

# Ms. Sakshi Machindra Powar

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An energetic goal-oriented person with positive mental attitude, self-Confident, and ability to work hard in the field of salesforce development organization of repute with inclination for learning new technologies.

## Career Summary

- At Present working with Rubrixx IT Solutions as a Trainee engineer since December 2023 and completed **Salesforce AI Associate Certification**.
- An effective communicator with excellent relationship management having strong analytical problem solving, organizational and leadership abilities.
- A team player with strong interpersonal and communication skills and potential to perform under result driven system.
- Possesses an Industrious disposition & belief in constantly upgrading one's knowledge in this ever-changing technological environment.

## Professional Summary

- **1+ year** Experience in Salesforce Developer.
- Proficient in **Administration, Configuration, Development, Implementation** on **Salesforce.com**
- Build **custom Salesforce Lightning app** by Creating, Managing, implementing **custom objects** and **Customizing standard objects**.
- Good knowledge of SFDC Administrative tasks like **Object Relationships** and **SFDC out-of-box functionalities** such as **Page Layout, Record Types and Validation rules**
- Involved in **Data Management** using **Data Import Wizard, Data Export Wizard, Data Loader and Workbench**
- Involved in automating different business process using **Workflow rules, Process builder, Flows and Approval Processes** and **creating Email Services, Tasks and actions**.
- Proficiency in SFDC configuration like **Profiles, Roles, User Management, Custom Tabs and Fields**
- Good knowledge and understanding of **SFDC Security and Sharing Model, Organization-Wide-Defaults (OWD)**
- Experience in creating **Reports and Dashboards** as per business requirement
- Involved in customization of **Sales Cloud and Service Cloud** as per client requirement
- Designed and developed **Apex Classes, Apex Triggers, Test Classes, Test Methods, Batch Apex, Scheduler apex, Future method Controller Classes and VisualForce pages** for various functional needs in the application
- Good Knowledge of **SOQL, SOSL, DML operations** and **Governor limit**
- Hands on experience in **Salesforce Lightning Interface**

## Technical Skills

**Software and Languages:** Apex, SOSL, SOQL

**Salesforce Technologies:** Salesforce CRM, Standard/Custom Objects, Relationships, Validation rules, Record Types, Sales Cloud, Service Cloud, Workflow rules, process builder, flows Approvals, Security and sharing model, Reports and Dashboards Apex, SOQL, SOSL, Triggers, Test Class, Batch class, Lightning Aura Components, Lightning Web Components

**Tools and Utilities:** Salesforce.com platform, S-Objects, VS code IDE, DML operations, Lightning Components, Integration, Deployment, Lightning App Builder

## Professional Experience

### Project 01:

**Title:** Healthcare Appointment Scheduling and Management System - A CRM Application      **Duration:** Dec 2023 – May 2024

**Role:** Salesforce Administrator/ Developer

**Team Size:** 07

**Description:** Developed and implemented a comprehensive **Healthcare Appointment Scheduling and Management System** in Salesforce. Designed and customized objects, fields, and relationships for managing doctor schedules, patient records, and appointment bookings. Created VisualForce pages and Apex classes to enable seamless appointment scheduling and real-time status updates. Automated workflows, email notifications, and reminders to enhance patient and doctor engagement. Integrated role-based access controls to ensure data security and compliance with organizational policies. Collaborated with cross-functional teams to test, deploy, and document the system.

### **Role and Responsibilities:**

- Involved in Salesforce.com Application Setup activities and customized the apps to match the functional needs of the organization.
- Performed the detailed analysis of functional and technical requirements designed deployed the custom objects identified the lookup and master-detail relationships and created the junction objects
- Demonstrated ability to translate customer requirements into specification.
- Worked with various Salesforce.com standard objects like Users, Roles, Reports, Dashboards
- Developed and configured various Custom Reports and Report folders for different user profiles based on the need in the organization.
- Developed dashboards to show analytical data on regular basis for the sales performance and lead generation statistics.
- Created Profiles and implemented object and field level security to hide critical information from the profile users.
- Implemented Email Alters
- Created page layouts, search layouts to organize fields, custom links, related lists, and other components on record pages.
- Used Force.com developer toolkit including Apex Classes, to develop custom business logic.

**Environment:** Salesforce.com, Standard/Custom Objects, Relationships, Data Loader, process builder, flows Approvals, Security and sharing model, Reports and Dashboards Apex, SOQL,SOSL.

### Project 02:

**Title:** Event Registration Management System - A CRM Application

**Duration:** June 2024 - Present

**Role:** Salesforce Administrator/ Developer

**Team Size:** 05

**Description:** Built a scalable Salesforce solution for event creation, registration, and capacity tracking using **Lightning Web Components (LWC)**. Developed dynamic, user-friendly interfaces for event organizers and attendees to manage registrations efficiently. Integrated LWC components with Salesforce objects to display real-time data, including current registrations and capacity limits. Implemented email workflows to handle registration confirmations, reminders, and updates. Designed custom dashboards and reports to analyze attendance and registration trends.

### Role and Responsibilities:

- Involved in Salesforce.com Application Setup activities and customized the apps to match the functional needs of the organization.
- Performed the detailed analysis of functional and technical requirements designed deployed the custom objects identified the lookup and master-detail relationships and created the junction objects
- Demonstrated ability to translate customer requirements into specification.
- Worked with various Salesforce.com standard objects like Users, Roles, Reports, Dashboards
- Developed and configured various Custom Reports and Report folders for different user profiles based on the need in the organization.
- Developed dashboards to show analytical data on regular basis for the sales performance and lead generation statistics.
- Created Profiles and implemented object and field level security to hide critical information from the profile users.
- Implemented Email Alters
- Created page layouts, search layouts to organize fields, custom links, related lists, and other components on record pages.
- Used Force.com developer toolkit including Apex Classes, to develop custom business logic.
- Used SOQL SOSL for data manipulation needs of the application using platform database objects.
- Developed Lightning Web Components displayed on App Page, Home Page and record Page.

**Environment:** Salesforce.com, Standard/Custom Objects, Relationships, Data Loader, process builder, flows Approvals, Security and sharing model, Reports and Dashboards Apex, SOQL,SOSL.

### Academic Qualification

- **B.Tech in Electrical Engineering** from JSPM's Rajarshi Shahu College of Engineering Pune and with an aggregate of 8.53 CGPA.
- **Polytechnic Diploma in Electrical Engineering** from Cusrow Wadia Institute of Technology Pune, with an percentile of 91.5%.
- **S.S.C Examination** from Maharashtra state Board with an percentile of 85.20%.

### Personal Information

Date of Birth	: 25 <sup>th</sup> December 2001
Gender	: Female
Marital Status	: Unmarried
Languages Known	: English, Hindi, and Marathi
Current Address	: Shri ganeshay heights MIDC Road ravet Pune, Maharashtra - 412101

**Sakshi Machindra Powar**