# Design of A Machine Learning Based System for Pharmaceutical Purchases

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Using a univariate time series analysis, we validate different methods and approaches related to time series data preparation, analysis and forecast with an aim to facilitate recommending sales and marketing strategies based on trend/seasonality effects and forecasting sales of top five selling pharmaceutical products with diverse characteristics, such as stationarity, seasonality, amount of residuals and sales data variance. All these analyses and forecasts are made on a small scale, for an individual pharmacy located in Luweero District-Uganda.

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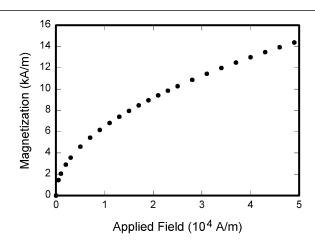
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**Figure 1** Note that "Figure" is spelled out. There is no period after the figure number, followed by one space. It is good practice to briefly explain the significance of the figure in the caption. (Used, with permission, from [4].)

Table 1 Units for Magnetic Properties

Symbol	Quantity	Conversion from Gaussian and CGS EMU to SI <sup>a</sup>
Φ	Magnetic flux	$1 \text{ Mx} \to 10^{-8} \text{ Wb} = 10^{-8}$ V · s
B	Magnetic flux density, magnetic induction	$1 \text{ G} \rightarrow 10^{-4} \text{ T} = 10^{-4} \text{ Wb/m}^2$
H	Magnetic field strength	1 Oe $\to 10^{-3}/(4\pi)$ A/m
m	Magnetic moment	1 erg/G = 1 emu $\to 10^{-3}$ A · m <sup>2</sup> = 10 <sup>-3</sup> J/T
M	Magnetization	$1 \text{ erg/}(G \cdot \text{cm}^3) = 1$ $\text{emu/cm}^3 \rightarrow 10^{-3} \text{ A/m}$
$4\pi M$	Magnetization	$1 \text{ G} \rightarrow 10^{-3}/(4\pi) \text{ A/m}$
$\sigma$	Specific magnetization	$1 \text{ erg/}(G \cdot g) = 1 \text{ emu/g} \rightarrow 1 \text{ A} \cdot \text{m}^2/\text{kg}$
j	Magnetic dipole mo-	$1 \text{ erg/G} = 1 \text{ emu} \rightarrow 4\pi \times 10^{-10} \text{ Wb} \cdot \text{m}$
J	Magnetic polarization	$1 \text{ erg/(G} \cdot \text{cm}^3) = 1$ $\text{emu/cm}^3 \rightarrow 4\pi \times 10^{-4} \text{ T}$
$\chi, \kappa$	Susceptibility	$1 \rightarrow 4\pi$
$\chi_{ ho}$	Mass susceptibility	$\begin{array}{ccc} 1 \text{ cm}^3/\text{g} & \rightarrow & 4\pi \times 10^{-3} \\ \text{m}^3/\text{kg} & & \end{array}$
$\mu$	Permeability	$1 \rightarrow 4\pi \times 10^{-7} \text{ H/m} = 4\pi \times 10^{-7} \text{ Wb/(A} \cdot \text{m)}$
$\mu_r$	Relative permeability	$\mu \to \mu_r$
w, W	Energy density	$1 \text{ erg/cm}^3 \to 10^{-1} \text{ J/m}^3$
N,D	Demagnetizing factor	$1 \to 1/(4\pi)$

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<sup>a</sup>Gaussian units are the same as cg emu for magnetostatics; Mx = maxwell, G = gauss, Oe = oersted; Wb = weber, V = volt, s = second, T = tesla, m = meter, A = ampere, J = joule, kg = kilogram, H = henry.

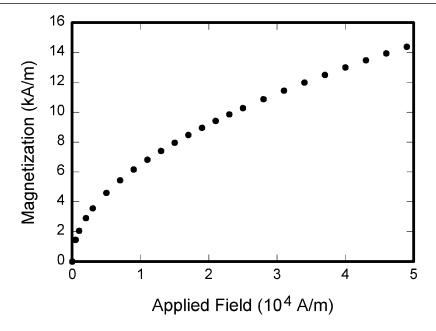


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## Acknowledgment

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