

MINAL TEMBHARE

Salesforce Developer

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Pune

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SUMMARY

Diligent Salesforce Developer with over **3.5 years** of hands-on expertise in **Salesforce Development and Administration**. Demonstrated success in designing, developing, and implementing Salesforce solutions to drive business advancement. Seeking challenging opportunities in the Salesforce domain to leverage acquired knowledge and skills for organizational success.

EXPERIENCE

Salesforce Developer

Tata Consultancy Services

2021 - Present Pune

- Worked closely with cross-functional teams to deliver scalable Salesforce solutions for customer relationship management (CRM) enhancements, process automation, and custom integrations for GE's sales and service departments.
- Developed and optimized custom Salesforce functionalities using **Apex classes, triggers, and Aura/Lightning Web Components (LWC)** to improve business processes, reducing manual operations by 40%.
- Enhanced the Salesforce platform by building **custom objects, fields**, and implementing **automated workflows, Process Builder, validation rules, and Flows** to streamline data entry and improve user experience, increasing operational accuracy and efficiency.
- Integrated Salesforce with external systems such as ERPs and document management platforms via **REST and SOAP APIs**, improving data synchronization and reporting efficiency.
- Managed data migration, implemented SOQL queries, and ensured data integrity across multiple Salesforce orgs during project rollouts and updates.
- Administered **user profiles, security settings, sharing rules, and role hierarchy** for over 500 users, ensuring proper data access and adherence to security policies.
- Developed and executed comprehensive **unit tests** for Apex controllers and triggers, achieving over 90% code coverage, maintaining system reliability, and supporting bug-free deployments.
- Diagnosed and resolved bugs in **UAT and production environments**, ensuring smooth deployments and minimizing disruptions to business operations.
- Collaborated with junior team members on Salesforce best practices, resulting in enhanced code quality and faster issue resolution.
- Contributed to various phases of the **Software Development Life Cycle (SDLC)** for CRM transformation projects, reducing lead response time by 25%.
- Managed deployment processes using **Flosum** for version control, continuous integration, and release management, ensuring seamless migrations across Salesforce environments.
- Enhanced system efficiency, reducing process cycle time by 30%, through custom Salesforce automation solutions.
- Achieved a 20% reduction in manual errors by implementing comprehensive validation rules using Salesforce Flows.

SKILLS

Programming Language :

Lightning Web Components (LWC), Aura Components, Salesforce Apex, SOQL, SOSL

Salesforce Technologies :

Test Classes, Salesforce Flow, Batch Apex, Apex Trigger, Process Builder, Workflows, Integrations & Data Migration, Salesforce Security and Data Management, Validation Rules

Salesforce Tools :

Visual Studio, Apex Data Loader, Postman, Flosum, X-Author, Salesforce Inspector, Workbench

CERTIFICATIONS

Salesforce Certified Platform Developer
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Salesforce Certified Platform App
Builder

Salesforce Certified Administrator

EDUCATION

Bachelor of Engineering in Information Technology

KDK College of Engineering, Nagpur

2015 - 2019