

# Product Intern assignment

TuteDude

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Presented by

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# Why is finding your first job this broken?

Applications Sent: 100+

Replies: 0

Assignments Written: 15

Shortlists: Still waiting

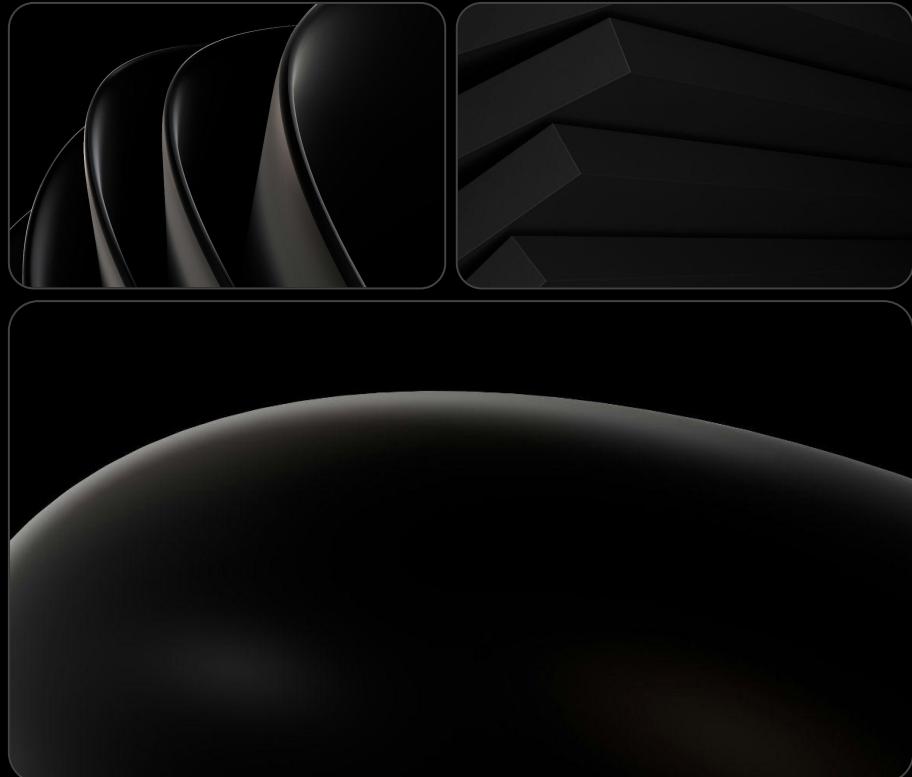
Does that Sound familiar?

Even top-performing students get ghosted.

Recruiters are overwhelmed.

Everyone's losing.

Lets fix that



## Pain Points

# Students

- No roadmap
- No fit feedback
- Too many assignments
- Zero closure

# Recruiters

- 1000s of resumes
- <5% relevant
- No candidate credibility
- Time sink

A swipe based hiring experience-  
Think Tinder meets LinkedIn

Swipe-based interface for both students and recruiters

100%

Satisfaction

0%

Dissappointment

USPs

Smart matching

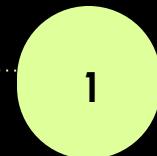
AI role advisor

Reusable assignments

Dual-sided credibility scoring

Swipe.  
Match.  
Apply.

# How It Works- Student



## Upload resume + fill interests

Sign up with verified academic email or LinkedIn.

Upload resume → auto-parse key data (skills, GPA, projects).



## AI recommends roles + roadmap

Fill in:

Current degree & year

Fields of interest (e.g., cybersecurity, UI/UX, ML)

Preferred job functions and dream role(s)



## Swipe on curated listings

User can type freeform (e.g. "*I like design and psychology*")

AI recommends career paths + entry-level roles (e.g., UX Researcher, Product Designer)

Bonus: Suggests learning roadmap + real job/internship listings to apply for now.



## Get feedback on matches and rejections



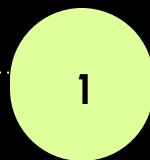
# Mockup

The image displays a wireframe mockup of a mobile application interface for "JobJam". The interface consists of four main screens arranged horizontally:

- Student Onboarding:** This screen features a large "JobJam" logo at the top. Below it are input fields for "Upload Resume", "Degree", "CGPA", and "Job Interests", each with a horizontal line underneath. There are also two buttons: "Use AI Advisor" and "Continue".
- Career-Specific Chat:** This screen shows a "JobJam" header with a back arrow. It contains a text input field with the placeholder "Describe your dream job..." and a larger input field below it with the placeholder "Adesripe your dream job".
- Job Swipe Interface:** This screen shows a "JobJam" header with a back arrow. It displays a job listing for "Software Developer" at "XY2 Corp" with a stipend of "€20,000/month" and the word "Remote". Below the listing are two circular interaction icons: one with a "X" and one with a heart.
- Match Screen:** This screen shows a "JobJam" header with a back arrow. It displays a match for "John Doe", described as a "University Student". His skills are listed as "Python", "Java", and "SQL". His "Credibility Score" is "35". Below his profile are two circular interaction icons: one with a "X" and one with a heart.

# How It Works- Recruiter

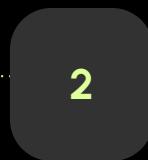
1



## Company verification required

Sign up with work email →  
Verify via OTP + domain check.

2



## Swipe through ranked profiles

Provide:

Company name, LinkedIn,  
website

Size of org, hiring frequency

3



## View credibility + assignment vault

Mandatory  
verification badge  
(paid or linked to  
govt/Startup India  
registry)

4



## Rate candidates, leave feedback

See resume, credibility score,  
project tags and swipe.

Save, shortlist, or  
auto-request assignment (if  
mutual match)

# Mockup

Recruiter Onboarding      Job Requirements      Profile View      Student Match

### JobJam

Name

Company

Submit

### JobJam

Role

Experience  
e.g. 3+ years

CGPA

Submit

### JobJam

John Doe  
University Student  
Credibility Score 85

X    ✓

### It's a Match!

Jane Smith  
Recruiter

John Doe  
University Student

[View Conversation](#)

[Start Conversation](#)

## Our Competition

Platform	Acquisition Strategy	Retention Strategy	Differentiation Gap	How JobJam Is Different
Internshala	College TPO tie-ups, SEO, email campaigns	Certification courses, resume templates	Static listings, low personalization	AI-curated, swipe-first UX with credibility layer
LinkedIn	Professional network virality, referrals	Daily engagement via posts & job alerts	Overcrowded feed, lacks early-career focus	Gen-Z-first UX, role discovery advisor for unsure students
Unstop (Dare2Compete)	Contests & challenges for students	Leaderboards, branded hackathons	Assessment-heavy, favors elite colleges	Skill-first matching, universal assignment vault
CutShort	Smart algorithmic job matching for professionals	Candidate curation tools	Not student-focused, limited for internships	Built ground-up for students & internships
Naukri.com	Mass job posting + email marketing	Resume boosters, alerts	Outdated UI/UX, resume-focused	Interactive, project-backed, swipe-based profiles
AngelList Talent	Startup-focused sourcing	Referral hiring, curated startup access	Very niche, limited entry-level roles	Supports all org sizes + early talent pool
•		▪		

# MVP delivery in 14 days

Day Range	Focus Area	Deliverables
1–2	Research & Planning	Refined problem statement, finalized features, storyboard
3–5	UI & No-Code Tool Setup	Design wireframes in Figma, choose no-code tools (e.g., Framer/Webflow + Airtable)
6–9	Build Interactive Prototype	Swipe UI, AI advisor page (Tally or Typeform mock), profile flows
10–12	Connect Logic & Test	Link data (e.g., Airtable backend), enable flow logic, usability testing
13–14	Polish, Record & Submit	Pitch deck, 2–3 min video walkthrough, submit demo link & docs

# User acquisition strategies

Student Channels:

- LinkedIn
- TPO Outreach
- Discord (invite-only)

Recruiter Channels:

- Cold DMs + founder forums
- Paid verification gate
- Early-mover perks

# Monetization strategy

## Recruiters Pay for Legitimacy & Leverage

- **Mandatory Verification Fee (₹4,999/year)**
  - Filters out non-serious recruiters
  - Unlocks access to verified student profiles
- **Premium Hiring Tools**
  - AI-powered candidate filters
  - Bulk assignment review dashboard
  - Featured role listings on swipe stacks
- **Pay-Per-Post (optional)**
  - For startups needing short-term, role-specific access

## Students Pay for Growth & Access (Optional)

- **Job Packs (₹199 per verified role)**
  - Refundable if shortlisted or assignment completed
  - Ensures effort is matched with opportunity
- **Career Counseling (₹599/session)**
  - Personalized guidance via certified career mentors
  - Includes AI resume analysis + skill roadmap
- **Premium Learning Paths (Coming Soon)**
  - Curated upskilling modules aligned with AI career advisor outcomes
  - Micro-certificates attached to assignment vault

# Risks and challenges

1



Imbalance in User base

**Too many applicants, not enough recruiters.**

→ Early outreach will target small startups & verified hiring partners.

2



Fake Recruiters & Ghost Postings

**Unverified companies may misuse platform access.**

→ Mandatory verification + paid recruiter onboarding gate.

3



Swipe Fatigue

**Overuse of swipe-based UX can lead to drop-off.**

→ Limit daily swipes, add micro-rewards (e.g. access to Discord, AI resume review).

4



Low trust from first-time users

**New platforms struggle to gain user confidence.**

→ Dual credibility scores, visible recruiter ratings, and money-back guarantees to build trust

# Thank you

