## **PODSUMOWANIE RAPORTU**

Najlepszy model	Regresja Logistyczna
Wynik walidacji	0.7930
AUROC	0.8437
Gini	0.6875

## Raport klasyfikacji

	Precision	Recall	F1-Score	Support
0	0.84	0.89	0.86	1552
1	0.63	0.52	0.57	561
macro avg	0.73	0.70	0.72	2113
weighted avg	0.78	0.79	0.78	2113

## Statystyki opisowe danych

Feature	mean	std	min	25%	50%	75%	max
gender	nan	nan	nan	nan	nan	nan	nan
SeniorCitizen	0.16	0.37	0.0	0.0	0.0	0.0	1.0
Partner	nan	nan	nan	nan	nan	nan	nan
Dependents	nan	nan	nan	nan	nan	nan	nan
tenure	32.37	24.56	0.0	9.0	29.0	55.0	72.0
PhoneService	nan	nan	nan	nan	nan	nan	nan
MultipleLines	nan	nan	nan	nan	nan	nan	nan
InternetService	nan	nan	nan	nan	nan	nan	nan
OnlineSecurity	nan	nan	nan	nan	nan	nan	nan
OnlineBackup	nan	nan	nan	nan	nan	nan	nan
DeviceProtection	nan	nan	nan	nan	nan	nan	nan
TechSupport	nan	nan	nan	nan	nan	nan	nan
StreamingTV	nan	nan	nan	nan	nan	nan	nan
StreamingMovies	nan	nan	nan	nan	nan	nan	nan
Contract	nan	nan	nan	nan	nan	nan	nan
PaperlessBilling	nan	nan	nan	nan	nan	nan	nan
PaymentMethod	nan	nan	nan	nan	nan	nan	nan
MonthlyCharges	64.76	30.09	18.25	35.5	70.35	89.85	118.75
TotalCharges	2279.73	2266.79	0.0	398.55	1394.55	3786.6	8684.8
Churn	0.27	0.44	0.0	0.0	0.0	1.0	1.0

## Profil Klienta na Podstawie Predykcji Modelu

Feature	Overall Average	Predicted High Probability (Target=1)
Contract_Month-to-month	0.55	1.00
Contract_One year	0.20	0.00
Contract_Two year	0.24	0.00
Dependents_Yes	0.29	0.01
DeviceProtection_No	0.44	0.75
DeviceProtection_No internet service	0.22	0.00
DeviceProtection_Yes	0.33	0.25
InternetService_DSL	0.34	0.02
InternetService_Fiber optic	0.43	0.98
InternetService_No	0.22	0.00
MonthlyCharges	64.26	86.43
MultipleLines_No	0.49	0.33
MultipleLines_No phone service	0.10	0.02
MultipleLines_Yes	0.42	0.65
OnlineBackup_No	0.44	0.86
OnlineBackup_No internet service	0.22	0.00
OnlineBackup_Yes	0.33	0.14
OnlineSecurity_No	0.50	1.00
OnlineSecurity_No internet service	0.22	0.00
OnlineSecurity_Yes	0.28	0.00
PaperlessBilling_Yes	0.57	0.94
Partner_Yes	0.48	0.24
PaymentMethod_Bank transfer (automat	0.22	0.00
PaymentMethod_Credit card (automatic	0.21	0.00

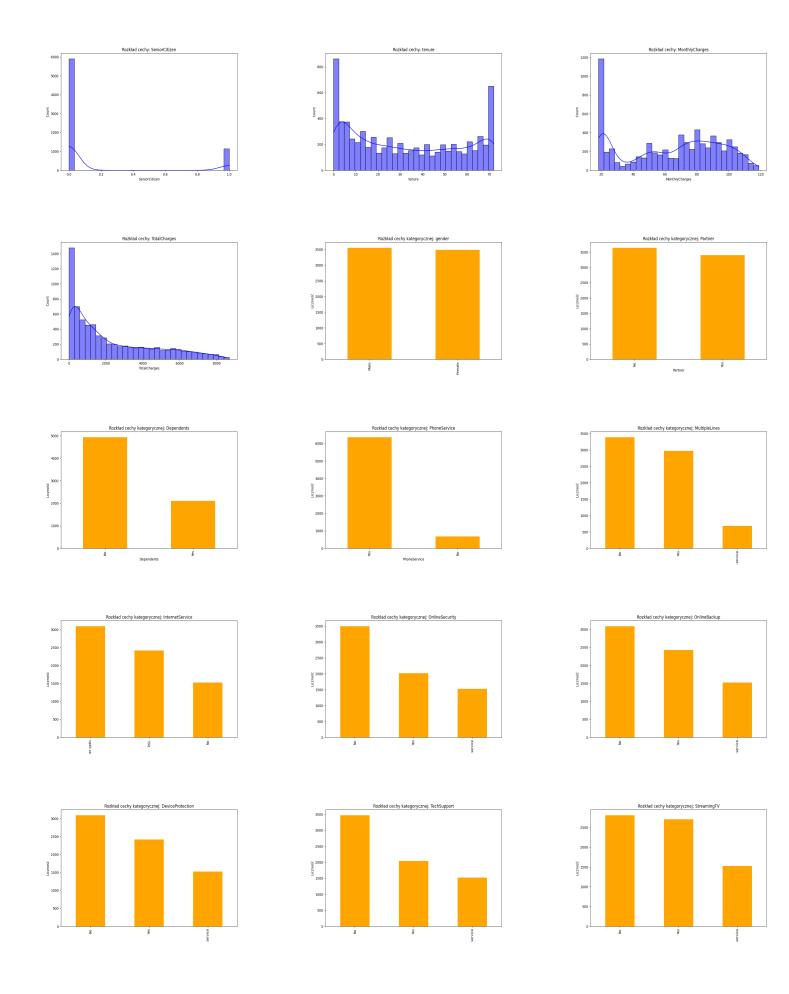
PaymentMethod_Electronic check	0.33	0.99
PaymentMethod_Mailed check	0.24	0.01
PhoneService_Yes	0.90	0.98
SeniorCitizen	0.16	0.56
StreamingMovies_No	0.39	0.43
StreamingMovies_No internet service	0.22	0.00
StreamingMovies_Yes	0.39	0.57
StreamingTV_No	0.40	0.35
StreamingTV_No internet service	0.22	0.00
StreamingTV_Yes	0.38	0.65
TechSupport_No	0.49	1.00
TechSupport_No internet service	0.22	0.00
TechSupport_Yes	0.28	0.00
TotalCharges	2231.93	537.34
gender_Male	0.50	0.61
tenure	32.02	5.90

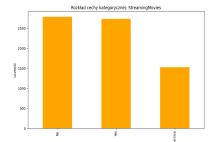
Tabela przedstawia znaczenie cech modelu wykorzystywanego do predykcji profilu klienta.

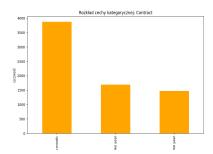
- 1. Feature (Cecha): Nazwa cechy.
- 2. Overall Average (Srednia Ogolna): Srednia wartosc cechy dla wszystkich klientow.
- 3. Predicted High Probability (Target=1) (Przewidywana Wysoka Prawdopodobienstwo dla Target=1):Przewidywane prawdopodobienstwo, ze zmienna docelowa wynosi 1 dla danej cechy.

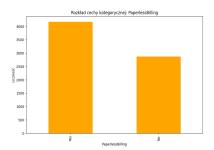
Wiersze z 3 najwazniejszymi cechami sa podswietlone na zielono.

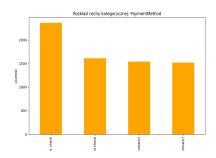
# Wizualizacja rozkladu danych





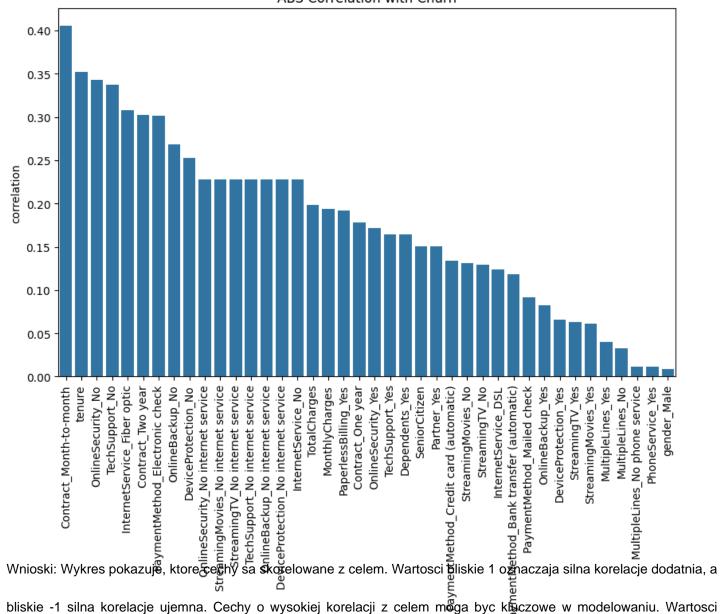






### Korelacja cech z celem

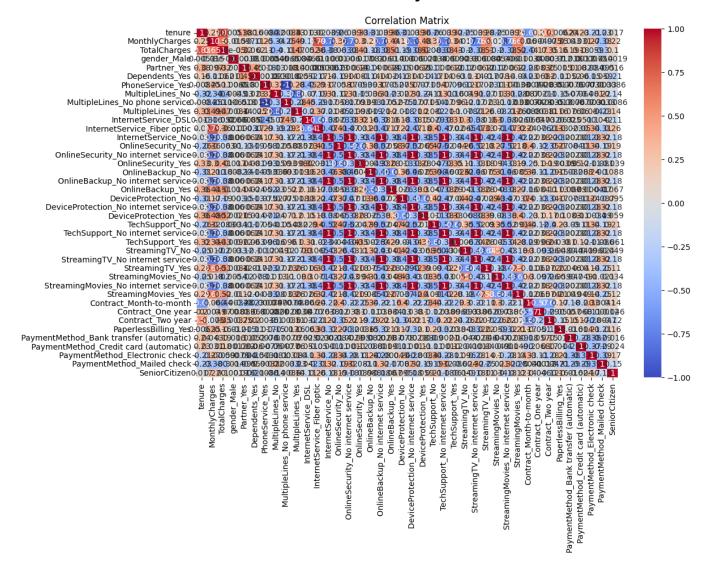
ABS Correlation with Churn



bliskie -1 silna korelacje ujemna. Cechy o wysokiej korelacji z celem mega byc kużczowe w modelowaniu. Wartosci

ponizej 0.1 sa zazwyczaj uznawane za niskie i nieistotne. Najwyzsza korelacje z celem mialy cechy: [].

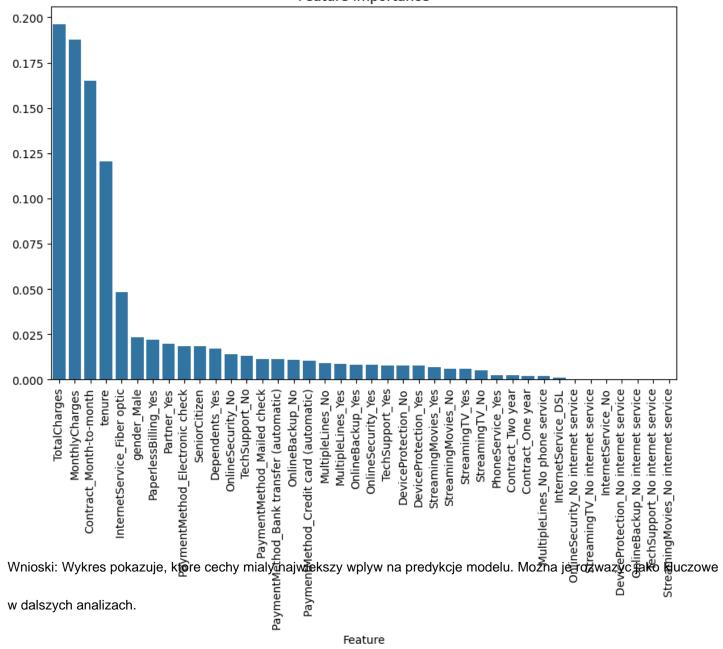
#### Macierz korelacji cech



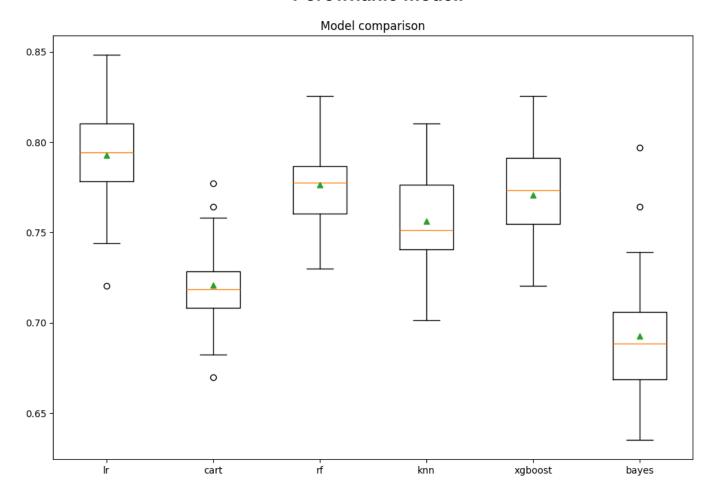
Wnioski: Wykres pokazuje, ktore cechy sa ze soba skorelowane. W wyniku analizy usunieto cechy o wysokiej korelacji miedzy soba: ['TotalCharges', 'Contract\_Two year', 'MultipleLines\_No', 'TechSupport\_No internet service', 'OnlineSecurity\_Yes', 'MonthlyCharges', 'InternetService\_Fiber optic', 'OnlineSecurity\_No', 'DeviceProtection\_No', 'StreamingTV No', 'DeviceProtection Yes', 'InternetService No', 'OnlineBackup Yes', 'StreamingTV No internet service', 'OnlineBackup No', 'Contract Month-to-month', 'StreamingMovies Yes', 'tenure', 'Contract One year', 'TechSupport Yes', 'MultipleLines\_Yes', 'OnlineBackup No internet service', 'InternetService DSL', 'StreamingMovies\_No', 'OnlineSecurity\_No internet service', 'StreamingMovies No internet service', 'DeviceProtection\_No internet service', 'TechSupport\_No', 'StreamingTV\_Yes'].

#### Waznosc cech



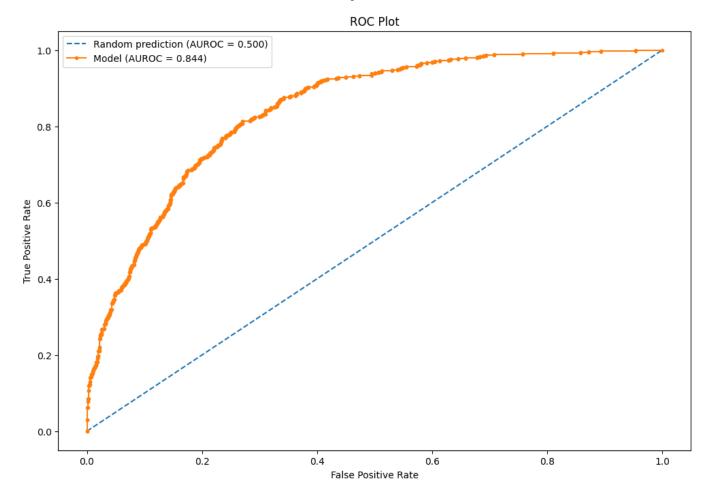


### Porownanie modeli



Wnioski: Wykres przedstawia porownanie roznych modeli pod wzgledem ich skutecznosci. Widac, ze model 'lr' osiagnal najwyzsze wyniki w walidacji. Z wynikiem 0.7930 jest to najlepszy model do dalszych analiz.

## Krzywa ROC



Wnioski: Wykres przedstawia krzywa ROC dla najlepszego modelu 'lr'. Im wyzsza powierzchnia pod krzywa (AUC), tym lepszy model. W tym przypadku AUC wynosi 0.8437.