

Says

What have we heard them say? What can we imagine them saying?

What other thoughts might influence their behavior?

Thinks What are their wants, needs, hopes, and dreams?

Collect donation and financial grants from various establishments

Conducting various students. purchase text books and experienced faculties.

> Maintain financial transparency and accountability in zoho books

How we generate fund for Running institution

Running institution Through Donation and other grants from various establishment

Maintain all transactions (like donation, grant finances, donor receipts, track expenses, and generate financial reports in zoho books



Donation and financial grants are received from various establishment and enter the in ZOHO books by creating establishments.

Make payment to the publishers, salary paid to faculties, entry of day to expenses of maintaining institute Preparation of reports

Purchase of text books from various publishers and entered the same in ZOHO books

Making entry of donations and financial receipts and generate donor receipts is very easy and user-friendly

Payment made to the publishers and faculties is very easy and reliable

Generate financial reports from ZOHO books is very easily and time saving process



Does

What behavior have we observed? What can we imagine them doing?



Feels

