

Product Intern assignment

TuteDude

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Presented by

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Why is finding your first job this broken?

Applications Sent: 100+

Replies: 0

Assignments Written: 15

Shortlists: Still waiting

Does that Sound familiar?

Even top-performing students get ghosted.
Recruiters are overwhelmed.
Everyone's losing.

Lets fix that



Pain Points

Students

- No roadmap
- No fit feedback
- Too many assignments
- Zero closure

Recruiters

- 1000s of resumes
- <5% relevant
- No candidate credibility
- Time sink

A swipe based hiring experience- Think Tinder meets LinkedIn

Swipe-based
interface for both
students and
recruiters

100%

Satisfaction

0%

Dissappointment

USPs

Smart
matching

AI role
advisor

Reusable
assignments

Dual-sided
credibility
scoring

Swipe.
Match.
Apply.

How It Works- Student

1

Upload resume + fill interests

Sign up with verified academic email or LinkedIn.

Upload resume → auto-parse key data (skills, GPA, projects).

2

AI recommends roles + roadmap

Fill in:

Current degree & year

Fields of interest (e.g., cybersecurity, UI/UX, ML)

Preferred job functions and dream role(s)

3

Swipe on curated listings

User can type freeform (e.g., *"I like design and psychology"*)

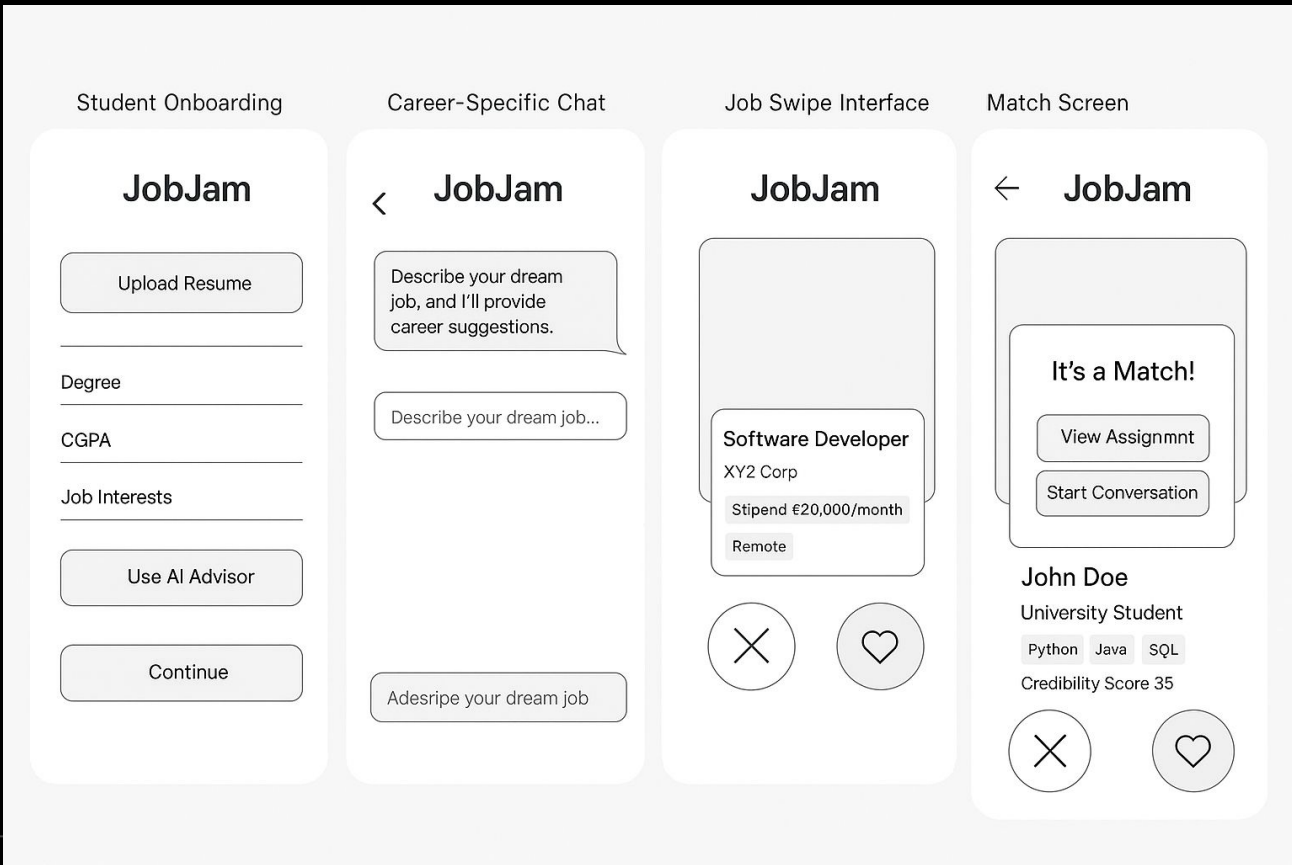
AI recommends career paths + entry-level roles (e.g., UX Researcher, Product Designer)

Bonus: Suggests learning roadmap + real job/internship listings to apply for now.

4

Get feedback on matches and rejections

Mockup



How It Works- Recruiter

1

**Company
verification required**

Sign up with work email →
Verify via OTP + domain check.

2

**Swipe through
ranked profiles**

Provide:

Company name, LinkedIn,
website

Size of org, hiring frequency

3

**View credibility +
assignment vault**

Mandatory
verification badge
(paid or linked to
govt/Startup India
registry)

4

**Rate candidates,
leave feedback**

See resume, credibility score,
project tags and swipe.

Save, shortlist, or
auto-request assignment (if
mutual match)

Mockup

Recruiter Onboarding

JobJam

Name

Company

Submit

Job Requirements

JobJam

Role

Experience

e.g. 3+ years

CGPA

Submit

Profile View

JobJam

John Doe

University Student

Credibility Score 85

✕

✓

Student Match

It's a Match!

Jane Smith

Recruiter

John Doe

University Student

ViewConversation

Start Conversation

Our Competition

| Platform | Acquisition Strategy | Retention Strategy | Differentiation Gap | How JobJam Is Different |
|-----------------------|--|---|--|--|
| Internshala | College TPO tie-ups, SEO, email campaigns | Certification courses, resume templates | Static listings, low personalization | AI-curated, swipe-first UX with credibility layer |
| LinkedIn | Professional network virality, referrals | Daily engagement via posts & job alerts | Overcrowded feed, lacks early-career focus | Gen-Z-first UX, role discovery advisor for unsure students |
| Unstop (Dare2Compete) | Contests & challenges for students | Leaderboards, branded hackathons | Assessment-heavy, favors elite colleges | Skill-first matching, universal assignment vault |
| CutShort | Smart algorithmic job matching for professionals | Candidate curation tools | Not student-focused, limited for internships | Built ground-up for students & internships |
| Naukri.com | Mass job posting + email marketing | Resume boosters, alerts | Outdated UI/UX, resume-focused | Interactive, project-backed, swipe-based profiles |
| AngelList Talent | Startup-focused sourcing | Referral hiring, curated startup access | Very niche, limited entry-level roles | Supports all org sizes + early talent pool |

MVP delivery in 14 days

| Day Range | Focus Area | Deliverables |
|-----------|-----------------------------|--|
| 1–2 | Research & Planning | Refined problem statement, finalized features, storyboard |
| 3–5 | UI & No-Code Tool Setup | Design wireframes in Figma, choose no-code tools (e.g., Framer/Webflow + Airtable) |
| 6–9 | Build Interactive Prototype | Swipe UI, AI advisor page (Tally or Typeform mock), profile flows |
| 10–12 | Connect Logic & Test | Link data (e.g., Airtable backend), enable flow logic, usability testing |
| 13–14 | Polish, Record & Submit | Pitch deck, 2–3 min video walkthrough, submit demo link & docs |

User acquisition strategies

Student Channels:

- LinkedIn
- TPO Outreach
- Discord (invite-only)

Recruiter Channels:

- Cold DMs + founder forums
- Paid verification gate
- Early-mover perks

Monetization strategy

Recruiters Pay for Legitimacy & Leverage

- **Mandatory Verification Fee (₹4,999/year)**
 - Filters out non-serious recruiters
 - Unlocks access to verified student profiles
- **Premium Hiring Tools**
 - AI-powered candidate filters
 - Bulk assignment review dashboard
 - Featured role listings on swipe stacks
- **Pay-Per-Post (optional)**
 - For startups needing short-term, role-specific access

Students Pay for Growth & Access (Optional)

- **Job Packs (₹199 per verified role)**
 - Refundable if shortlisted or assignment completed
 - Ensures effort is matched with opportunity
- **Career Counseling (₹599/session)**
 - Personalized guidance via certified career mentors
 - Includes AI resume analysis + skill roadmap
- **Premium Learning Paths (Coming Soon)**
 - Curated upskilling modules aligned with AI career advisor outcomes
 - Micro-certificates attached to assignment vault

Risks and challenges

1



Imbalance in User base

Too many applicants, not enough recruiters.

→ Early outreach will target small startups & verified hiring partners.

2



Fake Recruiters & Ghost Postings

Unverified companies may misuse platform access.

→ Mandatory verification + paid recruiter onboarding gate.

3



Swipe Fatigue

Overuse of swipe-based UX can lead to drop-off.

→ Limit daily swipes, add micro-rewards (e.g. access to Discord, AI resume review).

4



Low trust from first-time users

New platforms struggle to gain user confidence.

→ Dual credibility scores, visible recruiter ratings, and money-back guarantees to build trust

Thank you