

# LYMPEDIM De-g

k.t apparao

H.Q:	Kakinada		Previous Y
S.No	Dr Name	Speciality	H.Q
1	s.v.r.krishna.y	vasc surg	kakinada
2	k.vishnu murthy	plastic surgeon	Kakinada
3	Dr .s.ramesh chandra	ortho	Kakinada
4	Dr.K.v.s.n.dora	gen surg	Kakinada
5	s.suresh babu	ortho surg	Kakinada

# rowing H.Q Sales Enhancement Plan

ear Sales:			Current Year Sales:
LYM PEDIM Support Per Month			
Highest	Present	Expected	Reason for Degrowth
20 boxes	5 boxes	25 boxes	service amount asked a
5 boxes	1 box	10 boxes	competitors effect
5	1	10 boxes	competitors activities
5		2	competitors activities
10	5	15 boxes	competeters giving bet

Corrective Action
and not able to provided by us
ter offer