

Samiksha Dafe

+91-8421821824

samikshadafe.sfdc@gmail.com

- [LinkedIn](#)
- [Trailhead](#)



TOTAL EXPERIENCE

2.7 Years of IT experience in all Software Development Life Cycle (SDLC) phases from requirement gathering to analysis, design, development, implementation, and enhancement of projects. Facilitate communication between Business Owners and Development team to produce effective project outcome.

WORK EXPERIENCE

Salesforce Developer

LanceSoft INC.

12/2022 – Present, Hyderabad, India

Achievements

- Proficiency in SFDC Configuration and Customization like Profiles, Roles, User Management, Page Layout, Record Types, Custom Tabs and Fields.
- Integrated salesforce with SAP CRM.
- Extensive experience in Collections (List, Set and Map) in salesforce.
- Experience in SFDC development using Apex classes and Triggers, Test classes, Batch Apex, JavaScript, SOSL and SOQL.
- Integrated salesforce with third parties like Web Portal
- Experience in Salesforce Integration with applications like Outlook, Webhook.
- Experience in designing and developing complex custom reports and dashboards.
- Good knowledge and understanding of SFDC Security and Sharing Model, Organization-Wide- Defaults (OWD).
- Involved in Data Migration using Data Loader, Import Wizard, and Workbench.
- Good exposure on Salesforce Lightning Design System
- Expertise in building Lightning components.
- Used Lightning Component Framework, Dashboards and Reports in Lightning Experience.
- Experience in Lightning Web Components.

TECHNICAL SKILLS

Apex
Lightning Web Component
Integration
Visualforce Pages

REST Api
Triggers
Flows
Reports and Dashboard

Sales cloud
Service cloud
Profile and Security
Data Loader

PROJECTS

Utrade Algos Pvt. Limited

- Developed, documented, and organized functional designs for business requirements.
- Designed business process automation based on the Salesforce Platform.
- Provided analytical support and guided the client and development team throughout SDLC.
- Collaborated with clients to lead projects, developed, and delivered any crucial components of Salesforce technology solutions and facilitated business process analysis sessions.
- Proactively took part in documenting business requirements, process flows, specifications, application design, configuration, testing and deployment.
- Technology Used: Salesforce CRM, Apex Classes, Process builder, Flows, SOQL, LWC, JavaScript, HTML, CSS, Integration, Data Loader, CLI.
- Designed and developed custom solutions for Client Requirements. Involved in BRD preparation.
- Designed and implemented custom business solutions that are based on cloud-based business applications, specifically on the Salesforce platform.
- Integrated salesforce with third-party applications Czentrix, and GupShup.
- Assisted sales with developing prototypes and managed complete system configurations and setting up of users.
- Developed Test Classes, Change Sets for Deployment.

Vasudha Pharma Chem Limited

- Used Picklists, Dependent Picklists and Record Types to enforce data quality.
- Integrated salesforce with SAP CRM.
- Loading Data into Salesforce.com through Data Loader
- Created custom reports and dashboards as per requirements.
- Implemented security and sharing rules for different users at different levels of organization.
- Created Email Templates and field update actions wherever necessary.
- Customize different page layouts and assign them for different profile users.
- Involved in Unit Testing and Code Coverage of Apex classes and triggers.
- Developed Apex classes and Triggers to support the Custom functionality.

Sri Krishna Pharma Pvt. Ltd.

- Used Picklists, Dependent Picklists and Record Types to enforce data quality.
- Created custom reports and dashboards as per requirements.
- Customize different page layouts and assign them for different profile users.
- Implemented security and sharing rules for different users at different levels of organization.
- Involved in Unit Testing and Code Coverage of Apex classes and triggers.
- Developed Apex classes and Triggers to support the Custom functionality.

EDUCATION

Bachelor of Engineering (BE),
Government College of Engineering Avsari Pune.
Savitribai Phule Pune university.

ADDITIONAL INFORMATION

- **Languages:** English, Hindi, Marathi
- **Certifications:** Salesforce Platform Developer 1, Salesforce Administrator