Entering the Film Industry

Module 1: Kyle Aguilar

Global Box Office Revenue in 2018:

\$41.7 bn

"Show me the money!"

Jerry Maguire (1996)

Introduction

In order to set up a successful entry into the film industry, we are addressing three aspects of the film industry.



Profit & Seasonality



Foreign Language Films

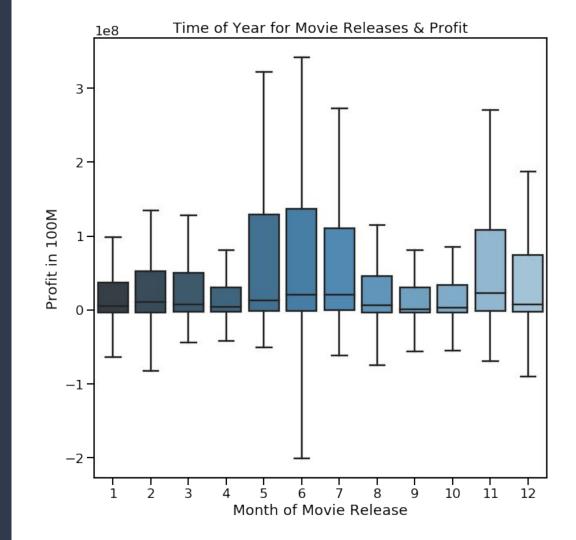


Studios & Production Budgets



Profit & Seasonality

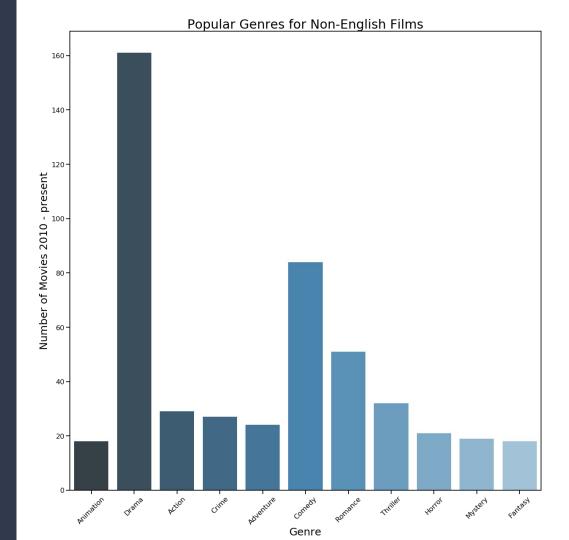
- _ Profitable movie releases trend towards the summer and end of year
- _ June lends itself to both huge profits and potentially huge losses





Foreign Language Films

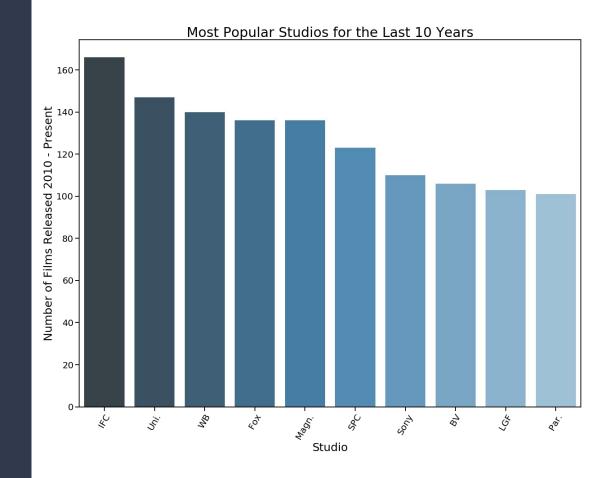
- _ Drama is the dominant foreign film genre, followed by comedy
- _ There is generally a wide variety of popular genres in foreign films





Studios & Production Budgets

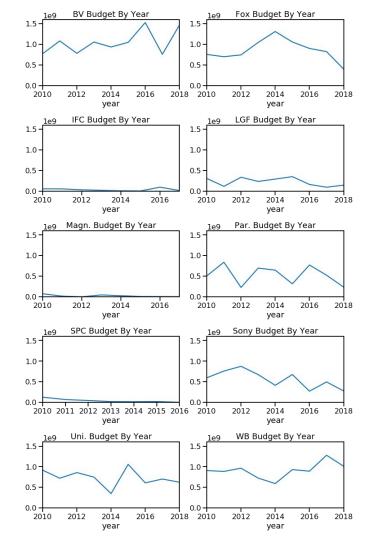
- _ Diverse group of film studios in terms of background and genres
- _ All of the "Big 5" are releasing the highest volume of films





Studios & Production Budgets (con't)

- _ More movies does not mean higher budget (and vice versa)
- _ Little YoY consistency
- _ Production budgets for movie releases regularly exceed 1bn



Further Research



Profit & Seasonality

- _ Deeper dive into **ROI** by season
- _ Seasonality & genre



Foreign Film Genres

- _ More data, particularly on **profit** and **locations** needed
- _ Popularity by **language**



Studios & Production Budgets

- _ Film **acquisition costs**v. production
 budgets
- _ Terms of film
 distribution and
 licensing

Thank you.