

Sameer Kawade

Email : sameerkawade03@gmail.com

Phone : 9284256850



SUMMARY

- Experienced professional with more than 3 years of experience in salesforce.com CRM platform.
- Certified experience on Salesforce Administration and Developer with analytical and problem solving skills.
- Experience in Development, Administration, Configuration, Implementation and support of salesforce CRM based Apex language and Force.com platform.
- Focused on implementing the best industry standards like Agile methodologies and understanding business requirements to design and building the entities.
- Experience in Lightning Web Components (LWC) for UI development.
- Co-ordinate with other teams members for Integration projects related work.
- Capable to deliver assignments work well within time frame. Work individually and with team members, including the ability to communicate with clients.

CERTIFICATIONS

Certifications	<ul style="list-style-type: none">• Salesforce Certified Administrator (22671105)• Salesforce Certified Platform App Builder(2842006)• Salesforce Certified platform Developer I(22993189)
-----------------------	--

TECHNICAL SKILLS

Force.com Technologies	Apex Class, Apex Triggers, Apex Workflows, Data Loader, Lightning Flow, Batch Apex, LWC
Database Technologies	SOQL and SOSL
Front End Frameworks	HTML, CSS3, ES6+ and JavaScript
Tools and Technologies	Force.com IDE and visual studio Code
Operating Systems	Windows, Linux

PROJECTS

Project Name: Hospitality industry

Project Description: Hospitality industry is our client, which is a very famous and they have planned to build system in salesforce for customer reviews. They have questions to be asked to their guests which includes points like bad, good and excellent. The review page is public facing page which shows the review according to customer experience. And if review is less, then a case should be created. Also, they have requirement that no duplicate account should be created of any customer which has link with existing customer.

Responsibilities:

- Analyzing the requirements and communicating for better understanding.
- Creating various profile, roles and configured permission sets based on the hierarchy requirements.
- Created custom objects, fields, setting the project data modeling relationships.
- Implemented Salesforce email service and creating workflow rule and validation rule.
- Customized page layouts for Opportunity, Contacts, and Accounts depending upon user profiles.
- Writing Test Classes, Apex class and triggers for Lightning Apex Controllers.
- Involved in end-to-end testing and gathering feedback from business users.

Project Name: Health Care Services

Project Description: Client is a huge organization which has many activities related to health care. They have multiple clients and volunteers to run their activities in the world. For this mass process, they regularly conduct corporate seminars throughout the world. This project has information like seminar details, speaker details and various processes they followed. They mostly conduct 100s of such seminars in the world per month. The project was created for employees of the organization to enter these data and maintain the details.

Responsibilities:

- Creating technical plans, designing and make their processes more efficient using salesforce.com.
- Developed various Custom objects and defined lookup and master-detail relationships on the objects and created junction objects to establish connectivity among objects.
- Created workflow rules and defined related tasks, Apex trigger, Apex class and updates to implement business logic.
- Deployed the Apex class and Apex triggers for various useful needs and maintained user roles, security, profiles, and workflow rules wherever necessary.

Project Name: Come Sale Away

Project Description: This client basically wants us to increase the sales and have a track of their sales and we have managed this through account, contacts, leads, opportunities objects. Also tracking of billing transactions in salesforce.com. Organization wants to attract new Customers or maintain repeating Customers, so they use this CRM to manage the relationships with the customers.

Responsibilities:

- Understanding and Analyzing the Business Requirement documents.
- Creating Objects, Fields, Apex Classes, Lightning Component, triggers, document upload functionality and API's.
- Involved in security levels by customizing Salesforce.com Profiles and Roles.
- Writing Test Classes.
- Also a part of integration process and migration process.

EMPLOYMENT HISTORY

Organization	ESH Technology Pvt. Ltd., India
Designation	Software Engineer
Duration	2021 - Present

EDUCATION

- **Bachelor of Engineering, Electrical Engg**
Nagpur University
2018
- **MBA, Information Technology**
Gondwana University
2023