

# Introduction to Decision Support Systems (DSS)

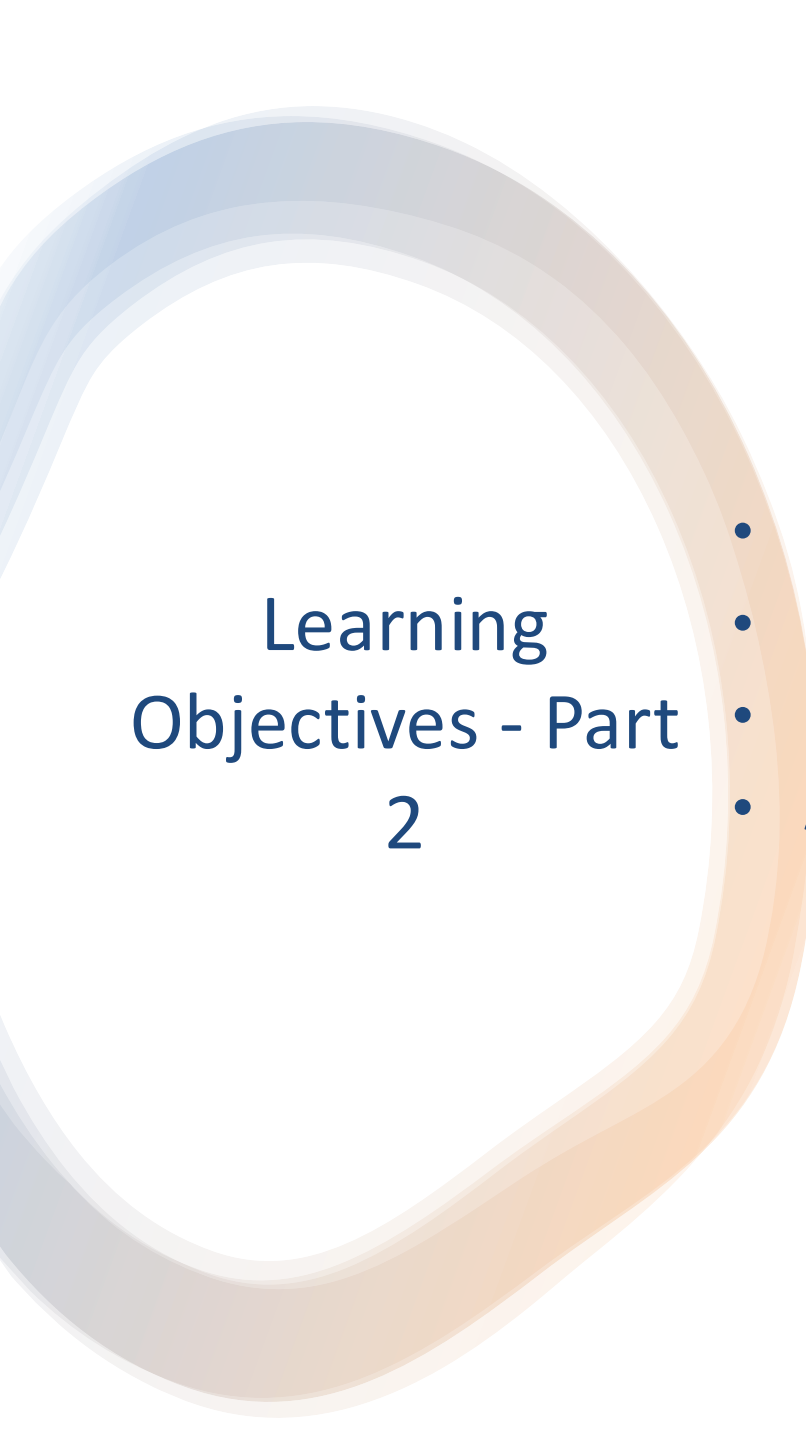
A background image showing a group of business professionals in a meeting. A man in a suit and tie is on the left, and a woman in a dark blazer is on the right, holding a smartphone. In the foreground, a hand holds a tablet displaying a dashboard with charts and graphs. There are also coffee cups on the table.

Week 1 – Definition, Scope, History, Types, and Practical Examples



## Learning Objectives - Part 1

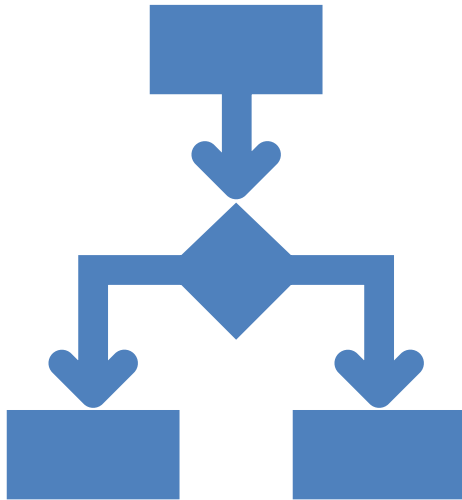
- Define Decision Support Systems (DSS)
- Understand their scope and purpose
- Explore real-world applications in business



## Learning Objectives - Part 2

- Understand DSS historical evolution
- Relation to MIS, EIS, ERP
- Classify DSS types
- Apply practical exercises using sample datasets

## Definition & Scope (1)



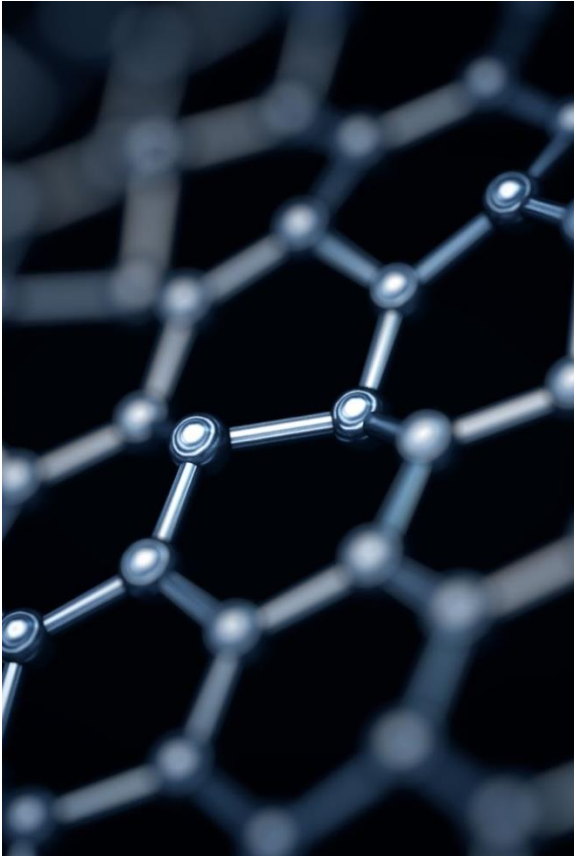
- Decision Support System (DSS) is an information system that supports business or organizational decision-making.

## Definition & Scope (2)



- DSS helps in semi-structured and unstructured problems, unlike traditional MIS which focuses on structured tasks.

## Definition & Scope (3)



### Key Characteristics:

- Supports, not replaces, decision-making
- Provides analytical tools and models
- Controlled by the user

# Definition & Scope (4)

- Scope: DSS can be applied in finance, healthcare, supply chain, marketing, government, and many other sectors.



# Definition & Scope (5)

DSS enhances decision quality, reduces decision time, and increases managerial effectiveness.



# Historical Evolution (1)

- 1960s–70s: Originated from Management Information Systems (MIS), focusing on reporting structured information.



# Historical Evolution (2)

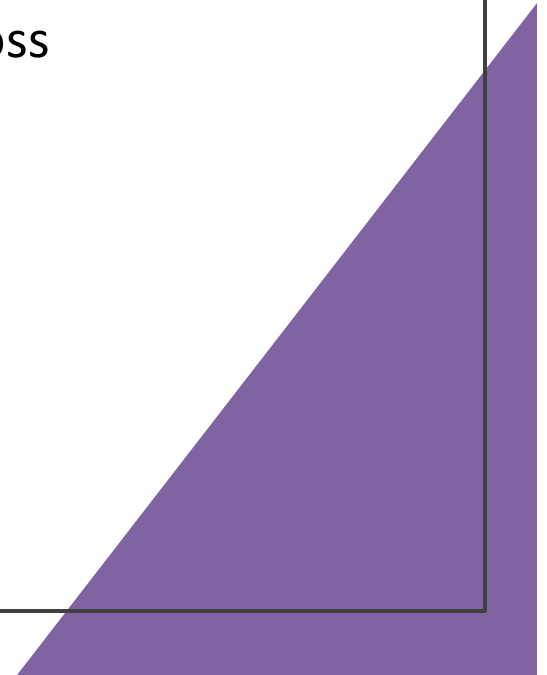
- 1970s–1980s: DSS emerged to handle semi-structured and unstructured problems using models and data analysis.

# Historical Evolution (3)

- EIS (Executive Information Systems) in the 1980s provided dashboards and executive summaries for top managers.

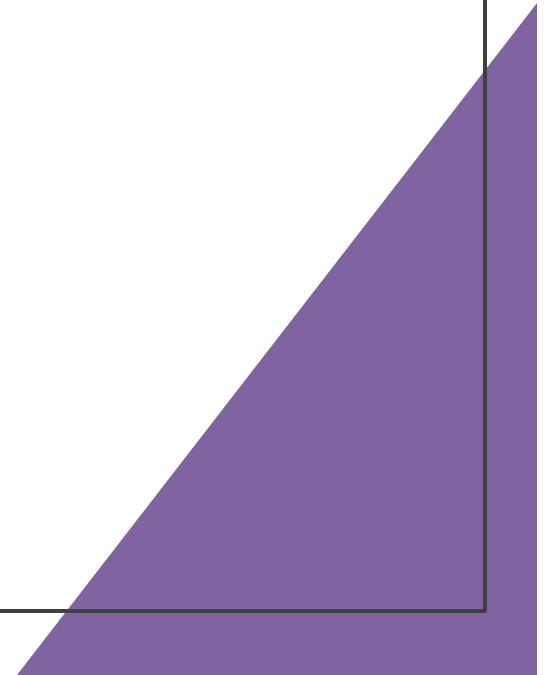
# Historical Evolution (4)

- ERP (Enterprise Resource Planning) systems from 1990s onward integrated DSS capabilities across organizational functions.



# Historical Evolution (5)

- Comparison Table: MIS vs DSS vs EIS vs ERP (Features, Users, Decision Support Type).



# Historical Evolution (6)

- DSS bridges the gap between raw data and managerial decision-making by combining data, models, and user interface.

# Historical Evolution (7)

Modern DSS often incorporates AI and analytics for predictive and prescriptive insights.

# Data-Driven DSS

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USES LARGE DATASETS, WAREHOUSES,  
OLAP CUBES, DASHBOARDS FOR  
REPORTING AND TREND ANALYSIS.



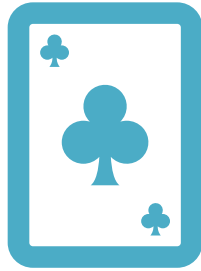
EXAMPLE: SALES DASHBOARDS,  
INVENTORY TRACKING.



# Data-Driven DSS - Example & Explanation

- Detailed example and scenario of Data-Driven DSS usage.
- Steps, outcomes, and benefits.

# Model-Driven DSS



Uses analytical, optimization, and simulation models to analyze 'what-if' scenarios.



Example: Financial forecasting, production planning.

# Model-Driven DSS - Example & Explanation

- Detailed example and scenario of Model-Driven DSS usage.
- Steps, outcomes, and benefits.

# Knowledge-Driven DSS



Employs rules, AI, and expert knowledge to suggest decisions.



Example: Clinical Decision Support Systems (CDSS), diagnostic AI systems.

# Knowledge-Driven DSS - Example & Explanation

- Detailed example and scenario of Knowledge-Driven DSS usage.
- Steps, outcomes, and benefits.



# Communication- Driven DSS

- Supports group collaboration and communication to facilitate decision-making.
- Example: GDSS, collaborative project management tools.



# Communication-Driven DSS - Example & Explanation

- Detailed example and scenario of Communication-Driven DSS usage.
- Steps, outcomes, and benefits.



# DSS Example (1)

- Business: Retail sales dashboards, inventory optimization, marketing campaign analysis.





# DSS Example (2)

Business: Financial risk assessment  
using model-driven DSS  
(forecasting, scenario analysis).

## DSS Example (3)

- Healthcare: Clinical Decision Support Systems (CDSS) for diagnosis and treatment recommendations.



# DSS Example (4)

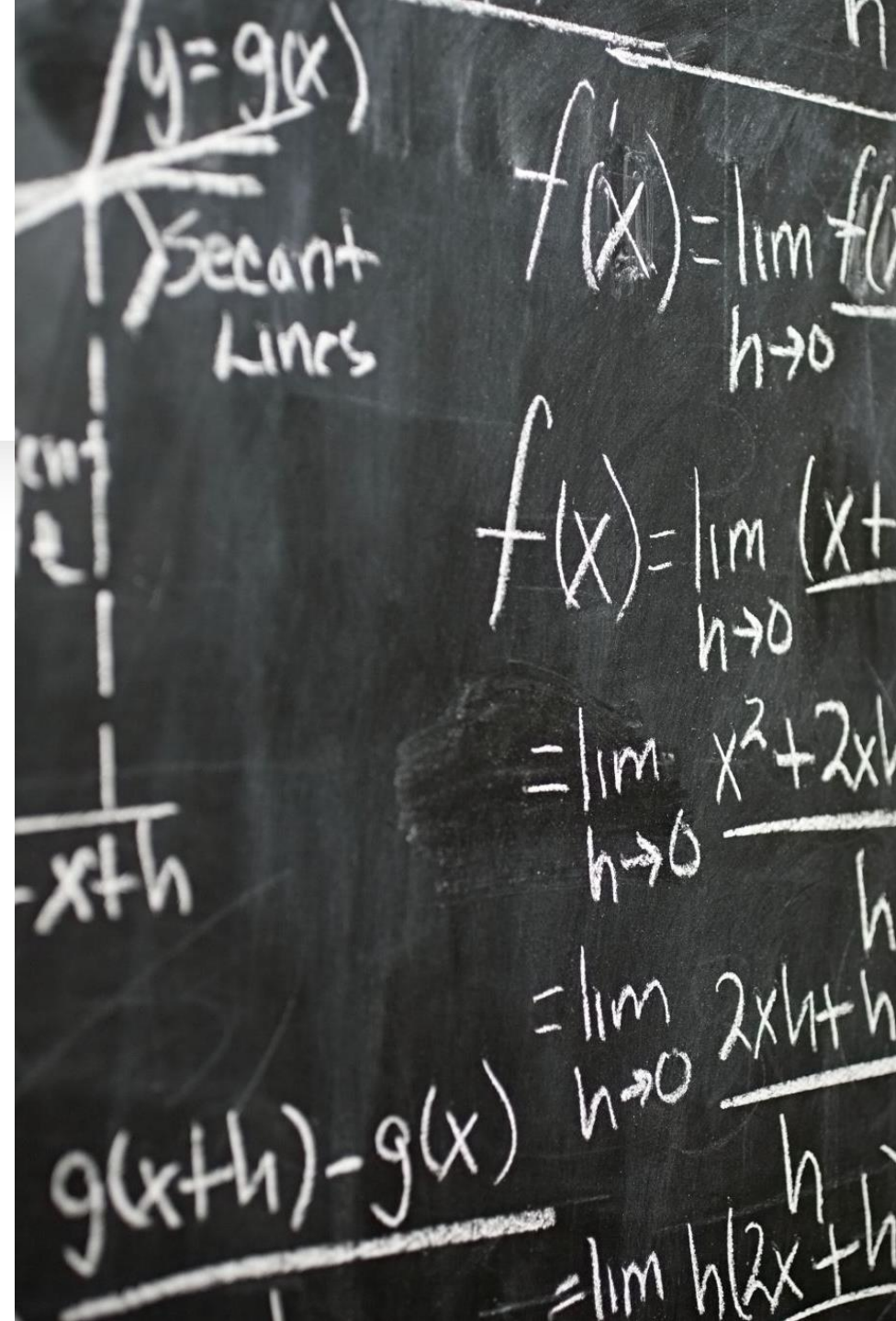
Healthcare: IBM Watson oncology – AI-assisted treatment suggestions.

# DSS Example (5)

Healthcare: Patient monitoring alert systems for early detection of critical conditions.

## DSS Example (6)

- Summary: DSS improves efficiency, accuracy, and quality of decisions across sectors.



Handwritten mathematical derivations on a chalkboard:

Top left:  $y = g(x)$

Below it: Secant Lines

Right side, first line:  $f'(x) = \lim_{h \rightarrow 0} \frac{f(x+h) - f(x)}{h}$

Right side, second line:  $f(x) = \lim_{h \rightarrow 0} \frac{(x+h)^2 - x^2}{h}$

Right side, third line:  $= \lim_{h \rightarrow 0} \frac{x^2 + 2xh + h^2 - x^2}{h}$

Right side, fourth line:  $= \lim_{h \rightarrow 0} \frac{2xh + h^2}{h}$

Bottom left:  $\frac{g(x+h) - g(x)}{h}$

Bottom right:  $= \lim_{h \rightarrow 0} h(2x + h)$

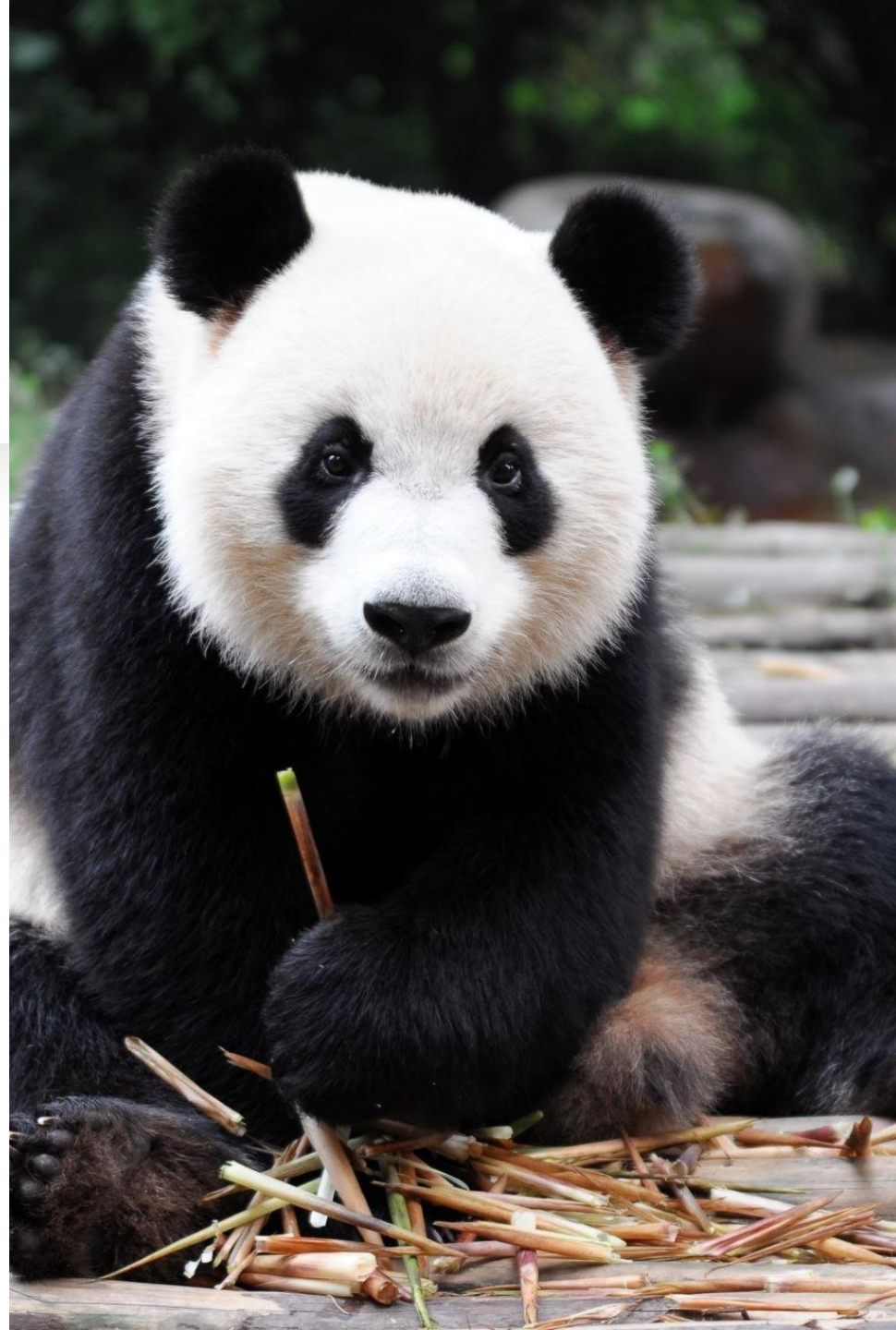


# Practical Exercise (1)

- Exercise 1 – Business: Load 'business\_sales.csv' into Python (Pandas) and generate summary reports.

# Practical Exercise (2)

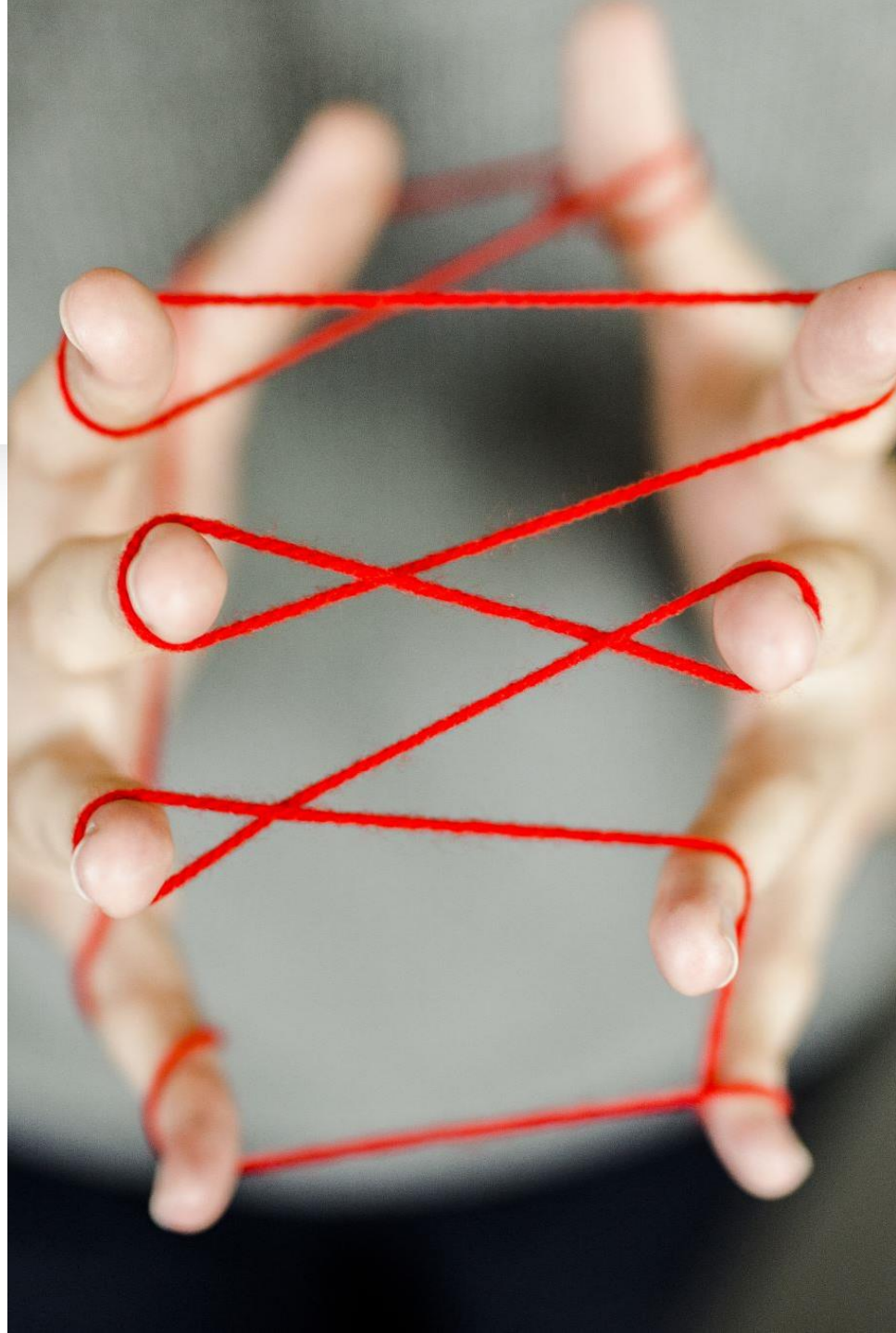
- Exercise 1 – Step 1: Import pandas and read CSV file.



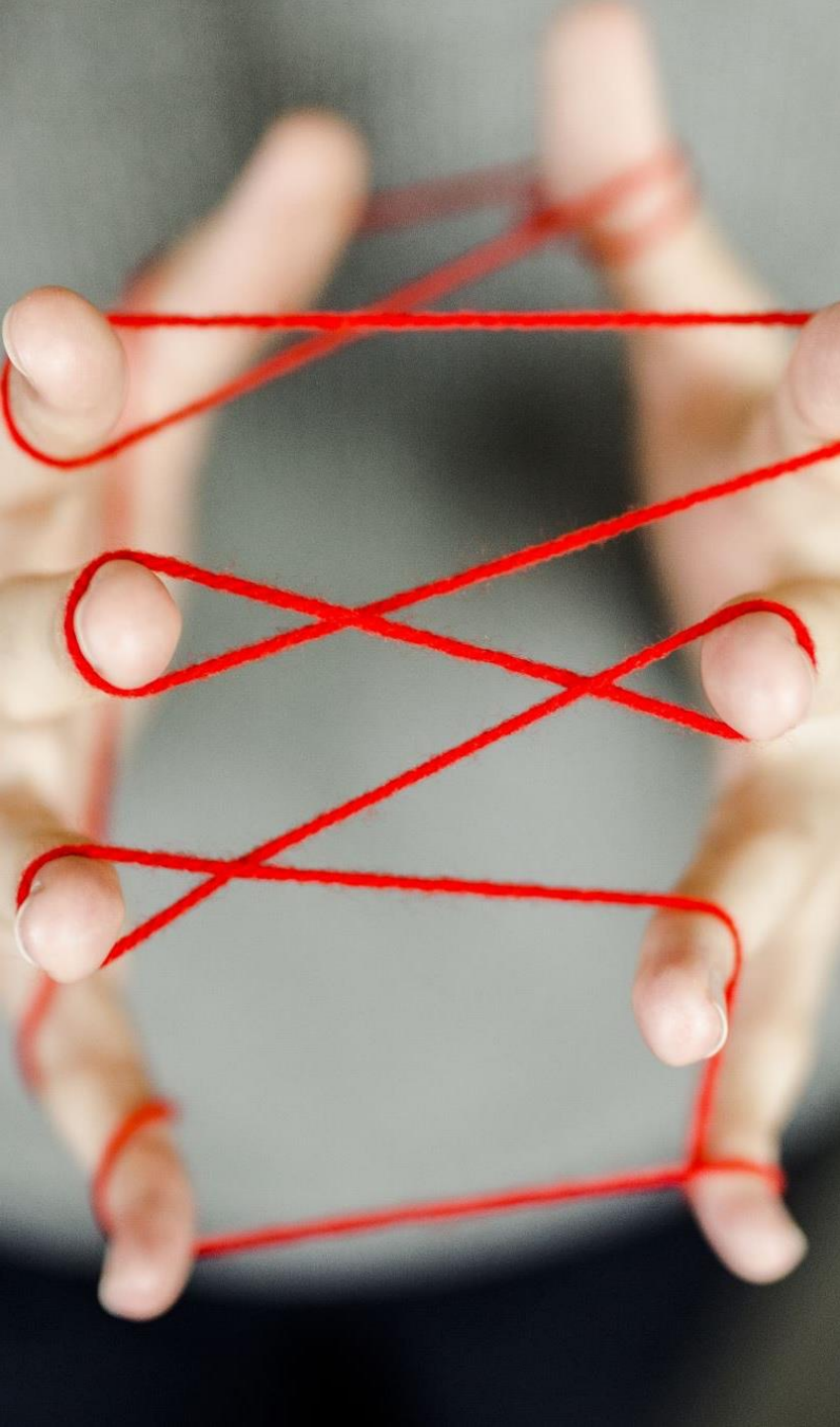


# Practical Exercise (3)

- Exercise 1 – Step 2: Generate descriptive statistics and pivot tables.







## Practical Exercise (4)

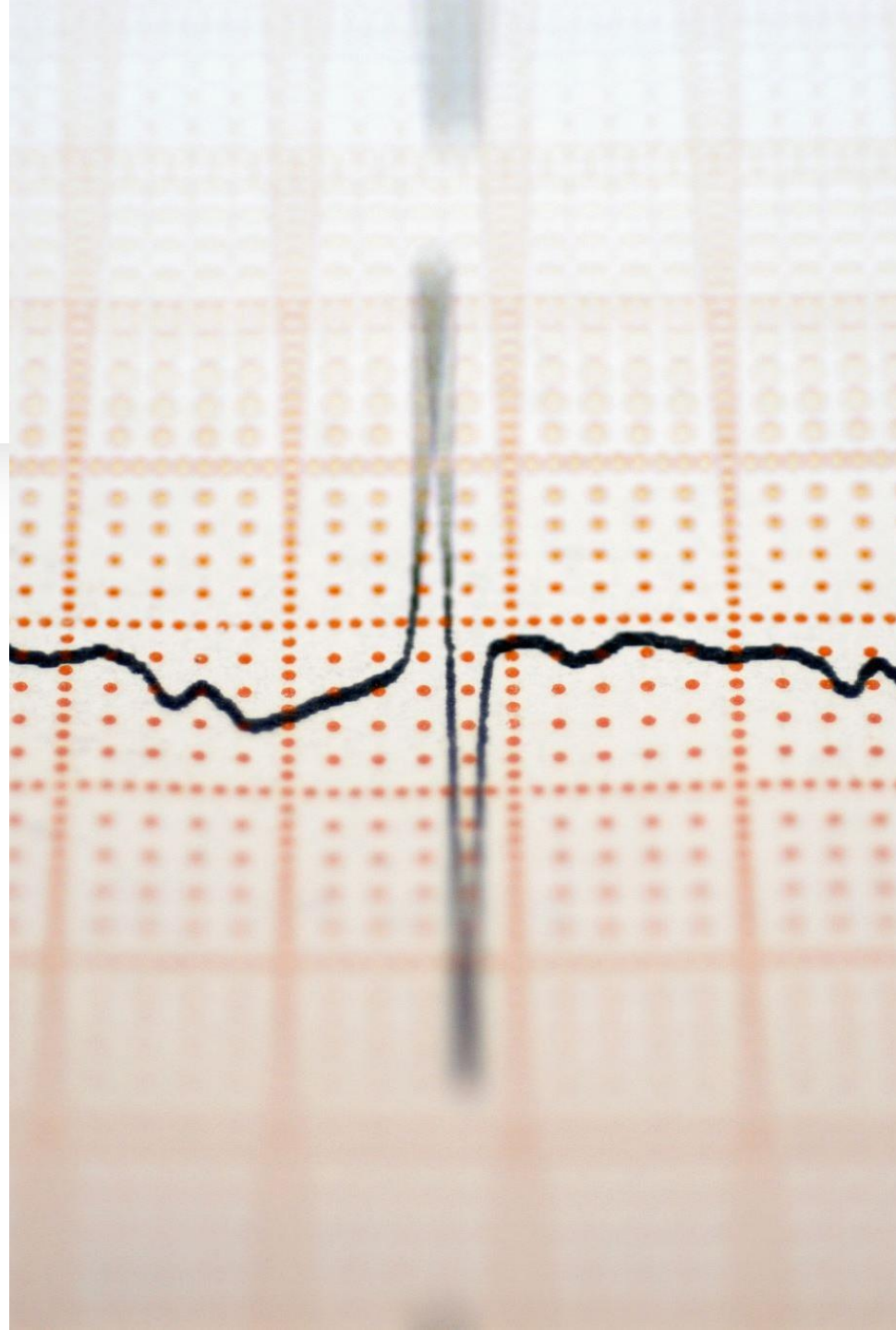
- Exercise 1 – Step 3: Create simple charts to visualize sales trends.

# Practical Exercise (5)

Exercise 1 – Extension:  
Add filtering by month or  
product category.

# Practical Exercise (6)

- Exercise 2 – Healthcare: Load 'healthcare\_patients.csv' and create rule-based diagnosis.



# Practical Exercise (7)

- Exercise 2 – Step 1: Read CSV using pandas.



# Practical Exercise (8)

Exercise 2 – Step 2: Define  
IF-THEN rules for  
symptoms to diagnosis  
mapping.



# Practical Exercise (9)

Exercise 2 – Step 3: Apply rules and create a new column  
'SuggestedDiagnosis'.

# Practical Exercise (10)

Exercise 2 – Step 4: Analyze  
results and discuss  
potential improvements.

# Practical Exercise (11)

Exercise 2 – Extension:  
Add severity scoring or  
probability-based  
suggestions.



# Practical Exercise (12)

- Exercise Summary: Compare business and healthcare DSS applications and outcomes.



# Week 1 Summary



DSS defined and its  
scope explained



Historical evolution  
covered



DSS types and real-  
world examples  
examined

# Next Week Preview

Decision-Making Foundations & Simon's Model