Kancharla Chandra Sekhar

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Salesforce Consultant

Professional Summary

Certified Salesforce Administrator and PD1 with 3.5 years of IT experience, good communication and leadership skills and ability to perform well in a fast-paced business environment.

In-depth knowledge of business across domains with specialized skills in designing highly efficient end-to-end CRM solutions. Performance-driven and hard-working with strong technical and functional expertise and a track record of success in leveraging the Salesforce platform to provide organizations with capabilities, functionality, process builder automation, flows and reports. Experience in designing, developing and implementing applications like Sales, Marketing, Partner Portal, and Service and Support modules. Worked on various Salesforce.com standard objects like Accounts, Contacts, Opportunities, Products, Cases, Leads, Reports and Dashboards.

Salesforce Certifications

- Salesforce Certified Administrator.
- Salesforce Certified PD1.

Technical Skills

- Salesforce Administrator.
- Salesforce Developer(Apex,Trigger,Visualforce,Lightning, Aura,Lwc).
- Salesforce Testing.
- Salesforce Cloud (Sales, Service and Experience Clouds).

Work Experience

- Worked as **Salesforce Consultant** in Stratos Studio Private Limited, Chennai from December 2021 to till Date.

- Worked as **Salesforce Developer** in CUBE84 (Vizda Software Solutions Private Limited), Chennai from June 2021 to December 2021.

- Worked as **Associate Software Engineer** in Piersoft Technologies Private Limited, Hyderabad from April2018 to November 2019.

PROJECT EXPERIENCE

Project #3

Title: IT Software Solutions

Role: Admin, Testing & Developer

Environment: Salesforce.com Platform, Apex Language, Visual Force (Pages, Component & Controllers), Data Loader, HTML, Workflow & Approvals, Record Types, Custom Objects, Custom Tabs, Sandbox, Flows, Apex Data Loader, Apex Triggers, Aura and LWC.

Responsibilities:

- Creating/adding and managing Users, Roles, and Profiles and setting up sharing rules.
- Involved in Customizing Custom Objects, fields, record types, forms and layouts, Custom tabs, and applications.
- Maintaining Workflow rules and Approvals, Involved in creating relationships between the objects.
- Created Page Layouts to organize Fields, Custom Links, Related Lists, and other components on Record Pages.
- Use SOQL & SOSL considering the Governor Limits for data manipulation using the apex code.
- Implemented various advanced fields like Picklist Fields, Master-Detail Fields,
- Custom Formula Fields, and defined Field Dependencies for custom Picklist fields.
- Developed and configured various Custom Reports and Report Folders for different user profiles based on the need of the organization.
- Worked on Data Loader, which helps us to perform CURD operations with the help of CSV files.
- Involved in writing Apex Triggers and Apex Classes.
- Create Custom Pages and Detail Pages using Aura Component and LWC.
- Testing Functionality.

Project #2

Title: KMV Spaces.

Role: Admin, Developer and Testing.

Description:

KMV spaces is one of the leading real estate company. In this project we have build whole tracking process of their properties. We have build app for lead tracking process for SME's and LME's users from lead generation to till milestone payments. Customer service app for real estate.

Responsibilities:

- Design and develop Visual force pages using apex and controllers.
- Created Users, Roles and Profiles and many page layout and assigned for the users accordingly to the Role and Profile.
- Creating Custom Reports and Dashboards.
- Add some custom fields in Standard Object and create different types of Custom Profiles and object relationships.
- Created workflow rules and defined related tasks, time triggered tasks, email alerts, field updates
- Involved in writing Apex Triggers, Apex Classes and Visual force Pages.
- Worked on create workflow, Dashboard , Flows and process builder
- Worked on data loader and data security.

Project #1

Title: Property Management.

Role: Admin and Developer.

Description:

Client is a one of the leading property leasing agent. The requirement is to capture property information and transfer into their website. The applications should be captured in different ways either through website or manually. When the application is approved by the property owner the property details will be converted into lease and the lease details are captured and the agreement is generated in the form of pdf and hence the email is generated for lease agreement. And finally the customers are given with the logins for the service maintenance or case raise for any related complaints.

Responsibilities:

- Customized Property, applicant, Lease ,Tenant Creation,
- Edit and Detail pages using Lightning Components.
- Created and Customized Force.com Site for Property List view and Property Application Creation.

- Created Leasing PDF form to send to the Applicant as Email.
- Created Website Login and Register form to Login to Personal Website which provided to Tenants.
- Sending Verification Code to create new password when Tenant Forget his/her Password.

Educational Qualification

- M.Tech VLSID from **Universal College of Engineering and Technology**, Jntu-K, Guntur in 2017.
- B.Tech ECE from **D.M.S.SVH College of Engineering**, Krishna University, Machilipatnam in 2014.
- Diploma in ECE from **Dr.BR.GMR Polytechnic College, Rajahmundray** in 2011.
- SSC from **Dr.BR.AP.S.W.R.BoysSchool, Tsundur** in 2008.

Technical Summary

- **CRM:** Salesforce
- **Salesforce:** Workflows, Process Builder, Lightning Flows, Lightning App Builder, Lightning Community Builder, Approval Process, Dataloader,Apex Classes, Triggers, Visualforce Pages, Approvals, Validation Rules, Reports, Dashboards, Sharing & Security Rules, and Workflows.
- **Languages**: Apex, Visual force, Lightning(Aura & LWC).
- **Web technologies** : CSS, JavaScript and HTML
- **Databases**: Force.com.
- Strong communication skills.
- Good team management and leadership qualities.

Personal Details:

Name	:	K.Chandra Sekhar
Father Name	:	K. Peter Paul
Date of Birth	:	15-May-1993.
Languages Known	:	English and Telugu.

(K.Chandra Sekhar)