



ARE YOU LOOKING FOR A BETTER WAY? A FURNITURE SOLUTION TAILORED AND TUNED TO YOUR NEEDS?

Rapid change is the new normal. Your business needs to anticipate and respond to changes in your markets, technology, operations and workstyles. A reliable, experienced, insightful furniture partner who can deliver what you need, when, where and how you need it. A global partner who will stick around for the next wave of change.

LOOK NO FURTHER.

HNI has unmatched ability to deliver smart, innovative, branded furniture solutions across the world. We offer unprecedented product selection, fulfillment through multiple distribution channels and guaranteed results. In short, we deliver solutions that are:

THE BEST BUSINESS FIT FOR YOU.

WE'RE EXCITED TO INTRODUCE **ONE** FROM HNI.

ONE integrates and delivers the full spectrum of HNI capabilities — furniture, distribution and service — in a solution tailored to your business objectives. As ONE, we offer the industry's broadest range of price points, function and style. As ONE, we tune and tailor services to fit your specific needs. As ONE, we harness our broad perspective to help you innovate.

Allsteel®

Gunlocke®

bpergo®
MEMBER HNI CORP

HBF®

 **ONE**SM
from HNI

LAMEX®

HON.

maxon®

Paoli®

HNI®

ONE PROMISE

ONE PORTFOLIO

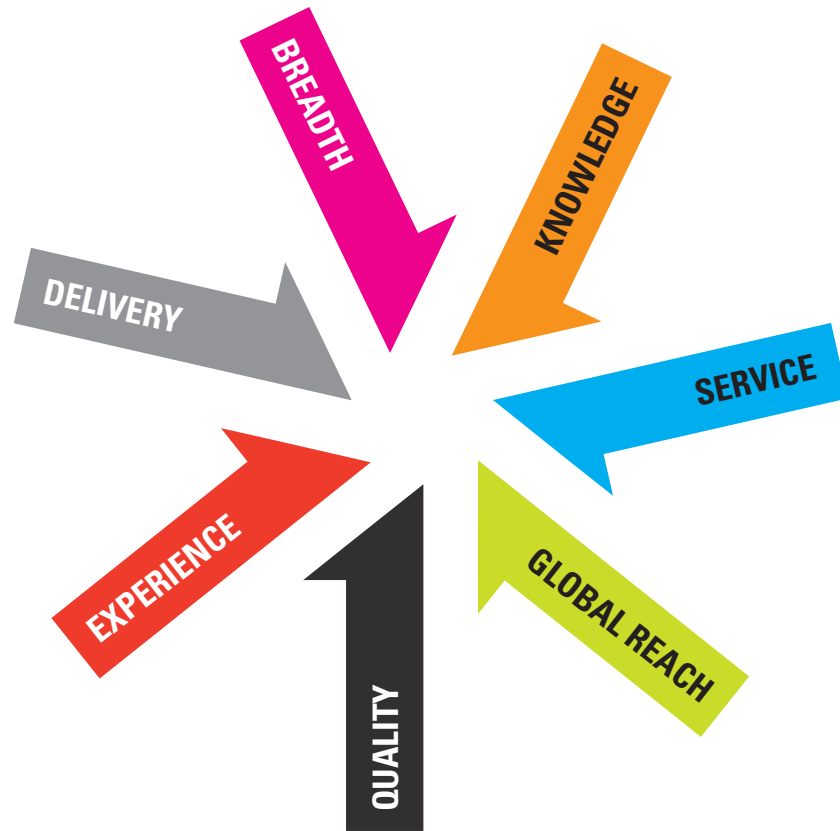
ONE PARTNER

ONE TEAM

One Promise

BEST BUSINESS FIT.

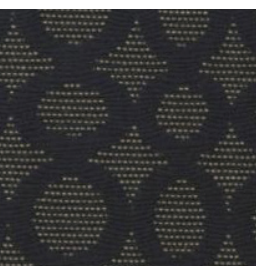
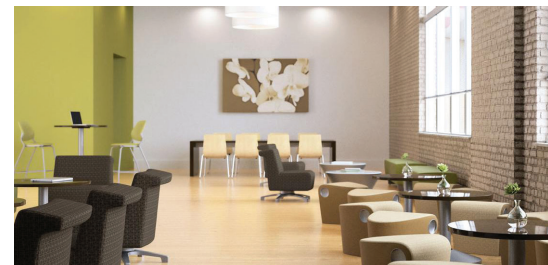
With ONE, you will experience a true, complete and sustained solution tuned to your needs as they evolve. You can stop pulling together suppliers. You can stop making trade-offs that limit your flexibility and speed. Instead, you can start asking for more. You can harness HNI's innovative business practices and our can-do culture of member-owners to define and deliver outcomes that matter to your business.



One Portfolio

BREADTH, DEPTH AND DIVERSE INNOVATION.

ONE combines and activates products and services of all HNI companies and partners. Each HNI company stays focused on very specific customer needs. This collectively results in the broadest perspective in workplace solutions, meaning the ONE portfolio can deliver the smartest solutions across many categories, segments and applications. As a ONE customer, it means you can mix and match to meet an unlimited set of cost, design and performance goals.



One Partner

UNCOMMON INSIGHT AND RESPONSIVENESS.

The ONE team is seasoned, skilled and eager to understand the specific challenges you face. We have the tools and processes necessary to diagnose and serve your needs as they unfold over time. We value our relationships and know that we have to earn the right to serve you every day.



One Team

SERVING YOU CONSISTENTLY, ANYWHERE, IN EVERY WAY.

In partnership with our global distribution network, ONE can coordinate locally and globally sourced products and services around the world, leveraging our operating companies in North America, China and India, and our strategic partnerships in Europe, the Middle East and South America. As a ONE customer, this means you can maintain a global procurement standard and brand image, while still permitting local control and optimization.

50 countries on five continents

GLOBAL DISTRIBUTION & CUSTOMIZABLE FULFILLMENT

local manufacturing in
East Asia, South Asia,
Europe, South America
and North America

industry's **largest**
dealer network

COORDINATION & PROJECT MANAGEMENT SERVICES



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ONE-HNI.COM

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