

# Eco 101

Scarcity: Limitation of resources

Economics: Study of managing scarcity of resources and taking the decisions.

Micro: Particulars (Brac, Nsu)

Macro: Generally, whole (University)

⇒ Scientist and Policy advisors

Positive statements  
(Facts)

↓  
Normative statement  
(Opinions)

easier to prove right  
and wrong.

Principle 1: People Face Tradeoffs

ব্যক্তির ক্ষেত্রে ব্যক্তির বিভিন্ন প্রয়োজন

Principle 2: People Have Tradeoffs

The cost of something: opportunity cost

is what you give up  
to get it

ফিক্সড পার্সনেল এবং বিক্রয়  
ব্যান্ড দেওয়া

Principle 3: Incentives Alter the Decision Making

People respond

to Incentives

(Marks, চার্চার স্বত্ত্ব (5 points))

free things

incentives  
(ব্যবস্থা)

lives away at college

free time

Principle 4:

Principle 5: Market  $\rightarrow$  Group of buyers and sellers

(classroom)

Principle 6: Government can sometimes improve market  
Outcomes.

13.10.25

## ECO101: Circular Flow

Source: Author's own notes

Assumption and Models

### 1st Model: Circular Flow Diagram

(টিরু বিভাগে economy'র কার্য চালু করা যাবে)

⇒ actors

- Households
- Firms (companies)

⇒ Markets (Group of buyers and sellers)

- Market for goods and services
- factors of production

### Factors of Production

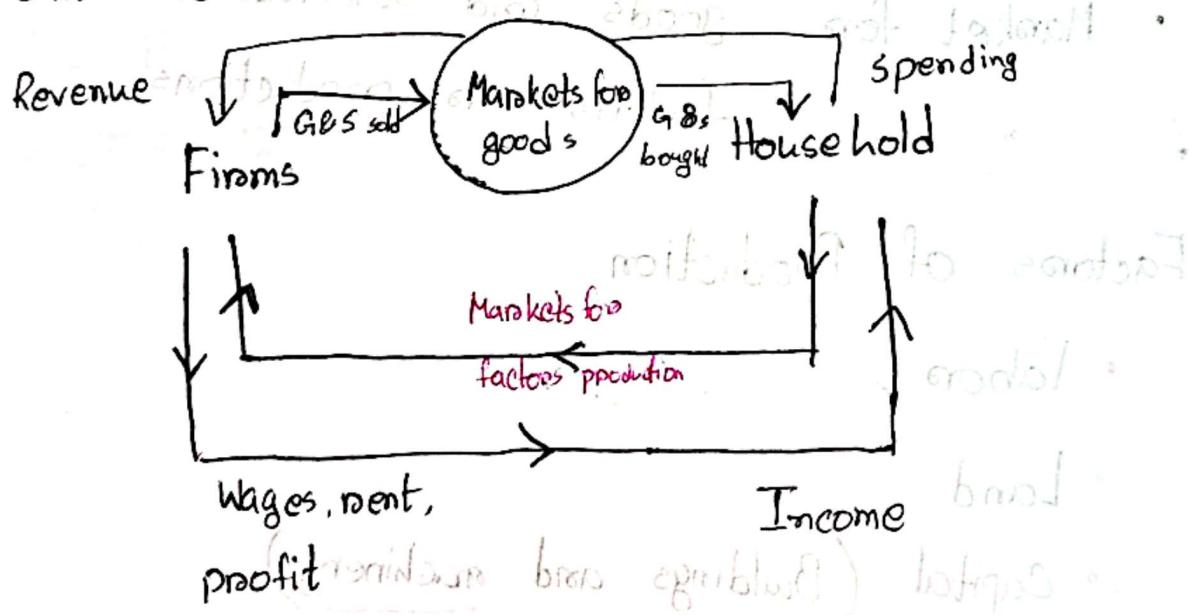
- labor
- Land
- Capital (Buildings and machinery)

↳ Tools we need for the business  
Funding

Households : Owns the factors of production  
sell / rent for income  
Buy and sell consume goods

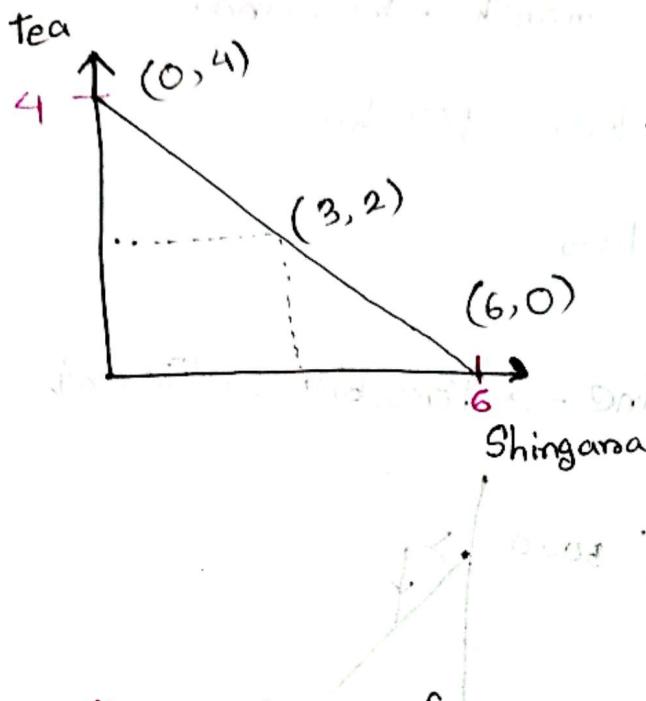
Firms : Buy / hire factors, use them to produce  
Sell goods and services

Household Labor, land, capital advertise <sup>কর্ম</sup> to Firms <sup>কুর্সিয়ার</sup>  
(কার্যক্রমের প্রস্তুতি প্রদর্শন করা হয়েছে) earn  
কোই কুর্সিয়া নেওয়া, In return Firms give Wages, rent,  
profit so that Household এর income হয়।



Green line for the money flow.

## 2nd Model : The Production Possibilities Frontier (PPF)



Budget = 60  $\rightarrow$  Resource

$$\begin{cases} \text{Tea} = 15 \\ \text{Shingara} = 10 \end{cases}$$

Combinations

Possible and efficient

- 1) (0, 4)
- 2) (6, 0)
- 3) (3, 2)

Possible not efficient

- 1) (1, 1)
- 2) (2, 2)

Impossible

- 1) (3, 3)

efficient  $\rightarrow$  No wastage of resources

Inside the triangle, there is not any

efficient point, but there is possible.

Outside the line, Impossible

## Economic Growth

$\Rightarrow$  Increase of resources

## Material written, ECO 101

50000 hrs per month - resource

products - computers - 100 hrs

wheat - 10 hrs

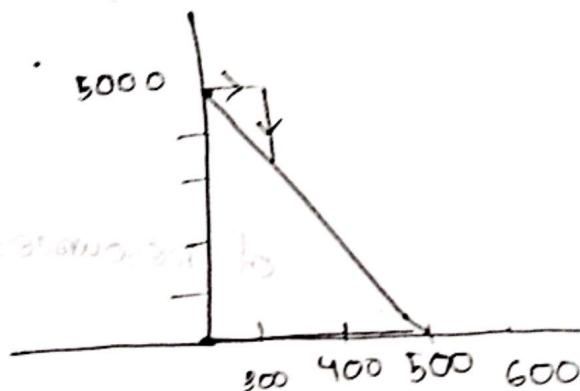
eliminated

Points on the line  $\rightarrow$  Possible, efficient

\* Slope

(20000/1000)

Opportunity Cost



Point D: (100, 4000)

Point E: (0, 5000)

Opp. cost  $D \rightarrow E$ 

$$\text{Opp. cost} = \frac{y_2 - y_1}{x_2 - x_1}$$

$$D \rightarrow E = \frac{5000 - 4000}{0 - 100}$$

$$= -10$$

$$= \frac{\text{new } y - \text{old } y}{\text{new } x - \text{old } x}$$

[losing 10 wheat per 1 comp]

[Opp. cost of 1 comp 10 wheat]

Shape of the PPF  $\rightarrow$  Straight Line or curve

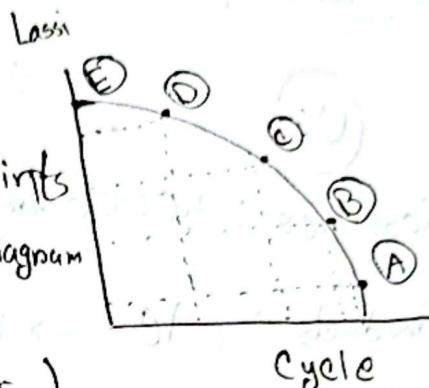
Curve  $\rightarrow$  the numbers keeps changing

$\rightarrow$  can increase / decrease

\* Why PPF is a Curve?  $\rightarrow$  3 points

(i) Opp. cost changing throughout diagram

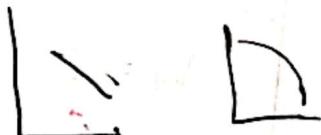
(ii) - compare (राज्याभव 2 टा)



point A  $\rightarrow$  we see (x,y)

point B  $\rightarrow$  we see (x,y)

(iii) - comment (Opportunity cost keeps changing)



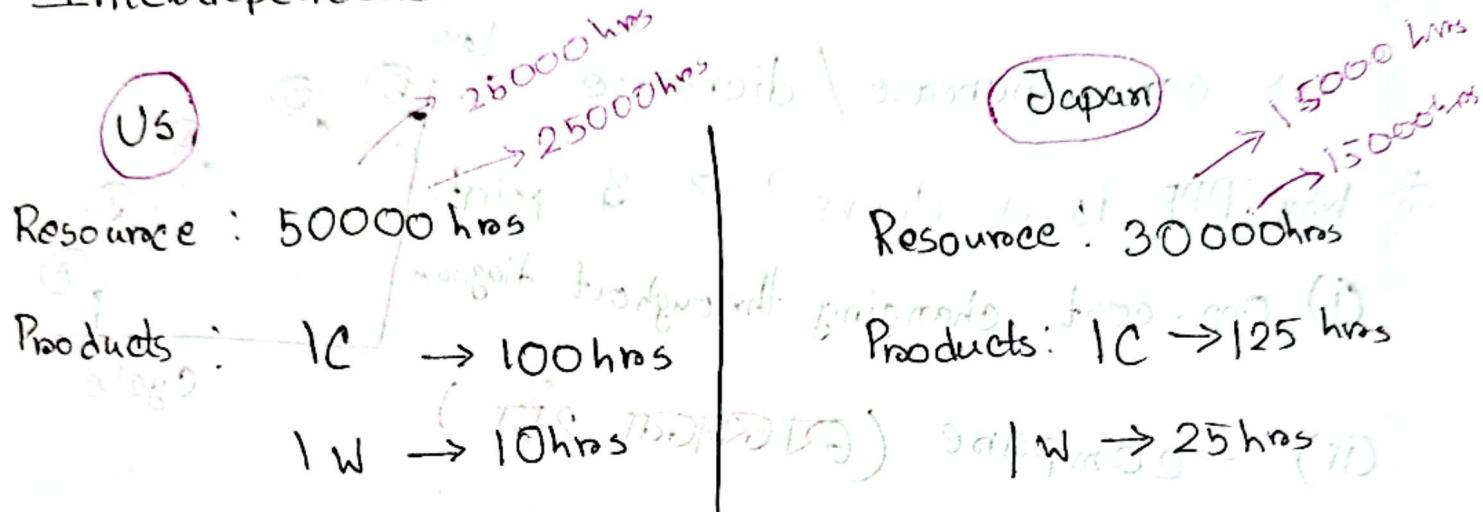
20.10.25

Date: 20.10.25

ECO101

[Trade between countries end up with more products]

Interdependence (and production of all products)



without trade

$$C: 250$$

Without Trade

~~$C: 240 \rightarrow 120$~~

~~$W: 1200 \rightarrow 600$~~

(Remaining 2500 hrs of worker 600)

with Trade

$$C: (50000 - 34000) = 16000 \text{ hrs}$$

$$(270) \rightarrow 160 \text{ hrs}$$

$$W: 3400 \quad (3400 \times 10 = 34000)$$

2700

With Trade

$$C: 240 \quad (240 \times 125 = 30000)$$

(130)

$$W: 0 \quad (700)$$

700

কাউ hrs হ্রাস,

যাকি,

কাউ production

## Export - Import

Absolute Advantage → Produce maximum products with minimum resource

I

D: 1

M: 20 (AA)

Resource: 1 day 24 hrs

O

D: 10 (AA)

M: 2

Comparative Advantage → Lowest Opportunity Cost Maximum Output

I

/ \

1D 0B 20M

O

/ \

10D 0B 2M

OPP. cost

0.05D 0B 1M (CA)

↳ have to compromise

↳ To produce 1 marketing piece

20 - 1D

1 -  $\frac{1}{20}$ D

= 0.05D

Bigger Term

10D 0B 2M

1D 0B  $\frac{2}{10}$ M

= 0.2M

(CA)

↳ ক্ষয় Lowest OPP. cost

\* 5D 0B 1M → 1 marketing piece  
↳ Vice Versa

মেঝের Time 4 5  
for app develop

করতে পারব

22.10.25

ECO101

US

Resource : 50000 hrs

Products : 1C - 100 hrs (AA)

1W - 10 hrs (AA)

US

2 C

100 hrs

1W OR 1C

1W

0.1C

Japan

Resource: 30000

Products: 1C - 125 hrs

1W - 25 hrs

Japan

125 hrs

5W OR

1C (CA)

1W

0.2C

After identifying AA, have to write the statement. (2)

\*Japan / US has the absolute advantage.

absolute → US as AA →  
absolute → Japan as AA →  
absolute → Japan as AA →  
absolute → Japan as AA →

125  
1  
1C  
125

Argentina

Brazil

Resource: 10000 hrs

Resource: 10000 hrs

Products: 1C = 2 hrs

Products: 1C = 1 hrs (A A)

1W = 4 hrs

1W = 5 hrs

4 hrs

5 hrs

2C

1W (CA)

1C

0.5W

5C

1W

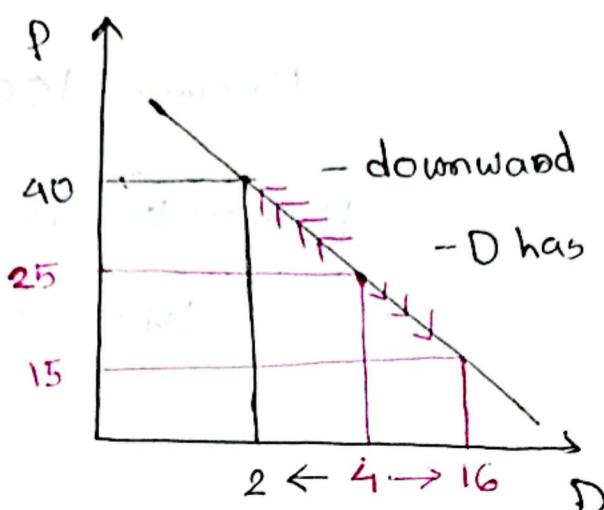
(CA) 1C

0.2W

## Demand and Supply

Quantity Demanded  $\rightarrow$  কোনো একটা Product এর বর্তুলু Price  
ওঁ উপর নির্ভর করে demand.

Law of Demand  $\rightarrow$  দাম বাড়লে চাহিদা কমে যায়.



$D\uparrow$  = shift Right  
 $D\downarrow$  = shift left

When  $P \uparrow \downarrow$

$\hookrightarrow$  movement along the demand (D) curve

When Anything Else  $\uparrow \downarrow$

$\hookrightarrow$  shifting of the D curve

Demand  $\rightarrow$  Price  $\leftarrow$

• When P decreases from 25 to 15

$\rightarrow$  demand increases from 4 to 16

• When P increases from 25 to Tk 40

$\hookrightarrow$  Demand decreases from 4 to 2.

## Demand Curve Shifters

Price হাঁড়ি অম্বা, কিন্তু change হচ্ছে non price determinants of demand

- Number of buyers -
- Income -
- Normal Goods : Income  $\uparrow \rightarrow D \uparrow$  (Income বাড়ে demand যাতে "কম" "কমে")
- Inferior Goods : Income  $\downarrow \rightarrow D \uparrow$  (Income কমালেই শুধু Demand বাড়ে)

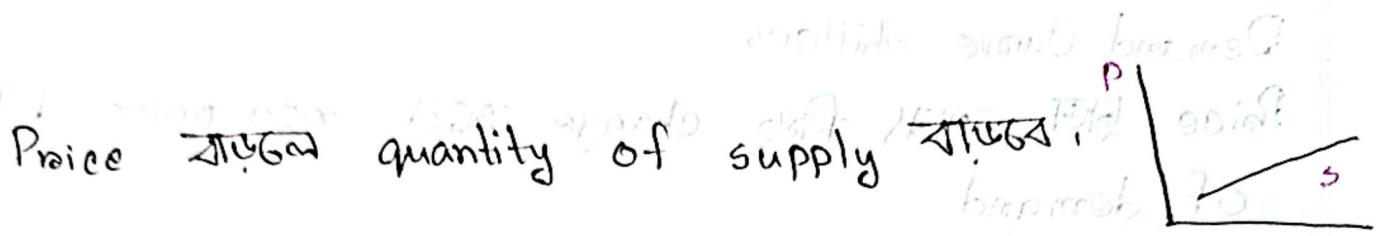
Product A: Coke       $(P \text{ of } B \uparrow > D \text{ for } A \uparrow)$   
 Product B: Mojo       $(D \text{ of } B \downarrow > D \text{ for } A \uparrow)$

Substitutes : P. of Mojo  $\uparrow \rightarrow D \text{ for Coke} \uparrow$   
 P. of Mojo  $\downarrow \rightarrow D \text{ for Coke} \downarrow$

Product A: Tea       $(P \text{ of } B \uparrow > D \text{ for } A \downarrow)$   
 Product B: Sugar       $(D \text{ of } B \downarrow > D \text{ for } A \downarrow)$

Complementary : P. of sugar  $\uparrow \rightarrow D \text{ for tea} \downarrow$   
 P. of sugar  $\downarrow \rightarrow D \text{ for tea} \uparrow$

Same Relation



• When price  $\uparrow \downarrow$

→ ~~caused~~ To demand.

→ Movements along Supply curve → smooth.

• When anything else  $\uparrow \downarrow$

→ ~~smooth~~ shift demand.

→ Shift entire S curve.

Non-price determinant supplies:

Supply Curve Shifters:

Input Prices — Production এর জ্যাত যে cost.

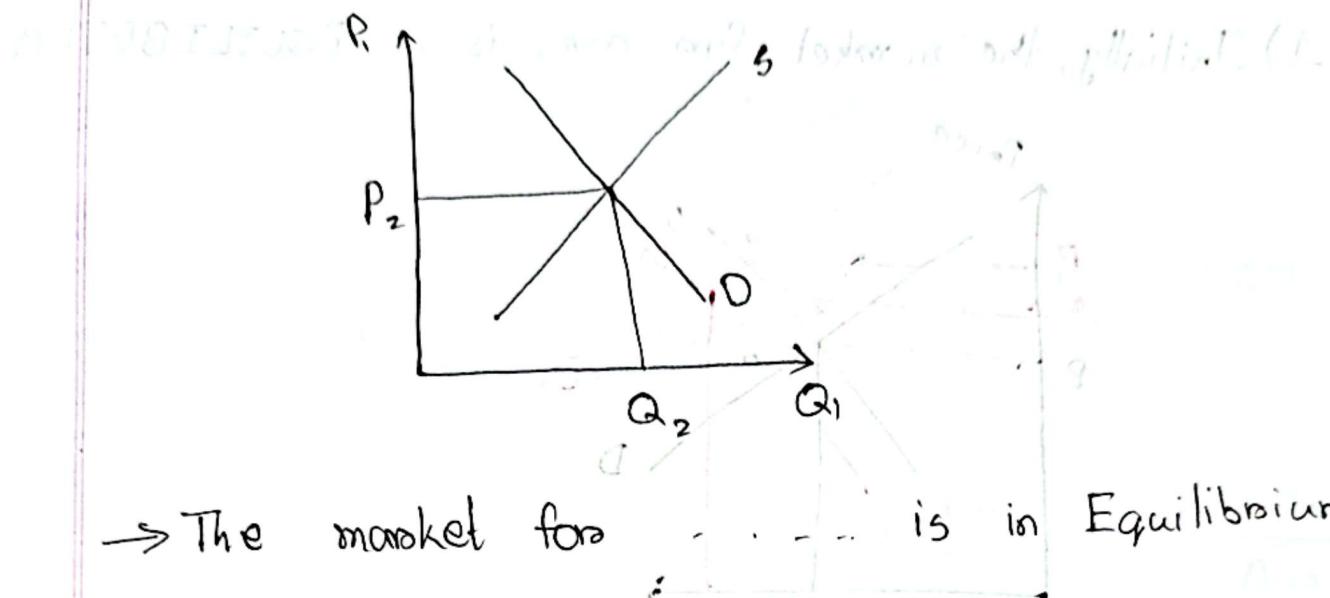
• Land, Labo<sup>r</sup>, Capital (Milk, barista)

Technology — determines how much input required

Number of Sellers — Nila Market

Expectations — Budget, কুর্সুরি (Guru)  $\rightarrow$  Smart (Technology)

## Market Equilibrium Supply - Demand



→ The market for ... is in Equilibrium

P = equilibrium Price

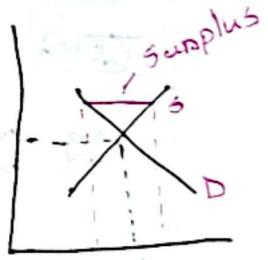
Q = " Quantity

Surplus - Supply is greater than demand

Production excess, customers repel

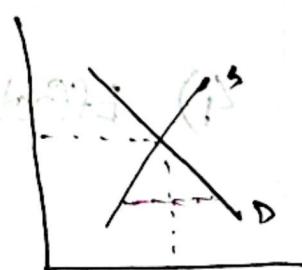
$S > D \Rightarrow$  Surplus and Q4

$Q_S - Q_D = "$



Shortage - Demand is greater than Supply

$D > S \Rightarrow$  Shortage

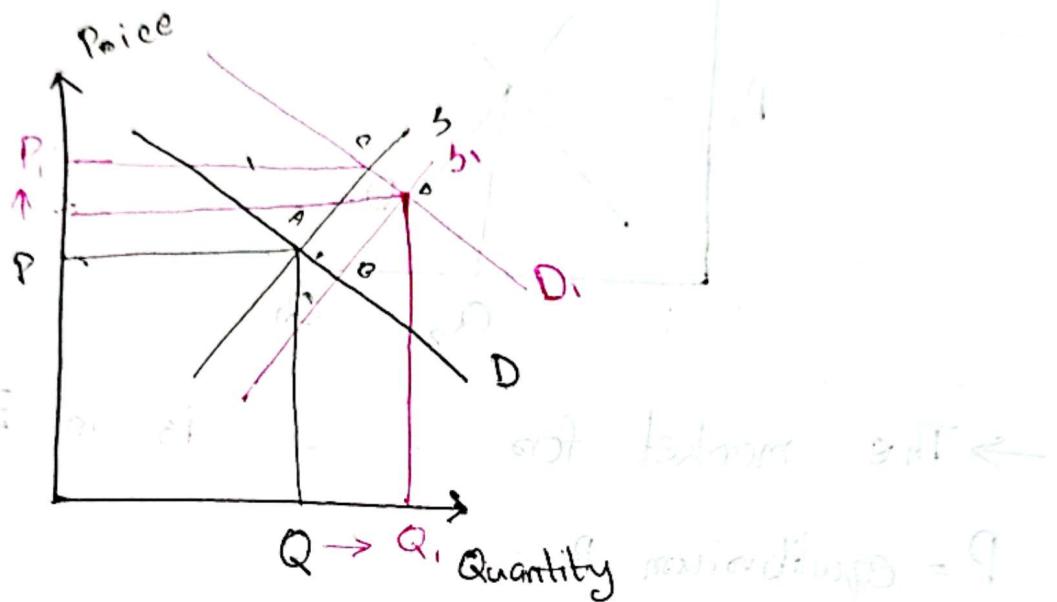


Shortage হচ্ছে price বাড়াব

করে বাস্তবে কোম্পানিরা সেটা করে থাকে।

## ECO 101

1) Initially, the market for cars is in EQUILIBRIUM.



2) DECREASING <sup>auto fuel</sup> <sub>fuel</sub> in the price of fuel.

তেন্তে এর price কমালে তেন্তে এর Demand বাড়বে, তেন্তে এর Demand কমালে শার্টির Demand বাড়বে.

↳ D for Cars ↑

3) TECHNOLOGY in Car Production ↑

↳ S of Cars ↑

4) Effect of fuel Price reduction > Technology in car production

$D \uparrow > S \uparrow$

5) Explain using D & S diagram, the effect of these 2 events on equilibrium P & Q. Ans: যেটা কর ক্ষম ক্ষেত্রে যেটা নাও.

## Elasticity

$$1. \Delta (\text{change}) = \frac{\text{new value} - \text{old value}}{\text{old value}} \times 100\%$$

$$2. \Delta (\text{change}) = \frac{\frac{\text{new value} - \text{old value}}{\frac{\text{new value} + \text{old value}}{2}}}{\frac{\text{new value} - \text{old value}}{\frac{\text{new value} + \text{old value}}{2}}} \times 100\%$$

Mid point Method

$$1) \text{ Price Elasticity of Demand [PED]} = \frac{\% \Delta \text{ in QD}}{\% \Delta \text{ in P}}$$

$$= \frac{\frac{\frac{\text{new QD} - \text{old QD}}{\frac{\text{new QD} + \text{old QD}}{2}}}{\frac{\text{new P} - \text{old P}}{\frac{\text{new P} + \text{old P}}{2}}}}{\frac{\text{new QD} - \text{old QD}}{\frac{\text{new QD} + \text{old QD}}{2}}} \times 100$$

will always result in negative

$$\text{Coke Price } \$25 \quad QD = 4$$

$$\text{new } \$15 \quad QD = 10$$

$$\text{PED} = \frac{\frac{10-4}{\frac{10+4}{2}} \times 100}{\frac{15-25}{\frac{15+25}{2}} \times 100} = \frac{\frac{6}{7}}{-\frac{10}{20}} = -1.71$$

$$2) \text{ Price elasticity of Supply (PES)} = \frac{\% \Delta \text{ in } QS}{\% \Delta \text{ in } P}$$

$$= \frac{\frac{\text{new } QS - \text{old } QS}{\text{new } QS + \text{old } QS} \times 100}{\frac{\text{new } P - \text{old } P}{\text{new } P + \text{old } P} \times 100}$$

$$\text{Coke Price } \$25 : QS = 4$$

$$\text{new } \$15 : QS = 2$$

$$P_{ES} = \frac{\frac{2-4}{2+4} \times 100}{\frac{15-25}{15+25} \times 100}$$

$$= \frac{-\frac{2}{3}}{-\frac{10}{20}} = 1.33$$

$$3) \text{ Income elasticity of Demand } [YED] = \frac{\% \Delta \text{ in QD}}{\% \Delta \text{ in I}}$$

$$= \frac{\frac{\text{new QD} - \text{old QD}}{\left[ \frac{\text{new QD} + \text{old QD}}{2} \right]} \times 100}{\frac{\text{new I} - \text{old I}}{\left[ \frac{\text{new I} + \text{old I}}{2} \right]} \times 100}$$

$$I = 5000 \quad QD = 4$$

$$I = 20000 \quad QD = 6$$

$$YED = \frac{\frac{6 - 4}{\frac{6 + 4}{2}} \times 100}{\frac{\frac{20000 - 5000}{20000 + 5000} \times 100}{2}}$$

$$= \frac{\frac{2}{5} \times 100}{\frac{15000}{25000} \times 100}$$

$$= 0.33$$

#### 4) Cross Price Elasticity of Demand (XED) =

$$\frac{\% \Delta \text{ in } QD_n}{\% \Delta \text{ in } P_B}$$

$$\frac{\text{new } QD_n - \text{old } QD_A}{\left[ \frac{\text{new } QD_n + \text{old } QD_A}{2} \right]} \times 100\%$$

পুরুষ Product এর দ্রব্য

1 Product এর Price

1 Product " Demand

জোড়া থাকবে,

Product A : Mojo  $\rightarrow$

old QD = 10

new QD = 5

Product B : Coke  $\rightarrow$

old price = \$25

new price = \$15

যদির Price জোড়া থাকবে এটা B

$$XED = \frac{\frac{5-10}{[5+10]} \times 100\%}{}$$

$$\frac{15-25}{[15+25]} \times 100\%$$

$$= -1.33$$

## Interpretation

$XED > 0$  [Substitute]  $\left. \begin{matrix} \text{2 products} \\ \text{good A} \end{matrix} \right\}$

$XED < 0$  [Complementary]

$YED > 0$  [Normal]

$YED < 0$  [Inferior]

$|PED| > 1$  [Elastic]

$|PED| < 1$  [Inelastic]

$|PED| = 1$  [Unit Elastic]

$|PED| = 0$  [Perfectly Inelastic]

$|PED| = \infty$  [Perfectly Elastic]

$PES > 1$  \* Imp

$PES < 1$  \* Imp

$PES = 1$

$PES = 0$

$PES = \infty$

$$\text{XED} = \frac{\partial Q_x / Q_x}{\partial P_x / P_x}$$

$$\left[ \frac{\partial Q_x / Q_x}{\partial P_x / P_x} \right] = \text{XED}$$

$$\frac{\partial Q_x / Q_x}{\partial P_x / P_x}$$

$$\left[ \frac{\partial Q_x / Q_x}{\partial P_x / P_x} \right]$$

## Eco 101

$$|PEDI| > 1$$

Necessity  $\rightarrow$  elasticity কম [Inelastic]  $PES > 1$

Luxury  $\rightarrow$  Elastic  $|PEDI| < 1$   $PES < 1$

Inelastic Curve  $\rightarrow$  Steep

Elastic "  $\rightarrow$  flat

Perfectly inelastic demand

Price বাড়লেও demand same থাকবে. যারকারি কাগজ  
People's elasticity is zero.

Revenue  $\rightarrow$  not Profit, Earnings

$$P \times Q$$

Elastic  $\rightarrow$  Quantity বাড়বে

Inelastic  $\rightarrow$  Price বাড়বে, as alternatives কম.

Elastic: Manufactured (Garments)  $PES > 1$

Inelastic: Agricultural (চাষকলাপ)  $PES < 1$   
 $\hookrightarrow$  Production Time কম

Example :

(1)

$$Q_{DC} = 200 - 5P_C + 2M + 3P_m \dots \text{(i)}$$

$$Q_{SC} = 100 + 5P_C \dots \text{(ii)}$$

At Equilibrium  $D = S$

$$200 - 5P_C + 2M + 3P_m = 100 + 5P_C$$

$$\Rightarrow 200 - 5P_C + 2(80) + 3(20) = 100 + 5P_C$$

$$\Rightarrow 320 = 10P_C$$

$$\Rightarrow P_C = 32, \quad Q_{SC} = (100 + 5 \times 32)$$

$\hookrightarrow$  যেকোনো Equation এ ব্যাক্তিগত হবে।

$$\therefore Q = 260$$

$\hookrightarrow$  Old quantity

$\hookrightarrow$  will be used for next of the questions

$XED / YED \rightarrow$  Old Value

(2)

(4)

$$200 - 5P_c + 2M + 3P_m = 100 + 5P_c$$

$$\Rightarrow 200 - 5P_c + 2 \times 100 + 3 \times 20 = 100 + 5P_c$$

$$\Rightarrow 360 = 10P_c$$

$$P_c = 360 = (0.2)Q + (0.8)100 + 50 - 0.2Q$$

$$\therefore Q = 280$$

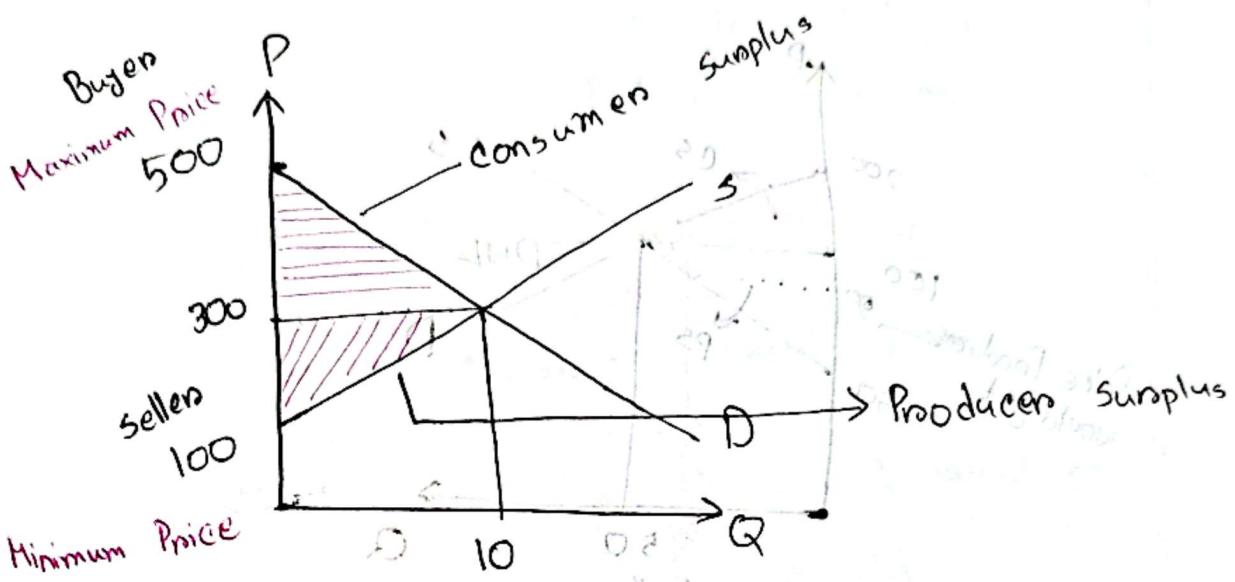
$$YED = \frac{\frac{280 - 260}{280 + 260} \times 100\%}{\frac{100 - 80}{100 + 80} \times 100\%}$$

YED = 0.33  $\Rightarrow$  Coke is a Normal Product

Coke is a Normal Product

29.11.04

## Well-fare and Efficiency



→ 10 is Product Equilibrium to sell

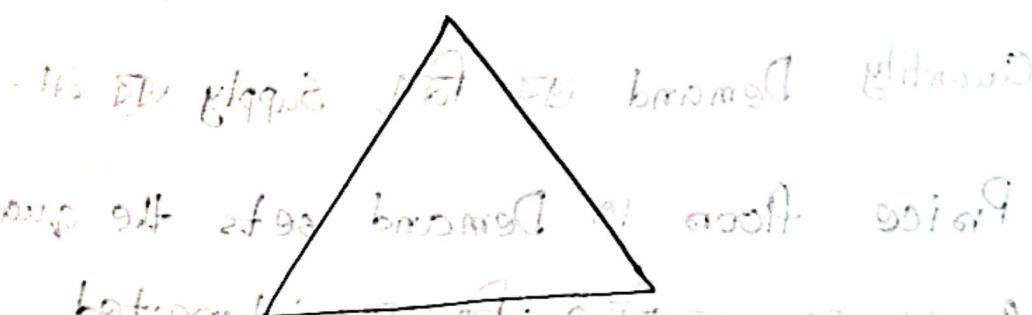
at 9 instead of 10 gets

Consumers Surplus [Maximum Price - actual Price]

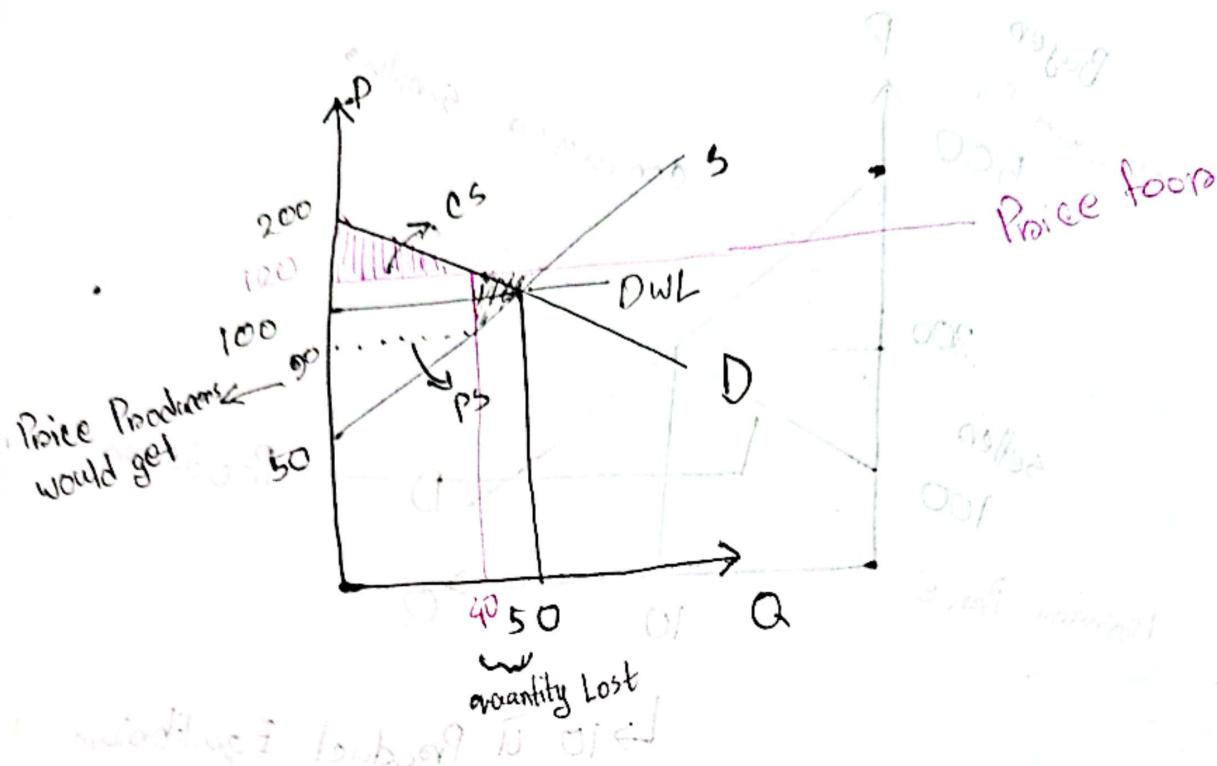
minimum price to some point

Producers Surplus [Actual Price - Minimum Price]

price level is 300



$$\text{Area} = \frac{1}{2} \times B \times H$$



Step 1: Find equilibrium P & Q

2 : Draw D & S Diagram

3. Find max & minimum price

$$\nabla (Q=0) \quad \nabla (Q=0)$$

4: Find initial CS and PS given a graph

## 5: Place Price Floor/Ceiling

Quantity Demand এর নিয়, Supply এর না.

\* Price floor  $\hookrightarrow$  Demand sets the quantity.

Consumers কানুন ফলতে interested.

Coffee Price 20 ଟଙ୍କାରେକା 50 ଟଙ୍କାରେକା Supply ଯାଇବାକୁ

## Consumers কৃষি কিনতে ।



6) Find new equilibrium  $Q \rightarrow$  For Price floors

Put new P in demand

For Price Ceiling

Put new P in Supply

7)  $\frac{PF}{PC}$  The original price Producers would receive

$\hookrightarrow$  Put new Q in S equation

$\frac{PC}{PF}$  The original price consumers should have paid.

$\hookrightarrow$  Put new Q in D equation

8) Find new CS, PS and the DWL because of  $PF/PC$ .

$\hookrightarrow$  Deadweight Loss

$$\Rightarrow CS = \frac{1}{2} \times 40 \times (200 - 120) = 1600$$

$$\Rightarrow PS = \frac{1}{2} \times 40 \times [(120 - 50) + (120 - 90)]$$

$$= DWL = \frac{1}{2} \times (120 - 90) \times (50 - 40)$$

$$11000 - 1000P = 500P$$

$$11000 + 1000 = 500P \\ 12000 = 500P \\ 12000 = 1500$$

## Price Ceiling

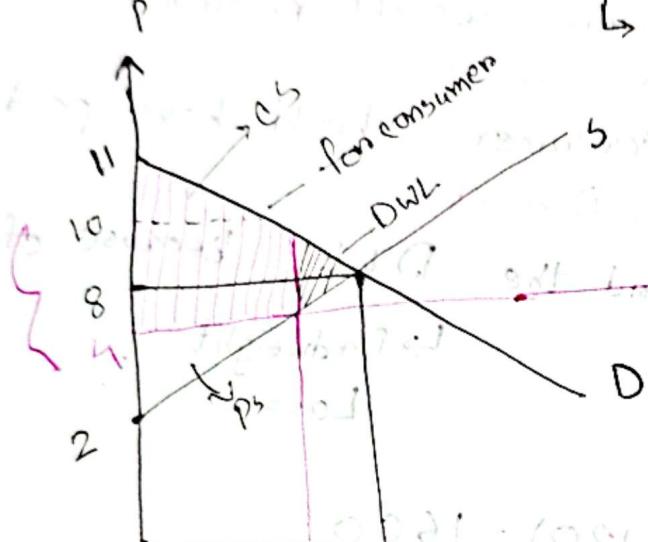
happens at 8 instead of 11

$$D: QD = 11000 - 1000P$$

$$S: QS = 500P - 1000$$

$$\text{Price ceiling} = 8$$

↳ Always be below equilibrium P



Price ceiling was last

$$\text{Loss: } [1000 \times (8-2)] \times 8P = 40000$$

a) Equilibrium  $P = 8$  &  $Q = 3000$

$$CS = \frac{1}{2} \times 3000 \times (11-8) = 4500$$

$$PS = \frac{1}{2} \times 3000 \times (8-2) = 9000$$

c) For new equilibrium Q, place PC in S earn

$$QS = 500(4) - 1000$$

$$\therefore Q = 1000$$

For price consumers should have paid, Put new Q in D

earn

$$1000 = 11000 - 1000P$$

$$1000 = 11000 - 1000P \quad \text{and } P = 10$$

$$CS = \frac{1}{2} \times 1000 \times [11-10] = 500$$

$$PS = \frac{1}{2} \times 1000 \times \{10-9\} = 500$$

$$DWL = \frac{1}{2} \times \underbrace{(3000 - 1000)}_{\text{quantity lost}} \times \underbrace{(10-9)}_{\substack{\text{price} \\ \text{discrepancy}}} = 500$$

\* Trade

\* Practice  $\rightarrow$  Trade (4)

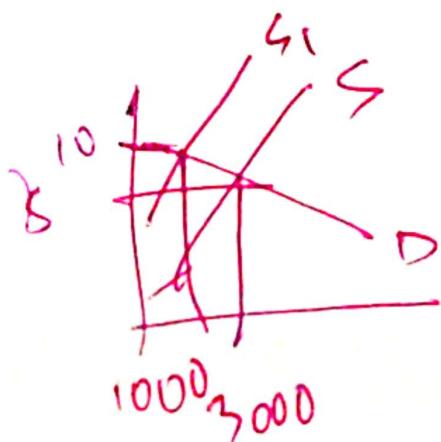
\* Elasticity  $\rightarrow$  Sample Math

Income Change হলে income এর elasticity

মাত্রায় quantity change, যেটাই বের করতে হবে.

D & S - 2টা (1টা Diagram)

পটার মধ্যে 3টা



## ECO 101

$$\frac{\text{Tax}}{P-4}$$

$$D: P = 120 - 3Q$$

$$S: P = 30 + 2Q$$

$$S: P = 30 + 2Q + 15$$

Equilibrium P and Q

Govt places

Tax = \$15 on

Producers

[Supply will be affected]

$$120 - 3Q = 30 + 2Q$$

$$\Rightarrow 90 - 5Q = 0$$

$$\Rightarrow Q = 18 \text{ $}$$

$$P = 66 \text{ $}$$

Maximum Price

$$Q = 0 \text{ in D eqn,}$$

$$P = 120 - 3(0)$$

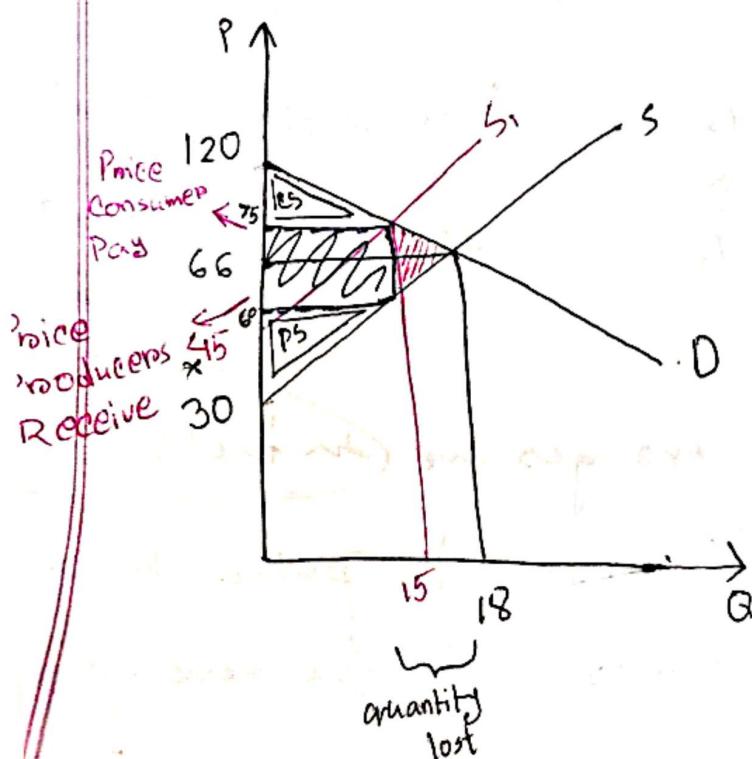
$$\therefore P = 120$$

Minimum Price

$$Q = 0 \text{ in S eqn}$$

$$P = 30 + 2(0)$$

$$\therefore P = 30$$



b) Initial CS and PS

$$CS = \frac{1}{2} \times 18 \times (120 - 66) = \$486$$

$$PS = \frac{1}{2} \times 18 \times (66 - 30) = \$324$$

Government will place a \$15 Tax on Producers.

we will have a new Supply Eqn.

$$S:P = 30 + 2Q + 15$$

Tax

$$\text{New S eqn, } S:P = 45 + 2Q$$

↳ New minimum Price  $\rightarrow \$45$  [new eqn has constant]

New equilibrium  $Q = 7.5$

Old D = new S

$$120 - 3Q = 45 + 2Q$$

$$\Rightarrow 75 = 5Q$$

$$\Rightarrow Q = 15$$

c) Price producers receive, ( $P_p$ ) and old initial Q

Put new Q in old S eq

$$S: P = 30 + 2Q \quad \text{at } (30, 30) + 2 \times \frac{1}{2} = 39$$

$$\Rightarrow P = 30 + 2(15)$$

$$\therefore P_p = 60 \quad \text{at } Q = 15 \text{ only this firm receives}$$

Price Consumers Pay,  $[P_c]$  at old firm Q

Put new Q in old D eqn

$$D: P = 120 - 3Q$$

$$\Rightarrow P = 120 - 3(15)$$

$$\therefore P_c = \$75$$

d) Find New CS, PS, DVL and tax received.

$$\text{new CS: } \frac{1}{2} \times 15 \times [120 - 75] \quad \text{at } Q = 15 \text{ and } P = 75$$

$\hookrightarrow$  new Q  $\hookrightarrow$   $\max P$   $\hookrightarrow$   $P_c$

$$= \$337.5$$

$$\text{new PS: } \frac{1}{2} \times 15 \times [60 - 30] = \$225$$

$\hookrightarrow$  NewQ  $\hookrightarrow$   $P_p$   $\hookrightarrow$   $\min P$

## Tax revenue

Tax amount  $\times$  new Q

$$\Rightarrow 15 \times 15 \quad \text{Total tax revenue} = \text{Marginal cost}$$

$$= \$225 \quad \text{Total tax revenue} = \$225$$

DWL

$$\frac{1}{2} \times [18 - 15] \times [75 - 60] = \$22.5$$

$$97.50 - 77.50 = 20 \text{ per unit}$$

20 per unit = 1000 units

200000 = 200000

1000 units  $\times$  20 = 20000

20000  $\times$  100 = 2000000

ECO101

## Output and Costs

Demand &amp; Income etc

Production function - Input and output

Total Product (TP) = Total output at every level of workers

$$\text{Average Product (AP)} = \frac{\text{Total Product}}{\text{numbers of workers}}$$

For 2 workers  
1500 wheat

$$= \frac{1500}{2} = 750$$

$$\text{Marginal Product (MP)} = \frac{\Delta \text{in TP}}{\Delta \text{in no. of workers}}$$

$$= \frac{\text{new TP} - \text{old TP}}{\text{new no. of workers} - \text{old no. of workers}}$$

$$= \frac{\text{new output} - \text{old output}}{\text{new input} - \text{old input}}$$

ECOTOT  
(OVA) for fixed work

Profit = Total Revenue - Total Cost

↓  
Price x Quantity      ↓  
Fixed Cost + Variable Cost

\*\*\* (OVA) for variable profit.  
Marginal Cost =  $\frac{\Delta TC}{\Delta Out}$  =  $\frac{\text{New } TC - \text{Old } TC}{\text{New Output} - \text{Old Output}}$

$$= \left[ \frac{(\text{new } FC + \text{new } VC) - (\text{Old } FC + \text{Old } VC)}{\text{new output} - \text{old output}} \right]$$

■ Marginal Product → divided by input

Marginal Cost → divided by output

Increasing Demand → Cost ~~ক্রমে~~

Decreasing → Cost ~~ক্রমে~~

Constant → Cost Same

$$\text{Average Fixed Cost (AFC)} = \frac{FC}{\text{Output}(Q)}$$

用  $Q$  去  $\text{AFC}$  会/a

会 always Fall as  $Q$  raises

$$\text{Average Variable Cost (AVC)} = \frac{VC}{\text{Output}(Q)}$$

$$\text{Average Total Cost (ATC)} = \frac{TC}{\text{Output}(Q)} \quad \text{OR} \quad \text{AFC} + \text{AVC}$$

15.12.25

## ECO 101

Marginal cost যেই point এ ALC কে কেবল করে কিন্তু এটি the lowest and alc যেই point থেকে বাস্তুত থাকে,

Efficient is the output level where we should stop producing

$$ATC = AFC + AVC$$

Before efficient scale

After efficient scale

A diagram illustrating the effect of an increase in input price (impact) on average cost (AVC). It shows two horizontal lines: a lower one labeled 'AVC' and an upper one labeled 'AFC'. An upward-pointing arrow between them is labeled 'impact'.

AFC impact ↓      AVC impact ↑

$$AVC > AFC$$

$$ATC > MC$$

Keep Producing

## Efficient Scale

$$ATC < MC$$

## Reduce Production

\* Marginal cost and ATC ഒരുംബ നിലയിൽ യോഗിച്ച് Efficient scale.

## Should Run : Fixed Cost

## Long Run : Variable Cost

LRATE  $\rightarrow$  Scale কেবল থাকলেই Long Run <sup>knows</sup>

Economies of Scale :  $ATC \downarrow Q \uparrow$

$$5VA + 5TA = 5TA$$

Constant Returns to Scale: ATC and Q stays the same

Diseconomies of scale :  $ATC \uparrow Q \downarrow$

97A

## ECO101

## Profit

Perfect Comp  $\rightarrow$  Many buyers and sellers

Example : Same product or service

CNGs, Rickshaws

Freely enter or exit the market.

'Price Taker' - have to accept the price, no personal

[Uber is rider & passenger  $\rightarrow$  Price fix रखा है]

Total Revenue (TR) = Price  $\times$  Quantity

$$\text{Average Revenue (AR)} = \frac{\text{TR}}{Q} = P$$

$$\text{Marginal Revenue (MR)} = \frac{\Delta \text{TR}}{\Delta Q} = \frac{\text{new TR} - \text{old TR}}{\text{new Q} - \text{old Q}}$$



Extra 1 Product Sell

& extra का Profit

$$\boxed{P = AR = MR}$$

for all markets

$\rightarrow$  Only for Perfect Comp

$$\boxed{P = MR}$$

Profit Maximizing Output :  $MR = MC$

1

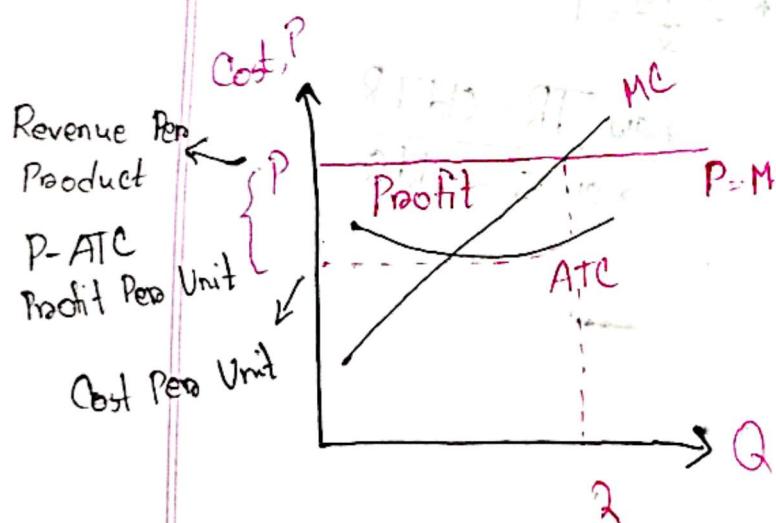
মাল এ **বিভিন্ন Product** এবং মাল এর পুরো বিকাশ  
করার বেশি **sell করে যে Profit**  
**Profit (for all markets)**

MR > MC  $\rightarrow$  More Production

MR < MC  $\rightarrow$  Reduce Production

## Perfect Competition Profit Maximizing Output

$$(Qpc): P = MC = MR$$



## Profit - Maximization Quantity

ATC যদি  $P = MR$  এবং নিচে, Profit

## ECO101

ATC Price এবং নির্ধারিত Profit

, " " উপর নির্ধারিত Loss

Profit per unit,

$$P - ATC$$

$$\text{Total Profit} = (P - ATC) \times Q$$

24.12.25

→ no VC, may have FC

Shut-down  $\rightarrow$  Temporary রক্ষণ, may come back.Exit  $\rightarrow$  Temporary Permanent.

Shut down  $P < AVC$

Sunk Cost,  $\rightarrow$  Whatever is gone, gone forever.  $\heartsuit$  (Cost)

After paying semi fee, we can't get it back.

Exit  $P < ATC$

# New Firm's Decision to Enter Market

$$P > ATC$$

fito koi profit ee oseid STC

loss P > ATC

Firm 1 Firm 2 Firm 3 Firm 4

Profit/Loss?

$$P \quad L \quad L \quad \text{final loss}$$

$$AVC = 8$$

$$AVC = 12$$

$$AVC = 15$$

Shut down?

$$P > AVC$$

$$P < AVC$$

$$P < AVC$$

YES YES YES

(Short Run)

$\therefore$  NO

Exit?

$$ATC = 9$$

$$ATC = 11$$

(Long Run)

$$P > ATC$$

$$P < ATC$$

$\therefore$  YES

New Firm (enter)

$$Firm 5 \rightarrow P > ATC$$

$\therefore$  YES

Firm 1  $\rightarrow$  Profit, তাই nothing is needed.

Firm 2  $\rightarrow$  Loss হলেও shutdown হবে না।

Firm 3  $\rightarrow$  shutdown করবেও ATC এর যেকে বেশি বলে Exit করবে না।

Firm 4  $\rightarrow$  ATC বেশি বলে Exit।

New Entry  $\rightarrow$   $P > ATC$  হলে enter.

# New Firm's Decision to Enter Market

$$P > ATC$$

ফিল করি প্রতি স্ট্রাটেজি

ওফ প্রক্রিয়া

Firm 1 Firm 2 Firm 3 Firm 4

Profit/Loss?

$$P \quad L \quad L \quad \text{final loss}$$

$$AVC = 8$$

$$AVC = 12$$

$$AVC = 15$$

Shut down?

$$P > AVC$$

$$P < AVC$$

$$P < AVC$$

(Short Run)

$\therefore$  No

YES

Exit?

$$ATC = 9$$

$$ATC = 11$$

$$P < ATC$$

(Long Run)

NO

$\therefore$  YES

New Firm (enter)

$$Firm 5 \rightarrow P > ATC$$

$\therefore$  YES

Firm 1  $\rightarrow$  Profit, তাই nothing is needed.

Firm 2  $\rightarrow$  Loss হলেও shutdown হবে না।

Firm 3  $\rightarrow$  Shutdown করবেও ATC এর যেকে বেশি বলে Exit করবে না।

Firm 4  $\rightarrow$  ATC বেশি বলে Exit.

New Entry  $\rightarrow$   $P > ATC$  হলে enter.

## Zero-Profit Condition

In the Long-Run, Firms will earn Zero economic Profit.

which is  $P = ATC$ .

### Exercise

$$P = 50$$

$$TC = 600 + 5Q + Q^2$$

FC

$$MC = 10 + 2Q$$

$$\boxed{P = MC}$$

$$50 = 10 + 2Q$$

$$\therefore Q = 20$$

$$FC = \text{constant} = 600$$

$$VC = 5Q + Q^2 = \text{Variable}$$



29.12.23

## ECO101

Monopoly  $\rightarrow$  Price Makers

Perfect Comp  $\rightarrow$  Price Takers

Other firms cannot enter the market.

$$P \neq MR$$

$$P + P\% \text{ of } P = P + P\%$$

Profit main, Quantity এ

Price can change at anytime.

$$AR = \frac{TR}{Q} = \frac{P \times Q}{Q} = P$$

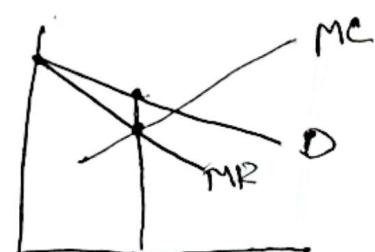
$$MR = \frac{\Delta TR}{\Delta Q} = \frac{\text{New TR} - \text{Old TR}}{\text{New Q} - \text{Old Q}}$$

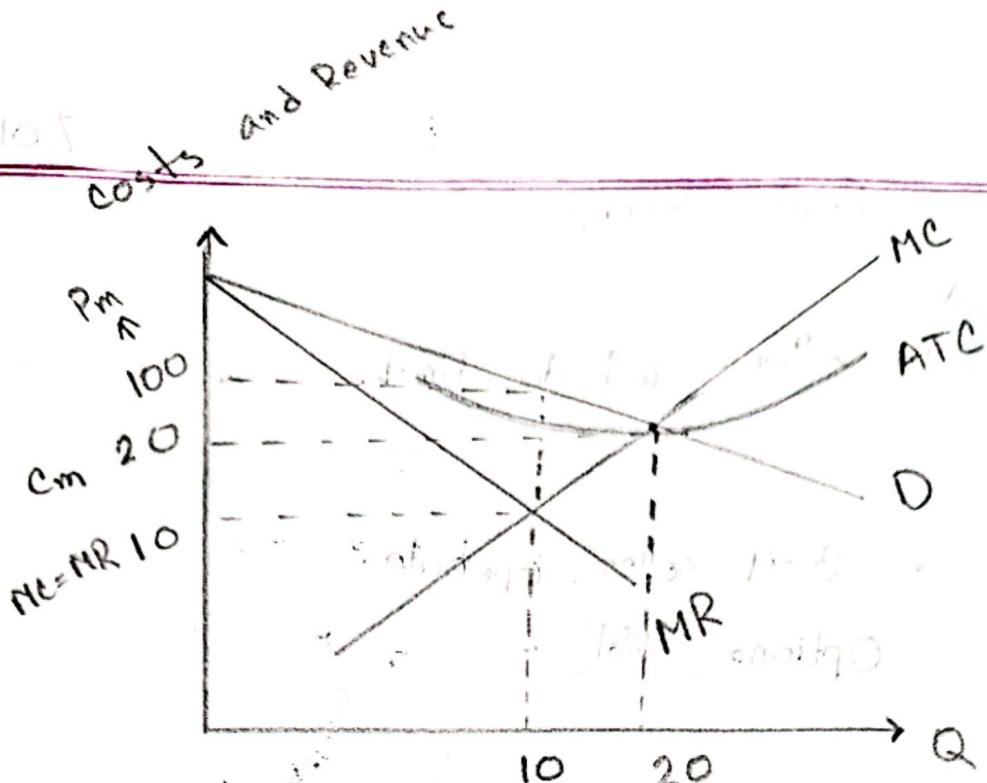
MR and MC টো পিটে কৰবে  $\rightarrow$  Quantity.

Quantity থেকে কিমানে Demand এ মেট কৰবে  $\rightarrow$  Price

Monopoly  $\rightarrow$  Profit হবে always

২. ATC কে মেট কৰবে, Monopoly Cost  
Be Cm





10k  $\rightarrow$  Monopoly Quantity  $Q_m$ ,  $Q_c$

100k  $\rightarrow$  Monopoly  $P$ ,  $P_m$

20k  $\rightarrow$  Monopoly  $C$ ,  $C_m$  (ATC)

$$\begin{aligned}
 \text{Profit Monopoly} &= (P - ATC) \times Q \\
 &= (100 - 20) \times 10 \\
 &= 800k
 \end{aligned}$$

Perfect Comp  $\square$  D and MC ~~intersect~~ meet ~~at~~ Cost and Price

Zero-Profit Condition ( $P = ATC$ )

$$\begin{aligned}
 \text{Profit}_{\text{perfect comp}} &= (P - ATC) \times Q \\
 &= (20 - 20) \times 20 \\
 &= 0
 \end{aligned}$$

$\therefore$  Perfect Comp Profit is zero due to zero profit condition where  $P = ATC$ .

$$\text{DWL} = \frac{1}{2} \times [20 - 10] \times [100 - 10]$$

$\downarrow \quad \downarrow \quad \downarrow$   
 $Q_c \quad Q_m \quad P_m$

$MC = MR_m$

## Game Theory

Considering what the others will do first.

Oligopoly  $\rightarrow$  3-4 sellers operates  
Options ~~करते~~

C = GO  
STOP

M = GO  
STOP

→ 1st Player  $\rightarrow$  100

(M)

→ 2nd Player  $\rightarrow$  400

C =  $\begin{array}{c} \text{GO} \rightarrow \text{M} \text{ GO} \\ \text{M} \text{ STOP} \end{array}$

→ 3rd Player  $\rightarrow$  100

STOPs  $\rightarrow$  M GO  
M STOP

→ 100

M =  $\begin{array}{c} \text{GO} \rightarrow \text{C} \text{ GO} \\ \text{C} \text{ STOP} \end{array}$

Worst option  
Nash equilibrium

STOP  $\rightarrow$  C GO  
C STOP

best option

socially optimal  
outcome

- i) if both goes, each gets -3
- ii) if one stops, one goes

↳ STOP - 0      GOES - 3      { Payoffs

- iii) if both stops, each gets 0

→ One of the companies will have rows.

→ The first company will have the payoffs first.

Q2 company question is mention दोनों कंपनियाँ, it will be placed on rows. दोनों कंपनियाँ के लिए यह एक रोड वाला गेम है।

		Company B	
		GO	STOP
Company A	GO	-3, -3	3, 0
	STOP	0, 3	0, 0

pay-off matrix	
Dominant	3
Worst / Nash	2
Socially Optimal	1

## Dominant Strategies (3)

Opposite (row, column) (ii)

C: M GO → STOP [m ॥ रुपा GO तरं चरुं च best stop]  
STOPs → GO [m " STOP " " " " GO]

∴ No Dominant Strategy

कृष्ण अंश STOP or GO अंश अंश Dominant Stocked

M :  $C^2 - GO \rightarrow STOP$  nest the car goes  
 $STOP \rightarrow GO$

∴ NO Dominant Strategy

→ Which name happens

## Socially Optimal Outcome

0,0

↳ best outcome

NASH Equilibrium  $\rightarrow$  Always happens

↳ worst outcome