

# AMIT KUMAR

## SALESFORCE DEVELOPER

### CONTACT

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Prayagraj, Uttar Pradesh

### SKILLS

Sales Cloud  
Trigger  
Lightning Web Component  
Integration : RestAPI, WebServices  
Asynchronous Apexes  
Flow Builder  
Reports & Dashboards  
Profile & Permissionsets  
Test Classes  
Postman API Testing  
Dataloader  
Deployment through Change Set  
Deployment through workbench  
SQL  
Admin concepts

### EDUCATION

2017-2021  
**Bachelor of Technology**  
(Computer Science & Engineering)  
**IMS Engineering College (82%)**

12th  
2015  
**Standard Inter college, Prayagraj**  
(88.2%)

### CERTIFICATIONS

Salesforce Certified Administrator  
Salesforce Certified PD1  
Salesforce Certified JS1

### LANGUAGES

English

Hindi

### PROFILE

Results-driven Salesforce Developer with over 2+ years of professional experience in both Salesforce administration and development. Adept at designing and implementing custom Salesforce solutions that enhance operational efficiency and user experience. Demonstrated expertise in Apex, Lightning Web Components, and integration with third-party systems. Skilled in developing complex Flows, creating detailed reports, and building insightful dashboards to support data-driven decision-making. Proven track record of successfully delivering multiple projects, improving data accuracy, and streamlining business processes. I am committed to continuous learning and staying updated with the latest Salesforce technologies to provide innovative solutions.

### WORK EXPERIENCE

#### Salesforce Developer

Algoworks | Noida, Uttar Pradesh

2021- 2024

- Designed and implemented Salesforce solutions to optimize processes and improve user experience, resulting in increased productivity and customer satisfaction.
- Integrated Salesforce with third-party systems to streamline data flow, enhance data accuracy, and extend system functionality, enabling seamless cross-platform operations.
- Implemented JWT authentication process to ensure secure access to Salesforce applications, maintaining data integrity and confidentiality.
- Delivered a Lightning Web Component (LWC) that significantly improved the efficiency of existing Aura components, enhancing performance and user interface.
- Converted numerous Process Builders and workflows to Flow, simplifying complex business processes and improving system maintainability.
- Led campaign creation initiatives to drive effective marketing strategies, resulting in increased lead generation and customer engagement.
- Proficient in writing Triggers, Batch Classes, Test Classes, and Lightning components, ensuring high-quality code and efficient system operation.
- Played a key role in deployment processes and documentation preparation, ensuring smooth deployment and system scalability.
- Utilized Data Loader for updating org data, maintaining data integrity and consistency across the organization.
- Led multiple Proof of Concepts (POCs) from setup to integration, demonstrating innovative solutions and driving technological advancement.
- Developed and customized Salesforce applications using Apex, Lightning Components, and other technologies to align with business requirements and enhance operational efficiency.

### PROJECTS

**Property Guru** The B2C real estate project focused on offering two main types of products:

- Subscription Package Product:** This product offered customers subscription-based access to premium features and services related to real estate. Subscribers could enjoy multiple sub-products upon purchasing a premium package.
- Discretionary Product:** This product provided customers with the flexibility to purchase specific products as needed.

Property Guru project had two sub-projects based on different requirements:

- Cygnus** - New package product was introduced as Combo package.
- Antellia** - New package product was introduced as Flexi package.

#### Key Contributions:

- Developed a new LWC component from scratch for the Flexi package, integrating it with existing Aura components.
- Designed and implemented validation logic for different product categories, enhancing data accuracy and consistency across the platform.
- Handled calculations for pricing, total amounts before and after tax, ad credit, and prime credit carryover points.
- Resolved various bugs and issues, ensuring smooth project operation.

#### Technologies Used:

- Lightning Web Components (LWC)
- Apex
- REST API for integration with NetSuite