia

High financial and technical skills. Strong ability to manage and lead complex and high-profile financing and investment transactions. High ability to balance between driving business aggressively and adhering to governance guidelines. Clients oriented with a very wide base of contact in the banking, industrial and real estate sector within the GCC area.

**Eastern Lighting Factory**

Chief Financial Officer

Saudi Arabia

09/06/2019 - to present

Achievements / tasks

Develop and implement financial strategies, policies, and procedures to ensure the company's strategic and financial goals are achieved

Oversee financial planning and analysis, including budgeting, forecasting, and variance analysis

Manage the company's ERP systems, including system selection, implementation, and ongoing maintenance

Develop and maintain cost accounting systems and methodologies to ensure accurate product costing and inventory valuation

Oversee inventory management, including inventory control, forecasting, and reconciliation

Analyze and interpret financial data to provide insights and recommendations for improving financial performance

Develop and maintain financial and management reports that accurately describe performance with comparisons to projections or other benchmarks

Actively identify opportunities for cost savings and efficiencies in processes, services, and alternatives

Maintain current knowledge of logistics costs, raw material and commodities pricing and review cost variances

Manage offsite inventories and costing of third-party processes and record internally

Evaluate capital expenditures and ROI

Manage and track contracts, renewals and costs

Manage corporate insurance and risk management policies and procedures

Prepare monthly, quarterly and annual financial reports as needed (along with daily KPI updates)

### **Eastern Lighting Factory**

General Manager

August 2013 - July 2019

Oversee daily operations to ensure efficient and effective production processes.

Manage and coordinate production schedules to meet customer demand and ensure timely delivery.

Implement and monitor quality control procedures to maintain product standards and comply with safety regulations.

Lead and develop a team of production staff, providing training and support to enhance skills and performance.

Ensure compliance with health and safety regulations, promoting a safe working environment for all employees.

Manage inventory levels, including raw materials and finished products, to minimize waste and optimize production efficiency.

Collaborate with other departments, including procurement, sales, and logistics, to streamline operations and achieve business objectives.

Analyze production data and generate reports to identify areas for improvement and implement corrective actions.

Maintain and optimize factory equipment, coordinating with maintenance teams to minimize downtime and maximize productivity.

Drive continuous improvement initiatives to enhance production processes and achieve operational excellence.

Develop and manage the factory budget, ensuring cost control and financial efficiency.

Analyze financial reports and production costs to identify opportunities for cost savings and increased profitability.

Prepare financial forecasts and performance reports for senior management review.

**Banque Saudi Fransi**  
**Private Banking Relation Officer**  
Saudi Arabia, Dammam  
March 2006– Jun2009

- Primary growth engine for the company's VIP customer base through outbound sales and telemarketing to achieve sales set targets and quality that in align with Zain policies and procedures.
- Establish and Develop relationships with the most prestigious clients of the company.
- Provide personalized customer service in a manner that goes beyond what is expected; when required.
- Update and maintain database of all the VIP customers for future references.
- Telemarket new products, exclusives and arrivals based on VIPs interests/trends.

### **Background education**

○ BACHELOR DEGREE  
University of South Alabama, Mobile, Al  
13/02/2009 - 20/06/2013

### **Courses**

- Anti-Money Laundering & Combating Terrorist Financing
- Fraud Awareness Program
- Advanced Selling Skills of Bancassurance
- Principles of Shariah-Compliant Banking
- Banking Basics
- Detect Counterfeiting and Banking Fraud
- How to Successfully Trade the Financial Markets

### **Skills:**

Think outside the box · Planning and organization · Interpersonal Skills · Work effectively with a Planning · Bid Writing · Problem Solving · consultant · Market Research · Accounting · Sales Strategy · Microsoft Word · Financial Analysis · Commercial Operation

References available