N.Lavanya **Mobile:** +91 9398807318
Salesforce Developer **E-mail:** namburilavanya051@gmail.com
Location : Hyderabad

Career Objective:

- Seeking a position to utilize my skills and abilities in your organization that offers professional growth, where I can share all the knowledge and experience to serve my customers to the best of my potential and for the growth of the organization.

Professional Summary:

- Having total **3+** years of **Developer and Administrator** in **Salesforce.com CRM** with more focus on Sales Cloud & Service Cloud projects & as **Quality Analyst** .
- **Involved on** salesforce configuration, customization, deployment, lightning component, lightning design system.
- **Extensive experience in designing of** Custom Objects, Custom Fields, Pick list, Workflow ,Approval Processes, Custom Tabs, relationships.
- **Experience in SFDC Development in implementing** Apex classes, Triggers, Visual Force, SOQL and SOSL.
- Proficiency in SFDC Administrative tasks like creating **Profiles, Roles, Users, Page Layouts,** Record Type, Assignment rule, **Email Services, Approvals, Workflows, Reports, Dashboards, Actions, Tasks** and **Events**.
- Created multiple **Lightning Components**, added **CSS** and **Design parameters** that makes the Lightning component look and feel better.
- Created modern Enterprise **Lightning Apps** combining **Lightning Design System**, **Lightning App Builder** and **Lightning Component** features.
- Proficient in Data Migration using **Import Wizard** and **Data Loader**.
- **Retrieved** some data and its functionality from **Third-Party API's** and **displayed** within the lightning component
- Experienced in analysing business requirements and implementing them to Salesforce custom objects, Junction objects, master-detail relationships and lookup relationships.
- Developed various **Batch Apex classes** and **scheduled** those using Apex Schedulable classes on hourly basis.
- Experience in SFDC Integration using **Restful Web Service** and **Apex Programming**.
- Team player with good interpersonal skills, strong understanding of fundamental business processes, excellent Communication and Problem-solving skills.
- Capable of rapidly learning new technologies and processes, and successfully applying them to projects and operations.

Technical Skills:

Customization - Developed Apex Classes, Batch Classes, Triggers, Test Classes, Custom Settings, Validation Rule, Approval Process, Workflow Rule and Field Updates.
Configuration - Developed Custom fields, Custom Objects, Tabs, List View, User Setup, Record Type, Sharing Setting, Report and Dashboard, Permission Set, Delegated Administration Setup, Profile Settings and Page Layout assignment, Security Controls.
Deployment - Migrated components like objects, fields, classes, etc. from one environment to other environment through Change Set.

Academic Profile:

- **Degree B.com**(computers) kakatiya University.

Experience Summary:

- Working with Envision Infotech, as a **Salesforce Developer** from 15-May-2021

Projects Undertaken

Project#1

Project Name	:	SDF Group Machine Management System
Role	:	Salesforce Developer
Technology	:	Configuration & Apex, Lightning Web Components.
Description	:	

SDF Corporation is an Italian agricultural machinery manufacturer. SDF designs, produces, and sells tractors, combines, agers, hay tools, self-propelled sprayers, smart farming technologies, seeding and tillage equipment. SDF Management System is uses to track the products sold and its customer details, Warranty details. It is to analyse the sales of the particular machine.

Responsibilities:

- Developed Custom Objects & Fields, Tabs and Lightning Web Components.
- Developed Apex Classes, Triggers and Workflow rules to meet their business requirements.
- Customized User Roles, Role hierarchies, Profiles and Sharing settings to ensure that the data security is available only to the authorized users.
- Customized Custom and Standard fields, page layouts, record types, searching, list views, queues, reports, and dashboards. Maintained and created workflow rules, validation rules, formula fields, escalation rules, auto-assignment rules
- Documented & maintained overall system configuration, change control, and enhancements.
- Involved in Administration(configuration changes), Development (Customizations) and Deployment activities of Salesforce.com, Lightning experience & Lightning Component framework.
- Created multiple **Lightning Components**, added CSS and Design Parameters that makes the Lightning component look and feel better.
- Created Lightning **Components** and server-side controllers to meet the business requirements.
- Defined Workflows and set up Workflow Rules, Tasks and Email Alerts and created Workflow Approvals.
- Used SOQL & SOSL with consideration to Governor Limits for data manipulation.
- Involved in Mass imports and exports of data. Implementing the Asynchronous Apex and Test Classes.

Solution Environment: Windows

Duration: Feb-2023 – Oct-2024

Project#2

Project Name	:	Med-e-Rep
Role	:	Salesforce Developer
Description	:	

Med-e-Rep is a home-grown CRM application designed and developed on the Cloud platform. The application is developed to sustain the GSK Detailing needs. The basic aim of the Med-e-Rep application is to help the detailing sales team to plan their customer calls/visits and manage the inventory transactions

regarding to the samples. It also helps the business leaders to generate and view reports of sales representatives' performance and sales data. As the primary objective of the application is to aim at streamlining the detailing process of the GSK market, HCP creation and associating them with Business Accounts plays a pivotal part. Once the HCP has created the related HCP account and has linked the HCP record to the corresponding business account, the next step the detailer needs to concentrate is creating Calendar Events and scheduling the calls with the HCPs created. Surveys are created by the detailer to capture the responses received from the HCP detailed and record the responses of the HCP towards a particular product. Surveys can also be designed in a manner to gauge the quality of a call

Responsibilities:
- Developed Custom Objects & Tabs
- Implemented validation rules, Roles, Role hierarchies, Profiles and Sharing settings to ensure that the data security is available only to the authorized users
- Developed Apex Classes, Triggers and Workflow rules to meet their business requirements.
- Implementation of **Apex Triggers, Apex Class** for automation of the business process on **Account, Contact, Order, Order product,** and **Custom Objects.**
- Ensure that the requirement is completed within the allotted timelines
- Ensure that the Coding standards are maintained during development.

Solution Environment: Windows

Duration: Jan 2022 – Feb-2023

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Key Strength :
- Punctual, Energetic, Dedicated and Consistent towards work.
- Rapid learner with the strong grasping approach.
- Team facilitator and good in problem understanding and solving ability.

Declaration:

I certify that the particulars given above are correct and complete to the best of my knowledge and believe that nothing has been concealed by me.

Date: **(**N Lavanya)
Place: