

# HRISTO GEORGIEV

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Citizenship: Bulgarian

Software engineer with a business background and proven ability to build, sustain and scale IT companies. Experience in devising go-to-market strategies, building business relationships and delivering on customer commitments. Expertise in designing and developing software solutions using web technologies. Built, led and nurtured an engineering team and spearheaded business development initiatives.

## EXPERIENCE

<b>Centroida, Sofia, Bulgaria</b> <u>Founded</u> Centroida in the summer before senior year at university, grew it to an established business with 30 employees and transformed it from IT outsourcing company to an AI-as-a-service company. Successfully exited after a takeover from a more senior executive.	Founder & CEO	06/15 – 03/18
<ul style="list-style-type: none"><li>Developed a block management SaaS, attracted the largest block management company in Southwestern Bulgaria as a client, and <u>won</u> the best student-run company award by Junior Achievement Bulgaria.</li><li>Secured 5 software development projects from U.S., Norway and Netherlands-based clients by leveraging several sales channels such as <u>Codementor</u>, Upwork and Clutch.co.</li><li>Established and maintained strategic partnerships and collaborative projects with 3 companies in the Bulgarian market:<ul style="list-style-type: none"><li><b>Connecto</b>: Software development services.</li><li><b>ITCE</b>: Development and design of customized technology courses.</li><li><b>Coherent Labs</b>: Prototyping of WebVR applications and cross-promotion of products.</li></ul></li><li>Implemented internal quality assurance and software development guidelines.</li><li>Assembled and led a team to <u>prototype</u> a UI library for WebVR. Devised potential use cases, gathered feedback from users and assessed the business potential of the product.</li><li>Wrote over 70,000 words in technical guides on Pluralsight's platform, attaining over 5,000 shares social media reach and 800,000 views.</li><li>Designed and taught customized courses in <u>Artificial Intelligence &amp; Deep Learning</u>, <u>JavaScript</u>, <u>TypeScript</u> and <u>Angular</u> and DevOps to train the staff of several large international companies from various industries.</li></ul>		
<b>158 ltd, Varna, Bulgaria</b>	Software Engineering Intern	06/14 – 07/14
<ul style="list-style-type: none"><li>Worked on a web application for listing fitness instructors.</li><li>Used Ruby on Rails, PostgreSQL and Heroku CLI.</li><li>Wrote Ruby, Python and JavaScript.</li></ul>		
<b>World-Garage.com</b> <u>Created</u> the largest online community dedicated to "Need for Speed: World", an online racing game developed and published by Electronic Arts.	Co-Founder	12/09 – 06/11
<ul style="list-style-type: none"><li>Grew the community from 3 to over 10,000 members in 4 months by creating promotional videos and in-game events.</li><li>Set up and customized a forum management system by Invision Community (previously IP.Board).</li><li>Wrote a custom module in PHP that enabled community members to showcase in-game statistics on their profiles.</li></ul>		

## EDUCATION

<b>Coursera (MOOC)</b> <ul style="list-style-type: none"><li><u>Deep Learning Specialization</u>, DeepLearning.AI (April '18)</li><li><u>Machine Learning</u>, Stanford University (December '17)</li></ul>	<b>American University in Bulgaria, Blagoevgrad, Bulgaria</b>	<b>BA, Information Systems and Business Administration, Cum Laude (May '16)</b>
<b>Bifröst University, Bifröst, Iceland</b>		<b>Summer School in Business Leadership (Summer '16)</b>
<b>Babson College, San Francisco, CA</b>		<b><u>Summer Entrepreneurship Program</u> (Summer '15)</b>
<b>School of Economics "G.S. Rakovski", Yambol, Bulgaria</b>		<b>Economic Informatics (May '12)</b>

## LEADERSHIP

<b>The Hub President</b> Founded <u>The Hub</u> (previously AUBG Spaces), a student club about computer science and technology		09/15 – 05/16
<ul style="list-style-type: none"><li>Organized over 15 workshops on different technologies.</li><li>Organized 4 field trips to technology companies.</li><li>Formed and managed teams working on real-world, university-related technology projects.</li><li>Facilitated the forming of teams participating in technology and innovation-related competitions such as Microsoft Imagine Cup.</li></ul>		
<b>Model European Union IT Lead</b>		09/14 – 05/16
<ul style="list-style-type: none"><li>Assembled and led a team to build a <u>web application</u> for the local Model European Union using Ruby on Rails, AWS S3 and Heroku.</li></ul>		

## HONORS

<ul style="list-style-type: none"><li>Best student-run company in Bulgaria ('16)</li><li>Summer Entrepreneurship Program Scholarship ('15)</li><li>Dean's List ('14)</li></ul>	<ul style="list-style-type: none"><li>AUBG Entrepreneurship competition 1<sup>st</sup> place ('13)</li><li>America For Bulgaria Distinguished Scholarship ('12)</li><li>Jan Protogerov Distinguished Scholarship ('12)</li></ul>
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## OTHER EXPERIENCE

<b>"Splish Splash" Waterpark, New York, NY</b>	Waiter	Summer '13
<b>Restaurant "Balaton", Sunny Beach, Bulgaria</b>	Waiter	Summer '12
<b>Bistro "Gloria", Nessebar, Bulgaria</b>	Waiter	Summer '11
<b>Restaurant "Kapri", Yambol, Bulgaria</b>	Waiter	Summer '09