# **PAHARLAYA**

#### SALESFORCE DEVELOPER

Salesforce developer with 2.4 years of hands-on experience delivering scalable solutions through best practice development, and Al implementation. Focused on building high-quality user friendly Salesforce applications that drive business result and supports long-term growth. Seeking new opportunities to leverage my skills and contribute to impactful projects.

#### WORK EXPERIENCE

### 2024-05-Present

# Software Engineer - SLK Software Project : EIS SFDC SEZ Unit 2

- Automated opportunity and SOW management by integrating Salesforce with contract management system via multiple REST APIs.
- Implemented Parent-Child data structure for precise opportunity tracking and forecasting.
- Ensured data hygiene and improved data consistency by 95% through high-quality development, robust validation, and process automation.

2023-06-2024-05

#### Associate SE - Avo Automation Project : Avo Sales - IN - BLR

- Implemented a custom CPQ solution, improving opportunity management and driving a 30% increase in sales compared to the previous year.
- Integrated Salesforce with multiple technologies that enhanced the business process.

# 2023-01-2023-06

# Associate Software Engineer - SLK Software Project : APEI-SFDC-GS USA-Offshore

- Transformed manual Excel and Word-based quote and order creation into an automated Salesforce solution, implementing end-to-end agile development.
- Implemented a custom LWC pricing engine to calculate travel costs based on user-selected per diem rates.

# 2022-10-2023-01

### Trainee Software - SLK Software Trainee-Software

 Trained at SLK Software, where I learned Salesforce through hands-on experience and practical training, gaining a solid foundation in implementing business solutions.

### CONTACT

Phone:

+91 6294399916

Email:

paharlayabasnet@gmail.com

Address:

Darjeeling, India 734101

Github:

https://github.com/Paharlaya

# TECHNICAL SKILLS

- Sales, Service, Education,
   Marketing Cloud(proficient)
- Integration (proficient)
- Salesforce CPQ (Advanced)
- Lightning WebComponent(proficient)
- Apex (Advanced)
- Visualforce(proficient)
- OmniStudio (Intermediate)
- Gearset Deployment (Intermediate)
- API(Proficient)
- Agentforce (proficient)
- Analytics (advanced)

# EDUCATION

**Amity university - Noida**Master of Computer Application

St. Joseph's College - Darjeeling
Bachelor of Computer
Application

## CERTIFICATIONS

- Salesforce Certified Al Associate
- Generative AI for Developers
- Certified Salesforce
   Developer SLK
- Kevin Mitnic Security (issued by APEI)