









Do you feel trusted on your team?

To you feel valued?

Do you trust your team?

Do you feel your team has your back?

→ Do you feel you get to use your strengths everyday at work?

Would you invite your best friend to work on this team?











Bain & Company research found that nearly 70% of business leaders agree that culture provides the greatest source of competitive advantage.



Research by Harvard Business School over an eleven-years found that organizations with intentional culture outperformed their competitors:

- > Revenues were 4.1 times higher
- > Stock price was 12.2 times higher
- > Net income was 756% vs. 1% and return on investment was 15 times higher.



Gallup surveyed 4 million employees. Companies in the top-quartile of employee engagement are 22% more profitable than those in the bottomquartile.

In addition, the study confirms that engagement can lead to improved customer interactions, meaning that your customers are also experiencing the benefits of your culture.



Great Place to Work has shown that the 100 Best Companies to Work For in the US consistently outperform the stock market.

The Culture Challenge





While companies often set intentions to make the right cultural changes, only 30 percent of such efforts are fully successful.

(Ewenstein, smith & sologar, 2015)

Many employees and managers view culture change as a bug—one that inhibits fast growth and is yet another requirement assigned by

(leonard & coltea, 2013)

Its how people feel about coming to work! **Conscious Culture**







Self-awareness

Emotional Intelligence

Bias Awareness



Psychological Safety



Employee Engagement



Productivity



Innovation



Growth Mindset



Common Values



Shared Rituals



Strategic Alignment





Challenges are Opportunities



Failures fuel Learning



Idiosyncrasies are Strengths



Willingness to experiment



Focus on solutions



Desire to learn from others

3 Common Values



WHAT WE WANT TO BE KNOWN FOR

WHAT LEGACY WE WANT TO CREATE

WHAT IMPACT WE WANT TO HAVE

WHAT WE WANT PEOPLE TO SAY ABOUT US





How we recognize, reward and celebrate success

Who are company heroes





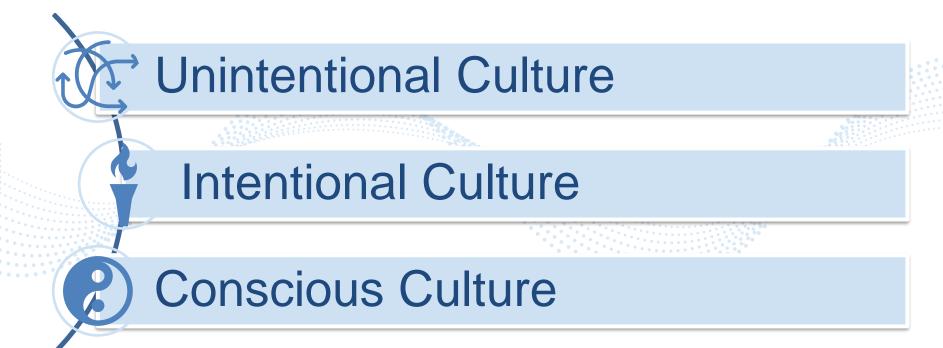




Mission











No employee listening strategy

Disconnect between values and compensation / incentive programs

No cultural alignment for new hires

Established unique vision and mission

Communication of vision and mission

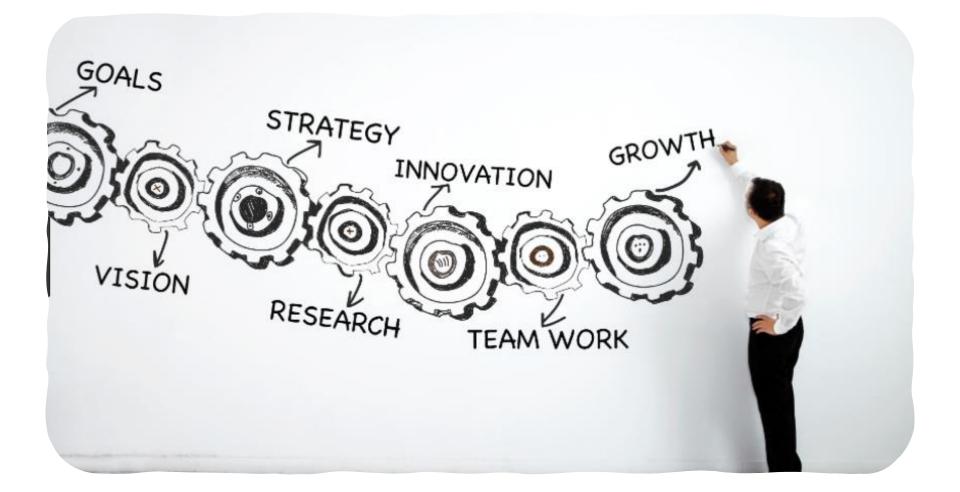
Stated shared values and behaviors shared with employees

Culture fit as a key factor for hiring selection

Compensation and incentive models start to reflect culture values

- The mission clearly expresses how the organization moves toward the vision
- Shared Values and mindsets are well defined and tied to behaviors
- w Managers are trained on the behaviors expected and receive regular feedback on their performance
- Employees are coached and evaluated upon the values they exhibit each day
- Active and trusted employee listening program
- Employees understand the organizations direction, why it's headed there & what's required to get there
- Culture fit is at least 50 percent of the selection criteria for hire selections
- All HR systems, including compensation and incentive models are aligned to culture values





SUCCESS

MOITAVONNI

VENTURE

SALES

MARKETING

COMPETITION
OPPORTUNITIES

IDÉAS

CUSTOMER BUSINESS

PEREORMANCE LA M

SUPPORT

GOALS



