SYED KHAJABANDE NAWAZ

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ACCOMPLISHED SALESFORCE PROFESSIONAL

Seeking opportunities as a **Salesforce Lightning Developer**, **Salesforce Developer**, or **Salesforce CPQ Developer** with a reputable organization

Core Competencies

Design/ Business Blueprint Documentation

Change Requests

Liaising & Coordination (Onsite/ Offshore)

Configuration/ Deployments/ Releases

User Interface Design & Reviews

Customer Relationship Management

Data Migration

Projects Support/ Consulting

Cost Optimization/ Risk Mgmt.

Modules/ Systems Integration

Project Management

Waterfall & Agile Methodologies

Salesforce Administration/Development

Soft Skills

- Communicator
- Planner
- Analytical
- Problem solver

Profile Summary:

❖ **Salesforce Developer Certified Professional** with **4.2 years** of experience in (**Salesforce Administrator** & **Developer**) **Salesforce.com CRM** & **Force.com Platform**, **Configurations of Bundles, Custom Applications, Lightning Experience, Visual Flows, Process Builders**, and other **SalesforcePlatform Tools**

❖ Knowledge of **Salesforce Revenue Cloud**, including CPQ, Billing, Subscription Management, and Partner Relationship Management (PRM) for streamlining revenue operations and enhancing sales efficiency.

❖ In-depth knowledge of **Performance Testing of large-scale cloud deployments** and experience working in an **Agile/ Scrum environment**

❖ Capable of **analyzing business process gaps** and identify solution alternatives and guide the business where-ever required

❖ Knowledge of working on **Batches, Apex Class, Triggers, Profiles, Permission Sets, User Licenses, Data Management**

❖ Excellence in using **SFDC** related tools and salesforce.com architecture, cloud limitations

❖ Leverages **strong technical understanding of the product**, as well as **custom integration components.**

❖ Demonstrated skills in using declarative feature (**Salesforce Administrator**) including **deployments, validation rules, workflows, process builders, custom meta datatypes, custom settings, profiles,sharing rules, permission sets.**

❖ **Strong Team Management skills,** Strong analytical, problem-solving, and communication skills, with the ability to collaborate effectively in team environments.
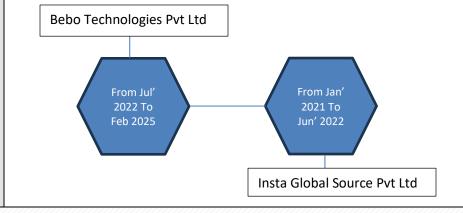
Achievements

❖ **Appreciated for:**
  o Developed an LWC component to display multi-level object data in a single view, enhancing data visibility and user experience.
  o Designed and implemented out-of-the-box functionalities for custom development solutions, improving system efficiency and scalability.
  o Optimized automation processes using Salesforce Flows and Triggers, reducing manual interventions and improving operational efficiency
  o Recommended integration over data uploads from an external system, streamlining data synchronization and reducing manual effort

Career Timeline

Bebo Technologies Pvt Ltd

From Jul' 2022 To Feb 2025

From Jan' 2021 To Jun' 2022

Insta Global Source Pvt Ltd

🧳 Work Experience

Jul'22 – Feb'25 with Bebo Technologies Pvt Ltd., Chandigarh as Software Engineer
Jan'21 – Jun'22 with Insta Global Source Pvt Ltd., Hyderabad as Software Associate.

Key Result Areas:

❖ Customizing standard objects like campaigns, accounts, contacts, leads and opportunities as per business requirements
❖ Using Import Wizard and Data Loader for Data Migration from Traditional Applications to Salesforce
❖ Building web services through REST API
❖ Managing discussions on Legacy System Retirement , capturing As-Is business processes, data migration requirements, conversion strategies
❖ Designing the User Acceptance Test scenarios, conducting UAT and obtaining approval
❖ Contributing in large-scale business application architecture and design efforts
❖ Evolving solution best-fit technologies and architecture strategies to maximize success of the project
❖ Coordinating with project managers to finalize the project plans
❖ Creating functional design documents, functional unit & integration test plans and test data
❖ Exploring the alternatives to the recommended solutions based on research that includes literature surveys, information available in public domains, vendor evaluation information, etc. and build POCs
❖ Supporting configuring solution requirements on the products; understand if any issues, diagnose the root-cause of such issues, seek clarifications, and then identify and shortlist solution alternatives
❖ Designing and Configuring Salesforce Solutions using point-and-click tools available on the platform
❖ Reviewing the existing implementation and make configuration changes to support changing business needs and/ or new requirements
❖ Following and implementing specific best practice scenarios
❖ Helping customers with complex root cause analysis and problem resolution
❖ Interacting with the client's Business and IT teams to gather, define, clarify, and refine requirements; guiding the architecture and design of applications
❖ Resolving integration and interface issues between various applications or systems with focus on optimizing application performance and scalability
❖ Architecting integrations between On-premise and On-cloud applications
❖ Collaborating with partners, business developers, and specialist SMEs to help customers adopt modern, cloud native architectures as they migrate to cloud
❖ Developing user stories, defect fixes, page layouts, UI customization in lightning web development
❖ Working on the Data Loader bug fixes for production releases as required
❖ Acting as a developer for the team on Agile Methodology
❖ Implementing batches, Apex Classes, Triggers, Lightning app builder, and layouts

Certifications	❖ Salesforce Certified Platform Developer II, 2023 ❖ Salesforce Certified Administrator, 2022 ❖ Salesforce Certified Platform Developer I, 2021 ❖ Salesforce Certified AI Associate,2024
Technical Skills	❖ **Technologies:** SFDC Certified Force.com Developer, Salesforce CRM, Apex Language, Apex Classes/ Controllers, Lightning Web Components, Lightning Flows, Apex Triggers, SOQL, SOSL, Visual Force Pages/ Components, Apex Web Services, AJAX, Workflow & Approvals, Dashboards, Custom Objects, Salesforce CPQ, Conga Composer ❖ **Tools:** Eclipse, Force.com Eclipse IDE Plug-in, Force.com Explorer, Apex Data Loader, Force.com, Workbench, Force.com Platform (Sandbox and Production) ❖ **Programming Languages:** Apex, JavaScript, HTML, CSS ❖ **Operating Systems:** Windows NT/ 2000/ XP Pro/ Vista, Windows Server 2000/ 2003/ 2007/8/10/11, Linux
Education	❖ **2013:** B. Tech. from Srikalahastheeswara Institute of Technology, JNT University, Anantapur

Personal Details	❖ **Date of Birth:** 4th July 1991 ❖ **Languages Known:** English, Hindi, Telugu, and Urdu ❖ **Address:** Kurnool, Andhra Pradesh

💼 Project Experience

Project Name: Genomic Health Inc **Duration:** Nov'23 - Feb'25 **Role:** Salesforce Lightning Developer / Administrator **Description:** Worked on Lightning Web Components, Lightning Flows, Workflows, Client-side and server-side controllers, record page by app builder, Triggers based on the requirement, Apex classes, Batch Classes, Future Method and also worked on JIRA for the deployment process, Visual Studio Code	**Project Name:** Beckman CDS CMS **Duration:** Mar'23 - Oct'23 **Role:** Salesforce Lightning Developer / Administrator **Description:** Worked on Lightning Aura components, Lightning Web Components, Client-side and server-side controllers, record page by app builder, Triggers based on the requirement, Apex classes, Azure Devops	**Project Name:** Beckman **Duration:** Jul'22 - Feb'23 **Role:** Salesforce Developer / Administrator **Description:** Analyzed the VF pages and built new lightning components for the existing VF pages; managed client-side and server-side controllers along with working on styles by using SLDS tags and aura components
Project Name: The Home Depot **Duration:** Dec'21 - Jun'22 **Role:** Salesforce Developer / Administrator **Description:** Implemented complex business logic using Apex and Triggers, Batch Apex, Schedule Apex and built lightning components; also managed Web service callouts with other systems by using apex REST API and also worked on Bitbucket for the deployment process	**Project Name:** PEMCO Insurance **Duration:** Jan'21 - Nov'21 **Role:** Salesforce Developer / Administrator **Description:** Implemented complex business logic using Apex and Visual Force; migrated code from sandbox to production and bulk data from external system by using data loader; configured Apttus Admin and Apttus Agreement Rule Objects and also enabled content search	