

Arpit Sharma

sharmarpit505@gmail.com

+91 7828968350

Ratlam, Madhya Pradesh



Summary

Salesforce Developer and Administrator with around 2.5 years of IT experience with Salesforce.com CRM platform both as Developer and Administrator. Good Experience in Salesforce.com Configuration and Design of Sales Cloud, Service Cloud and Force.com solutions with an emphasis on sales Cloud solutions. Experience with Sales Cloud including Sales Console, Customer Portal, Case Feed. Adaptive at developing, designing, testing and Deployment.

Experience

Software Developer/Administrator

CloudMetic Solutions Pvt Ltd

07/2024–09/2024

- DataSyncx - Upcoming Salesforce App Exchange Tool.
- Developed the Record Manager component for dynamic bulk record updates and deletions, with detailed logging of operations.
- Created the Complete Application for data cleansing, identifying and managing duplicate records with real-time filtering.
- Implemented a Clone component for one-click record duplication.
- Enabled scheduling of bulk operations with flexible date and time options.
- Ensured code quality by adhering to FSL checks and resolving issues identified in CheckMarx scans.

Salesforce Developer/Administrator

Technology Mindz

09/2023 – 11/2023

- Designed and developed the custom objects, custom tabs, validation rules, filter criteria and relationships to support the project's requirements.
- Utilized Flow, process builder, and page layouts to streamline business processes and enhance user experience.
- Created record types and approval processes to manage the project's workflow effectively.
- Analysis and Documentation on Client Org about the implementations to Pitch for Project.
- Ensured Salesforce security by managing organization-wide defaults (OWD), profiles, users, roles, custom permissions, and permission sets.
- Converted process builders into flows for more flexibility and automation.
- Developed email templates and custom notifications to improve communication and user engagement.
- Directly interacted with clients to understand and address their specific needs and concerns.

Salesforce Developer/Administrator

InfoFeat Technologies Pvt. Ltd.

07/2021 - 08/2023

- Collaborated with clients to define project requirements, deliverable, and manage expectations, ensuring alignment with business objectives.
- Participated in code reviews to enforce coding standards, maintain code quality, and promote the use of appropriate design patterns.
- Managed the technical delivery of custom development, integration, and data migration for Salesforce implementations.

- Demonstrated hands-on development on the Salesforce platform, resolving performance issues at both client and Apex layers.
 - Designed and implemented solutions compatible with desktop and mobile devices, considering different integration patterns and asynchronous capabilities.
 - Developed a deep understanding of the Salesforce product suite, covering Sales, Service, CPQ and Community Clouds.
 - Worked on Apex, Triggers, Batch classes, Schedule classes, and Test classes, following best practices to maintain code quality and reliability.
 - Implemented scalable solutions, considering system architecture, key design patterns, and addressing large data volume limitations.
 - Effectively debugged and resolved issues, showcasing a deep understanding of project intricacies.
 - Ensured platform security by implementing authentication patterns.
 - Proficiently managed environment and release processes, adhering to code versioning standard processes and deployment methodologies.
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Skills

Development:

- LWC, Apex Classes, Triggers, VF Pages and Controllers
- Aura Components, Custom Objects and Fields, SOQL/SOSL
- Validation Rules, Workflows, Approval Processes,
- Dashboards and Reports, Flow and Process Builder,
- Integration (REST), Asynchronous Apex, Email Templates

Salesforce Tools:

Change Sets, Gear Set, SVN, Salesforce API, Salesforce App Builder, VS Code, App Exchange, Data Loader, Workbench, Salesforce Inspector, Lightning Studio.

Project Management and Other Skills:

- JIRA, Sandbox Development, Test Classes
- Version Control with SVN, Familiarity with Agile methodologies
- Experience with Data modeling, Troubleshooting, and Debugging
- Third-party Integration, App Exchange Applications

Clouds:

Sales Cloud Service Cloud
CPQ Cloud

Exploring: FSL, Community Cloud

Programming Languages:

- HTML, CSS, Bootstrap, JavaScript
 - Apex, Core Java, MySQL
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Project Details

Project 4: - DataSyncx - Salesforce App Exchange Tool

Description: Contributed to the development and launch of DataSyncx, a Salesforce App Exchange tool for efficient bulk record management, including operations like insert, update, delete, and upsert.

Roles & Responsibilities:

- Developed the Record Manager component for dynamic bulk record updates and deletions, with detailed logging of operations.
- Created the Complete Application for data cleansing, identifying and managing duplicate records with real-time filtering.
- Implemented a Clone component for one-click record duplication.
- Enabled scheduling of bulk operations with flexible date and time options.
- Ensured code quality by adhering to FSL checks and resolving issues identified in Checkmarx scans.

Project 3: - Philips (CPQ Cloud)

Description - Revolutionized operations: Integrated order management, enhanced tracking, streamlined part management, and optimized pricing.

Roles & Responsibilities:

- Customized UI for Product Listing, Order creation, Bundle of Gadgets, and Device tracking in CPQ Cloud project.
- Created Lightning web component to enhance UI - Implemented One-On-One relationships and custom validations for data validation.
- Implemented auto-responses, email alerts, custom alerts, and custom button/action buttons - Utilized Apex to send invoices.
- Managed 3rd party requirements and collaborated with DocuSign team for invoice handling and basic customization.
- Participated in 15-day sprint meeting for project planning and guidance.

Project 2:- Cholamandalam (Sales Cloud)

Description - This project is about developing a digital platform for their company that is purely financial like giving loans for Two wheeler, Four wheeler, and commercial vehicles, etc.

Roles & Responsibilities:

- Designed and developed the custom objects, custom tabs, validation rules, workflow rules, process builder, **Flow**, page layouts, record types, approval processes, Reports, and Dashboards.
- Managed salesforce **security**, OWD, profiles, roles, and permission sets.
- Have worked on **Apex** and **Triggers** with respect to all the best practices.
- Worked on **LWC Components** for functional requirements of business.
- Worked on the **REST API** and Custom **Metadata**.

Project 1: - Salesforce Transformation for Boulton Audio

Description - This Application is developed to manage their customer's data efficiently, and to manage the customer interaction with the business.

Roles & Responsibilities:

- Designed and developed the custom objects, custom tabs, validation rules, workflow rules, Page layouts, Approval process, Reports, and dashboard to suit the needs of the application.
- Created LWC components for functional requirements of business.
- Designed and developed Apex Classes, Batch Classes, Schedule classes Test Classes, Controller Classes, and Apex Triggers using best practices for various functional needs in the application.
- Used Custom Metadata Types, Custom Labels, Email Templates, Custom Notifications and Custom Settings in Development for optimized results.

Education

Computer Science Engineering RGPV 07/2019

Certificates PD1 Certified, Associate, AI associate, AI Specialist