

# ABHIJEET NARENDRA SAWARKAR

Salesforce Developer

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**Salesforce Developer** with 3 years of experience in **Sales Cloud**, **Service Cloud** and **Experience Cloud**. Skilled in backend development (**Apex class**, **Trigger**, **REST/SOAP APIs**) and frontend (**Visualforce**, **LWC**). Strong analytical skills, self-motivation, enthusiasm, and excellent time-saving management.

## Work Experience

### Inceptive Technology Pvt. Ltd. Pune.

Aug 2024 - Present

Salesforce Developer

#### Projects:

##### Installation System Application - SCIS(South Coast Insulation Service).

SCIS (South Coast Insulation Service) is an application designed to assist in creating effective ventilation solutions for homes. It focuses on improving air circulation and insulation in residential spaces.

##### Responsibilities:

- Developed the **Apex Classes**, **Triggers**, **Batch Class**, and **Test class** for various functional needs in Salesforce cloud.
- Worked on **Lightning Web components (LWC)** created multiple lightning components and LWC to enhance the existing functionalities.
- Worked on **Profiles**, **Permission sets**, **Field creations**, **User activations**.
- Working on **Copado** for deployment process.

### Axenon Consultancy Services Pvt. Ltd. Pune

March 2023 - Aug 2024

Software Engineer (Salesforce Developer)

#### Projects:

##### Product Application - Atlas Copco Pune.

Oct 2023 - Aug 2024

Atlas Copco Compressors combines world-class air compressors, gas generators, air blowers, piping, and quality air products with a regional-wide service network to provide you with all your air and gas needs.

##### Responsibilities:

- Developed and customized Salesforce applications using **Apex**, **Visualforce**, and **Lightning Web Components (LWC)**
- Integrated Salesforce with external systems using **REST** and **SOAP APIs**, ensuring smooth data exchange and functionality.
- Implemented automation solutions with **Salesforce Flows**, improving efficiency and reducing manual tasks for users.
- Conducted data migration and management using tools like **Data Loader**, ensuring data integrity and accuracy.
- Worked on Integration using **REST API**, Integrated with **RazorPay**.

### Donation Application System - SG volunteers Role

March 2023 - Oct 2023

The Donations Management System is an integrated platform connecting shelter homes and donors, implemented on Salesforce CRM. It leverages various Salesforce functionalities to deliver essential features, streamlining donation processes and enhancing collaboration between donors and shelter homes.

##### Responsibilities:

- Created Custom **Apex Triggers**, **Apex Class**, and **Test Class** to automate the requirements in the **Sales cloud**.
- Designed various **Visual-force pages** for customization that launch from the button through the record page.
- Worked on Salesforce DX for deployment, using **Command Line Interface (CLI)**, Creation of Scratch Orgs, Branch creation, update the local using pull request then update the branch using Push request.
- Used case **assignment rules** to assign cases to appropriate **queues**.
- Automated functionalities such as writing **schedule jobs** to **Update records**, **Sending emails**, **Email services**.

## Baker Gauges India Pvt. Ltd. Pune Support Engineer

Dec 2021 - Feb 2023

Implemented Salesforce CRM for Baker Gauges to streamline customer relationship management, enhance sales processes, and boost efficiency.

### **Responsibilities:**

- Successfully resolved **Bugs** and complex **Salesforce issues, enhancing system reliability and user satisfaction.**
- Implemented **customisations** and **configurations** to tailor Salesforce solutions to meet organisational needs.
- Worked closely with cross-functional teams to align Salesforce solutions with business requirements.

## Skills

### Salesforce.com

Salesforce Flow, Apex Class, Apex Trigger, Lightning web Component, Visualforce Page, Integration (Rest API and Soap API), Asynchronous Method, SOQL, SOSL, Sales Cloud, Service cloud, Experience cloud, Security Model, Data Management.

### Tools

Jira, Workbench, GitHub, VisualStudio code, Copado, SFDX (Salesforce DX), Jest, Postman, Data Loader, Data Import Wizard.

## Education

Anuradha Engineering College, Chikhali. SGBA University  
B.E  
GPA 9.04

Jul 2016 - Jun 2021

## Certificates

- **Salesforce Certified Platform Developer 1** (Credential Id: 4247826)
- **Salesforce Certified AI Associate** (Credential Id: 5137998)