
Ranjit Pawar

Salesforce Developer (2X Certified)

Pune, India

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OBJECTIVE

Energetic and detail-oriented **Salesforce certified Developer** with **2.5 years** of hands-on experience in Salesforce development and implementing custom Salesforce solutions. Passionate about contributing to dynamic teams and enhancing organizational efficiency through innovative Salesforce solutions.

SKILLS SUMMARY

- Proficient In developing **Apex classes, Triggers, Asynchronous Apex, Batch jobs and Schedulable classes** for complex business logic implementation.
 - Worked with different salesforce clouds such as **Sales cloud, Service Cloud**.
 - Expertise in building **Visualforce Pages** to enhance user experience and improve data visualization.
 - Leverage **VF Pages to create PDF, Add Remove Button, Send Email with PDF**.
 - Experience with the **salesforce.com development life cycle**, application design patterns, Integration patterns and pre and post **Deployment** planning.
 - Expertise in building **Lightning Web Components (LWC)** (Decorators, Data communication in **Parent-Child | Child-Parent** component, Pub-sub Model, Component Lifecycle, **LDS, LMS, Navigation and Toast Events**) with basic expertise on **JavaScript**.
 - Sound Knowledge of **Apex data types, interfaces, Collections, Controllers and DML**
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WORK EXPERIENCE

Tara Cloud Softech | Salesforce Developer

June 2022- Present

Project Name: Lodha Group

Lodha Group is India's leading and multinational real estate developer, delivering thoughtfully designed, premium properties that shape urban lifestyle. It Carries out construction and development activities for Residential and Commercial properties.

'**The Real Estate**' project involves managing property listings, client relationships, and sales pipelines through custom objects, Sales Cloud, and automation tools. It streamlines marketing, contract management and reporting to enhance efficiency and effectiveness of the business.

Responsibilities

- Developed custom **Apex classes, triggers, and Visualforce pages** to automate property management workflows and enhance real estate operations.
- Implemented **Email-to-Case, Web-to-Case, Live chat** entry and manual Case entry customer's cases in cases tab.
- Implemented **Apex sharing** for manual data sharing and commission calculation
- Created various **Record Types** to meet specific business requirements.
- Designed **Email templates** for notification emails to ensure clear and effective communication with case owners about update and changes on their cases.
- Build **custom objects, fields, workflows, and process automation** to manage property listings, client data, and sales processes.

- Created **custom reports and dashboards** to provide real-time insights into property sales performance and client engagement.
- Created **Lightning Web Components (LWC)** to deliver responsive, user-friendly interfaces for real estate agents and admin users.

Project Name: EZ- ACCESS (Warehouse Management System)

EZ- ACCESS is US based company which is World's leading producers of high-quality accessibility solutions such as Ramps, Prefabricated Stair, Portable Ramps, Wheelchair, Scooter, and Walker Accessory Packs, Aluminium Access Systems, Accessibility, Platform Lifts, Loading Ramps, and Vehicle Lifts. It serves wide variety of access solutions for residential, commercial, industrial purpose.

'**Warehouse Management**' project involves inventory management and logistics operations for business by utilizing Salesforce's cloud-based solutions, particularly through its **Salesforce Sales Cloud, Service Cloud**. So, the businesses can consolidate their sales, inventory, and customer data in one platform. This improves efficiency, accuracy, and ultimately, customer satisfaction.

Responsibilities

- Proficiently utilized Salesforce CRM Platform to streamline **sales process, manage customer interactions** and drive growth within business.
- Designed and implemented **custom Salesforce objects and fields** to manage warehouse entities, including Inventory, Orders, and Stock Items.
- **Created Apex triggers and classes** to handle complex business logic for inventory updates, stock movements, and order processing.
- **Optimized system performance** by **batch processes**, and leveraging **Salesforce best practices** for handling large datasets.
- Created **Lightning Web Components (LWC)** to deliver user-friendly interfaces for warehouse staff to manage stock and orders,
- Created and customized **page layouts, record types and flows** according to business need.

EDUCATION

Bachelor of Technology in Computer Science
Sinhgad College of Engineering, Korti

March 2022

CERTIFICATIONS

- Salesforce Administrator
Credential Id: 2750323
 - Salesforce Platform Developer 1 (PD-1)
Credential Id: 2838456
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