

Sameer Khan

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Salesforce Developer

Professional Summary

Salesforce Developer with 3 years of experience delivering innovative solutions across multiple Salesforce clouds for multinational companies. Proficient in Experience Cloud, integrations with legacy and third-party systems, and optimizing business processes within cross-functional teams. Adept at managing customer and consultant life cycles, automating workflows, and implementing robust data validation and deduplication processes.

Skills

- **Salesforce Platforms:** Salesforce CRM, Visualforce, Apex, Lightning Experience, Force.com
 - **Development Tools:** Dataloader, Import & Export Wizard, Postman, Maven Tool, Workbench, VS Code with Salesforce Extensions
 - **Development & Scripting:** APEX, JavaScript, HTML5, CSS3, GIT, RESTful Web Services
 - **Data Management:** SOQL, SOSL, Data Loader, Workbench
 - **Web Technologies/Frameworks:** JQuery, REST/SOAP APIs
 - **Release Management:** GitHub, BitBucket, Change Sets
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Education

Bachelor of Technology in Computer Science

IPS College, Gwalior | 2018 - 2022

Higher Secondary Education (XII)

CS Azad Convent H S School | 2017 - 2018

Secondary Education (X)

DSN High School | 2015 - 2016

Professional Experience

Salesforce Developer

Cloud Analogy

January 2022 – Present

Certifications

- Salesforce Certified Platform Developer I
 - Salesforce Associate
 - Salesforce AI Associate
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Key Projects

Beauty Book Product

- Contributed to the implementation of Salesforce Experience Cloud for a multinational company, focusing on customer and consultant life cycle management.
- Integrated Salesforce with legacy systems, front-office systems, and third-party identity providers.
- Automated workflows with a focus on data validation and deduplication.
- Managed agreement flows and implemented custom validations to prevent duplicate records.
- Actively participated in Agile development, including sprint planning and iterative delivery.

Shop Manager

- Developed an LWR site allowing shop managers to onboard and manage their shops efficiently.
- Integrated the system with Stripe for seamless payment processing and financial management.
- Built functionality for onboarding shop managers and streamlining their workflows.
- Enhanced user experience with responsive design and user-centric features.
- Participated in Agile development cycles to deliver iterative improvements and updates.

Sales Excellence Portal

- Built data models and led data migration for Salesforce Sales Cloud.
- Migrated data without duplicates or errors, including users, contacts, accounts, opportunities, and quotes.
- Developed complex Flows, Triggers, and LWCs to ensure post-migration functionality.
- Collaborated in an Agile environment for continuous improvement and delivery.

Non-Profit Donor Engagement Portal

- Developed an Experience Cloud portal for donor management and fundraising for a global non-profit.
- Implemented features like donation tracking, event management, and volunteer opportunities.
- Integrated payment gateways to streamline donations and reporting tools for insights.
- Conducted client training sessions and ensured compliance with data protection laws.

DI Integration

- Designed and developed a REST API for fetching and processing external data into Salesforce.
- Implemented logic to upsert parent and child records with data transformation.
- Developed a "battle process" to ensure efficient integration with robust error handling and data consistency.