SUMAN GHOTANE

Salesforce Developer

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Summary

I am a seasoned Salesforce Developer with over 2+ years of experience in Salesforce Application Development, specializing in Salesforce CPQ and Revenue Lifecycle Management. My expertise includes developing and implementing robust solutions, optimizing processes, and enhancing user experience. I excel in analyzing business requirements and translating them into effective technical implementations to drive organizational success.

Experience

Bluvium Technologies	Pune, India
Salesforce Developer	10/2022 - Present

Skills

Salesforce CPQ · Configuration · Salesforce Lightning · Apex triggers · Apex · Revenue Lifecycle Management(RLM) · Reports · DocuSign · Eclipse · Advanced Approvals · Flows · Admin · MySQL · SalesForce · Sales Cloud · Dashboards · SOQL · Visualforce · VS Code · Discount Schedules · Block Prices · Contract · Amendments and Renewals

Projects

CPQ to RCA Migration
Bluvium, Pune
10/2024 - Present

CPQ to RCA Migration project
- Worked on products deployment through data loader.
- Worked on RLM Implementation - Product Configuration, Pricing Procedure, Context Definition, Qualification Rules, Product Configuration Rules.
- Worked on mapping the fields of product, quote and quote lines CPQ objects to RCA objects.
- Worked on migration of CPQ quote object to RCA quote object.
- Worked on LWC component.
- Worked on migration of CPQ product rule to RCA product configuration rule.

Revenue Lifecycle Management RLM
Bluvium, Pune
04/2024 - 09/2024

Revenue Lifecycle Management RLM project
- Worked on RLM Implementation - Product Configuration, Pricing Procedure, Context Definition, Qualification Rules, Product Configuration Rules.
- Performed customization tasks Flows, Standard Approvals, Custom Objects, Validation Rules, Bundle Product.
- Worked on Tax Configuration on quotes and order object.
- Worked on Derive Pricing, Contract based Pricing.
- Worked on Pricing Configuration such as Attribute Based pricing, Volume based pricing, Bundle based pricing, Tier based pricing.
- Worked on Contract Lifecycle Management (CLM).
- Worked on Omni Studio setup - Omni Studio Data Mappers, Design Document Template.
- Worked on DocuSign Setup in Contract Lifecycle Management.
- Worked on Order Fulfillment.

Opportunity to Order
Bluvium, Pune
10/2023 - 02/2024

Opportunity to Order project
- Contribution towards gathering functional requirements and translating the same into technical implementation to build highly scalable product.
- Worked on CPQ Implementation- Product Configuration, Discounting, Price & Product Rules, Discount schedules, Block Prices, Configuration Attributes, Quick Actions.
- Performed Administrative tasks such as Validation Rule for product bundles and stand-alone products, Workflows, FLOW.
- Worked on implementation of Advanced Approvals, Smart Approvals.

Projects

Invoice Schedule App

Bluvium, Pune
04/2023 - 10/2023

Invoice Schedule App project

- Worked on development and implementation of generic code to create Invoice schedule records for all objects.
- Created custom objects and fields to generate invoice schedules according to different invoice frequencies.
- Established functionality to generate invoice schedules for all subscription based and One-time products.
- Performed dates and amount calculations for invoice schedule generation.
- Used dynamic apex and its methods to developed generic code for generating invoice schedule for all standard CPQ objects and custom objects.
- Worked on flows to automate record Type and Page layout Assignment.
- Used triggers to automate invoice schedule generation and error handling.
- Created Button functionality using Lightning Web Component for invoice schedule creation.
- Generated invoice configuration custom object and its related child objects to guide the user about process.
- Worked on test classes to test complete functionality.

Certification

Salesforce Associate

Salesforce Certified Administrator

Salesforce Certified CPQ

Salesforce Platform Developer 1

Salesforce Certified Platform App Builder

Education

Indira College of Commerce and Science

Pune

Bachelor of Computer Science

Languages

English Proficient ● ● ● ● ○

Marathi Native ● ● ● ● ●

Hindi Proficient ● ● ● ● ○