



KaDarius King

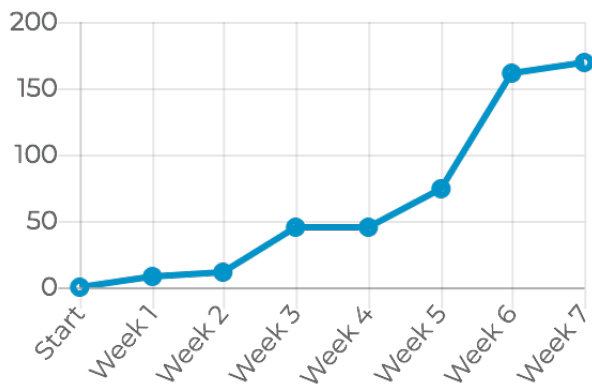


Alpha C# Graduate



Excellent communication and people skills with the ability to work well in both a team and individual environment. Methodical and results oriented personality. Strong passion for creativity and the desire to take projects from beginning to end, drive my desire to become a high-caliber programmer.

Codewars Score



Personality Type

INFP

INFPs are quiet, reflective, and idealistic. Interested in serving humanity. Well-developed value system, which they strive to live in accordance with. Extremely loyal. Adaptable and laid-back unless a strongly-held value is threatened. Usually talented writers. Mentally quick, and able to see possibilities. Interested in understanding and helping people.

Experience

PNC Bank | Financial Sales Consultant

JAN 2014 - OCT 2017

- Top 5 banker in the territory for 2+ years at PNC
- Most deposit accounts opened by a single banker 2015
- Manage and implement new and revised policies centered around Outreach and Workplace business growth.
- Provide personal financial counseling, assist with lending services, and building relationships with prospects and existing clients to sustain high satisfaction and retention scores.
- Prepare credit and financial information to streamline loan processing for mortgage, installment, and CRA loans in accordance with internal and federal policies and procedures.
- Educate Teller team to develop confidence in sales opportunities and provide development in reaching their own personal growth goals.

Best Buy | Sales Lead

FEB 2012 - MAR 2013

- Provided clients with the right mobile plan to fit their personal and/or family needs.
- Managed P&L, new product roll-out, and ad-set roll out.
- Conducted cross-functional team training around cross selling store cards with every purchase.

Best Buy | Digital Imaging Lead

JAN 2008 - FEB 2012

- Top 2 producer in the state for the Digital Imaging department at BestBuy
- Utilized versatility to work in several departments, including technical support.
- Assisted marketing group in putting together sales floor market during holiday and peak sale quarters.
- Worked closely with management to build new sales tactics and practices to motivate sales team.

Education

Jefferson State Community College | Political Science Major

Present, Birmingham, AL

TrueCoders | Alpha C# Graduate

Present, Birmingham, AL

C# and .NET education, along with other marketable skills including:

- SCM and Git
- ASP.NET MVC
- Relational Databases

Auburn University | Political Science Major

MAY 2012, Auburn, AL

Remarks

References and contact info for KaDarius King are available upon request.