Todd A. Crow

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www.toddacrow.com
609 613 6767

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inquisitive & engaged   always helpful   communicative & outgoing

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Education

Product Design / UX, Startup Institute NYC	June - August 2014
BA in History, University of Pittsburgh	2008

Projects

www.toddacrow.com/alphasights/index.html	Alphasights Proposal Page
www.toddacrow.com/legacycreator/index.html	Legacy Character Builder

Skills

Development: HTML5, CSS3, Javascript. JQuery, SASS, Bootstrap
Software: Github, Google Docs, Microsoft Office, Photoshop, Illustrator
UX: Mockups, Wireframing, User testing

Experience

Account manager/Recruiter, Altitude Staffing   June 2012-December 2013

- Performed full-cycle recruiting: sourcing, interviewing, coaching and placing candidates at client companies
- Placed over 50 candidates into client companies
- Consulted with job seekers to determine candidate's career goals during initial interview, highlighting benefits of client's job opening accordingly
- Acquired clients through cold calling and leveraging relationships; negotiated contract terms
- Built long-term relationships by continual contact via telephone, email and in-person meetings; leveraged relationships to become go-to source for future recruiting needs
- Consulted with client to deepen understanding of their recruiting needs