

NILESH B JADHAV *Salesforce Developer*

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SUMMARY

Salesforce Developer with approximately 3 years of experience on the Salesforce CRM platform, skilled in both development and administration. Seeking a dynamic opportunity to utilize my strong analytical, organizational, and communication skills, while contributing to a forward-thinking company and further developing my expertise.

SKILL & EXPERTISE

- Salesforce Administrator
- Salesforce Lightning
- Validation Rules, Sharing & Security
- Reports & Dashboards
- Automation Tools - Workflow, Process Builder, Approval Process & Flows
- Apex Triggers, Asynchronous Apex and SOQL/SOSL & DML
- LWC & REST API

SALESFORCE TOOLS

- Data Loader, Import Wizard, Workbench
- Postman
- SOQL Explorer
- VS Code

EDUCATION

Completed Bachelor of Engineering from **MGM's JNEC, Aurangabad** in the **First Division** with **distinction**.

TECHNICAL SKILLS

Salesforce Developer with approximately **3 years** of experience in both **development and administration on the Salesforce** platform.

- **Salesforce Configuration and Design:** Expertise in configuring and designing solutions, with extensive experience in Salesforce data modeling, including customizing objects, fields, formula fields, page layouts, record types, and relationships.
- **Security and Access Management:** Strong understanding of organizational hierarchy, **profiles, permission sets**, and user management. Proficient in implementing security and sharing settings.
- **Declarative Tools and Automation:** Experienced in using declarative tools such as **Workflow Rules, Process Builder, Approval Processes, and Flows** to automate business processes.
- Experience of creating Custom Setting, Custom Metadata and Reports & Dashboards as per business requirement
- **Apex Development:** Hands-on experience in writing **Apex classes, triggers, and test classes**, with a focus on code coverage and deployment. Proficient in **SOQL/SOSL queries, DML operations**, and Apex sharing.
- **Asynchronous Apex:** Adept at utilizing asynchronous Apex features, including **Future methods, Batch Apex, and Scheduled Apex**, with a solid understanding of bulk triggers, order of execution, and governor limits.
- **Lightning Components and Integration:** Developed Lightning Components using Lightning Web Components (LWC) and integrated Salesforce with external systems via **REST API**.
- **Salesforce Tools and Methodologies:** Familiar with Salesforce tools, Agile methodology, and Jira for effective project management.

ORGANIZATIONAL EXPERIENCE

Working as a **Salesforce Developer** for **Covalense Global** from **April 2021** to till date.

PROJECT EXPERIENCE

Salesforce CRM for a Europe based Insurance Company

Role :- Salesforce Developer

- Delivered a range of functionalities customized to meet client requirements.
- Established security and sharing rules at the object, field, and record levels for users across different organizational tiers using roles and sharing settings. Developed and maintained profiles and permission sets to ensure permissions were aligned with the organizational hierarchy.
- Additionally, served as both a Salesforce Admin and Developer, working extensively with Apex, Lightning Web Components (LWC), and Asynchronous Apex.
- To monitor business performance, we conducted internal team meetings and regular scrums.
- Discovered root causes of problems and identified appropriate solutions.

Career Management System

Role : - Salesforce Developer

- Addressed various business requirements from the client related to customization and configuration.
- As a Salesforce Developer, I have handled both administrative and development tasks, including configuring Salesforce functionalities such as objects, relationships, profiles, and other settings according to requirements.
- Additionally, I customized functionality using Apex, Triggers, and Lightning Web Components (LWC) to align with specific business requirements.
- In our project, I developed multiple Apex classes along with corresponding test classes to support deployment.
- We also developed automation using triggers, SOQL, and test classes, and addressed integration needs in various scenarios.

RESPONSIBILITIES

- Configured and customized Salesforce components, ensuring on-time **development, deployment**, and adherence to regulatory standards for optimal organizational performance.
- Created and configured standard and custom objects, including Account, Contact, and Opportunity, to capture and manage essential business data.
- Developed and managed **profiles, permission sets, role** hierarchies, and sharing settings to control user access and ensure appropriate data visibility.
- Customized business functionality through validation rules, tasks, workflow rules, **triggers**, and **Apex classes** to meet complex requirements.
- Implemented business logic using **Apex classes, triggers, and asynchronous Apex (batch processing, scheduled Apex)**, and developed test classes to maintain high code quality.
- Performed data manipulation with **SOQL, SOSL, and DML** operations, adhering to governor limits for efficient data handling.
- Developed Lightning Web Components (**LWC**) and **integrated** Salesforce with external systems via REST API to meet business needs.
- Created Lightning components and executed Apex callouts through **REST API** for seamless external service integration.
- Defined and managed lookup and master-detail relationships to ensure accurate data modeling and relationship management.
- Automated repetitive processes using **Lightning Flows** and **Process Builder** to enhance operational efficiency.
- Engaged in requirement gathering and analysis during planning and implementation phases to ensure alignment with business objectives.
- Provided ongoing support for Salesforce operations, ensuring smooth functionality and high user satisfaction.

DECLARATION

I hereby declare that the above written particulars are true to the best of my knowledge and belief.

Place :

Date :

Nilesh B Jadhav