

RM242.34M

Revenue

778K

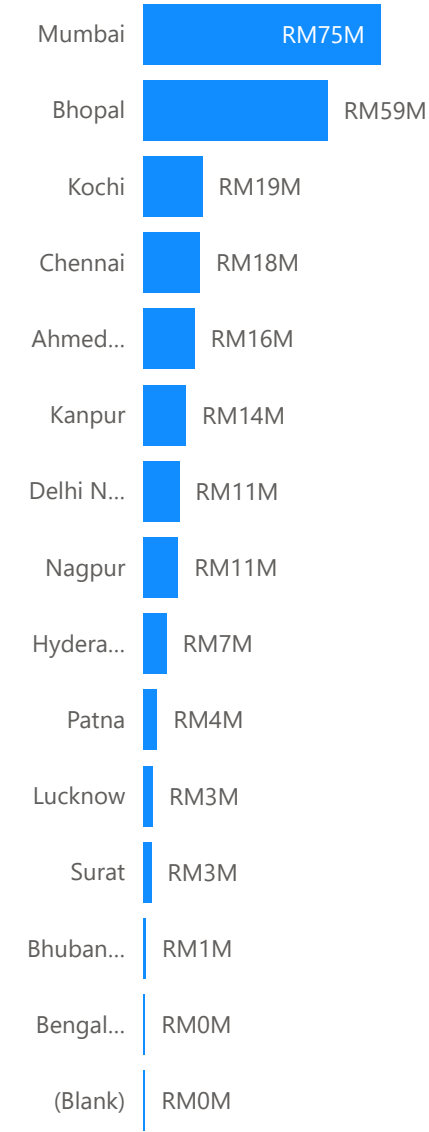
Sales Qty

2017	2018	2019	2020
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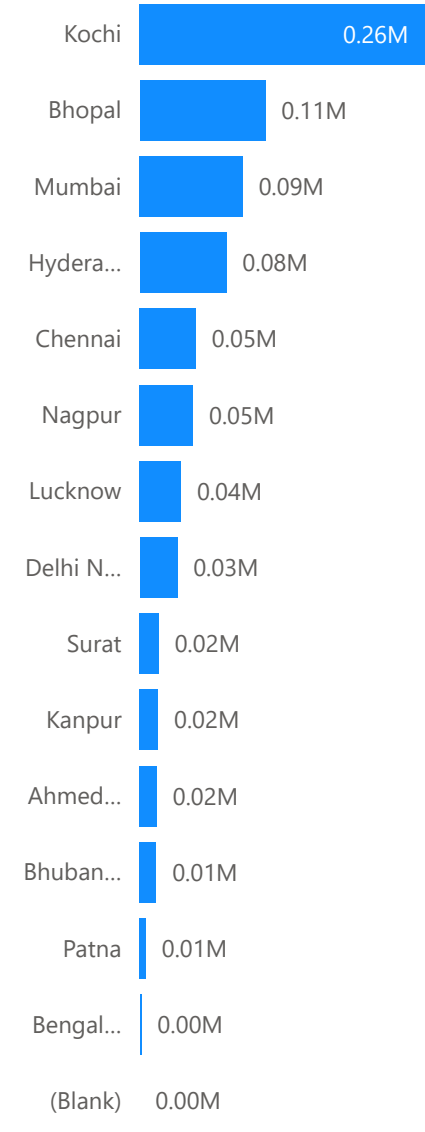
Jun 17	Jul 17	Aug 17	Sep 17	Oct 17	Nov 17	Dec 17	Jan 18	Feb 18	Mar 18
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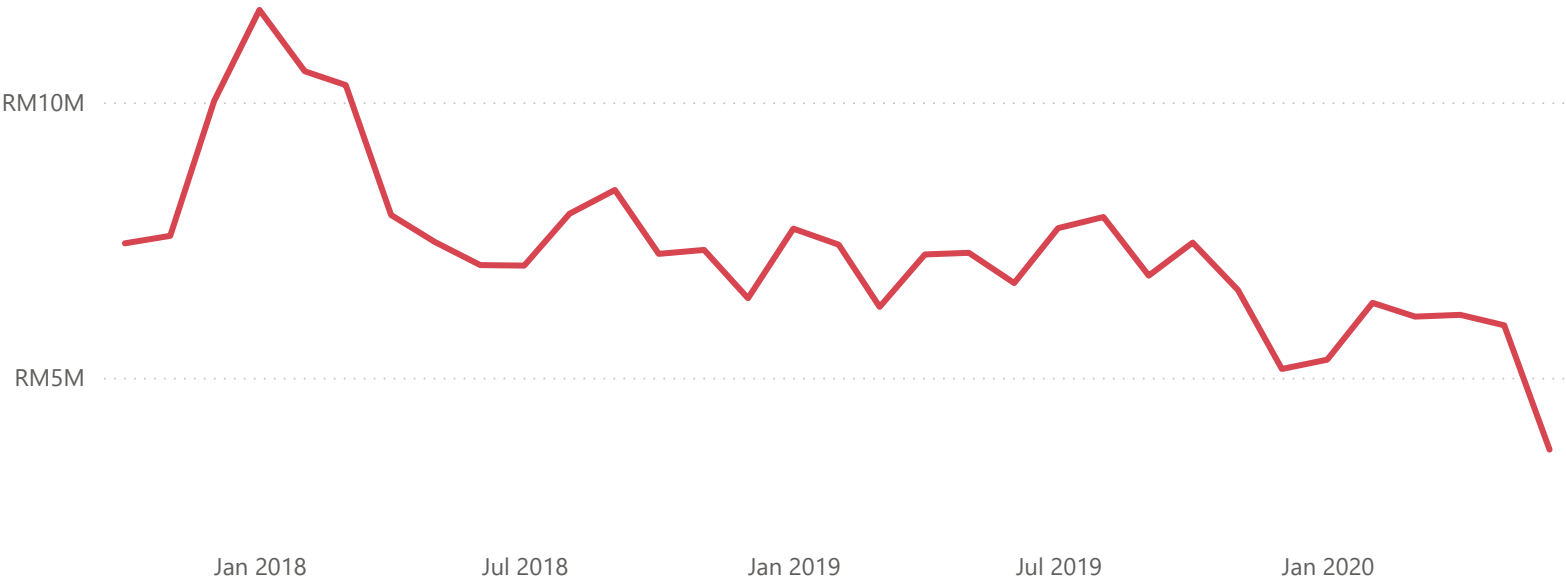
Revenue by Suppliers



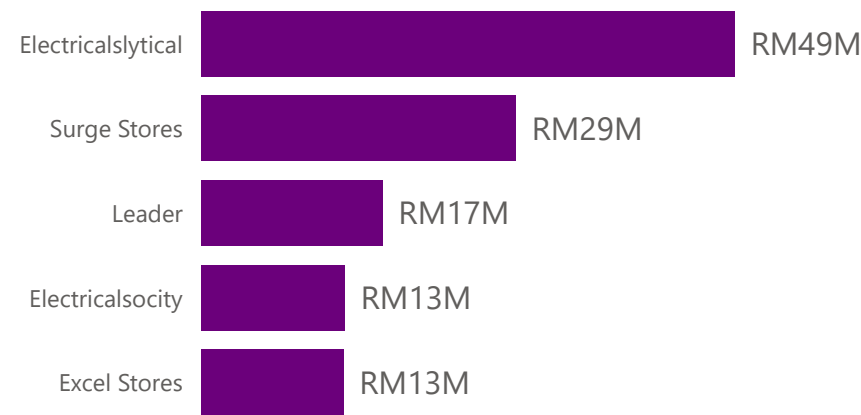
Sales Qty by Suppliers



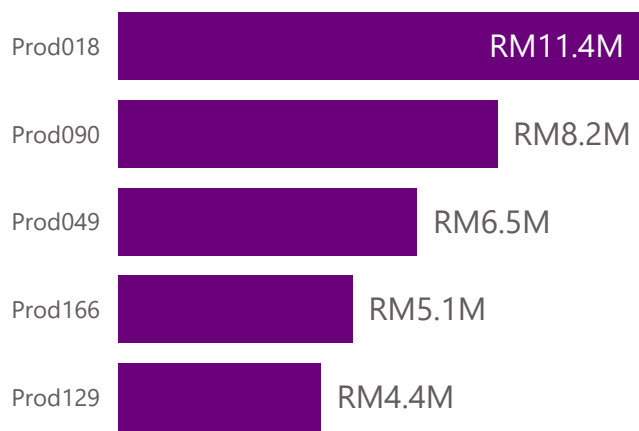
Revenue Trend



Top 5 Customers



Top 5 Products



RM242M

Revenue

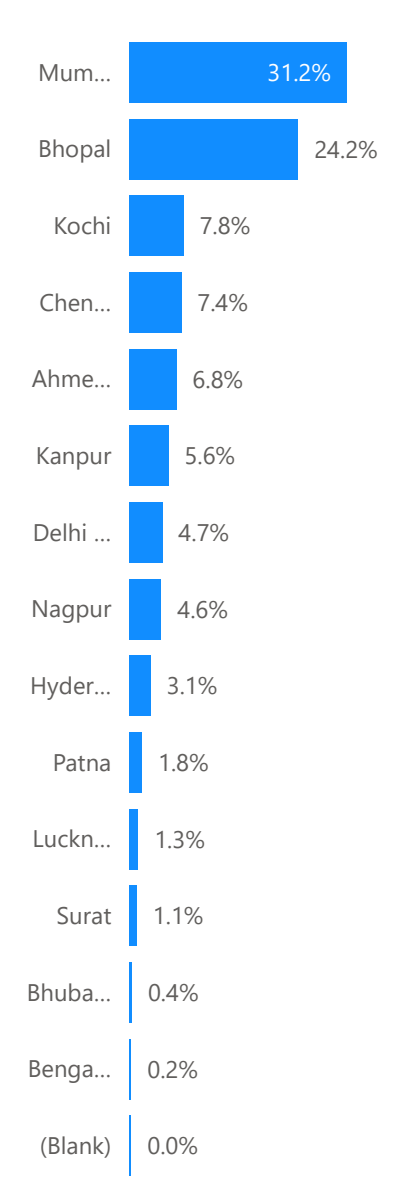
778K

Sales Qty

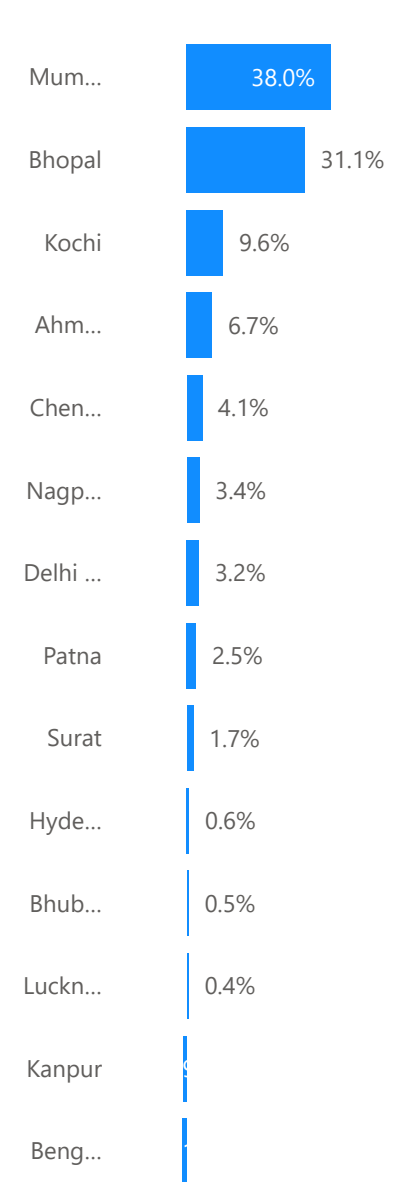
RM7.3M

Total Profit Margin

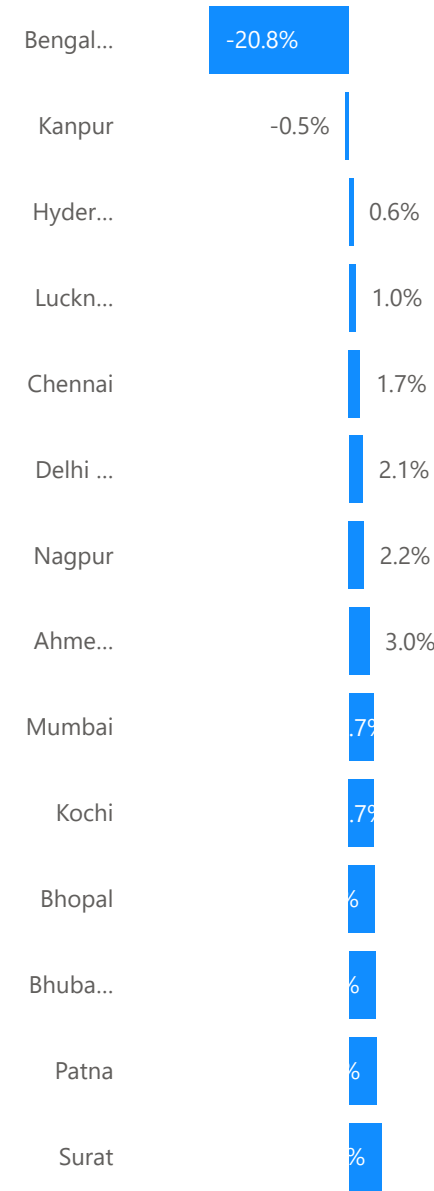
Revenue Contribution % by Suppliers



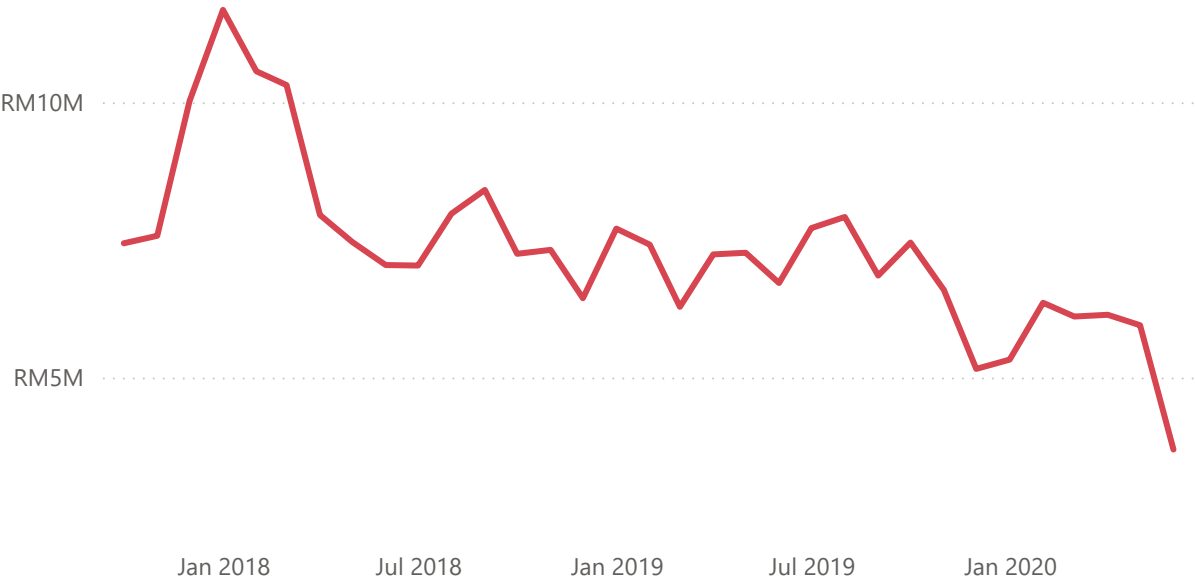
Profit Contribution % by Suppliers



Profit % by suppliers



Revenue Trend



custmer_name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Acclaimed Stores	RM7,932,627.00	3.3%	-2.2%	-2.0%
Path	RM88,458.00	0.0%	-0.0%	-0.8%
Modular	RM1,373,305.00	0.6%	0.1%	0.4%
Electricalsbea Stores	RM336,367.00	0.1%	0.0%	0.8%
Zone	RM327,828.00	0.1%	0.0%	1.0%
Insight	RM3,342,051.00	1.4%	0.5%	1.0%
Synthetic	RM5,817,347.00	2.4%	0.9%	1.1%
Unity Stores	RM668,394.00	0.3%	0.1%	1.4%
Electricalslance Stores	RM763,296.00	0.3%	0.1%	1.4%
Info Stores	RM7,660,439.00	3.2%	1.5%	1.5%
Excel Stores	RM12,962,698.00	5.3%	2.8%	1.6%
All-Out	RM3,968,753.00	1.6%	1.0%	1.9%
Premium Stores	RM4,158,517.00	1.7%	1.1%	2.0%
Sage	RM172,185.00	0.1%	0.0%	2.1%
Epic Stores	RM11,607,385.00	4.8%	3.6%	2.3%
Surge Stores	RM28,648,916.00	11.8%	8.9%	2.3%
Atlas Stores	RM3,392,970.00	1.4%	1.1%	2.3%
Total	RM242,335,574.00	100.0%	100.0%	3.0%

RM242M

Revenue

778K

Sales Qty

RM7.3M

Total Profit Margin

Profit Target

2%

2017

2018

2019

2020

Jun 17

Jul 17

Aug 17

Sep 17

Oct 17

Nov 17

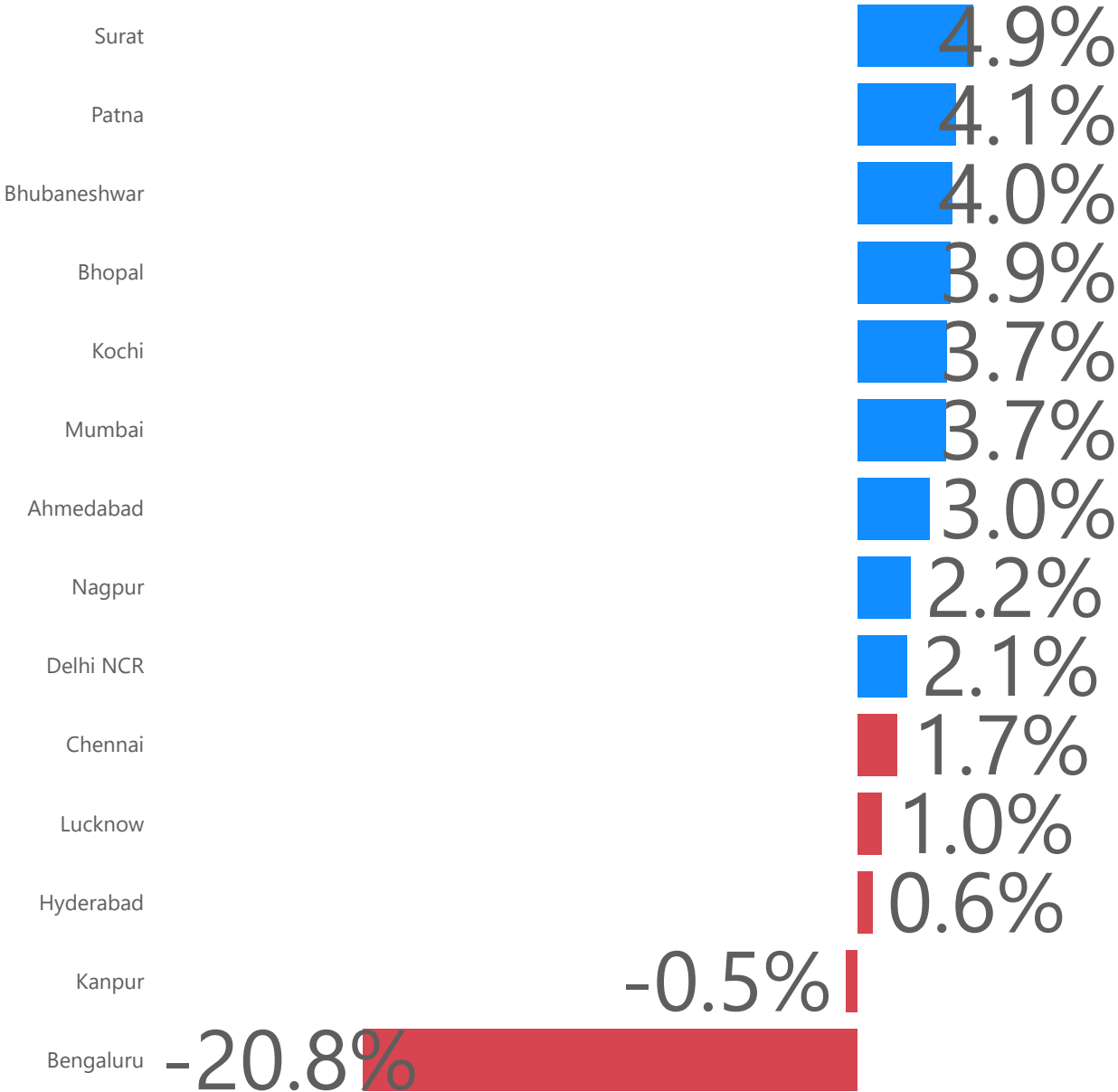
Dec 17

Jan 18

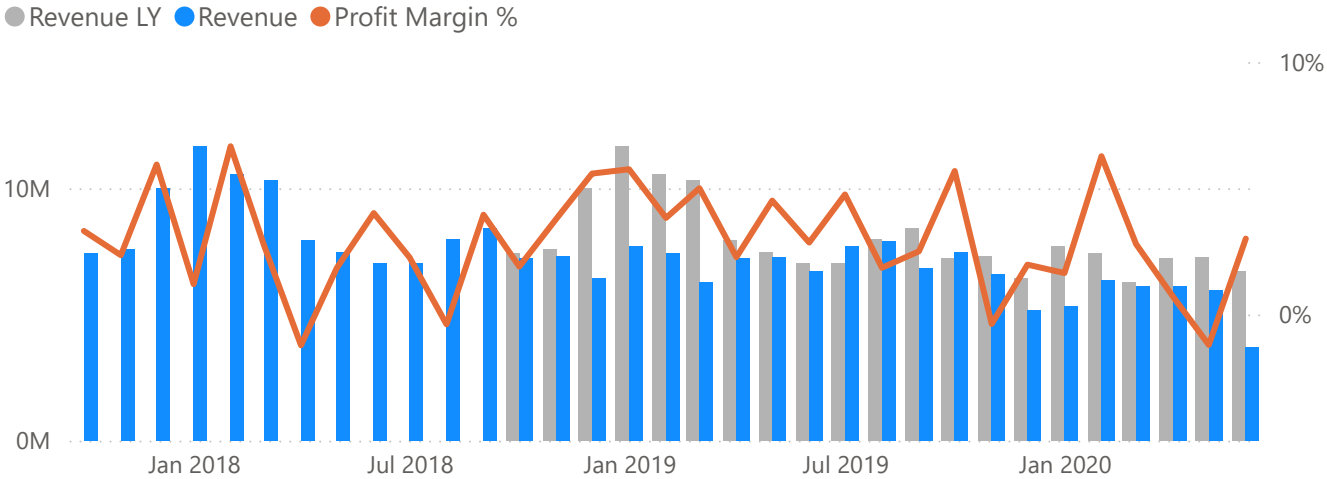
Feb 18

Mar 18

Revenue Contribution % by Suppliers



Revenue Trend



custmer_name	Revenue	Revenue Contribution %	Profit Margin Contribution %	Profit Margin %
Electricalslytical	RM48,581,456.00	20.0%	23.0%	3.5%
Surge Stores	RM28,648,916.00	11.8%	8.9%	2.3%
Leader	RM16,529,970.00	6.8%	17.0%	7.5%
Electricalsociety	RM13,080,841.00	5.4%	8.0%	4.5%
Excel Stores	RM12,962,698.00	5.3%	2.8%	1.6%
Logic Stores	RM12,013,554.00	5.0%	6.3%	3.9%
Epic Stores	RM11,607,385.00	4.8%	3.6%	2.3%
Nomad Stores	RM10,621,962.00	4.4%	4.3%	3.0%
Surface Stores	RM9,094,022.00	3.8%	5.4%	4.4%
Acclaimed Stores	RM7,932,627.00	3.3%	-2.2%	-2.0%
Info Stores	RM7,660,439.00	3.2%	1.5%	1.5%
Synthetic	RM5,817,347.00	2.4%	0.9%	1.1%
Nixon	RM4,861,438.00	2.0%	1.5%	2.3%
Elite	RM4,538,344.00	1.9%	2.6%	4.2%
Control	RM4,315,829.00	1.8%	2.1%	3.6%
Premium Stores	RM4,158,517.00	1.7%	1.1%	2.0%
Propel	RM4,081,577.00	1.7%	1.9%	3.4%
Total	RM242,335,721.00	100.0%	100.0%	3.0%