# **SACHIN GAJBHIYE**

**Salesforce Developer** 

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Contact No: (+91) 9834878104



#### **Objective:**

To secure a dynamic and growth-oriented role within a forward-thinking Salesforce development organization, where I can actively contribute to the company's expansion while advancing my professional journey. I am keen on leveraging my expertise to drive impactful solutions and achieve significant milestones in my career.

#### TECHNICAL SKILLS

Salesforce Technologies: Apex Classes, Apex Triggers, SOQL, Visual Force (Pages, Components, and Controllers), Apex Data

Loader, Dashboards, Reports,

Custom Objects, Flow, Integration, Lightning Web Components.

Web Technologies: HTML , CSS, JavaScript

**Database**: SOQL, SOSL

**Data Management & Tools**: Apex Data Loader, Visual Studio

### **PROFESSIONAL OVERVIEW**

# **JOB FOCUS: SALESFORCE DEVELOPER / ADMINISTRATOR**

- Around 6 years of IT Industry experience & around 3 years of relevant experience in Sales force.com Administration, Development, and Lightning Web Components.
- Core expertise in Configuration and customization, Flows, and Data Migration.
- Extensive experience in SFDC development using Apex classes, and Apex Triggers.
- Expertise in SFDC Development using Custom Objects, Tabs, Page Layouts, Profiles, and permission sets,
  Creating Roles, Org Wide default, and Sharing rules.
- Implemented Security and Sharing Rules at object, field, and record levels for different users at different levels of the organization.
- Hands-on Experience in Creating Reports, Analytic Snapshots, and Dashboards.
- Hands-on experience in writing queries using SOQL and SOSL in Apex Classes and Triggers.
- Hands-on experience in Future Method, Schedule Apex, and Batch Apex.
- Strong working experience with various salesforce.com standard objects like Accounts, Contacts, Opportunities, Leads, Reports, and Dashboards.
- Hands-on experience in Lightning Web Components.
- Ability to adapt and learn quickly, Result Oriented, Self-Driven, and Highly Motivated. Eager to learn new technology, methodologies, and a Team Player

# **WORK EXPERIENCE**

Worked for Glowbrite Systems Pvt Ltd - BANGALORE as a Software Engineer from Jan -. 2022 to Present date.

Worked for SYSKA LED lights Pvt Ltd - Pune as a Service Executive from April -. 2019 to Dec -2021.

Worked for Sedemac mechatronics Pvt ltd-Pune as a Quality Controller from Jan 2018 to June 2018.

## PROJECT SUMMARY

**TITLE**: AFS LOGISTICS

**ENVIRONMENT**: Salesforce, Lightning Web Components, Apex, Integration, Flows.

**TEAM SIZE**: 5

#### Objective:

The objective of the AFS Logistics Management System Development project was to create a robust and efficient logistics management platform tailored to the specific requirements of the client. The primary goals included streamlining logistics operations, improving efficiency, enhancing productivity, and providing real-time visibility into the supply chain.

#### **ROLES AND RESPONSIBILITIES:**

- Collaborated with the team to design and implement Lightning Web Components for improved user experience and interface customization.
- Utilized Apex to develop custom business logic, including complex validation rules and calculations.
- Designed and implemented Flows to automate business processes and guide users through specific tasks.
- Conducted performance tuning and optimization of Apex code to ensure scalability and efficiency of the application.
- Provided ongoing support and maintenance, including troubleshooting and resolving issues reported by end-users.
- Conducted user training sessions to ensure smooth adoption and utilization of the logistics management system.
- Worked closely with stakeholders to gather feedback and incorporate enhancements to meet evolving business needs.
- Maintained documentation for system configurations, customizations, and integrations for future reference and knowledge transfer.
  - Integrated Salesforce with external systems, resulting in a 20% increase in data accuracy.
  - Developed Lightning Web Components for improved user experience, reducing user training time by 30%.
- Stayed updated with the latest Salesforce features, technologies, and best practices to continuously improve the system and stay ahead of industry trends.

TITLE: Kinela Health Services

**ENVIRONMENT**: Salesforce, Lightning Web Components, Apex, HTML, and JavaScript.

**TEAM SIZE**: 5

### **Objective:**

The objective of the Kinela Health Services Application Development project was to create a comprehensive healthcare management system tailored to the specific needs of Kinela

Health Services. The application aimed to streamline various healthcare processes, improve patient care, and enhance overall operational efficiency. Kinela Health Services project is

based on the Service Cloud.

### **ROLES AND RESPONSIBILITIES:**

- Configured Service Cloud features such as Cases, Case Queues, and Case Assignment Rules to manage healthcare service requests effectively.
  - Implemented Service Cloud Console to provide a unified view of patient information and streamline support processes.
- Customized Case Page Layouts, Record Types, and Processes to match the workflow requirements of healthcare service agents.
- Designed and developed Lightning Web Components (LWC) for Service Cloud functionalities, such as displaying case details and facilitating case updates.
- Integrated Service Cloud with external systems or databases to retrieve patient information or other relevant data for efficient case resolution.
  - Configured Service Cloud features, leading to a 15% improvement in case resolution times.
- Created Reports and Dashboards specifically focused on service metrics, such as case resolution times, agent performance, and patient satisfaction scores.
- Utilized Service Cloud Automation tools like Workflow Rules, Process Builder, and Flow to automate repetitive tasks and streamline service processes.
- Developed custom Apex triggers and classes to extend Service Cloud functionalities as per Kinela Health Services' specific requirements.

- ⇔ Completed **B.E** in **Electronics and Telecommunications Engineering** in 2016 from **Umrer College of Engineering** (UCOE).
- ⇔ Completed **Diploma** in **Electronics Engineering** in 2012 from **Umrer Polytechnic Umrer** (UPU).

## **PERSONAL DETAILS**

⇔ Permanent Address : AT : Gadpipari Po : Amboli Ta: Chimur Dist : Chandrapur

⇔ Date of Birth : 09/09/1989

⇔ Nationality : Indian

⇔ Language known : English, Hindi, Marathi.

#### **DECLARATION**

I hereby declare that the information that I have furnished is authentic and true to the best of my knowledge.

PLACE :

DATE : SACHIN

**GAJBHIYE**