

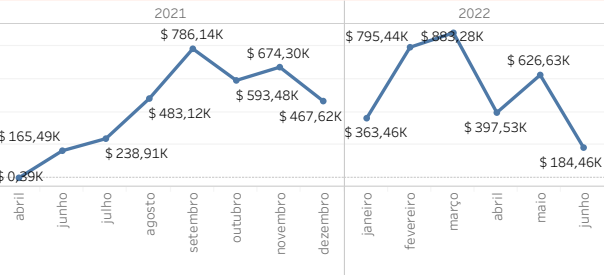
Sales Dashboard - 2023

Days to close sale  
18.679

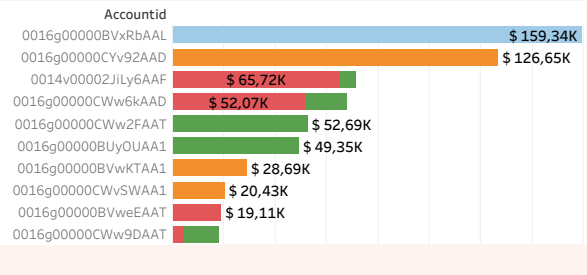
Tot. Sales in Period  
\$ 7,46M

- Sales Team
- ☐ AppEng
  - ☐ EMEA 1
  - ☒ EMEA 2
  - ☐ HVS 1
  - ☐ HVS 2
  - ☐ HVS 3
  - ☐ HVS 4
  - ☐ HVS 5
  - ☐ HVS BOS
  - ☐ Product Sales Special..
  - ☐ Shark Tank
  - ☒ Strategic Sales

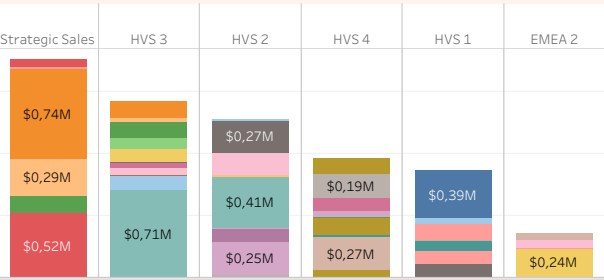
Closed Sales per Month and Year



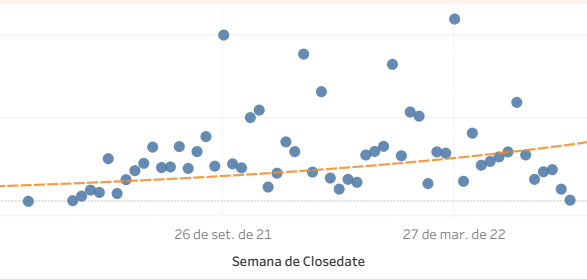
Top 10 customers and responsible teams



Sales per seller and team - Closed Won



Sales Projection



- Stage of Sale
- ☐ Awaiting Purchase
  - ☐ Closed Lost
  - ☒ Closed Won
  - ☐ Closing Stage
  - ☐ Design Review
  - ☐ Project Discovery
  - ☐ Project Quoted
  - ☐ Prospect

- Year
- ☒ 2021
  - ☒ 2022
  - ☐ 2023
  - ☐ 2024