

Manasvi Kokate

Salesforce Developer

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PROFILE

Salesforce Developer with over 3 years of experience in Salesforce Administration, Development, Lightning Web Components (LWC), Integrations and Salesforce Testing. Adept at aligning technical solutions with business goals, ensuring seamless Salesforce implementations through functional, regression, integration, and user acceptance testing (UAT). Passionate about driving innovation through efficient and scalable Salesforce solutions.

PROFESSIONAL SUMMARY

- 3 years of experience in Salesforce Development, Administration and Integration at Belatrix Consultancy Services configuration and implementation using Salesforce.com .
- Automation: Designed **formula fields, field dependencies, validation rules, workflows, and approval processes** for automated alerts and updates.
- API Testing and Debugging: Utilized tools such as Postman and **REST Api** for comprehensive JSON data formats.
- Security: Implemented **security and sharing rules**, configured **permission sets, field and record level security, profiles, and roles**.
- Development: Developed **triggers, custom settings**, and used **SOQL/SOSL**.
- Collaboration: Worked effectively with project teams for **testing, deployment**, and ensuring quality, communicated effectively with project teams, including **testing, unit, system, UAT**, and production deployment.
- Integration: Integrated Salesforce with external systems using **REST APIs** for seamless data synchronization.
- Data Migration: Experienced with **Data Loader** and Import Wizard for **data migration**.
- Apex and LWC Development: Customized applications using **Apex and Lightning Web Components** to meet specific client needs.
- Issue Tracking and Project Management: using Jira, facilitating effective issue resolution, sprint planning, and overall project management in an
- Agile environment.
- Technical Documentation: High-Level Design (**HLD**) and Low-Level Design (**LLD**) documents.

TECHNICAL SKILL

Salesforce Technologies: Apex, Lightning Web Components (**LWC**), **SOQL & SOSL**, Salesforce **Flows**.

Web Technologies : HTML, CSS, JavaScript.

Tools : Git & GitHub Visual Studio Code, Salesforce CLI, Data Loader.

Integrations : REST, SOAP APIs, Named Credentials, Salesforce Connect.

API Testing : Postman, REST, SOAP

Issue Tracking: Jira, Freshdesk.

Documentation: HLD (High-Level Design), LLD (Low-Level Design)

Debugging and Testing : Debugging techniques, testing methodologies

Agile Methodologies : Scrum.

PROFESSIONAL EXPERIENCE

Salesforce Developer

Belatrix Consultancy services Private Limited

2022 – present

CERTIFICATES

- Salesforce Platform Developer (PDI)
- Salesforce AI Associate

CRM For Insurance Application

present

Client : Confidential(USA)

Team Size : 8

Role : Salesforce Administration and Developer

Project Description : Ally Financial Inc. is a leading automotive finance company with a strong direct banking arm. It offers a full range of auto-related financial products, including vehicle financing, leasing, insurance, and commercial loans.

Responsibilities :

- Designing and implementing custom objects, Lightning pages, workflows, and field dependencies according to client requirements.
- Built Lightning Web Components (**LWC**) and **Apex classes, triggers**, batch jobs, and controllers for seamless automation and **enhanced UI/UX**.
- Creating and testing APIs using tools like **Postman** and REST for integration and functionality.
- Worked on Data Migration tools like **Data Loader** and **Workbench** to **Import and Export the data** to the Force.com platform.
- Managed **OWD, profiles, permission sets**, and sharing rules to ensure data security and compliance with financial Created custom **reports and dashboards** to provide insights into customer financing, vehicle inventory, and financial performance regulations.
- Created **custom reports and dashboards** to provide insights into customer financing, vehicle inventory, and financial performance.

CRM Application for Banking industry client

07/2023 – 08/2024

Client : Confidential

Team Size : 10

Role : Salesforce Admin and Developer

Project Description : IT consulting and product development firm specializing in Salesforce solutions. We serve clients across various sectors, including banking, retail, healthcare, education, and government. Our skilled IT team, sourced from top Indian colleges, stays current with the latest Salesforce technologies and advancements.

Responsibilities :

- Developed **custom objects, field creation, relationships and field dependency** as per the client's requirement.
- Develop a lightning page for the client by using lightning components, which was the hard but creative task for us, and we did it.
- Performed **data import/export**, deduplication, and validation using Data Loader and Workbench.
- Designed **page layout** for better and easier access for clients and assigned **record types** for them.
- Salesforce developers identify and troubleshoot issues and faults as they arise.
- Expertise in SFDC administrative tools like managing **users, data management**, domain management, generating reports, dashboards, communication templates, tasks, and events.
- Created custom objects and its related reports and dashboards to hide data access from other profiles across the organization
- Create and run **test plans and cases** based on business needs and technical documents for Salesforce apps.

Financial Application System

04/2022 – 06/2023

Team Size : 10

Role : Shadow Resource

Project Description : Online Insurance is a web application for managing insurance policies, customer details, and company information. It allows users to explore insurance types, apply for policies online, and track their status. After registering, customers receive a temporary policy ID, and once verified by an admin, they get a permanent ID and password to access policy details. Users can log in to check their policy status, provide feedback, and manage their insurance online.

Responsibilities :

- **Observing System Functionality:** Learning how the web application handles policy registrations, verifications, and status updates for customers.
- Worked on Salesforce customization, Security Controls, creating profiles, roles, users, **record types, page layouts, email templates**, etc.
- **Supporting the Admin:** Assisting in processing customer registrations, verifying details, and issuing policy holder IDs under supervision.
- **Learning Workflow Automation:** Gaining knowledge about automating processes like sanctioning policies and sending notifications.
- **Debugging and Testing:** Supporting in testing features, debugging issues, and ensuring smooth system operation. Helped in functional, regression, and UAT testing to validate Salesforce solutions.
- **Customer Interaction Support:** Helping track customer feedback and understanding how policy-related queries are managed. Assisted in documenting business requirements, user stories, and process flows.

EDUCATION

B.E in Information Technology RTMNU	2021
HSC MSBSHSE	2016
SSC MSBSHSE	2014

PERSONAL DETAILS

Father's Name : Diwakar Kokate
Date Of Birth : 25-02-1999
Nationality : India
Present Address : Pune, IN
Language : English , Hindi , Marathi

DECLARATION

I hereby declare that information given above is true & best of my knowledge & belief.

Manasvi Kokate
Pune