

# SANGAVI GOVINDHARAJ

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Dharmapuri

## PROFILE SUMMARY

- 2.2 years industry experience as a technical developer. Implemented Business solutions for clients across Asia Pacific, US.
- Have been designing on Salesforce platform, applying Declarative, Programmatic modules.
- Gaining experience in SF Lightning Design System
- Having good knowledge in Communities.
- Delivered on popular CX technologies: Salesforce Force.com
- Have implemented projects of integrating data across systems.

## TECHNICAL SKILLS

### SALESFORCE.COM

**Programmatic development tools:** Apex classes and triggers, Apex Sharing.

**Declarative development tools:** Process Builder, Workflow, validation Rules, Schema Builder.

**Salesforce1 development tools:** Lightning Events, Compact Layouts.

### WEB TECHNOLOGIES

HTML, CSS, JavaScript;

## EDUCATION

PSG College of Arts & Science - Bachelor's Degree in Mathematics **(Scored 8.7 GCPA in college)**

Sri Vijay Vidhyalaya - HSC **(Scored 93% in 12th standard)**

Sri Vijay Vidhyalaya - SSLC **(Scored 98% in 10th standard).**

## SKILLS

- **Salesforce Administration:** User management, profiles, roles, sharing rules, and permission sets.
  - **Customization:** Custom objects, fields, workflows, validation rules, process builders, and flows.
  - **Reporting & Analytics:** Creating dashboards, reports, and KPI tracking.
  - **Data Management:** Data import/export, deduplication, and data quality maintenance using tools like Data Loader.
  - **Communication:** Training users and gathering requirements for system enhancements.
  - **Technical Tools:** SOQL, Apex, Apex Triggers.
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## PROFESSIONAL EXPERIENCE

- **Worked in KG Information Systems Private Limited in Coimbatore as a Process Associate**

### **Project Name: Field Sales Pro - Generic Application**

- **Role:** Developer and Configurator
  - **Description:** Field Sales Pro - Generic is a Salesforce Lightning Application which is built from scratch on force.com platform. It allows Sales Reps to start a meeting with the Opportunity and display the Products. Based on the Selection of the products Quotes can be generated and then sent to the Opportunity. It offers the ability to link these quotes to the opportunities and Quote objects in the CRM. It also sends Email to the Opportunity with Mom as well as creates follow up tasks for the Sales Rep for the selected Sample products.
  - **Responsibilities:**
    - Solely responsible for analyzing, designing, coding and implementing several modules of this application.
    - Involved in object model designing.
    - Setup various Custom Objects, Tabs, validation rules on the Fields, Page layout setup.
    - Design and development of various modules using Apex.
    - Designed Workflow rules, Apex Code created triggers and classes.
    - Unit Tests and code coverage according to Force.com best practices.
  - **Technologies & Tools :** Salesforce (Apex, Triggers, Workflows)
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### **Worked in Byju's -Think & Learn Private Limited in Bangalore as a Salesforce Specialist**

#### **Project Name: Transforming Education with Salesforce: A Unified Platform for Student Success**

- **Role:** Developer and Configuration
- **Responsibilities:** Managed Salesforce CRM with 500+ users, ensuring seamless functionality for student admissions, alumni relations, and academic operations.
- Designed and deployed customized solutions using Salesforce objects, workflows, and process automation to improve operational efficiency.
- Created detailed reports and dashboards for key stakeholders to monitor performance metrics and enrollment trends.
- Conducted data migration during system upgrades using Data Loader, ensuring 100% data integrity.
- Implemented user training sessions to improve adoption rates and proficiency in Salesforce usage.
- Configured Community Cloud to enhance student and faculty engagement through self-service portals.

**Technologies & Tools :** SOQL, Salesforce Inspector, and Change Sets.

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**Project Name:** United Health Care and Life Sciences services provider - USA.

**Role:** Developer and Configuration

**Description:** Client Deals With health care and life sciences Service Provider in USA. This project contains major modules such as Account and Opportunities.

- Account Module

Create Custom Applets to query data based on certain user roles and record types . Inline edit and bulk edit provided for the users using custom applets for updating standard and custom records.

- Opportunity Module

Based on sales stage build the lightning form for users to view/edit the opportunity data using field set. Create Process builder for Displaying related list data Based on sales stage. Create Triggers for changing backed field on some validation on opportunity object.

- Opportunity Other Module

Based on sales stage build the lightning form for users to view/edit the opportunity data using field set. Create Process and download XLS and XML files based on various conditions.

**Responsibilities:**

- Developed Apex classes to allow users to add, edit, remove Account, Contacts, Custom Object Records
- Involved in object model design.
- Created Custom objects, fields according to the requirements of business.
- Developed Triggers for updating backed fields.
- Created custom Profiles to restrict the data access to the unwanted users.

**Technologies & Tools :** Salesforce (Apex, Triggers, Workflows, Lightning Design System)

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## **DECLARATION**

I sincerely proclaim that all the facts in my resume are accurate, and I am responsible for their accuracy.