

HRISTO GEORGIEV

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www.hristo-georgiev.com || Citizenship: Bulgarian

Software engineer with a business background and proven ability to build, sustain and scale IT companies. Experience in devising go-to-market strategies, building business relationships and delivering on customer commitments. Expertise in designing and developing software solutions using web technologies. Built, led and nurtured an engineering team and spearheaded business development initiatives.

EXPERIENCE

Centroida, Sofia, Bulgaria	Founder & CEO	06/15 – 03/18
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Founded Centroida in the summer before senior year at university, grew it to an established business with 30 employees and transformed it from IT outsourcing company to an AI-as-a-service company. Successfully exited after a takeover from a more senior executive.

- Developed a block management SaaS, attracted the largest block management company in Southwestern Bulgaria as a client, and won the best student-run company award by Junior Achievement Bulgaria.
- Secured 5 software development projects from U.S., Norway and Netherlands-based clients by leveraging several sales channels such as Codementor, Upwork and Clutch.co.
- Established and maintained strategic partnerships and collaborative projects with 3 companies in the Bulgarian market:
 - **Connecto**: Software development services.
 - **ITCE**: Development and design of customized technology courses.
 - **Coherent Labs**: Prototyping of WebVR applications and cross-promotion of products.
- Implemented internal quality assurance and software development guidelines.
- Assembled and led a team to prototype a UI library for WebVR. Devised potential use cases, gathered feedback from users and assessed the business potential of the product.
- Wrote over 70,000 words in technical guides on Pluralsight's platform, attaining over 5,000 shares social media reach and 800,000 views.
- Designed and taught customized courses in Artificial Intelligence & Deep Learning, JavaScript, TypeScript and Angular and DevOps to train the staff of several large international companies from various industries.

158 ltd, Varna, Bulgaria	Software Engineering Intern	06/14 – 07/14
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- Worked on a web application for listing fitness instructors.
- Used Ruby on Rails, PostgreSQL and Heroku CLI.
- Wrote Ruby, Python and JavaScript.

World-Garage.com	Co-Founder	12/09 – 06/11
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Created the largest online community dedicated to "Need for Speed: World", an online racing game developed and published by Electronic Arts.

- Grew the community from 3 to over 10,000 members in 4 months by creating promotional videos and in-game events.
- Set up and customized a forum management system by Invision Community (previously IP.Board).
- Wrote a custom module in PHP that enabled community members to showcase in-game statistics on their profiles.

EDUCATION

Coursera (MOOC)

- Deep Learning Specialization, DeepLearning.AI (April '18)
- Machine Learning, Stanford University (December '17)

American University in Bulgaria, Blagoevgrad, Bulgaria	BA, Information Systems and Business Administration, Cum Laude (May '16)
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Bifröst University, Bifröst, Iceland	Summer School in Business Leadership (Summer '16)
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Babson College, San Francisco, CA	<u>Summer Entrepreneurship Program</u> (Summer '15)
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School of Economics "G.S. Rakovski", Yambol, Bulgaria	Economic Informatics (May '12)
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LEADERSHIP

The Hub President	09/15 – 05/16
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Founded The Hub (previously AUBG Spaces), a student club about computer science and technology

- Organized over 15 workshops on different technologies.
- Organized 4 field trips to technology companies.
- Formed and managed teams working on real-world, university-related technology projects.
- Facilitated the forming of teams participating in technology and innovation-related competitions such as Microsoft Imagine Cup.

Model European Union IT Lead	09/14 – 05/16
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- Assembled and led a team to build a web application for the local Model European Union using Ruby on Rails, AWS S3 and Heroku.

HONORS

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| <ul style="list-style-type: none">▪ Best student-run company in Bulgaria ('16)▪ Summer Entrepreneurship Program Scholarship ('15)▪ Dean's List ('14) | <ul style="list-style-type: none">▪ AUBG Entrepreneurship competition 1st place ('13)▪ America For Bulgaria Distinguished Scholarship ('12)▪ Jan Protogerov Distinguished Scholarship ('12) |
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OTHER EXPERIENCE

"Splish Splash" Waterpark, New York, NY	Waiter	Summer '13
Restaurant "Balaton", Sunny Beach, Bulgaria	Waiter	Summer '12
Bistro "Gloria", Nessebar, Bulgaria	Waiter	Summer '11
Restaurant "Kapri", Yambol, Bulgaria	Waiter	Summer '09