# Determine The Requirements (Customer Journey Maps)

To determine the requirements for the Facebook ad campaign project, you can start by creating Customer Journey Maps to understand the user's experience and expectations at different stages of the campaign. These maps should outline the key touchpoints, pain points, and goals of your target audience. Based on this, you can identify the specific requirements for each stage of the campaign, such as:

- **1. Objective Definition**: Understand the user's needs and goals, which may include increasing brand awareness, driving website traffic, generating leads, or building engagement.
- **2. Audience Targeting:** Define the requirements for identifying the target audience, considering demographics, interests, and behaviors relevant to the campaign's objectives.
- **3.Budget Allocation:** Determine the requirements for budget planning, ensuring that it aligns with the user's goals and expectations.
- **4. Scheduling:** Identify the requirements for scheduling the campaign to reach the audience at the right times and optimize engagement.
- **5. Ad Creatives:** Specify the requirements for creating ad content, ensuring it resonates with the audience and aligns with the campaign's goals.
- **6.** Ad Campaign Structure: Define the requirements for structuring the ad campaign within Facebook's Ads Manager, including segmenting the audience and ad creatives for optimization.

By mapping the customer journey and understanding user requirements at each stage, you can develop a comprehensive plan for your Facebook ad campaign that meets the needs of your target audience and aligns with your project objectives.

## **Requirement Analysis:**

The requirement analysis for the Facebook ad campaign project encompasses various aspects, including functional, operational, and technical requirements:

#### **Functional Requirements:**

- **1.Objective Alignment:** Ensure that campaign objectives align with increasing brand awareness, driving website traffic, generating leads or sales, and building engagement.
- **2. Audience Definition:** Define target audience demographics, interests, and behaviors for effective ad targeting.
- **3.Budget Allocation:** Determine the budget needed to meet campaign objectives while maintaining cost-effectiveness.
- **4.Scheduling Strategy:** Develop a schedule that optimizes ad delivery, considering the audience's peak activity times.
- **5. Creative Collaboration:** Specify criteria for creating compelling ad creatives that resonate with the audience and align with campaign goals.
- **6.Campaign Structure:** Define the structure for ad sets, incorporating audience segmentation and ad content for performance optimization.

#### **Operational Requirements:**

- **1. Team Collaboration:** Ensure effective collaboration among team members responsible for various aspects of the campaign, from targeting to creative design.
- **2.Ad Content Management:** Implement a system for managing and updating ad content throughout the campaign.

**3. Performance Monitoring:** Set up mechanisms to continuously monitor the campaign's performance and make necessary adjustments.

#### **Technical Requirements:**

- **1. Ads Manager Integration:** Ensure seamless integration with Facebook's Ads Manager for campaign setup, monitoring, and reporting.
- **2.** Ad Creatives Tools: Use appropriate software and tools for creating images, videos, ad copy, and headlines.
- **3. Data Analytics:** Implement analytics tools to collect and analyze campaign data, enabling data-driven decisions.
- **4. Budget Management Software:** Utilize software for budget allocation and tracking to ensure efficient spending.

By addressing these functional, operational, and technical requirements, the Facebook ad campaign project can be executed effectively, meeting its specific objectives and delivering results.

### **Flow Charts:**

