AYUSHI AWASTHI

Salesforce Developer

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SUMMARY

Salesforce Developer with 2.8 years of hands-on experience in Apex, Lightning Web Components (LWC), Flows, and REST API integration and proficient in Agile methodologies. Holding multiple **Salesforce certifications**, I aim to drive efficiency and growth in a valuable organization that fosters development and innovation, where I can apply my skills and contribute to success.

PROFESSIONAL EXPERIENCE

Application Development Analyst, MFF Nestle

ACCENTURE SOLUTIONS PVT. LTD

📅 12/2022 - Present 📍 Bangalore, Karnataka

A leading global professional services company providing services in consulting, technology, and operations.

- Developed reusable Salesforce components using **Apex, Triggers, LWC(Lightning Web Components), and Aura**, resulting in a **30% performance improvement** and **40% reduction in code duplication**.
- Created and upheld unit test classes achieving **90%+ code coverage**, leading to a **20% reduction in post-deployment defects**.
- Enhanced system efficiency by applying advanced **SOQL (Salesforce Object Query Language)** optimizations, resulting in a **40% increase in data retrieval speed**.
- Designed and deployed automation solutions using **Flows, Apex, and Asynchronous Apex**, streamlining workflows and boosting operational efficiency by **25%**.
- Reduced processing errors by **20%** through improved **Apex Trigger error-handling mechanisms** and validation logic.
- Successfully integrated Salesforce with **2+ external systems** using **REST and SOAP APIs**, ensuring **real-time data synchronization** and seamless system communication.
- Led deployments using **Change Sets, Workbench, and Git**, maintaining **99% system uptime** during production updates and minimizing user disruption.

Associate Engineer, Intern

MAQ Software

📅 09/2021 - 01/2022 📍 Noida, Uttar Pradesh

A software company providing technology solutions and services.

- Configured Salesforce org roles, profiles, and Flows, and managed user access/security settings (**OWD, FLS**) for over **200 users**, enhancing platform security and experience.
- Designed and maintained over **20 reports and dashboards**, improving business intelligence and decision-making efficiency by **30%**.
- Delivered **10+ custom Salesforce solutions** in Agile teams, incorporating advanced security features (**MFA, SSO, DKIM**) to enhance security posture by **20%**.
- Offered **first-level Salesforce support**, resolving user issues related to Apex, Flows, and configurations within an average of **24 hours**.
- Worked on **new Salesforce releases**, ensuring smooth integration of new features and updates to enhance system functionality and performance.

EDUCATION

B.Tech, Information Technology

G.L. Bajaj Institute of Tech and Management

📅 08/2018 - 06/2022 📍 Greater Noida

CERTIFICATIONS

Salesforce Certified Administrator

Salesforce Certified Platform Developer 1

Salesforce Certified Platform App Builder

Data Cloud Consultant

KEY ACHIEVEMENTS

💎 **Early Promotion for Exceptional Performance**
Promoted early for consistently exceeding expectations and delivering high-quality Salesforce solutions.

💎 **Optimized Automation Workflows**
Attained 95% reduction in manual tasks through optimized automation workflows.

💎 **Stakeholder Satisfaction**
Achieved 98% satisfaction rating in stakeholder surveys post Salesforce deployments.

💎 **Uptime Achievement**
Preserved 99% uptime during production updates with change management.

TECHNICAL SKILLS

LWC	Aura Component	
Visualforce	Apex	Apex Triggers
Batch Apex	Process Builder	
Flows	Agile	Approval Process
Validation Rules	JavaScript	REST
HTML	CSS	SOQL	SOSL

TOOLS & PLATFORMS

VS Code	Bit Bucket	Workbench
Data Loader	Service Now	
Agile (Scrum)	GitHub	