

# ANKIT VYAS

## Salesforce Developer

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### OBJECTIVE:

Being an innovative Salesforce Developer with a deep understanding of CRM processes and a strong focus on creating seamless user experience. Always staying updated with the latest Salesforce trends and best practices. Eager to contribute my expertise to an innovative team, fostering growth and success through transformative Salesforce development and seeking a challenging role where I can leverage my technical expertise to develop high-impact Salesforce solutions.

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### CAREER SUMMARY:

I am a results-driven Salesforce Developer with 3+ years of experience at Clarion Technologies. I excel at driving digital transformation through innovative Salesforce solutions.

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### WORK EXPERIENCE:

**Clarion Technologies Pvt Ltd**  
**Salesforce Developer**

Nov-2021 to Present  
Pune

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### CORE SKILLS:

- Salesforce Development - Apex Class, Apex Trigger, Test Classes, Custom Setting & Custom Metadata
- SOQL, SOSL, DML, Mixed DML Asynchronous Apex Future, Schedulable, Apex, Queueable Lightning Web Component
- Salesforce Administrator
- Salesforce Automation using Flow, Approval Process, Workflow, Process Builder Relationships, Validation Rule, Formula Field
- Reports and Dashboard
- Salesforce Customization and Configuration
- CPQ- Configure, Price, Quote
- Knowledge In Sdlc and Stlc

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## PROJECT OVERVIEW:

- **Project Name:** Digital Transformation for Clarion
  - **Role:** - Salesforce Developer
  - **Team Size:** 8
- Duration:** 3 years

Clarion Technologies Corporation is revolutionizing sales operations by integrating Salesforce CPQ with advanced cloud technology. Our skilled developers have implemented custom Apex solutions and Lightning Web Components to automate sales processes and enhance user interfaces. Meanwhile, our administrators have optimized Salesforce CPQ modules and workflows, ensuring seamless operations and user adoption. This initiative enhances quoting, pricing, and contract management with real-time data exchange and robust security measures, aiming to optimize customer experiences and operational efficiency. Positioned for market leadership, Clarion Technology is committed to innovation and excellence in digital transformation.

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## ROLES & RESPONSIBILITIES:

- Develop custom Apex code to implement complex business logic and functionality not achievable through configuration.
- As a Salesforce Developer, I am responsible for deploying Appex triggers to automate business processes and enforce Data integrity with Salesforce.
- Integrate Salesforce with external systems using APIs and web services.
- Collaborated with stakeholders to understand current sales processes and pain points. Work closely with system administrators and other developers to ensure seamless integration.

IT team Manages setup and maintenance of cloud infrastructure, ensuring scalability Lead and manage the implementation of innovative digital solutions

Tested programs and Databases to identify issues and make necessary modifications.

Manage user roles, profiles, and permissions and control security data in Salesforce. Designed and implemented pricing rules based on various factors such as volume discounts and contract terms.

Troubleshoot and debug issues related to custom development and integrations.

Perform code reviews and ensure adherence to coding standards and best practices. Configure

- Salesforce to optimize user interface, page layouts, record types, and fields to meet business needs.

Customize and maintain Salesforce automation tools like Workflow Rules, Process Builder, Flows, and Approval Processes to automate business processes.

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## TECHNOLOGY USED:

- Aura Component, Salesforce Service
  - Apex (Salesforce programming language), Visual Force, and Lightning Component
  - Salesforce CPQ, Cloud Component ,Cloud integration platforms
  - Continuous Integration/Continuous Deployment (CI/CD)
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## OUTCOME:

- Streamlined sales processes with automated quoting and pricing.
  - Improved sales team productivity and responsiveness to customer inquiries. Enhanced visibility into sales performance and profitability metrics.
  - Seamless integration with external systems for real-time data exchange and informed decision-making.
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## EDUCATION:

**Bachelor of Engineering (7.37 CGPA)**

**August 2015 — June 2019**

Rajiv Gandhi Proudyogiki Vishwavidyalaya  
University