

Finding an optimal location for a new Chinese restaurant

in Düsseldorf, Germany

Business problem

- ▶ Finding an **optimal location for a new restaurant** is a difficult process and can determine its success.
- ▶ There is an abundance of restaurants in the city of Düsseldorf and we are aiming to find a location that is **not already crowded with restaurants**.
- ▶ We are particularly interested in areas with **no or few chinese restaurants in the vicinity**.
- ▶ Another preference is that the location is **as close to city center as possible** as the population density will be higher.
- ▶ We will use data science to **generate a few most promising neighborhoods** based on these criteria. Advantages of each area will then be clearly expressed so that the best possible location can be chosen by the stakeholders.

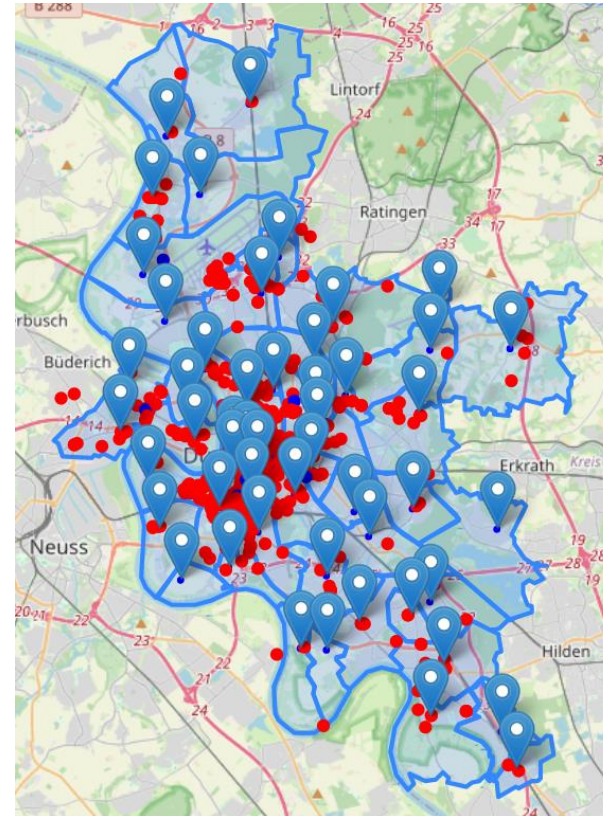
Data sources

- ▶ Düsseldorf geojson file from https://opendata.duesseldorf.de/sites/default/files/Stadtteile_WGS84_4326.geojson
- ▶ Venue information from **Foursquare API**
- ▶ Other information: **OpenStreetMap API**, **Overpass API**

District selection - Primary analysis

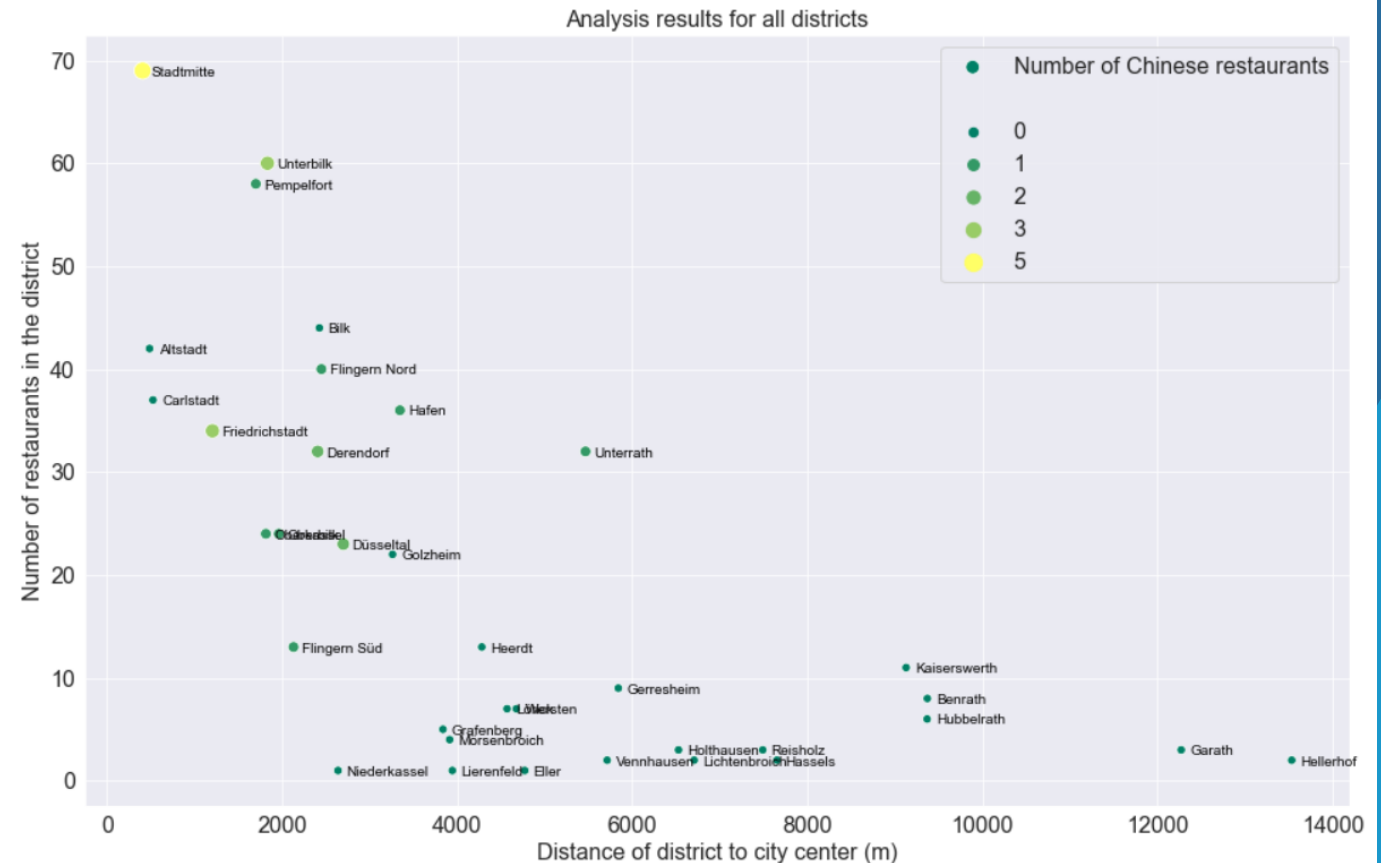
- ▶ First, we select some candidate districts (macro level selection).
- ▶ Parameters:
 - ▶ Restaurants in district (big red dots)
 - ▶ Chinese restaurants in district (big blue dots*)
 - ▶ Distance between city center and district center

*small blue dots mark the respective district centers



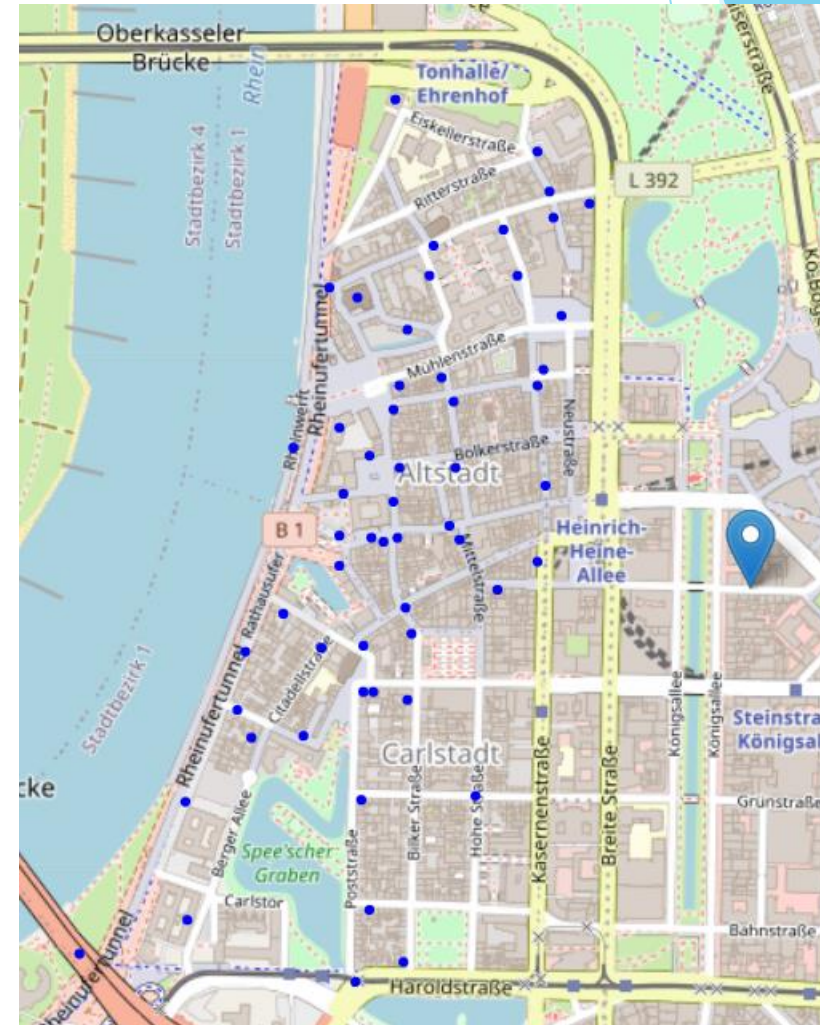
District selection - Results

- ▶ Multi-objective optimization problem.
- ▶ Pareto optimal solutions:
 - ▶ Altstadt, Carlstadt and Niederkassel.
 - ▶ Have no Chinese restaurants.
 - ▶ good trade-off between the number of restaurants in the district and their distance to the city center.
- ▶ Niederkassel is a far less popular part of town and not well visited.
- ▶ The other two districts are popular districts of Düsseldorf. Selected as candidates



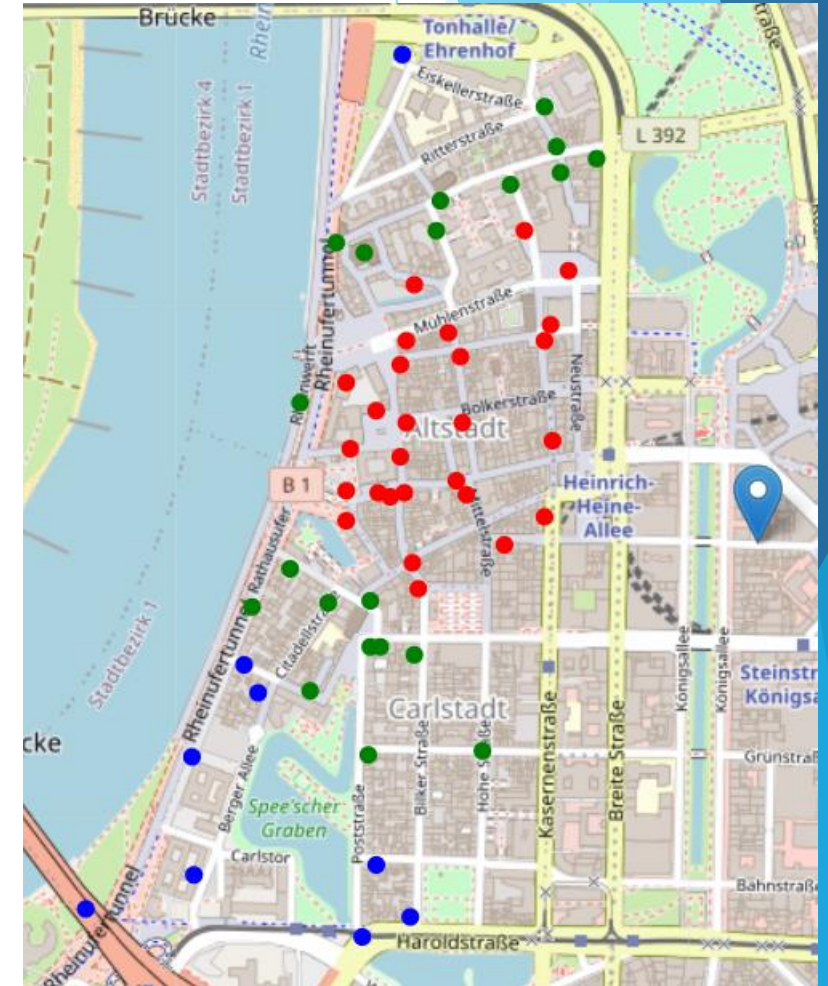
Location selection - Secondary analysis

- ▶ First, we select generate candidate locations (micro level selection).
- ▶ We extract each street name inside the two polygons using **OverpassAPI**.
- ▶ Each street is a candidate
- ▶ K-Means will be applied to search for candidates
- ▶ Parameters:
 - ▶ Restaurants in 200m radius
 - ▶ Distance to next Chinese restaurants
 - ▶ Distance to city center



Location selection - K-Means results

- ▶ **Blue cluster:** nearly no restaurants in the vicinity, high distance to the next Chinese restaurant and a higher distance to the city center.
- ▶ **Red cluster:** high restaurant density (>20), low distance to the next Chinese restaurant and medium distance to the city center
- ▶ **Green cluster:** medium restaurant density (10), medium distance to the next Chinese restaurant and medium distance to the city center
- ▶ asd



Location selection - Discussion

- ▶ Depending on the stakeholders preferences, the locations in the first and second cluster can be considered optima.
- ▶ The locations in the first cluster have almost no restaurants nearby and are the furthest away from nearby Chinese restaurants.
 - ▶ However, this could also be due to the fact that these locations have certain disadvantages such as few parking spaces, far from the city center, etc.
- ▶ The areas in the second cluster on the other hand have some restaurants nearby and are closer to the city center.
 - ▶ These areas could prove to be better candidates. A deeper analysis with more parameters could clarify this.

Conclusion

- ▶ In this study, we generated location proposals for a new **Chinese restaurant** in **Düsseldorf, Germany**.
- ▶ We performed a **two step analysis** to reach our goal.
- ▶ In a first step, we **identified the candidate districts** in which we might be willing to open the restaurant.
- ▶ In the second step, we used **unsupervised learning** to **generate clusters of candidate locations** (street names).
- ▶ Advantages of each cluster were clearly expressed so that the best possible location can be chosen by the stakeholders.
- ▶ Using the candidate locations the stakeholders can search for places to rent or buy.