# DEBT ACCUMULATION AND DEFAULT IN

## LOW-INCOME COUNTRIES\*

PRELIMINARY AND INCOMPLETE
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Kadidiatou Doucouré †

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#### Abstract

This paper explores the accumulation path of the external public debt of low-income countries (LICs). I document that many recipient countries of debt relief programs, especially sub-Saharan African countries, experienced a fast resurgence in their levels of external public debt over the last decade. I look specifically at the relaxation of the IMF debt limits policy for LICs between 2006 and 2018. Using a difference-in-differences model, I show that countries that benefited from the relaxation seem more likely to experience a significant increase in their debt-to-GDP ratio. Motivated by this result, I evaluate the policy quantitatively using a model of sovereign default that allows for self-fulfilling debt crises. The model includes two types of debt - subsidized loans from multilateral institutions and non-subsidized loans from the private market and an impatient government. My model results suggest that the lower the government discount factor is compared to international lenders, the more likely the country is to enter the crisis zone and find itself in debt distress. I find that a disagreement between the government and households decreases welfare by 0.9%.

**Keywords:** Debt crisis, low-income countries, sovereign default

**JEL Classification:** F34, F35, F41, O11

\*This is a preliminary draft of my job market paper, please excuse any errors, typos, and missing information.

<sup>†</sup>PhD student at University of Minnesota; Email: douco004@umn.edu

## 1 Introduction

In an interview with the Financial Times in 2014, Christine Lagarde, chair and managing director of the International Monetary Fund (IMF) warned African nations against issuing sovereign bonds. She said that instead "governments should be attentive and they should be cautious about not overloading the countries with too much debt. That is additional financing, but that is an additional vulnerability."

Most low-income countries (LICs) have, for a long time, relied and still rely on foreign aid or borrow from multilateral development institutions such as the World Bank and the IMF to finance their needs. In the late 80s and early 90s, many of these LICs faced unsustainably high debt levels. This prompted the creation of debt relief programs (see appendix A) such as the Highly Indebted Poor Countries Initiative (HIPC) and the Multilateral Debt Relief Initiative (MDRI) by the IMF and/or the World Bank. Their goal was to provide debt relief and low-interest loans to cancel or reduce external debt repayments to sustainable levels.

To be part of these programs, the recipient country had to face a borrowing limit on its external non-concessional debt. In response to the critique that having tight debt limit policy puts too much constraint on the LICs, the debt limit policy was relaxed, jointly by the IMF and the World Bank. This intervention, combined with the debt relief programs, led to an increase in the borrowing space for these countries. Over the past decade, there has been a change in the composition of the external public debt of the LICs, with an increase in Eurobond issuance by many sub-Saharan African countries (SSA).

Looking at the data, I find that these debt relief initiatives seemed to have partially achieved their goals but only in the short term. Ten to fifteen years later, many recipient countries of these programs experience a resurgence in their levels of external debt. For instance, Senegal's external public debt-to-GDP ratio went from 54% in 2000 to 14% in 2006, and in 2018 it reached 51%. In 2016, Mozambique defaulted on its infamous "Tuna bonds", bonds issued by Ematum, a government-backed agency in charge of promoting "the fishery activity of tuna" (Figure 1). Mozambique thus became the first African country to default on dollar bonds since Ivory Coast in 2011 (Bloomberg website).

In this light, my project aims to analyze how low-income countries accumulate debt to unsustainable levels and end up defaulting on their debt. It will try to answer the following questions: How impatient are these governments? What are the impacts of said impatience on social welfare? What is the impact of the relaxation on these countries' economic performance?

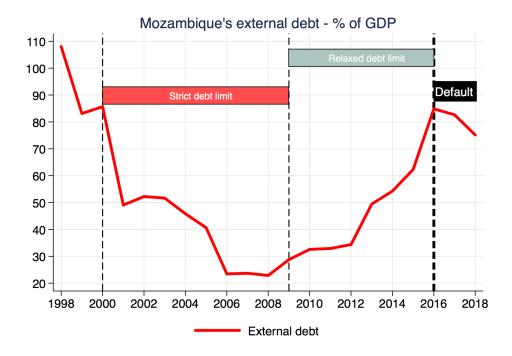


Figure 1: Mozambique's Public Debt

To answer these questions, as a first step I study the effect of policy relaxation on the external debt-to-GDP ratio. Using a difference-in-differences estimation, with 33 LICs from 2006 to 2018, I show that countries that benefited from policy relaxation, seem more likely to experience a significant increase in their external debt-to-GDP ratio, 58% on average between 2009 and 2018. Motivated by this result, as a second step I evaluate the policy quantitatively, using a small open economy model of sovereign default à la Eaton and Gersovitz (1981) - for LICs. Standard debt models mainly focus on developed and emerging economies. However, the debt composition in poor countries is different, since they rely heavily on concessional debt and have little to no access to private international markets (Koeda, 2008). In my model I include three agents to reflect LICs economies: the government (LIC debtor), and two types of creditors - multilateral institutions that lend at subsidized rates and private lenders that lend at a non-subsidized rate. The model builds up on the work of Cole and Kehoe (2000) and Conesa and Kehoe (2017) and allows for self-fulfilling debt crises. The government is impatient and borrows more than the social optimum. The relaxation of the debt limit policy implemented jointly by the Bank and the IMF created an additional borrowing space. With little to no incentive to reduce debt, the government will continue to accumulate debt. The lower the government discount factor is (compared to the international lenders), the more likely the country is to enter a crisis zone and find itself in debt distress The calibrated model

is based on Mozambique's recent default. It does a good job of predicting the country's debt accumulation path and its entry into to crisis.

The benchmark model consists of an impatient government, multilateral institutions that are risk-neutral, and international lenders, who are also risk-neutral. To keep things simple, there is no representative household's consumption-investment decision as in Conesa and Kehoe (2017). The impatient government smoothes consumption by issuing two types of bonds (subsidized and non-subsidized). To reflect the data, I assume that the bonds differ in terms of prices. The price of subsidized debt is higher than the price of non-subsidized debt. Based on this assumption, the government always chooses to sell its subsidized bonds first. Subsidized loan contracts are enforceable, that is, defaulting on these loans will be too costly for the government. Once the borrowing limit is reached for the cheaper loans then the sovereign will tap on the private market. During each period the government chooses to repay or default on non-subsidized loans. The default probability is endogenous to the model and depends on how much debt the government accumulates while in the crisis zone.

Related Literature. A large body of literature has emerged, Aguiar and Amador (2014) provide a detailed review of the literature on sovereign debt. Cole and Kehoe (2000) analyze the optimal policy for a government when self-fulfilling crises can happen. They find that it is optimal for the government to have fiscal surpluses to reduce debt. Arellano (2008) provides a theoretical framework to explain the determinants of interest rates in incomplete markets. With bond yields that are counter-cyclical and debt prices that tend to reflect the risk of default, having a market structure that assumes a complete set of contingent assets such as in Alvarez and Jermann (2000) might not reflect the reality of emerging economies. She found that the government is more likely to default when it is vastly indebted and in a recession. Conesa and Kehoe (2017) provide a theory of sovereign debt crises in the Eurozone. In the model the borrowers and lenders behave optimally, but where countries borrow so much, and lenders are willing to lend them that much, it makes a default unavoidable. This paper follows their framework for LICs. This paper is related to the literature on sovereign debt as well as the literature on debt relief policies. Koeda (2008) investigates the optimal debt policy for LICs through a concessional lending problem. The paper shows that the LIC tends to accumulate a large amount of concessional debt to smooth consumption rather than for investment purposes. Having access to subsidized loans the country becomes forever aid dependent.

Outline. The paper is organized as follows. Section 2 describes the relaxation policy

and documents that countries that benefited from the intervention see a significant increase in their external debt-to-GDP ratio. Section 3 discusses the model and its mechanism and Section 4 presents the quantitative results. Section 5 concludes.

## 2 Motivation

This section presents empirical evidence regarding the interaction between the relaxation of the debt limit policy and external debt. Subsection 2.1 describes the new debt limits policy implemented jointly by the IMF and the World Bank. Subsection 2.2 outlines the data sources used and demonstrates that LICs that benefited from the relaxation policy seem more likely to experience a significant increase in their external debt.

#### 2.1 External Debt Limits Policy

While debt relief leads to a decrease in debt to output ratio, which in turn results in an increase in resources for the recipient country; it also adds a risk of "free-riding". To minimize the free-rider risk, the IMF/World Bank programs with LICs typically include external debt limits. Following the HIPC and MDRI programs, a non-concessional borrowing policy (NCBP) was implemented jointly by the Bank and the Fund in 2006. The NCBP required the external debt contracted or guaranteed by the official sector to include minimum concessionality requirements (typically of 35%). Generally, this would mean a restriction of non concessional external borrowing (NCB) also known as the zero NCB ceiling but no constraint on concessional borrowing. In some cases, exception on the zero NCB ceiling would be made and would allow for looser limits. <sup>2</sup> The policy's main criticism was that the concessionality requirements were constraining the LICs. As a result, the IMF implemented new guidelines in late 2009, followed by the introduction of more flexibility in the NCBP. The new policy goal was to take into account the broad range of situations that the LICs were facing. Meaning that if a country was at a high risk of being in debt distress it should have tighter concessionality requirements than a country with a low risk of being in debt distress. LICs public financial management (PFM) capacity was also a factor, the higher a country's PFM capacity, the more likely it will be able to implement and benefit from looser concessionality requirements. Under this new framework, concessionality requirements are divided into groups<sup>3</sup> such that higher capacity countries will have more options while lower capacity countries will continue with the standard or higher concessionality requirements depending on the country's debt vulnerability.

<sup>&</sup>lt;sup>1</sup>The World Bank's International Development Association (IDA) defines "free-riding" as situations in which debt relief or grants could potentially cross-subsidize lenders that offer non-concessional loans to recipient countries.

<sup>&</sup>lt;sup>2</sup>See FUND (2006). This was the case until the policy change in 2009.

<sup>&</sup>lt;sup>3</sup>See FUND (2009) "Changing Patterns in Low-Income Country Financing and Implications for Fund Policies on External Financing and Debt".

#### 2.2 Empirical Motivation

I use annual data from 1998 to 2018 for 33 low-income countries. The data obtained from several databases: the World Bank's International Debt Statistics (external debt, external multilateral debt, external debt, external debt from private creditors), the World Bank's World Development Indicators (current GDP). I use Bloomberg to get yearly prices for bonds issued between 2010 and 2018 for Mozambique and Senegal. To identify countries that benefited from the debt limit relaxation policy I use the FUND (2012) policy paper<sup>4</sup>. To get the list of African countries that issued bonds between 2006 and 2014 I use Mecagni et al. (2014) book, which examines the rise in international sovereign bonds issued by SSA economies and countries' central banks.

Table 1 below reports the preliminary results of the difference in differences regression of the logarithm of external debt-to-GDP against countries that benefited from the relaxation of their debt limit after 2009. Using a two way fixed effect model, the following equation is estimated using the linear regression:

$$log (Debt/GDP)_{it} = \beta_0 + \beta_1 D_{it} + \alpha_i + \eta_t + \epsilon_{it}$$
(1)

where  $Debt/GDP_{it}$  is log of debt-to-GDP for country i,  $D_{it}$  is an interaction term for countries benefiting from the policy after 2009, and  $\eta_t$  respectively country and time fixed effects. Time t is from 2006 to 2018, while  $\epsilon_{it}$  is the random error term.

 $<sup>^4</sup>$ See "2011 Review of Conditionality" - Table 3.PRGT-Eligible Countries:External Debt Concessionality Requirements Under The New Policy

Table 1: Impact of relaxation policy on debt-to-GDP ratio

| Outcome variables       | External Debt | Non Concessional debt | Concessional Debt |
|-------------------------|---------------|-----------------------|-------------------|
|                         | (1)           | (2)                   | (3)               |
| Post 09 x Treated group | 0.460**       | 0.699***              | 0.299             |
|                         | (0.169)       | (0.205)               | (0.206)           |
| Intercept               | 4.253***      | 3.221***              | 3.595***          |
|                         | (0.0846)      | (0.108)               | (0.0953)          |
| Observations            | 626           | 626                   | 626               |
| $R^2$                   | 0.583         | 0.462                 | 0.550             |
| Number of countries     | 33            | 33                    | 33                |

Robust standard errors in parentheses

Columns (1), (2) and (3) show the results of the linear regression with respectively external debt-to-GDP, non concessional debt-to-GDP and concessional debt-to-GDP as outcome variables. The analysis shows that, countries that benefited from the policy relaxation are more likely to experience an increase of their log external debt-to-GDP ratio(column (1)) by 0.46 or 58% on average between 2009 and 2018. Looking at columns (2) and (3) we can see the increase is coming form the non concessional loans with a significant increase of 0.67 (or 100%). Concessional loans also increase but the results are not statistically significant.

<sup>\*\*\*</sup> p<0.01, \*\* p<0.05, \* p<0.1

## 3 Model

Environment: I consider a small open economy with constant exogenous output  $\bar{y}$  and time is discrete. There are three agents: the government, the multilateral institutions, and the international lenders. To keep things simple, there is no representative household's consumption-investment decision as in Conesa and Kehoe (2017). I assume that the government tax rate is equal to zero, with the consumption of the representative household in this economy being equal to the government spending, however the consumption decision is made by the government. Following Aguiar et al. (2020) the government's discount factor ( $\beta_g$ ), is different than the household discount factor ( $\beta_h$ ). The government is said to be impatient when  $\beta_g < \beta_h$ . The government has access to two types of loans: subsidized,  $B^s$ , at price  $q^s$  through the multilateral institutions, and non-subsidized,  $B^{ns}$ , at price  $q^{ns}$  through the international lenders. The only difference between those two loans is the yield. Each period the government chooses how much debt it can borrow the next period. Subsidized debt contracts are enforceable and the government cannot default on that debt, however, it can choose to repay or default on its non-subsidized debt. Both, the multilateral institutions and the international lenders are risk-neutral agents.

The aggregate state of the economy is  $\mathbf{s} = (B^s, B^{ns}, \zeta)$  with the current period level of subsidized and non-subsidized debt,  $\zeta$  is the sunspot variable. The timing at each period is similar to Conesa and Kehoe (2017):

- 1. The aggregate state  $\mathbf{s} = (B^{ns}, B^s, \zeta)$  is observed. Given bonds prices, the government chooses next period subsidized and non-subsidized debts  $(B'^s)$  and  $B'^{ns}$ .
- 2. Given bonds prices, the multilateral institutions and international lenders choose how much debt to buy, respectively  $b^{\prime s}$  and  $b^{\prime ns}$ .
- 3. The government chooses to repay or default on its non-subsidized debt  $B^{ns}$ .
- 4. Then, the government consumes g.

I assume that the price of the subsidized bonds,  $q^s$ , is greater than the price of the non-subsidized loans  $q^{ns}$ , as observed in the data. Multilateral lenders often lend at concessional rates lower than on the private markets.

**Proposition 1:** This implies that the government will always choose to borrow on concessional terms  $(B'^s)$  until they hit the borrowing limit,  $B'^s = \bar{b}^s$ . Only then that the government

will choose to tap on the non-subsidized debt  $B^{\prime ns}$ .

Proof. See appendix.

Multilateral institutions: are risk-neutral agents with discount factor  $\beta_s$ . They face the following maximization problem:

$$W_s(b^s, B'^s, \mathbf{s}) = \max_{(X_s, b'^s)} \left\{ X_s + \beta_s W_s(b'^s, B''^s, \mathbf{s}') \right\}$$
 (2)

s.t.

$$X_s + q^s(B'^s, \mathbf{s})b'^s = w_s + b^s$$
  
$$b^s < \bar{A}$$

where  $w_s$  is the income,  $X_s$  the consumption level with the constraint  $b^s \leq \bar{A}$  not allowing for Ponzi schemes. From the maximization problem, we derive the bonds prices:  $q^s = \beta_s$ 

**International lenders:** are risk neutral with discount factor  $\beta_{ns}$ . They face the following maximization problem:

$$W_{ns}(b^{ns}, B^{\prime ns}, \mathbf{s}) = \max_{(X_{ns}, b^{\prime ns})} \left\{ X_{ns} + \mathbb{E} \left[ \beta_{ns} W_{ns}(b^{\prime ns}, B^{\prime\prime ns}, \mathbf{s'}) \right] \right\}$$
(3)

s.t.

$$X_{ns} + q^{ns}(B'^{ns}, \mathbf{s})b'^{ns} = w_{ns} + z(q^{ns}(B'^{ns}, \mathbf{s}), \mathbf{s})b^{ns}$$
$$b^{ns} < \bar{A}$$

where  $w_{ns}$  is the income, z is a dummy variable that equals 0 if default happens, and  $X_{ns}$  the consumption level with the constraint  $b^{ns} \leq \bar{A}$  not allowing for Ponzi schemes.

From the maximization problem, we get the bond prices, it is equal to the lenders discount factor, adjusted by the probability of default  $\delta$ :

$$q^{ns}(B'^{ns}, \mathbf{s}) = \beta_{ns}[1 - \delta(B'^{ns})] \tag{4}$$

The default's probability is endogenous to the model, but instead of varying with income shocks, it depends on how much debt the government accumulates while in the crisis zone.

**Government:** The government faces the following problem.

$$V(\mathbf{s}) = \max_{(g, B'^s, B'^{ns})} \left\{ log(g) + \beta_g \mathbb{E} \left[ V(\mathbf{s'}) \right] \right\}$$
 (5)

s.t.

$$g = y + q^{ns}(B'^{ns}, \mathbf{s})B'^{ns} - zB^{ns} + q^{s}(B'^{s}, \mathbf{s})B'^{s} - B^{s}$$

$$B^s \leq \bar{b}^s$$

$$B^{ns} < \bar{b}^{ns}$$

where  $0 < \beta_g < 1$  is the discount factor and g is the government's consumption.  $B^s$  and  $B^{ns}$  are the current period level of subsidized and non-subsidized debt, while  $B'^s$  and  $B'^{ns}$  are the next period level of debt.  $q^s$  and  $q^{ns}$  are the bonds' prices. The country's output, y, is the exogenous and of the form:  $y = Z^{1-z}\bar{y}$ , where z is a dummy variable that equals 0 if default and Z the drop in productivity if default happens. With the government being impatient, it will end up borrowing up to the debt limit for both types of loans. We will focus on the non subsidized debt since there is no commitment. Non subsidized debt falls into three possible zones:

- Safe zone: when debt is small, the government will never default  $(\delta(B'ns) = 0)$ ,
- Crisis zone: when debt is at an intermediate level, the government might default (0 <  $\delta(B'ns) < 1$ )
- Default zone: when debt is high, the government will default  $(\delta(B'ns) = 1)$ .

In Cole and Kehoe (2000) self-fulfilling crisis arises when there are two possible equilibrium outcomes, one in which the government is able to sell new debt at a positive price and chooses to repay the old debt and another in which the government is unable to sell new debt at a positive price and defaults on the existing debt. Similarly in this environment, if  $\zeta > \delta(B'ns)$  or/and B'ns is small enough, the international lenders do not expect the government to default. Conversely if  $\zeta \leq \delta(B'ns)$  and debt is at an intermediate level (crisis zone), the lenders expect the government to not commit to repay their debt and therefore they are not willing to lend. However if B'ns is too high, the government defaults and the bankers do not

lend. This implies that bonds prices:

$$q^{ns}(B'^{ns},\mathbf{s}) = \begin{cases} \beta_{ns} & if \ B'^{ns} \leq \bar{B}^{ns} \ (safe \ zone) \\ \beta_{ns}(1 - \delta(B'^{ns})) & if \ \bar{B}^{ns} < B'^{ns} \leq \bar{b}^{ns} \ (crisis \ zone). \end{cases}$$
(6) 
$$0 & if \ \bar{b}^{ns} < B'^{ns} \ (default)$$
 with  $\bar{B}^{ns}$  and  $\bar{b}^{ns}$  being, respectively, the two cutoff levels of non subsidized debt.

Recursive equilibrium: In this economy, the government lacks commitment on nonsubsidized debt and all three agents act sequentially. Given the aggregate state s = $(B^s, B^{ns}, \zeta)$ , the policy functions for the government  $B'^s(\mathbf{s})$ ,  $B'^{ns}(\mathbf{s})$ ,  $z(q^{ns}, q^s, B'^{ns}, \bar{b}^s, \mathbf{s})$ and  $g(q^{ns}, q^s, B'^{ns}, B'^s, \mathbf{s})$ , the prices of subsidized and non-subsidized bonds  $q^s(B'^s, \mathbf{s})$ ,  $q^{ns}(B'^{ns}, \mathbf{s})$ , give us the equilibrium.

A recursive equilibrium for this economy is defined by a value function  $V(\mathbf{s})$ , policy functions  $B^{\prime s}(\mathbf{s})$ ,  $B^{\prime ns}(\mathbf{s})$ ,  $z(\mathbf{s})$  and  $g(q^{ns}, q^s, B^{\prime ns}, B^{\prime s}, \mathbf{s})$  for the government; a value function  $W_s(b^s, B^{\prime s}, \mathbf{s})$  and a policy correspondence  $b^{\prime s}(\mathbf{s})$  for the multilateral institutions; a value function  $W_{ns}(b^{ns}, B'^{ns}, \mathbf{s})$  and a policy correspondence  $b'^{ns}(\mathbf{s})$  for the lenders and finally a system of prices  $q^s(B'^s, \mathbf{s}), q^{ns}(B'^{ns}, \mathbf{s})$  such that:

1. Given the policy functions  $z(q^{ns}, q^s, B'^{ns}, \bar{b}^s, \mathbf{s}), g(\mathbf{s})$  and the prices of the bonds  $q^s(B'^s, \mathbf{s}), q^{ns}(B'^{ns}, \mathbf{s}); V(\mathbf{s})$  and policy functions  $B'^s(\mathbf{s}), B'^{ns}(\mathbf{s})$  solve the government's problem at the beginning of the period:

$$V(\mathbf{s}) = \max_{(g,B'^s,B'^{ns})} \left\{ log(g) + \beta_g \mathbb{E} \left[ V(\mathbf{s'}) \right] \right\}$$
 (7)

s.t.

$$g(q^{ns}, q^s, B'^{ns}, B'^s, \mathbf{s}) = y(z) + q^{ns}(B'^{ns}, \mathbf{s})B'^{ns} - z(q^{ns}, q^s, B'^{ns}, \bar{b}^s, \mathbf{s})B^{ns} + q^s(B'^s, \mathbf{s})B'^{s} - B^s$$

2.  $b'^{ns}(b^{ns}, B'^{ns}, \bar{b}^{s}, \mathbf{s})$  solve the international lenders' problem and  $q^{ns}(B'^{ns}, \mathbf{s})$  satisfies the lenders' no arbitrage condition:

$$q^{ns}(B^{\prime ns}, \mathbf{s}) = \beta_{ns}[1 - \delta(B^{\prime ns})] \tag{8}$$

3.  $b'^{s}(b^{s}, B'^{s}, \mathbf{s})$  solve the multilateral institutions' problem and  $q^{s}(B'^{s}, \mathbf{s})$  satisfies the mul-

tilateral' no arbitrage condition:

$$q^s(B'^s, \mathbf{s}) = \beta_s$$

4. Given  $V(\mathbf{s})$ ; the policy functions  $z((q^{ns}, q^s, B'^{ns}, \bar{b}^s, \mathbf{s}), g(q^{ns}, q^s, B'^{ns}, B'^{s}, \mathbf{s})$  solve the government's problem at the end of the period:

$$\max_{(g,B'^s,B'^{ns})} \left\{ log(g) + \beta_g \mathbb{E} \left[ V(\mathbf{s'}) \right] \right\}$$
 (9)

s.t.

$$g = y(z) + q^{ns}B'^{ns} - zB^{ns} + q^{s}B'^{s} - B^{s}$$

With the government running up its subsidized debt,  $B^s$ , in T periods, we solve for the optimal policy functions.

To solve for the lower bound of debt for the crisis region,  $\bar{B}^{ns}$ , we need to define two values functions. Let  $V_{run}$  be the value of running up debt when price of of next period non subsidized debt,  $B'^{ns}$ , is 0:

$$V_{run}(B^s, 0) = log[\bar{y} - \bar{B}^{ns} + \bar{b}^s(\beta_s - 1)] + \frac{\beta_g}{1 - \beta_g} V(\bar{b}^s, 0)$$
(10)

Let  $V_d$  be the discounted value of default:

$$V_d = \frac{1}{1 - \beta_g} log[Z\bar{y} + \bar{b}^s(\beta_s - 1)]$$

$$\tag{11}$$

Equating  $V_{run}(B^s, 0)$  and  $V_d$ , allows us to obtain  $\bar{B}^{ns}$  analytically:

$$\bar{B}^{ns}(Z, \beta_g, B^s) = [\bar{y} + \bar{b}^s(\beta_s - 1)] - \frac{[Z\bar{y} + \bar{b}^s(\beta_s - 1)]^{\frac{1}{1 - \beta_g}}}{[\bar{y} + \bar{b}^s(\beta_s - 1)]^{\frac{\beta_g}{1 - \beta_g}}}$$
(12)

The upper bound of debt for the crisis region,  $\bar{b}^{ns}$ , is solved numerically by equating the value of repaying the debt when in the crisis zone to the discounted value of default.

Let  $V_r(s)$  be the value of repaying when the price of  $B^{\prime ns}$  is  $\beta_{ns}(1-\delta)$ :

$$V_r(s) = log[\bar{y} + \beta_{ns}(1 - \delta)B'^{ns} - B^{ns} + \bar{b}^s(\beta_s - 1)] + \beta_g \mathbb{E}\left[V_r(s')\right]$$
(13)

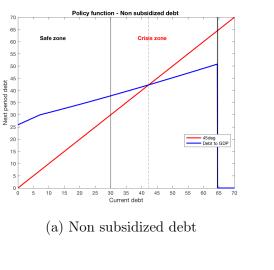
Let  $V_d$  be the same discounted value of default:

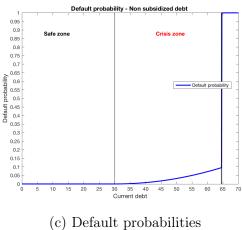
$$V_d = \frac{1}{1 - \beta_g} log[Z\bar{y} + \bar{b}^s(\beta_s - 1)]$$

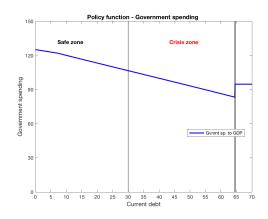
#### 3.1 Policy Functions

This section describes the mechanism of the model through the main policy functions of the government. Figure 2 plots the policy functions with the debt cutoffs. the lower bound of the crisis zone  $(\bar{B}^{ns})$  is about 30% of GDP. Below that threshold the government is in the safe zone and it is not optimal to default. Above that cutoff, the government is in the crisis zone and a self-fulling crisis might happen. The upper bound of the crisis zone  $(\bar{b}^{ns})$  is around 65% of GDP. Above that level it is optimal for the government to default. The optimal policy for the government is to accumulate debt fast in the safe region, since bond prices (Figure 2d) are constant and at their highest. The government keeps accumulating debt in the crisis zone but at a lower speed since default probabilities (Figure 2c) kick in and investors are becoming nervous. If debt level is above 42% of GDP, the government optimal policy is to decrease its debt.

Suppose now that we have a change in bond prices. Figure 3 show how the government adjusts its borrowing policy when bond prices are low (Figure 3a) versus when prices are high (Figure 3b). The first thing to notice is that the upper bound of the crisis region  $(\bar{b}^{ns})$  decreases when prices are low (58% vs 65% of GDP in the baseline model) and increases when prices are high (90%). When prices are low, the optimal policy for the government is still to accumulate debt fast in the safe region, however it barely crosses to the crisis region. When debt level is higher than 31% (vs 42% of GDP in the baseline model) the optimal policy for the government is to decrease its debt. On the other hand, when prices are low the optimal policy for the government is to accumulate debt fast until it reaches the upper bound of the crisis zone (90%) and stay there.







(b) Government's consumption

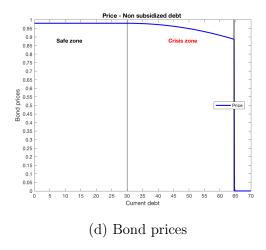
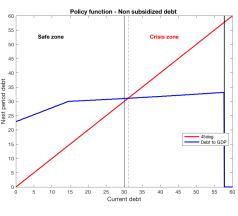
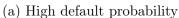
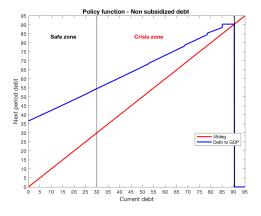


Figure 2: Policy functions of key variables







(b) Low default probability

Figure 3: Non subsidized debt

## 4 Quantitative Analysis

This section illustrates the quantitative results of the model.

#### 4.1 Calibration

Functional forms: The utility function is of the form U(g) = log(g). Following Hördahl and Tristani (2013), I use a linear-quadratic function, to measure the relationship between default risk and debt. The non-linearity allows for more volatility in the crisis zone even without exogenous shocks. The probability of default is increasing with the distance of the level of non subsidized debt relative to the lower bound of the crisis zone. I assume that the probability of default has the following functional form:

$$\delta(B'^{ns}) = \bar{\epsilon}(B'^{ns} - \bar{B}^{ns})^2 \text{ with } \bar{\epsilon} \text{ the constant slope.}$$
 
$$\delta(B'^{ns}) = \begin{cases} 0 & \text{if } B'^{ns} \leq \bar{B}^{ns} \text{ (safe zone)} \\ \\ \delta(B'^{ns}) & \text{if } \bar{B}^{ns} < B'^{ns} \leq \bar{b}^{ns} \text{ (crisis zone).} \end{cases}$$
 
$$1 & \text{if } \bar{b}^{ns} < B'^{ns} \text{ (default)}$$

Parameters values: The model is solved numerically to evaluate its quantitative predictions regarding the non subsidized debt and the government's default decision. The benchmark model is calibrated using Mozambique macroeconomic data from 2006 to 2018. A period in the model corresponds to a year in the data. All the parameter values (Table 3) are observed in the data. The government's discount factor  $\beta_g$  and the slope of the average default risk  $(\bar{\epsilon})$  however are chosen such that the model estimations match relevant moments in the data(Table 2).

The average subsidized interest rate match the existing official concessional lending practice of 0.8% (Koeda, 2008) which leads to a multilateral discount factor,  $\beta_s = 0.99$ . The risk-free interest rate of 2% is set to match the yield of safe bonds as do Conesa and Kehoe (2017), and thus a lenders' discount factor of 0.98. The default penalty 1-Z of 5% is standard in the literature ((Alonso-Ortiz et al., 2017)). The initial level and debt limit of the subsidized debt come from the data for years 2006 and 2010. In the model, the government borrows up

to the subsidized debt limit before tapping on the non-subsidized debt. The starting year of the non-subsidized debt is set for 2010 since the debt limit relaxation policy was implemented in late 2009. I assume that the initial level of non-subsidized debt is zero. The government's discount factor is disciplined by the average non-subsidized debt to output ratio. The average default risk  $(\bar{\epsilon})$  is chosen such that it matches the average yield of non-subsidized bonds, from 2010 to 2016 in the data.

Table 2: Mozambique - Parameters calibrated from the simulations

| Description                  | Parameter             | Value       | Source/Target                                   |  |
|------------------------------|-----------------------|-------------|---|--|
| Government's discount factor | $\beta_g$             | 0.86        | Mean NS debt-to-GDP (27.7% - From 2010 to 2018) |  |
| Constant                     | $\overline{\epsilon}$ | $8*10^{-5}$ | Mean NS yield (11% - From 2010 to 2016)         |  |

Table 3: Mozambique - Parameters calibrated from the data

| Description                          | Parameter    | Value | Source/Target           |
|--------------------------------------|--------------|-------|-------------------------|
| Multilateral's discount factor       | $\beta_s$    | 0.99  | Koeda (2008)            |
| Lenders' discount factor             | $\beta_{ns}$ | 0.98  | Conesa and Kehoe (2017) |
| Output                               | $ar{y}$      | 100   | Arbitrary value         |
| Drop-in productivity                 | Z            | 0.95  | Conesa and Kehoe (2017) |
| Initial level of subsidized debt     | $B^s$        | 12    | NS debt-to-GDP in 2006  |
| Subsidized debt limit                | $ar{b^s}$    | 23    | NS debt-to-GDP in 2010  |
| Initial level of non subsidized debt | $B^{ns}$     | 0     | Arbitrary value         |

### 4.2 Quantitative Results

Mozambique: The calibrated model predicts that an impatient government will enter the crisis zone a year earlier than a less impatient government on average.

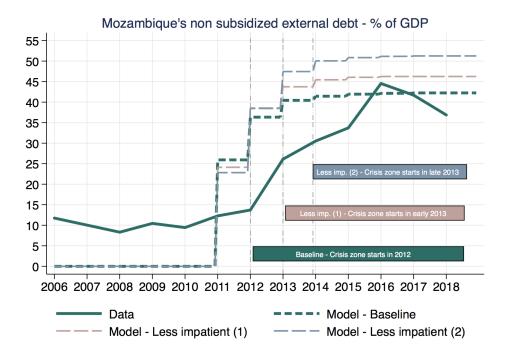


Figure 4: Non subsidized debt

## 4.3 Welfare Analysis

Now I explore the question of whether having a government in disagreement with the households, leads to a potential welfare gain or loss. Let  $\beta_h$  be the household discount factor such that:  $\beta_g < \beta_h = \beta_{ns}$ . To quantify the welfare gains of debt accumulation, I compare the benchmark model (impatient government) with a less impatient government. Table 4 shows that households are better off when the discount factor of the government is closer to the lenders'.

Table 4: Impatient Government vs Patient Government

|   | Baseline: : $\beta_g = 0.86$ | $\beta_g = 0.91$ | $\beta_g = 0.93$ |
|---|------------------------------|------------------|------------------|
| Mean of NS debt $B^{ns}$                    | 38.73                        | 43.41            | 47.62            |
| $\bar{B}^{ns}$ (lower bound of crisis zone) | 30.00                        | 40.10            | 47.30            |
| $\bar{b}^{ns}$ (upper bound of crisis zone) | 64.56                        | 80.58            | 92.79            |
| Change in welfare                           | -                            | +0.9%            | +1.7%            |

To compute the welfare losses of having an impatient government, I proceed as follows. Given the governments' policy functions, I compute the consumption paths for both economies and take N=1000 draws  $G=\{\{(g_t^{imp},g_t^{pat})\}_{t=1}^{T=1000}\}_{n=1}^{N=1000}$ . Let  $W^{imp}$  be the value of having an impatient government such that:

$$W^{imp} = \mathbb{E} \left\{ \sum_{t=0}^{\infty} \beta_h^t \left[ log(g_t^{imp}) \right] \right\}$$

and define  $W^{pat}$  as the value of having a patient government such that:

$$W^{pat} = \mathbb{E}\left\{\sum_{t=0}^{\infty} \beta_h^t \left[log((1+\lambda)g_t^{pat})\right]\right\}$$

Let  $\lambda$  be the welfare losses that the households encounter from having an impatient government. By equating the two equations,  $W^{imp}$  and  $W^{pat}$ , we solve for  $\lambda$ :

I estimate a gain in welfare of 0.9% if the government is less impatient ( $\beta_g = 0.91$ ) and a greater gain of 1.7% when  $\beta_g = 0.93$ .

## 5 Conclusion

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## A The HIPC initiative and MDRI

Launched in 1996, the original Initiative for Heavily Indebted Poor Countries (HIPCs) marked the first time that multilateral, Paris Club, and other official bilateral and commercial creditors united in a joint effort to reduce the external debt of the world's most debt-laden poor countries to "sustainable levels"—that is, levels that allow these countries to service their debt through export earnings, aid, and private capital inflows without compromising long-term, poverty-reducing growth. Assistance under the HIPC initiative is limited to countries that have per capita incomes low enough (GNI per capita less than \$2390) to qualify for World Bank and IMF concessional lending facilities, and that face unsustainable debt burdens even after traditional debt relief. The vast majority of beneficiary countries are in Africa.

The main critique of the original HIPC initiative was that the sustainability targets were set in light of the empirical work that had examined largely middle income countries (MICs) while LICs had less capacity to sustain external debt. In 1999, a review of the HIPC initiative was carried out by the World Bank and the IMF in broad consultation with civil society organizations and public officials. As a result, the international community agreed to enhance the HIPC initiative and committed to providing faster, broader, and deeper debt relief. With the qualifying thresholds being lowered, more countries were eligible for debt relief, while some were eligible for more debt relief. The country eligibility is determined as follows:

Decision Point - Stage 1: The HIPC needs to establish a three year (or less) track record of good macroeconomic performance. Once that goal is attained, the country is considered to have reached its "decision point". The country's eligibility and the amount of debt relief are then determined by the IMF and World Bank Boards. Debt relief and other assistance now begin flowing as soon as the decision point is reached, with the amount based on the country's immediate needs and capacity for channeling the funds to poverty-reducing purposes.

Decision Point - Stage 2: The HIPC needs to establish another track record by implementing the policies determined at the "decision point".

Completion Point: The international community commits to provide sufficient assistance by a particular date (the "completion point") in an amount that would enable the country to achieve debt sustainability. At the "completion point," the remainder of the full stock-of-debt reduction pledged is delivered. (IMF website)

As of February 2020, thirty six countries are at post-completion point.

The MDRI: In June 2005, the Group of 8 (G8) major industrial countries proposed that

three multilateral institutions—the IMF, the International Development Association (IDA) of the World Bank, and the African Development Fund (AfDF)—cancel 100 percent of their debt claims on countries that had reached, or would eventually reach, the completion point under the enhanced HIPC Initiative. The goal of the MDRI was to provide full debt relief to free up additional resources to help these countries reach the United Nations millenium development goals.(IMF website)

Combined, the MDRI and HIPC initiative have provided around \$99 billion in debt relief.

- B Data Appendix
- C Solving the Model
- D Proof of proposition 1
- E Computational Algorithm