# Kaan Aygar

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#### **OBJECTIVE**

Obtain a rewarding position as an Entry-Level Front End Developer to use skills in web development, UX, SEO as well as bring my existing efforts to maximize sales via Amazon and other eCom efforts.

#### **EXPERIENCE**

### **Patrick Cadillac/Volvo,** Schaumburg, IL — Business Development Representative

October 2021 - PRESENT

Fast paced work environment where I support and aspire current and previous customer interest by answering inbound communications combined with making outbound communications to prospects nationally to ultimately generate traffic into the dealership whether it be in person or virtually. I communicate with management in multiple departments daily to meet and exceed customers' needs and expectations. Create reports on Excel to then be sent via Outlook before presenting to management. I multitask daily to meet daily tasks and goals.

### **Gregory Infiniti,** Libertyville, IL — Business Development Manager

August 2021 - October 2021

Trained and managed my department to make all communication efficient and make the end goal of each conversation highly achievable, ultimately increasing traffic within the dealership. Communicated with the Owner, General Manager, Finance Manager and sales team on a daily basis. I worked alongside my department and assisted in communication with our customer base as well as created processes and templates to further generate responses.

#### **SKILLS**

Microsoft Suite

Visual Studio Code

HTML5/CSS3

Javascript/React.js

Assisting Clientele Over the Phone/in Person

**Highly Communicative** 

Attention to Detail

Ability to Adapt

Self-Motivated/Disciplined

### **Zeigler Chevrolet,** Schaumburg, IL — Business Development Representative

March 2020 - August 2021

Fast paced work environment where I multitasked and worked alongside numerous other representatives to generate interest as well as traffic into the dealership by calling, emailing and texting previous customers as well as currently interested prospects. Used Microsoft Suites for internal communication amongst other employees including management and sales floor staff.

#### **EDUCATION**

## **James B. Conant High School,** Schaumburg, IL — *High School Diploma*

August 2017 - June 2019

Transferred from South Elgin High School, South Elgin, IL, after completing my Freshman and Sophomore years to finish my High School Education and play Varsity Basketball.