

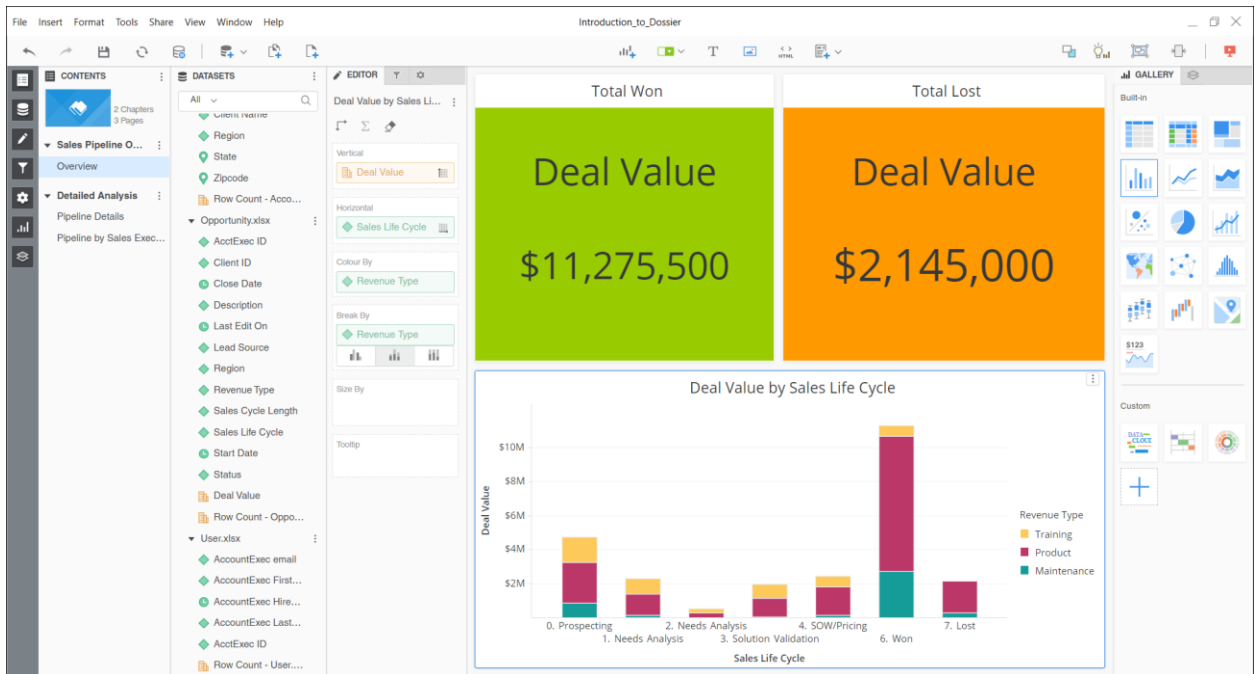
1. At the end of step 14, save your wrangling script as a text file and submit.

The screenshot shows the 'Data Wrangling' window in a software application. The main area displays a table of sales data with columns: Client\_ID, Description, Start Date, Close Date, Deal Value, Status, Last Edit On, Sales Life Cycle, Lead Source, Revenue Type, Sales Cycle Length, and Region. The table is filtered to show 71 rows. Below the table, there is a histogram for 'Close Date' and a dropdown menu for 'Region' with options 'East (23)' and 'West (48)'. On the right, a 'Script' panel shows a list of operations: '0) Deleted rows not meeting the requirement: (cells in "Close Date" are 20170108 — 2...', '1) Edit Cell [Region] (7 Rows)', and '2) Edit Cell [Region] (2 Rows)'. The 'Apply' button is visible at the bottom right.

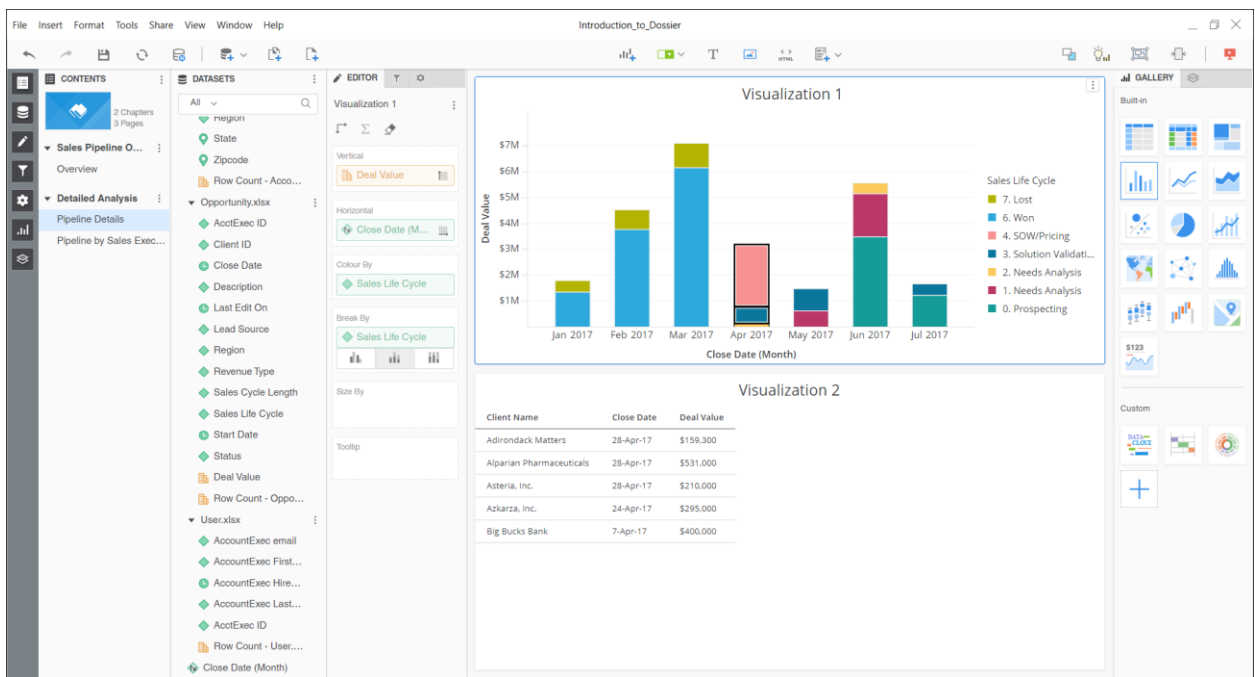
2. At the end of Step 46, save your dashboard, take a screenshot and submit as a pdf.

The screenshot shows a dashboard titled 'Introduction\_to\_Dossier'. The dashboard has two main sections: 'Total Won' and 'Total Lost'. The 'Total Won' section displays 'Deal Value' as '\$11,275,500' on a green background. The 'Total Lost' section displays 'Deal Value' as '\$2,145,000' on an orange background. On the left, there is a 'CONTENTS' sidebar with options like 'Sales Pipeline Overview' and 'Detailed Analysis'. In the center, there is a 'DATASETS' panel with a list of data sources including 'Opportunity.xlsx', 'AccountExec.xlsx', and 'User.xlsx'. On the right, there is a 'GALLERY' panel with various chart and table icons. The 'Format' panel is also visible, showing settings for card display, area fill color, font, and thresholds.

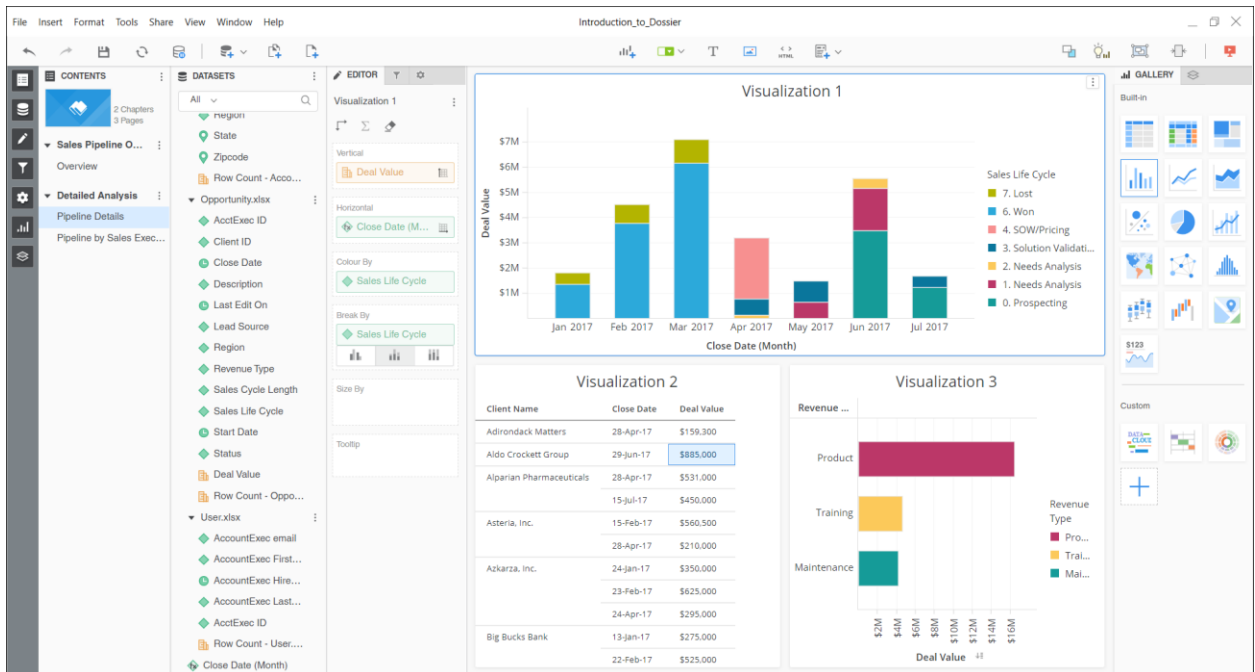
3. At the end of step 51, save your dashboard, take a screenshot and submit as a pdf.



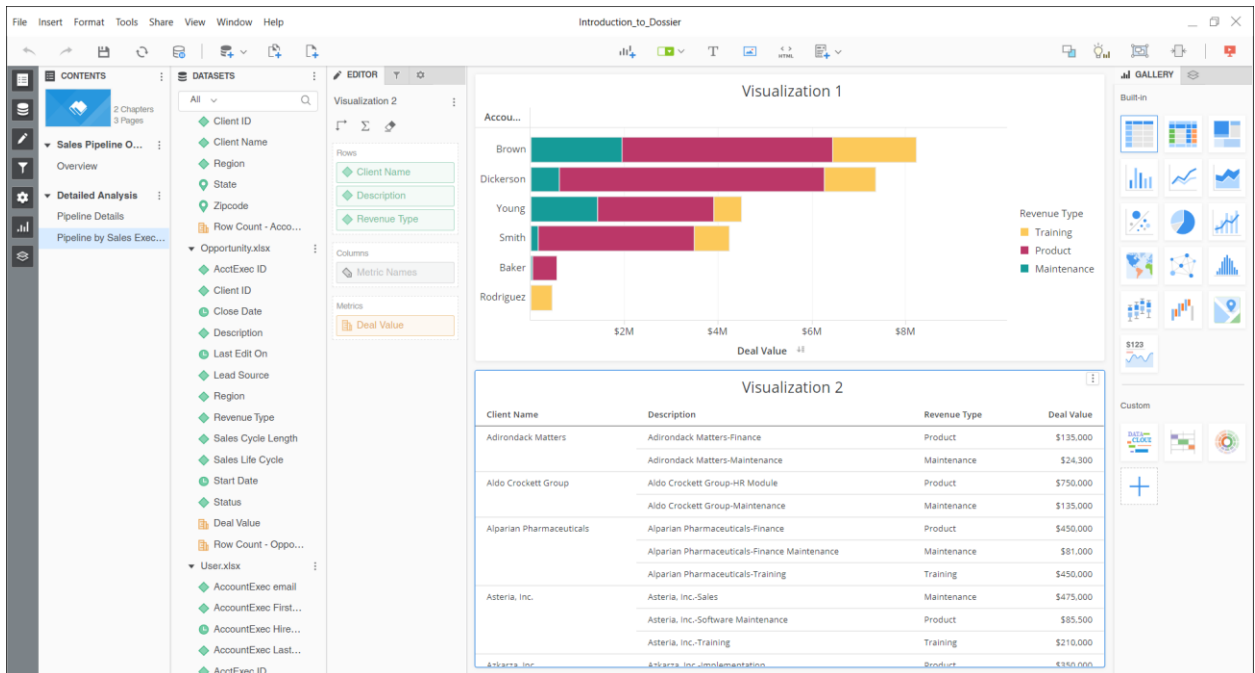
4. At the end of Step 66, save your dashboard, take a screenshot and submit as a pdf.



5. At the end of Step 74, save your dashboard, take a screenshot and submit as a pdf.



6. At the end of Step 83, save your dashboard, take a screenshot and submit as a pdf.



7. At the end of Step 99, save your dashboard, take a screenshot and submit as a pdf.

