

# MEGHA SAWARKAR

+91(997) 538-1880 ♦ Nagpur, MH  
[meghasawarkar31@gmail.com](mailto:meghasawarkar31@gmail.com)

## PROFESSIONAL OVERVIEW

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- Identified and converted relationships to Salesforce custom objects, including **lookup, junction, and master-detail**.
- Expertise in **Force.com** technology stack, including **APEX, SOQL, and SOSL**.
- Extensive experience of Salesforce CRM Development, Administration, **Configuration, and Implementation**.
- Extensive familiarity with declarative features such as **Validation Rules**, Workflows, and **Approval Process**, as well as **Sharing Rules** automation for complicated business processes.
- Extensive experience with Salesforce.com **Standard Objects**, including Accounts, Contacts, Opportunities, **Reports, and Dashboards**.
- Proficient in **Data Migration** using Data Loader.
- Experience establishing **Security and Sharing Rules** at the **Object, Field, and Record Levels** for various users across organizations.

## EXPERIENCE

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### Freelancing Work

Nov 2022—Nov 2024

### Salesforce Developer

TedNile Solutions

Dec 2020 – Jun 2022

*Nagpur, India*

- Participated in **Sales Cloud** implementation projects.
- Created 5 Custom Objects, Tabs and Components.
- Implemented 7 Validation Rules, workflows, Approval Processes, and 3 **Sharing Rules preventing users from accessing unauthorized records**.
- Managed and optimized 8 Accounts, Contacts, multiple Opportunities, **created Reports, and Dashboards tailored to specific business needs**.
- Identify relationships and converting to Salesforce custom objects, **lookup relationships, junction objects, master-detail relationships**.
- Experience with **Batch Apex, Apex Class, Asynchronous Apex**.

### Junior Engineer

JBM Auto Ltd.

Oct 2018 - Nov 2020

*Pune, India*

- Ensured 100% of received materials match Purchase Orders (PO) and Goods Receipt Notes (GRN), with invoice **submission to finance within 48 hours**.
- Generated **E-way bills for 100% of applicable shipments** within 24 hours prior to dispatch.
- Achieved **95% accuracy in material identification**, implementing First-In-First-Out (FIFO) method for all raw materials. Maintained at least 98% accuracy between SAP inventory records and physical inventory.

## SKILLS

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**Programming:** Apex, LWC Framework, Aura, JavaScript, HTML, CSS

**Databases:** SOQL, SOSL

**Soft Skills:** Analytical Thinking, Verbal and Written Communication, Guiding, Teamwork, Task Coordination

## **PROJECT**

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**PROJECT TITLE    Insurance management**

### **DESCRIPTION**

Insurance management project is used to developed a custom apps using force.com and maintain the data about agents, customers, plans, Premium etc. And also calculating commission of agents based on the policies being sold.

### **ROLES AND RESPONSIBILITES**

- Customize and personalize Salesforce.com based on requirement.
- Involved in creating batch Apex and scheduling apex classes based on the client requirements. Involved in field and record level security.
- Send email to users using apex.
- Involved in creating action components based on the client requirement.
- Worked on Workflows for field updates based on client requirements.
- Import and Export bulk of data using Data loader.

## **EDUCATION**

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**Bapurao Deshmukh College of Engineering**, Wardha, MH  
BE in Mechanical Engineering

Jun 2018

## **LINKS**

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**Trailhead:**        <https://www.salesforce.com/trailblazer/msawarkar3>

**LinkedIn:**        <https://www.linkedin.com/in/megha-sawarkar/>