

# Rajiv Mallick

## Salesforce Developer

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📍 Bengaluru, India



## SUMMARY

Salesforce Developer with two plus years of IT experience and a strong focus on Salesforce administration. Skilled in configuring and optimizing the Salesforce platform, I bring expertise in Apex scripting and triggers to support seamless business processes. My Salesforce development and testing background ensures high-quality, efficient solutions tailored to complex organizational needs.

## EXPERIENCE

### Salesforce Developer

#### HTI (TCS)

📅 01/2024 - Present 📍 Bengaluru

- Monitored and optimized Salesforce performance to ensure peak efficiency and scalability
- Implemented Salesforce security measures such as profiles, permission sets, and field-level security
- Developed custom objects, fields, flows, triggers and page layouts to customize the Salesforce environment to meet customer needs
- Developed and implemented training and documentation for users, resulting in improved adoption and usage of Salesforce
- Debugged and resolved complex Salesforce errors, resulting in improved system stability and performance
- Enhanced system efficiency by 25% through workflow automation, significantly reducing manual processing time.
- Developed custom workflows, triggers, and Process Builder flows to streamline and automate key business processes.

### Salesforce Administrator

#### Australia-based broadcasting company(TCS)

📅 06/2023 - 11/2023 📍 Bengaluru

- Performed administrative duties, managing configuration and troubleshooting tasks within Service Cloud.
- Managed subscriber data and streamlined Setup navigation to address user requests efficiently.
- Worked on reporting, user administration, data sharing, system customization, and data management.
- Created custom workflows, triggers, and Process Builder flows to streamline and automate business processes.
- Increased sales efficiency, resulting in additional revenue by customizing Salesforce dashboards.

### Salesforce Administrator

#### Netherland Based Company(TCS)

📅 11/2022 - 04/2023 📍 Bengaluru

- Worked as an administrator, configuring and troubleshooting user requests in Marketing Cloud.
- Managed subscriber data and streamlined Setup navigation for efficient system performance.
- Worked on understanding reporting, user administration, and data sharing.
- Focused on system customization and data management processes.

## EDUCATION

### Bachelor of Technology in Computer Science and Engineering

#### College Of Engineering & Management, - Kolaghat

📅 08/2018 - 05/2022

- 8.67 CGPA

## KEY SKILLS & EXPERTISE

Salesforce Admin		Salesforce Security	
Process Automation	SOQL	Visualforce	
Salesforce Einstein Analytics		Data Analysis	
APEX	Gearset	OTRS	ServiceNow
MySQL	Python	Communication	

## CERTIFICATION

[Salesforce Administrator \(ADM-201\)](#)

[Salesforce Associate Certification](#)

[Salesforce AI Associate Certification](#)

[PL/SQL Bootcamp\(Udemy\)](#)

## KEY ACHIEVEMENTS

### Recipient of the Excellence Award

Recognized with the Excellence Award for outstanding performance in project delivery and commitment to company values.

### Recipient of Customer Service Excellence Award

Recognized for exemplary service standards, awarded for achieving consistently high customer satisfaction and prompt issue resolution.

## PROJECTS

### TCS Internship

📅 11/2021 - 02/2022 📍 Kolkata

Acquired foundational Salesforce admin skills, learning essential configuration tasks like user setup, role hierarchies, and basic data management.

- Collaborated with mentors to troubleshoot and resolve Salesforce configuration issues, honing analytical and problem-solving skills.
- Developed a custom Salesforce application to manage product details, track sales, and monitor opportunities, enabling efficient product and sales data management

### Web Development Internship

📅 03/2021 - 05/2021 📍 Kolkata

Completed a 3-month web development internship, where I gained hands-on experience in creating, designing, and maintaining websites.

- Designed and developed a responsive e-commerce website using HTML, CSS, JavaScript, and Bootstrap, ensuring optimal performance across devices.
- Incorporated user-friendly navigation and a visually appealing layout to enhance user experience.