



Business School
UNIVERSITY OF COLORADO DENVER

Information Systems Program

Business Intelligence Concepts, Tools, and Applications

Week 2: Business Intelligence Concepts and Platform
Capabilities

Lesson 4: BI OLAP Styles



BI OLAP Styles Versus OLTP

- Learning Objectives
 - Compare and contrast different types of OLAP
 - Understand different applications of OLAP
 - Comprehend the differences between OLAP and OLTP



OLAP Applications – contd.

- Budgeting & Financial Reporting
 - Requires multiple dimensions such as Time, Account, Organization, Product segment etc.
- EIS, Balanced Scorecards
 - Management Reporting based on P&L Ratios
 - KPIs, CSFs
- Other Applications
 - Profitability Analysis
 - Defect Analysis
 - Quality Analysis

Adopted from Teradata University Network presentation on OLAP.

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OLAP Applications

- Marketing & Sales Analysis
 - Consumer Goods Industries, Retailers
 - Financial Services (Banks, Insurance etc.)
- Clickstream Analysis & Web Analytics
 - Pure Play E-commerce Sites
 - Click-n'-Mortar Organizations
- Database Marketing & CRM
 - Customer Segmentation
 - Customer Value Analysis



OLAP Styles

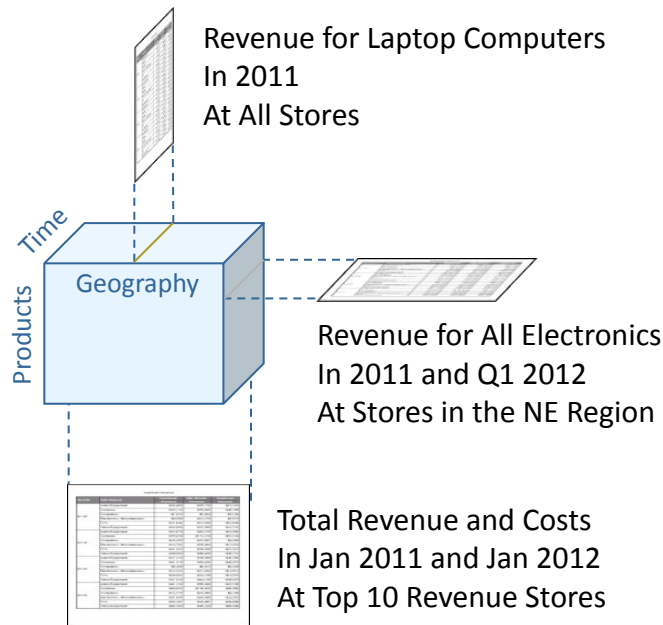
- ROLAP- Relational OLAP (using relational databases; a star schema is used)
- MOLAP- Multidimensional OLAP (using multidimensional databases)
- HOLAP (Hybrid Online Analytical Processing)
- DOLAP- desktop OLAP



OLAP Analysis and Advanced ROLAP Analysis

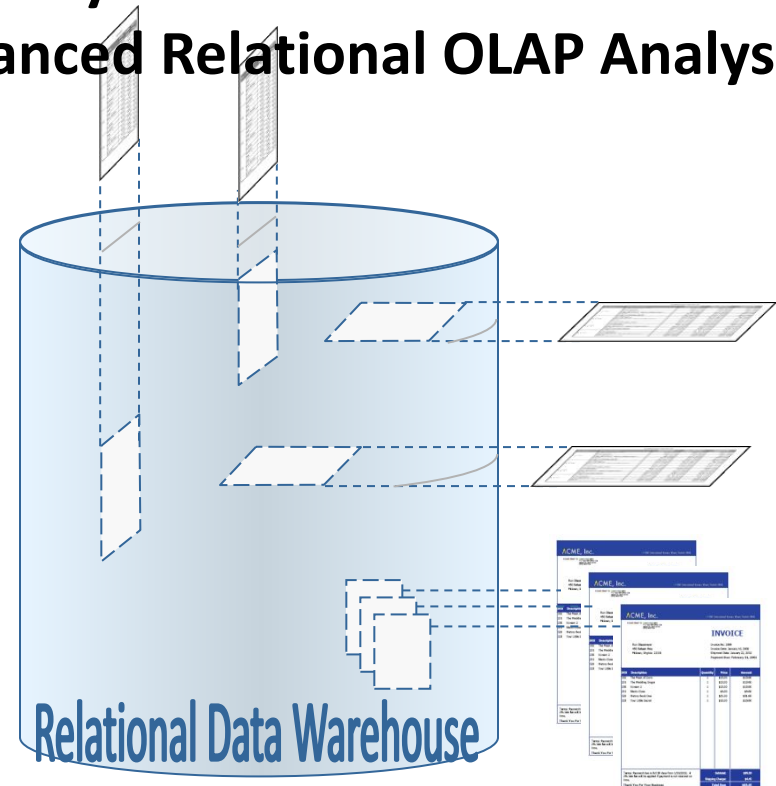
MicroStrategy Satisfies All Analysis Needs

Slice and Dice with Basic OLAP Analysis



Single-click OLAP Manipulations Allow People To Slice-and-Dice a Subset of Data To View It from Many Different Perspectives

Drill Anywhere with Advanced Relational OLAP Analysis



Relational OLAP Architecture Allows People To 'Drill Anywhere' in The Entire Relational Database – Across All Dimensions and From Summary Level To Transactional-level Detail

Example: Olap Usage of an Automobile Marketer

The Story

An automobile marketer wants to improve business activity. Therefore he wants to view sales figures from different perspectives.

The Data Needs

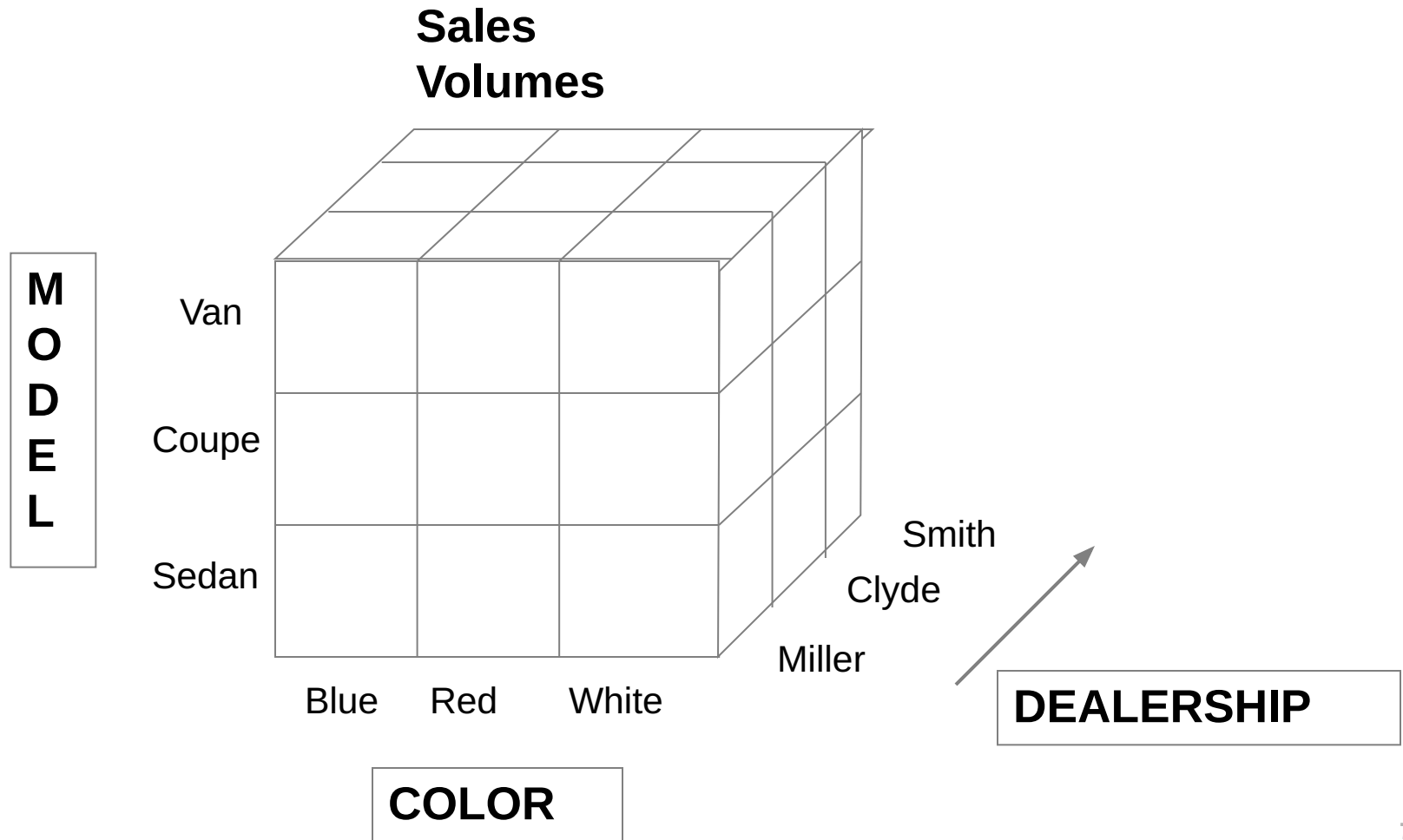
- Sales by model
- Sales by dealership
- Sales by color
- Sales over time
- etc.

A Question

What is the trend in sales volumes over a period of time for a specific model and color across a specific group of dealerships ?



Example: The Multidimensional View of the Data



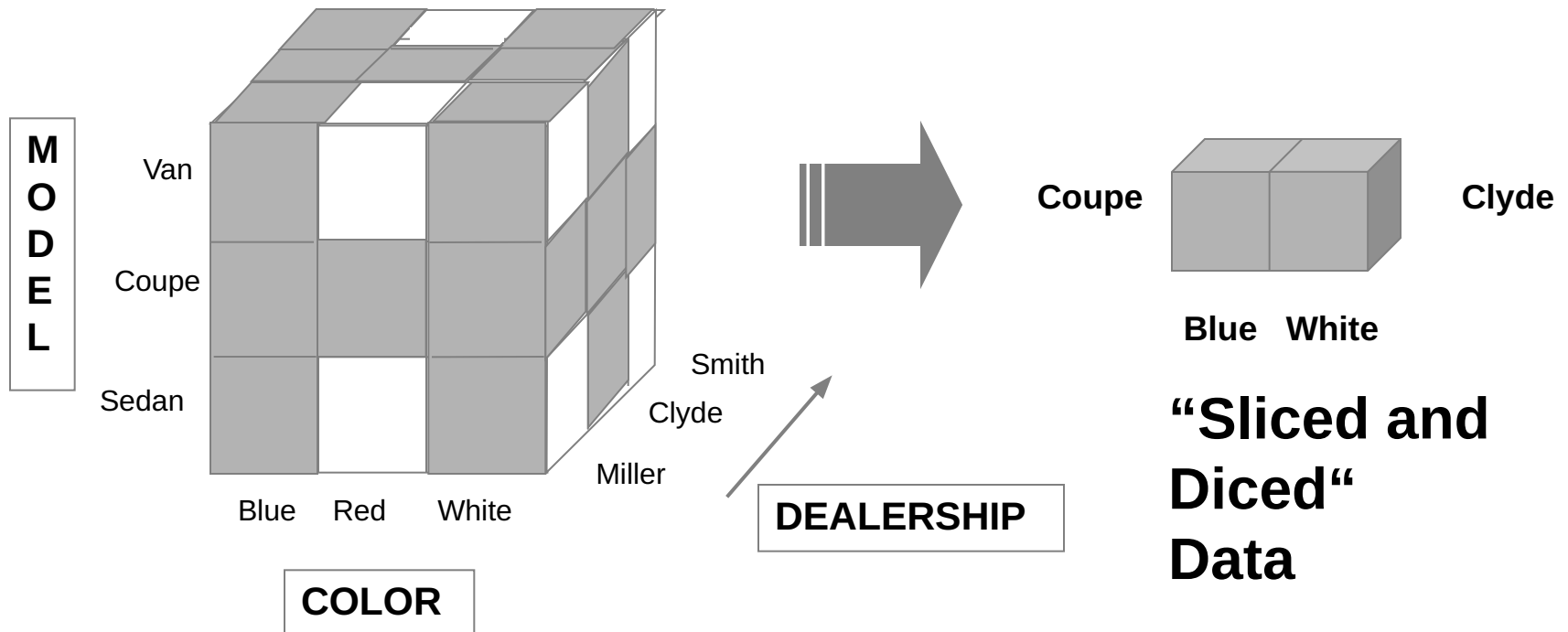
Adopted from Teradata University Network presentation on OLAP.

OLAP Features: “Slicing and Dicing” the Data

Choosing a range out of each dimension:

- Color: Blue and White
- Model: Coupe only
- Dealership: Clyde only

Sales Volumes



Adopted from Teradata University Network presentation on OLAP.

OLAP Features: Rotating the Data

Different users will require different views of the multidimensional cube – OLAP allows easy rotation of data



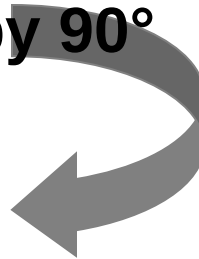
**View of the
Product Manager**

**Sales
Volumes**

M O D E L	Van			
	Coupe			
	Sedan			
		Blue	Red	White

COLOR

**Rotate the
data cube
by 90°**



**View of the
Account
Manager**

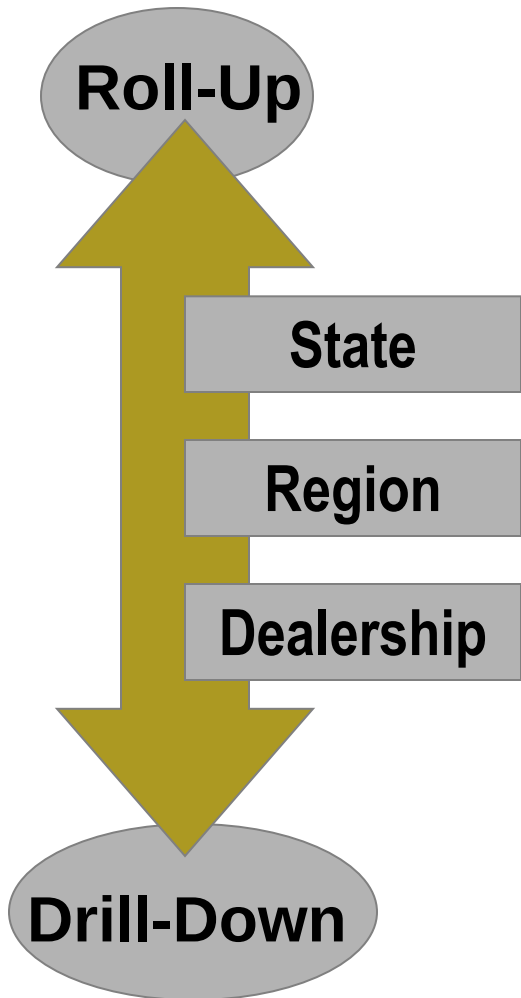
**Sales
Volumes**

M O D E L	Van			
	Coupe			
	Sedan			
		Miller	Smith	Clyde

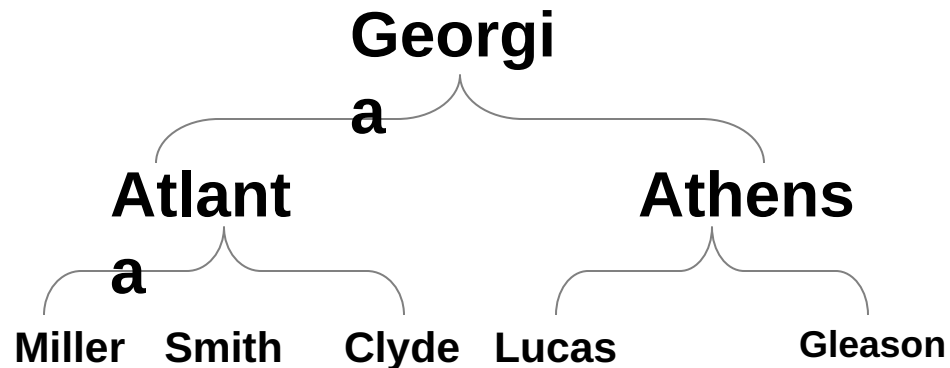
DEALERSHIP

OLAP Features: Drill-Down and Roll-Up

Data can be disaggregated and aggregated along a dimension according to their natural hierarchy



Sales Volumes by Organization Dimension - three level hierarchy -



Adopted from Teradata University Network presentation on OLAP.

OLTP versus OLAP

OLTP

OLAP

User
Function
Database Design

Data
View
Usage
Unit of Work
Access
Operations
Records Accessed
Users
Database Size
Performance Metric

- Clerk, IT Professional
- Day-to-day Operations
- Application-oriented (E-R based)
- Current, Isolated
- Detailed, Flat Relational
- Structured, Repetitive
- Short, Simple Transaction
- Read / Write
- Index/Hash on Prim. Key
- Tens
- Thousands
- 100s MB-GB
- Transaction Throughput

- Knowledge Worker
- Decision Support
- Subject-oriented (Star, Snowflake)
- Historical, Consolidated
- Summarized, Multidimensional
- Ad-Hoc
- Complex Query
- Read Mostly
- Lots of Scans
- Millions
- Hundreds
- 100s GB-TB
- Query Throughput, Response

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Adopted from Teradata University Network presentation on OLAP.

