# Ankit Sharma

## Salesforce Developer

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## Objective

Experienced Salesforce Developer as more than one year of dedicated experience in Salesforce development. Proficient in Apex coding, Lightning components, and declarative development. Adept at upgrading, customizing, and integrating Salesforce systems to enhance business processes. Proficient in designing, developing, and rigorously testing Salesforce applications and modules to drive sales and operational excellence.

## Experience

April 2024- Present Salesforce Developer, Kloudrac Software Pvt. ltd, Noida

- Started working on slack Integration as per client requirement to make the business process easier.
- Make some changes on ongoing projects in sharing records.

Aug 2022–Feb 2024 Salesforce Developer, Supply copia software service pvt ltd, Noida

- O Manage user roles, workflows, and reporting for efficient operations.
- Handle the custom record sharing among the whole organization.
- O Handle data migration and integration tools to ensure data accuracy and accessibility.
- Drive custom solutions using Apex, Batch classes, Visualforce, LWC, and email services.
- Develop Salesforce Flows to streamline business processes.
- Ensure data integrity and manage deployments for customization and control.
- O Automated reporting processes to streamline data collection and analysis.
- Assist in user management, data entry, and routine administrative tasks.
- Contribute to data quality by updating and verifying information in the system.
- Generate reports and dashboards to support decision-making and analysis.

#### Skills

Oops

Java

Salesforce Admin

Flows

SOQL and SOSL

LWC, VISUALFORCE

Slack Integration

Salesforce Developer Apex, Triggers and Batch Classes

Integration Rest API, Standard API

Data Analysis NumPy, Pandas, Matplotlib and Seaborn

Cross-functional Collaboration

#### Education

2018–2022 Bachelors in Technology, AKTU, Greater Noida, CGPA: 8.5

GL Bajaj Institute of Technology and Management Graded as A+ by National Board of Accreditation

2017–2018 Intermediate, Pragyan Public School, Jewar, Science

Affiliated with CBSE Board

2015–2016 Matriculation-x, Pragyan Public School, Jewar, General

Affiliated with CBSE Board

## Projects

HCG Implemented Service Cloud features such as Entitlements, Milestones, and Email-to-Case to ensure the delivery of Service Level Agreements (SLAs) and enhance customer service. Demonstrated proficiency in Lightning Web Components (LWC) to create efficient, user-friendly interfaces for the CRM tool.

Collaborated on Docsign Integration, streamlining the approval process by delivering documents to customers using Docsign Elements and the Docsign environment.

Utilized a diverse range of Salesforce components, including Flows, Apex, Test classes, Triggers, LWC Aura, SOQL, Email Templates, App Builder, and more, to provide customized business solutions.

VSR Configured and automated functionalities within the Salesforce platform, including Validation rules, Flows, Workflows, Process Builder, Email Templates, Dataloader, Reports, Dashboards, and Quick actions.

Developed Lightning components and triggers to implement specific business functions, optimizing the pricing tool.

Contributed to code quality by writing Test Classes and performing rigorous unit testing. Designed and developed modules for business logic using Lightning Web Components (LWC), improving user experience.

Implemented complex business scenarios by leveraging Batch Apex, Scheduled Apex, Future methods.

### Additional Skills

AI Tools

Basic Machine Learning

Object Oriented Programming

Familiar with CRM Systems

#### Award and Honours

2023 Received recognition for outstanding contribution to business analysis critical project at VSR.

2023 Certification of an Appreciation from Supply copia software.

#### Achievement

2020 Winner At Technovation Hackathon-2 Organized by Greater Noida Authority

2021 Winner At Technovation Hackathon-3 Organized by Greater Noida Authority

## Languages

Hindi Fluent English Fluent

## Declaration

I hereby declare that the above-mentioned information is correct up to the best of my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

Ankit Sharma