Darshan Yadav

Salesforce Developer

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PROFILE SUMMARY

Results-oriented Salesforce Developer with 2 years of experience in Salesforce customization, focusing on delivering high-quality solutions and exceeding client expectations. Proficient in multitasking and working effectively in both independent and team environments.

PROFESSIONAL EXPERIENCE

Credex Technology Pvt. Ltd.   *Jan 2023 - Present*
PROJECTS *(Role – Development)*

Pre-Sales Management System
- Collaborate with cross-functional teams to analyze business requirements and design scalable solutions on the Salesforce platform, and centralizing (CRM) for all tasks and data associated with the pre-sales process for a snack food company.
- Worked on VisualForce pages, Apex & Async Apex, Apex Triggers, Validations, Apex Classes, LWC and Aura component to deliver and enhance the respective requirements from the product.
- Initiated and enforced best practices for Apex and Visualforce development, resulting in a 40% reduction in production bugs,
- Created and enhanced existing complex Apex test classes up to minimum of 85%.
- Automated complex reporting processes using Apex triggers and Visualforce pages, decreasing the manual reporting workload by 50 hours per month.

SkillMatch
- Developed SkillMatch, an applicant tracking application using Salesforce Experience Cloud with dedicated Recruiter and Candidate portals.
- Developed and maintained custom Apex classes, triggers, and Visualforce pages to automate business processes and improve user efficiency.
- Created a resume parser and profile completion percentage calculator to simplify the hiring process.
- Developed Testing Environment for candidates to give assessments having 2-level screening.
- Responsible for handling the AppExchange deployment phase and worked on enforcing securities at different level.

Credex CPQ & Billing Solution
- Interacted with the stakeholders and designed custom solutions using Sales Cloud to streamline the quote-to-cash process.
- Designed and developed Visualforce pages for customizable templates (quotations, contracts, and invoices) ensuring a seamless user experience.
- Integrated Salesforce with external systems via REST APIs, enabling smooth data flow between CPQ & Billing Solution and DocuSign for e-signatures.
- Built Lightning Web Components (LWC) to enhance UI and facilitate API interactions for e-signatures.
- Designed and modified Approval Matrix processes and created Approval flows which used to send custom email alerts and field updates based on approval hierarchies.
- Ensured compliance with Salesforce security guidelines, successfully passing the AppExchange security review.

EDUCATION

Bachelor of Technology   *CSE   05/2019 - 05/2023*
Raj Kumar Goel Institute of Technology
Computer Science Engineering

TECHNICAL SKILLS

Languages: Apex, Java, JavaScript, HTML, CSS
Frameworks: Visual Force, Lightning Web Component (LWC)
Salesforce Clouds: Sales, Service, Experience, Commerce Clouds
SFDC Skills: Apex, Triggers, Async Apex, Unit Testing, Data Loader, Flows, Process Builder, Workflows Rules, Assignment Rules, Data Security Model, Approval Processes, Salesforce CPQ, Integrations (SOAP & REST), Salesforce Deployment, Change Sets, Aura, Reports and Dashboards
Database Languages: SOQL, SOSL
Tools & IDE: Visual Studio Code, Workbench, Postman, Git & GitHub, SFDX-CLI, Force.com Platform (Sandbox, Production, Scratch Org)

CERTIFICATIONS & ACHIEVEMENTS:

- **Salesforce Certified Administrator**
- **Salesforce Certified Data Cloud Consultant**
- **Salesforce Certified Associate**
- 200+ badges with 1.6Lakh+ points on trailhead.

SOFT SKILL

- Decision making
- Problem-solving
- Communication
- Multi-tasking
- Interpersonal Skills
- Analytical understanding
- Teamwork
- Time Management