

OMKAR TODKAR

+91 9594658160



Salesforce Developer

Omkartodkar8@gmail.com



TilakNagar, Chembur, Mumbai



SUMMARY

Results-driven Salesforce Developer with 2 years of hands-on experience in Salesforce Administration, Development, and Lightning Web Components (LWC). Proficient in Apex programming, including Triggers, Batch Apex, and Future Methods, with a strong understanding of the Salesforce Security Model, SOQL, and DML operations. Experienced in implementing business logic using Flows and Validation Rules, building dynamic, reusable LWC components while ensuring optimal performance. Passionate about problem-solving and delivering scalable, high-quality solutions that drive business success.

EDUCATION

MGM College Of Engineering And Technology

Bachelor's Degree in Civil Engineering
22021

Grade: A With **7.18 CGPA** by 10 Point GPA
University of Mumbai

S. K. Somaiya Degree College of Arts, Science And Commerce

2017
Grade: First Class With **65.54%**
Maharashtra State Board

Swami Muktananad Highschool

2015
Grade: First Class Dist. With 84.20%
Maharashtra State Board

SKILLS

- Apex Programming
- Lightning Components
- Data Migration & Batch Processing
- Analytics and Reporting
- Testing and debugging
- Security and permissions
- REST / SOAP Web Services
- TOOLS: Apex Data Loader & VS Code, JIRA, Change Sets

CERTIFICATIONS

- Salesforce Associate Certificate

PROFESSIONAL EXPERIENCE

Salesforce Developer

JForce Solutions | December 2022- Present

Client: NMIMS CDOE

Industry: Education & Online Learning

Technology Stack: Salesforce CRM, Salesforce Service Cloud, Salesforce Experience Cloud, Apex, LWC, Process Builder, Flow Automation

Project Overview:

The NMIMS CDOE project was designed to revolutionize the admission process by streamlining operations, enhancing student support, and automating internal workflows within a centralized Salesforce platform. The project catered to prospective students, internal teams, and external partners by integrating various functionalities to handle leads, opportunities, and support tickets efficiently.

Objectives:

- Simplify and automate the student admission process.
- Enhance internal communication and support ticket management.
- Ensure accurate lead tracking, allocation, and conversion.
- Implement secure data handling and real-time reporting.
- Improve user experience for both students and internal staff.

Key Responsibilities:

- Customize and personalize salesforce.com based on requirements.
- Creating objects and validation rules inside salesforce.com and mapping them to the existing functionalities and objects.
- Worked on various salesforce.com standard objects like Accounts, leads, and Opportunities.
- Configured Custom Objects, Custom Fields, and Relationships as per the requirements.
- Import & Export the bulk data through a Data loader.
- Created Email alerts and Email templates to notify customers.
- Involved in creating batch apex and scheduling apex classes based on the requirements.