

Kristaps Zeltins

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EDUCATION

NEW YORK UNIVERSITY ABU DHABI

Abu Dhabi, UAE

Bachelor of Arts in Economics and Political Science with specialization in Finance

May 2018

- *Academics:* 3.75 GPA; Full Merit Academic Scholarship (\$280K+) for the four-year undergraduate program
- *Relevant coursework:* Intro to Accounting, Foundations of Financial Markets, Econometrics, Statistics, Microeconomics I & II, Macroeconomics I & II

NEW YORK UNIVERSITY STERN SCHOOL OF BUSINESS

New York, USA

Study away semester

Jan 2017 – May 2017

- *Relevant coursework:* Corporate Finance, Principles of Securities Trading, Debt Securities and Markets

RIGA STATE GYMNASIUM NO. 1

Riga, Latvia

International Baccalaureate Diploma & Latvian State National Diploma

May 2014

PROFESSIONAL EXPERIENCE

DIGITAL SPRING VENTURES

Abu Dhabi, UAE

Investments Intern

Oct 2017 – Feb 2018

An investment fund manager focusing on technology companies in SEA, CIS and MESSA regions

- Prepared market analysis and competitive industry review for a potential target company worth c. \$10m in the ad-tech sector, and summarized findings in an informational memorandum for the Investment Committee of the Fund
- Created a valuation model, including DCF, comparable transactions and trading multiples valuation methods, of a potential target company worth c. \$20m
- Assisted with preparing the year-end Net Asset Value LP report of the Fund, which has AUM of c. \$120m

PORTA FINANCE

Riga, Latvia

Investment Banking Summer Analyst

Jun 2017 – Jul 2017

The exclusive corporate finance advisory partner of Rothschild in the Baltic states

- Created a DCF model and assisted with preparing early-stage information memorandum for a sell-side M&A deal
- Conducted valuation of a regional company in the food industry using comparable companies and precedent transactions, and summarized results in a PowerPoint presentation
- Prepared 14 profiles of private and public companies in the CEE region from various industries that were used internally and as marketing materials in client meetings

CBL ASSET MANAGEMENT

Riga, Latvia

Equity Research Summer Analyst

Jun 2016 – Aug 2016

- Extracted data from financial reports for 10 publicly traded Baltic companies, conducted their relative valuation and assisted with forecasting their future financial performance for an equity Fund Manager of the company
- Built a practical compensation model in Excel for the Head of the Portfolio Management team after drafting a research report on the best practices for compensating private bankers and financial sales professionals
- Participated and took notes in quarterly investment strategy meetings with 14 investment Fund and Portfolio Managers

BBC WORLDWIDE

London, UK

Finance Intern

Feb 2016 – May 2016

- Created quarterly revenue forecasts for 8 projects in the *Live Events* department
- Drafted a monthly financial performance report on a *Live Events* project for the Divisional Manager
- Conducted cash invoice audit on a *Live Events* project worth £25,000 and created a detailed guide on the auditing procedure that will be further used by the employees of the company

LEADERSHIP

“BEYOND BORDERS CONSULTING” STUDENT SOCIETY

Abu Dhabi, UAE

Case Analyst

Sep 2016 – Dec 2016

- Analyzed business case studies from various industries in teams of 3, and presented results in bi-weekly meetings

LATVIAN STUDENT ASSOCIATION IN THE UAE

Abu Dhabi, UAE

Treasurer

Feb 2016 – Dec 2016

- Established an official partnership with the Embassy of Latvia in the UAE and organized Baltic-themed events, including a panel discussion with keynote guests such as the Speaker of the Parliament of Latvia

NYUAD CAREER DEVELOPMENT CENTRE

Abu Dhabi, UAE

Global Career Peer

Sep 2015 – May 2016

- Planned and organized 4 career development related programs, including the semi-annual Career Fair, which hosts more than 80 companies and is attended by ca. 300 students

ADDITIONAL INFORMATION

Proficient in: English (Fluent), Latvian (Native), Russian (Basic), German (Basic)

Software skills: MS Office, Bloomberg Terminal, Mergermarket, Thompson Reuters Eikon, Stata, RStudio

Interests: Middle-Eastern politics, MMA, cryptocurrencies, traveling