



JAYKUMAR PARESHBHAI PATEL

SALESFORCE DEVELOPER

Email: - jay12246@gmail.com

Mob No: - (+91)9408847939

LinkedIn: - <https://www.linkedin.com/in/jaykumar-patel-854350216>

PROFILE SUMMARY

- ❖ 6x Salesforce Certified with **2.5 years of experience** Proficient in managing and customizing Salesforce functionalities, such as user management, security controls, and data management. Skilled in building custom apps and handling complex workflows to enhance Sales effectiveness. Demonstrated ability to collaborate effectively with cross-functional teams.
- ❖ Demonstrates the ability to adapt quickly.
- ❖ Possesses a strong understanding of Salesforce.com CRM and actively involved in administrative tasks and custom development.
- ❖ Experienced in **Salesforce lightning, LWC , Integration, Administration, Configuration, Implementation, and development of Salesforce CRM applications based on Apex Language and leveraging Force.**
- ❖ Quick learner, organized, committed, able to work on multiple priorities and flexible as per project needs.

WORK EXPERIENCE

- ❖ **iTechCloud Solution** **(Oct 2023 – Present)**
 - Developed **Lightning Web Components (LWC)** within the HRMS application using the ChartJs library to create interactive visualizations.
 - Implemented Apex controllers to retrieve backend data from Salesforce objects using SOQL queries.
 - Apex controllers with LWC components to dynamically generate donut charts and line graphs.
 - Contributed to the improvement of the HRMS application, designed to manage and support company employees effectively.

❖ **Project Name: - Pella Door Company (USA)**

- Developed Lightning Web Components (LWC) to enhance user experience and streamline processes within the Salesforce platform.
- Utilized Apex programming language to write test classes, ensuring the reliability and efficiency of customizations and integrations.
- Designed and implemented Salesforce **Triggers** to track **cumulative time** for each case status, enabling comprehensive analysis of service performance.
- Utilized **Salesforce reporting and dashboard** functionalities to visualize data trends and insights, facilitating informed decision-making and process improvements.
- Managed user access and permissions, ensuring appropriate levels of access to Salesforce functionalities and data for various user roles.

❖ **Project Name: - CDL FINESHINE PVT LTD**

- Developed an **integration** between **Shopify** and **Salesforce** to fetch Shopify orders and track their statuses with delivery track updates.
- Implemented **asynchronous** Apex callouts and scheduled them using **Schedulable Apex** for efficient data synchronization.
- Leveraged Salesforce reports and dashboards to analyze data trends, enhance visibility into key metrics, and drive informed business decisions for process optimization.

❖ **Project Name: - HVD GROUP (SWEDEN)**

- Integrated **Salesforce** with **Slack** to automatically notify the team about Opportunity "Closed Won" updates in their Slack channel.
- Configured Salesforce-Slack **authorization** using the connector, generating client and secret keys to establish a secure connection. Developed an Apex **trigger** to detect "Closed Won" Opportunities, which invokes a callout class to send a formatted message including emojis and essential details directly to the Slack channel.
- Integrated **Salesforce** with the **Next** portal to automate account creation and synchronization.
- Implemented a **trigger-based callout** that activates when an **Account** record meets specific conditions Type set to "Customer," Record Type as "Next," and **Customer Number** field is blank. The callout creates an account on the Next portal, retrieves the generated Customer Number, and updates the corresponding Account record in Salesforce.

❖ **INFOVISION**

(May 2022 – Sep 2023)

- Designed, setup and maintained Salesforce standard objects, custom objects, and junction objects, while also structuring user roles, security profiles and workflow rules.
- Created new Assigned Fields, Dependent Picklists, Record Type, Custom tabs, Components, and Custom Apps.
- Developed reports, dashboards, and processes to continuously monitor data quality and integrity.
- Previously used Process builders also Migrated them into the Flows.
- Created HTTP Callout in Flow Builder for using Third party websites by Get and POST Method via Screen Flow in Org.
- Proficient in user Management, profile and permissions set configuration, security settings and managing data access.

❖ **Project Name: - Sales Cloud Plus (SCP)**

- Created customized sales cloud with the same efficiency that is provided by salesforce on standard objects.
- Developed custom objects like quote and quotes line items with similar functionality (user can create quotes template of quotation, view them as PDF and send email) using **LWC**.
- Worked on standard objects for creating lookup and master-detail relationships and configuring page layout, buttons and quick actions and record type.
- Created Custom Opportunity Path using **LWC**.
- Developed a customized component of adding leads to the campaign and adding contacts to the campaign using **LWC**.
- Involved in the Development of **Apex Classes, Visualforce Page, Aura and LWC (Lightning web Component)**.

❖ **Project Name: - Google Drive Integration**

- Integrated Salesforce and Google Drive in sales cloud using files connect which help an organization to get more space in the database with less amount as compared to Salesforce space.
- Google drive API keys to authorize and generate Access Token from it and have used that token in Custom Metadata Types.
- Generated Client ID and Secret key from Google cloud console by providing redirect URIs.
- Developed a customized component using LWC for showing Storage capacity (dynamic data) in Graphical form (Donut chart) of Google Drive on Salesforce org.
- To send data on google Drive securely have generated refresh token and authorized google drive account with salesforce to push data into Google Drive.
- Involved in Development and configuring of **Apex classes, google cloud console, Authorization using google drive Api keys, Custom Metadata Types and LWC (Lightning web Component)**.

SKILLS

❖ **PROGRAMMING LANGUAGES**

Apex (Synchronous and Asynchronous Apex), Integration, Triggers, Visualforce Page, Aura, Flows and Lightning Web Component, HTML, CSS, Sales Cloud, CPQ Cloud and Experience Cloud, basics of Python and machine learning in python.

❖ **TOOLS**

VISUAL STUDIO, DATA LOADER, WORKBENCH, POSTMAN, PYCHARM, CODEBLOCKS, SPYDER.

ACHIEVEMENTS

- ❖ **Four Star Ranger Rank** in Salesforce Trailhead.
- ❖ **Salesforce Administrator Certified** from Salesforce.
- ❖ **Salesforce Platform App Builder Certified** from Salesforce.
- ❖ **Salesforce Certified Associate** from Salesforce.
- ❖ **Salesforce Certified Data Cloud Consultant** From Salesforce.
- ❖ **Salesforce Certified AI Associate** From Salesforce.
- ❖ **Salesforce Certified AI Specialist** From Salesforce.
- ❖ **Python Data Analysis** from Coursera.

- ❖ **Technical Support Fundamentals** from Coursera.

EDUCATION

- ❖ Computer Science Engineering | Parul University, Vadodara CGPA: 7.45 |(2019-2022)
- ❖ Computer Engineering |S.B Polytechnic , Savli CGPA: 6.57 |(2013-2017)
- ❖ X (GSEB) | Ambe School, Manjalpur 61.47 %| (2013)

HOBBIES

- ❖ Playing and watching cricket, Video games, Internet surfing, Travelling.

PERSONAL DETAILS

- ❖ **Emails:-** jay12246@gmail.com
- ❖ **Gender:** - Male
- ❖ **Date Of Birth:** - May 18, 1998
- ❖ **Address:** - 24 Prathana Duplex near Eva Circle , Manjalpur , Vadodara , Gujarat , India – 390011

DECLARATION

I **JAYKUMAR PATEL**, hereby declare that the information contained herein is true and correct to the best of my knowledge.