Kolagani Jaya Sai Harshith

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CAREER OBJECTIVE

To work in any environment in which I can apply my knowledge and skills for the enhancement of my career and betterment of the organization in a innovation way.

EDUCATION

SASTRA DEEMED UNIVERSITY	**Thanjavur, Tamilnadu**
Electrical and Electronics Engineering	*July 2019 - May 2023*
CGPA :- 7.7	
Narayana Junior College	**Repalle, Andhra Pradesh**
Intermediate	*June 2017 - April 2019*
CGPA :- 9.9	
Bhashyam High School	**Repalle, Andhra Pradesh**
10th	*June 2016 - April 2017*
CGPA :- 10	

TECHNICAL SKILLS

Programming Languages: Python, Java, HTML, CSS, JavaScript
Libraries and Tools: Salesforce, GitHub, VS code, Jira
Familiar with: DBMS, SQL

WORK EXPERIENCE

Salesforce CPQ Developer

Deloitte, Bangalore, Karnataka   *Sept 2023 – July 2024*

- Designed, configured, and implemented Salesforce CPQ solutions to meet business requirements, leveraging Salesforce CPQ platform functionalities.
- Salesforce Certified Administrator with hands-on experience in managing and optimizing Salesforce CRM platforms, including configuration, user management, and security settings.
- Successfully implemented automation processes using workflows, flows, improving operational efficiency and proficient in Apex, LWC.
- Created and maintained custom product configurations, product rules, pricing rules, discount schedules, advanced approvals and quote templates within Salesforce CPQ.
- Collaborated with cross-functional teams including Sales and IT to gather and analyze business requirements for CPQ implementations.
- Conducted unit testing and user acceptance testing (UAT) to ensure the quality and reliability of Salesforce CPQ solutions.

CERTIFICATIONS

- Salesforce Certificate on Salesforce Certified Administrator
- Udemy Certificate on Salesforce CPQ: Salesforce CPQ Basics for Admins
- Udemy Certificate on The Complete Salesforce Development Course
- NPTEL Certificate on Introduction to Database Systems.
- HackerRank Certificate on MySQL.

EXTRACURRICULAR ACTIVITIES

- Organized department events in college.
- Member in NSS.
- Member in junior college sports team.